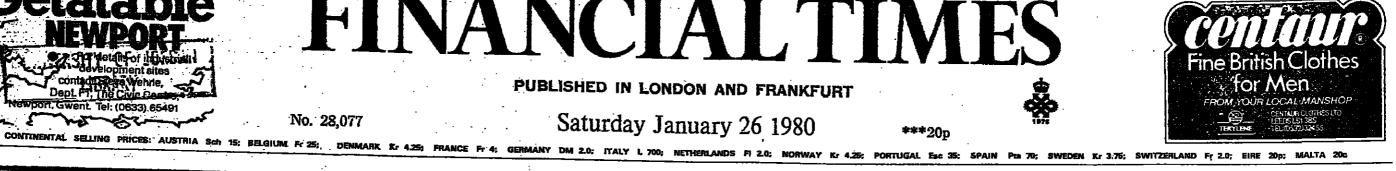
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# FINANCIALTIMES

PUBLISHED IN LONDON AND FRANKFURT

Saturday January 26 1980





## NEWS SUMMARY

**GENERAL** 

## **Moslems** hijack plane to Cuba

Two black American Moslems yesterday hijacked a Desta Airlines aircraft to Cuba and demanded to be flown to Tehran. Havan Airport was at a standstill while Cuban and U.S. officials tried to negotiate with esterday hijacked a Delta the hijackers.

Officials offered to provide an aircraft to fly the hijackers to Iran if they allowed the passengers to leave the plane.

The Lockheed Tristar was carrying 51 passengers and 11 crew from Atlanta, Georgia, to New York when the pilot radioed that he had been ordered to fly to Cuba.

#### Rebels opposed

Pakistan is opposed to giving military aid and base facilities to the Afghan rebels, foreign affairs adviser Agha Shahi said. Such a policy would expose Pakistan to "very dangerous

#### Mugabe returns

Guerrilla leader Robert Mugabe will return to Salisbury tomorrow following agreement on the release of 71 political detainees held in Mozambique.

#### Pretoria raid

Police stormed a Pretoria bank and killed three armed men who had held 20 people hostage for seven hours. The men had demanded freedom for South African black Nationalist hero Nelson Mandela.

## SALT 3 move

NATO Governments renewed their invitation to the Soviet Union to take part in a SALT 3 round of nuclear arms control talks. Page 2

## Sinai handover

sector of Sinai to Egypt, completing the first part of the peace agreement. Page 2

#### Deaths inquiry

An inquiry into deaths in police custody will be undertaken by the newly appointed Commons Home Affairs Committee, which looks into the administration of the Home Office.

#### Police shot

Terrorists in Genoa shot dead two members of Italy's para-military carabinieri police. The Front Line urban guerrilla group later claimed responsibility. Page 2

#### Radioactive leak

Radioactive water was leaking from a nuclear laboratory tank cracked by the earthquake that shook California on Thursday but scientists said there was no danger to the public.

#### Whitelaw's veto

Home Secretary William Whitelaw personally took the decision to exclude World Peace Council president Romesh Chandra from Britain "for the public good," the Home Office said.

#### Briefly . . .

Sheffield jewellers gave woman £120 for a pair of solid gold dentures found in her attic. Young girl was killed and 15 passengers injured when a bus and lorry collided at Lianelli, South Wales.

Knife blade was removed from a Cape Town man's back when he began to cough blood eight months after being stabbed. Sleeping sickness has broken out in areas of eastern Uganda. West Germany's Walter Rohrl

won the 48th Monte Carlo rally in a Fiat-Abarth 131. Former Beatle Paul McCarmey was deported from Japan, ten days after being arrested on a

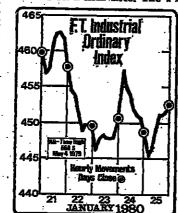
RISES

## **Sterling** off 1.45c; **Equities** firm

STERLING was steady until just before the close when it fell sharply to finish 1.45c off at \$2.2640. Its trade-weighted index was 71.9 (72.1) DOLLAR made late gains, notably against sterling, to close at DM 1.7350 (DM 1.7315) and its index rose to 84.9 (84.7).

• GOLD fell \$35 in London to close at \$670.

 EQUITIES ended the trading account on a firm note. The FT



30-share index put on 3.7 close at 452.4, reducing the loss on the week to 7.4.

• GILTS sustained falls of up to i in longs and i in shorts, and the Government Securities index dropped 0.47 to 67.78.

• WALL STREET was down 3.76 at 876.19 near the close.

• HONG KONG: The Hang Seng index rose 18.74 to close at 920.01, its highest for six years. Turnover was also at a six-year

#### Turkey bid to boost economy

Western Governments led by West Germany sought to co-ordinate an "immediate aid package." Back Page

O JAPAN recorded a deficit of largest figure in its history. Back Page

• HIRAM Walker-Gooderham and Worts' £80m bid for Highland Distilleries, the Scotch whisky group, is to be investi-gated by the Monppolies and Mergers Commission. Back Page and Page 18

• JOHN BROWN construction and engineering group is making a bid worth \$80m (£35.3m) for the Leesona Cor-peration in the U.S. Back Page; Analysis and results, Page 19

• MIDLAND Bank has sold its 10.46 per cent stake in Sedgwick Forbes Bland Payne, the UK's largest insurance broker for £21.1m. Back Page and Lex

• P AND 0 FERRIES has bought a further 40 per cent stake in P and O Normandy Ferries from the Rothschild-backed SAGA Group of France for a sum understood to be less than £5m. Page 18

• EXXON of the U.S., the world's largest oil company. reported year-end earnings up 55 per cent from \$2.76bn to \$4.29bn (£1.88bn). Page 23

 GOLD FIELDS of South Africa, 46 per cent owned by Consolidated Gold Fields, raised its interim dividend by 85 per cent to 130 cents, as gold earnings lifted first half net profits 42 per cent to R45.3m (£23.2m).

 AUDIOTRONIC Holdings, the audio equipment group, in-curred first-half losses of £306,000 against £158,000. This included exceptional debits of £319,000. Page 18

London Sumatra ... 390 + 40

#### CHIEF PRICE CHANGES YESTERDAY (Prices in pence unless otherwise indicated)

Anderson Sthelyde. 63 + 51 BPB Inds. 188 + 9 Barker and Dobson 29 + 31 Blue Circle 278 + 8 Boustead 60 + 7 Boustead 60 + 7 Beelkraal 262 + Beerstean Ind 85 + 5 Mount Lyell 120 +	13 children
Hallite 104 + 9 Otter Expin. 73 + Hamilborae 63 + 8 Rio Tinto-Zine 402 + Hammerson A 825 + 20 Rustenburg 27 + House of Fraser 146 + 8 Samantha 78 + Land Securities 286 + 6 SA Land 365 + McKay Securities 145 + 10 Nova (Jersey) 43 + 5 Plessey 127 + 5 Stocks (J.) 104 + 14 Tafé and Lyle 170 + 6 Turner and Newall 134 + 4 United Scientific 437 + 11 CCP North Sea 305 + 43 Gas Oil Acreage 410 + 50  Minet Hldgs. 102 - Minet Hldgs. 102 - Minet Hldgs. 102 - Minet Hldgs. 102 -	Commodities 22 Letters 16 TV and Radio 14 Hill Samue Company News 18-19 Lox 30 UK News: Liberty Line Contracts 19 London NY & Over-19 Contracts 27 Economic Diary 17 Man of the Week 30 Weather 30 Gartmore Fidality in Euro-Options 14 Mining 8 Winter Sports 10 Gartmore Fidality in Finance & Femily 6 Motoring 10 Base Lending Inters 24 Internal 19 Finance & Femily 6 Motoring 10 Base Lending Inters 24 Internal 19 Finance & Femily 6 Motoring 10 Base Lending Inters 24 Internal 19 Finance & Femily 6 Motoring 10 Base Lending Inters 25 Gold Field:  For latest Share Index phone 01-246 8026
Siedens (U.K.)	

# Private steel faces strike as BSC peace moves fail

BY CHRISTIAN TYLER, LABOUR EDITOR

Peace overtures from the British Steel Corporation towards its major unions failed yesterday, as did a legal move by independent steelmakers to stop the strike spreading to the private sector from tomorrow. Lord Denning, Master of the to the ISTC and NUB which abide by the order of the courts

Rolls, is expected this morning together have 100,000 members but would "certainly" appeal to hear an appeal by 16 private on strike considerably reduces if the case went against the steel companies against a the value of the talks planned judge's refusal yesterday to for tomorrow between the BSC grant them injunctions to stop and nine smaller unions which the four-week-old State steel strike spreading.

The British Steel Corpora-tion's attempt to get the two main unions in dispute back into negotiation was spurned. The Iron and Steel Trades Confederation predicted that the strike, which began on January 2, would go into a sixth week. At talks on neutral ground, BSC officials told Mr. Bill Sirs of the ISTC and Mr. Hector Smith of the Blastfurnacemen that it was ready to drop two of the conditions attached to its

pay offer.
According to Mr. Sirs, the cash offer remained unchanged at 8 per cent at national level. at 8 per cent at handlar level, with a minimum 4 per cent from locally-negotiated productivity deals, paid as a lump sum bonus after each quarter.

BSC representatives had hinted that the 8 per cent might be increased, but this was not enough to make further negotiations worth while, said Mr. Sirs. BSC is understood to be ready to offer just under 10 per cent at national level.

the Corporation. The legal action adds a new 20,000 private sector steelworkers have been called out from tomorrow in sympathy with their BSC colleagues. The unions' intention is to step up pressure on BSC and Government to meet their pay demands, by reducing steel supplies as quickly as possible.

Mr. Sirs said it was unlikely that the private companies' action could succeed, because of a recent House of Lords decision in a Fleet Street blacking case,

In Express Newspapers v. McShane the Lords overturned Lord Denning's judgment that sympathy action ordered by the National Union of Journalists was not protected by a long-standing trade union immunity from tort. The NUJ's counsel in that

case, Mr. John Melville Williams, QC. was representing the ISTC yesterday.

Before news of the judge's The failure of BSC's approach decision Mr. Sirs said he would

for tomorrow between the BSC Commenting on his meeting and nine smaller unions which meeting with BSC managers, he represent 70,000 members in said: "We discussed the possibility of bringing the negotiators The legal action adds a new back to the table. After a fair dimension to the dispute. About amount of discussion, it was obvious that we were not going to reach a stage of improvement that would allow us to do that."

BSC, had, he said, dropped from their proposed agreement the mention of 12,000 redundancies from plants otherwise unaffected by closure plans, and had dropped its demand for union involvement in discussion of the plan to shed 50,000 jobs, mainly from plant closures, by

He said he was ready to meet BSC again if it had anything fur-ther to say, but pointed out that his members on strike were now demanding 20 per cent without conditions. Mr. Sirs declined to give a figure acceptable to get negotiations re-started.

After yesterday's decision in judge's chambers, the union said the private sector strike would go ahead and would be widely supported

No work for 5000 lorry drivers, Page 4

## Public sector chiefs seek spending cuts exemption

BY JOHN ELLIOTT AND MARTIN DICKSON

Sinal handover

TURKISH Premier Suleyman

THE chairmen of the believe that their finances are

The chairmen's complaints

The chairmen of the believe that their finances are

The chairmen's complaints

The chai Chancellor of the Exchequer to urged that their funds should not be reduced as part of the Government's proposed public spending cuts.

They are also to ask for more \$8.6bn (£3.8bn) on current freedom to raise money from account last year, by far the external sources, and will complain that existing restrictions on their financial affairs are preventing some of them from going ahead with potentially

viable investment projects. The chairmen of 17 industries are involved in this attempt to influence Government policy. They have already met their individual sponsoring Ministers in recent weeks and had informal talks with Sir Geoffrey Howe before Christmas

They are co-ordinated by the Nationalised Industries Chairmen's Group whose leaders are Sir Francis Tombs of the Electricity Council, who is their chairman, and Sir William Barlow of the Post Office, the chairman designate.

These two men, in particular, limit.

commitment policy. They have told Ministers that

projects which would be author-

Sir Geoffrey Howe, the Chancellor, yesterday gave the most explicit indication so far of the Government's intention to achieve substantial reduction in planned public spending to well below the level in the years before the last election-

ised in the private sector are being held up because of the Government's strict external financing limits set for the cor-One small example quoted is

that British Rail's Sealink shipping business has been prevented from ordering a cross channel ferry under leasing arrangements because its cost would count against the cash

monetary nationalised industries because of the steel strike and the increases in gas and electricity

But their views are related more to their investment problems and the risk that their financial limits set November for 1980-81 might be cut in the public spending

In general they do not object to their wage negotiations being restricted by cash limits, and are not asking for more financial freedom so that they can offer higher increases.

They have been annoyed by speeches made by some Ministers, including Mr. Adam Butler, a Minister of State for Industry, suggesting that all the £1.8bn included in the industries' total external financing limit is a burden on the taxpayer. They fear that remarks like this indicate that Ministers Ministers want to cut back on the November limits.,

## Racal wins Decca's agreement

AFTER A WEEK of bargain-ing, Racal Electronics has won the agreement of Decca's Board for an all-share offer which director. values Decca at £66.4m. When joined the the talks were first announced, Decca's value in the market was

Sir Edward Lewis, Decca's undertaking to accept. Racal already owns 4.98 per cent of the voting capital, and the commitments made by Decca's Board and its associates per cent.

Dimenstein, Although he has joined the Board in recommending the offer, a company owned by his wife which holds 8 per cent, has not yet given any

favour of the bid and urges for every three voting shares, other shareholders to accept it. and three Racal shares for every Racal already owns 4.98 per two non-voting "A" shares. After an initial sharp mark of Racal, expressed the hope down to 206p in the market that Decca would do better than following the announcement, give it control over another 17.2 Racal's shares recovered smartly and ended the day 3p up at

There is some ambiguity 226p. At that level, Decca's over the position of Dr. voting shares are worth 377p, Dimenstein, Decca's Swiss and the "A" shares 339p. In the market, Decca's voting shares came back from suspension to rise 5p to 360p. The "A" shares rose similarly to

The deal will involve Racal 79-year-old chairman, has voted The terms of the offer give in issuing a maximum 27.24m his own and his family shares in shareholders five Racal shares shares, which represents an increase of a little over onetenth in its capital. Mr. Ernest Harrison, chairman

break even next year. He also Continued on Back Page Lex. Back Page

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OFFER FOR SALE

## Gold falls | Prime rate in \$35 after week of turmoil

By Paul Cheeseright and

GOLD finished a turbulent week at \$670 an ounce in London yesterday, down \$35 overnight and nearly \$200 below Monday's record highs. After the London market closed, fresh profit-taking pushed the price down to \$650 in New York.

Trading volume was lower than during the hectic conditions at the start of the week. The dollar gained further ground on the foreign exchanges, boosted by firmer U.S.

interest rates. It closed at its highest level this year against the Deutsche Mark at DM 1.7350. This week's decline in the gold price has still not gone far enough to draw the jewellery industry back into the market on a regular basis. It is believed

that buying from the industry came to an abrupt halt as the

price passed \$600 more than a fortnight ago. The situation has become sufficiently serious for Intergold, the marketing arm of the South African Chamber of Mines, to send a mission to Europe to advise the jewellery industry on the financing of stocks at high prices. But the chamber is not likely to offer the industry any

direct financial aid. Peter Riddell, Economics Correspondent, adds: The giltedged market remained weak for most of yesterday's trading after the shake-out and big price falls on Thursday.

The long-dated stock sold out on Thursday — 121 per cent Treasury 2003-05—fell £0.5 at one stage to £24 before recovering slightly to close at £241. This compares with an issue price of £25 and the Govern-ment's broker's selling price of £26. The gilt market was generally firmer in the generally

The recent large sales of giltedged contributed to further shortages of liquidity in the money market and the Bank of England again intervened to tionally large scale."

Money Markets, Page 25

£ in New York		
_	Jan 24	Previous
Spot I mth 5 mths	82,2750-2775 0.80-0.75 dls 1.73-1.68 dis	\$2,2780-2795 0.85-0.80 dis 1.64-1.59 dis

# **U.S.** begins to edge up

BY DAVID LASCELLES IN NEW YORK

The U.S. prime rate started edging up again yesterday after a luli of several weeks when two large New York banks announce an increase of \( \) per cent to 15\( \) per cent. This move did not break new ground since several banks had held at 15½ per cent when the prime dropped from its record 15% per cent, set last November. But it fulfilled Wall Street's growing expectations that interest rates are set to rise again.

The move was led by Citibank, which sets its prime every Friday morning at 10 o'clock on the basis of a money market formula. Trust followed shortly afterwards.

Interest rates have been moving up steadily recently. But they accelerated sharply in the wake of President Carter's State of the Union address on Wednesday. His commitment to a tough

stance against the Soviet Union's expansion in the Middle East was seen as a precursor to heavier Government defence spending, and therefore to higher inflation and a milder recession than previously hoped for.

The rate increase had an immediate effect on the dollar in the New York foreign exchange markets. It gained a cent against sterling to reach \$2.265 at noon, and edged up to DM 1.74 against the mark.

## **American inflation** worst since 1946

BY JUREK MARTIN, U.S. EDITOR IN WASHINGTON

rose last year by 13.3 per cent, making it the worst year for inflation since the removal of wartime price controls in 1946. In 1978, there had been a 9 per cent advance.
In December alone, the con-

sumer price index went up by

1.2 per cent, equal to the biggest single monthly jump of the year. Housing costs accounted for half the increase and food prices rose by the largest amount since February. While the magnitude of the advance in consumer prices has been apparent for some time, the stark figures certainly give President Carter's political rivals ample ammunition for attack as the election year

unfolded. So far, the campaign has been dominated by international concerns, much to Mr. Carter's political benefit. But his management of the economy has always been a potential will now not be slow to point out that the rate of inflation most directly affecting the consumer has nearly tripled since he assumed office three

years ago.
Particular attention will also now be focused on the Administration's own forecasts for inflation in 1980. They will be contained in its 1981 fiscal year budget, to be unveiled on

At best, it appears that the Administration will project a gradual diminuation of inflation

AMERICAN consumer prices towards the end of the year, perhaps approaching the 10 per cent a vear rate.

But forecasts are fallible: this time last year, the Government estimated a 7.4 per cent rise in consumer prices for 1979. It subsequently upgraded this at mid-year to 10.6 per cent, but both, as is now obvious, were highly optimistic.
The President has been argu-

ing of late that the root cause of spiralling inflation—the soaring cost of energy—is beyond his ability to control in the short term, since it is the organisa-tion of Petroleum Exporting Countries which sets international energy prices.

The December round of OPEC increases did not show up in

the index for last month but will in the months ahead. During 1979, petrol prices alone went up by 52.2 per cent and the composite energy index by 37.4 per cent, The Administration has com-

consumer undue weight to housing, the cost of which has, of course, been heavily influenced by the tight monetary policies in effect for much of the year. According to the Labour Department, about

quarters of the acceleration in

inflation was accounted for by

housing and transport, with energy taking care of the other 25 per cent. Businessmen's guide to living costs, Page 17

# Investment success with Schlesingers 3 Trusts in top 25 in 1979

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£1,000 invested on Jan. 1st 1979 now worth £1,305.00.\* Schlesinger Special Situations Trust

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# ZANU produces moderate election manifesto

ROBERT MUGABE'S ZANU (PF) party will launch festo next week for the February elections in Rhodesia in a bid to play down its radical Marxist image. The document envisages the new Zimbabwe being a socialist state but leaves room for the private sector in commercial farming, industry and banking.

The manifesto, which will not be officially released until after Mr. Mugabe's planned return to Salisbury tomorrow, makes only one passing reference to Marxism when it talks about tectics during the guerrilla war. For the rest it attempts to reassure foreign and white business interests that it is con-cerned with the gradual transition of Zimbabwe to a socialist

In one passage it states that while working towards "the socialist transformation of Zimbabwean society," a ZANU (PF) Government would recognise the "historical, social and other existing practical realities of Zimbabwe." One of those realities, the manifesto says, is "the capitalist system which cannot be transformed over-

The manifesto says a land and agricultural development fund will be set up to speed resettle-ment. Peasant agriculture will be on a collective basis with the voluntary agreement of the farmer, rather than through compulsion. The manifesto says that the need for state involvement in the mining industry on a partnership basis "will be

On industry, a Zanu Govern-ment will promote decentralisation by encouraging rural in-

pursued in the public service, housing.



MR. ROBERT MUGABE. who will return to Salisbury tomorrow, following agreement on the release of all 71 poli-tical detainees held in neighhouring Mozambique. Mr. Mugabe's ZANU (PF) party was planning a mass rally in Salisbury to welcome their leader after four years in exile. The announcement that the detainees were to be released came as a direct result of an appeal by the Governor, Lord Soames, to President Samora Machel of Mozambique

the police force and the army. It adds that the judiciary will be restructured so as to "get rid of reactionary and racist judges"—a point which appears to conflict with undertakings given at Lancaster House.

Other promises of free education, free health services and better housing are familiar features

Bishop Abel Muzorewa, the dustries. The present banking former Prime Minister, and system will be maintained "as leader of the United African much as possible" with strong National Council, also launched Central Bank control to enforce his party's manifesto for the Government directives on lend- forthcoming elections yesterday. Public investment in Much of the material was pre-"important spheres of govern-dictable following his party mental action" will be under-promises for last April's elections when he offered land The manifesto indicates that reform, free education, free an Africanisation policy will be health services and better

Iran poll favourite

## gains early lead BY SIMON HENDERSON IN TEHRAN AND ANDREW WHITLEY IN LONDON MR. ABOL Hassan Bani-Sadr, held up the arrival of ballot

Iran's socialist-inclined Finance boxes. first round of voting for the post of President of revolutionary

Voters questioned in Teheran In the troubled ethnic and other main cities during minority regions Tehran Radio Voters questioned in Teheran polling confirmed that Mr. Bani-Sadr, the front runner in the whittled-down field of eight and Baluchistan in the south-candidates, was still the east. But it admitted that favourite. The official Pars "things are not as they should news agency said he had received up to 80 per cent of the votes cast in some parts of

the capital. The state radio sam points was going well in nearly all cast to win on the mist round areas, but reported "limited If no clear winner emerges, a second round will be held in a

Minister, appeared yesterday to In Tehran lines of voters be taking an early lead in the queued outside the mosques and schools acting as polling stations. Armed revolutionary guards stood watch

said voting had been orderly in Azerbaijan in the north-west be" in Kurdistan in the west. Despite Mr. Bani-Sadr's apparent lead, diplomats in Tehran feel he may not gain The state radio said polling the required 50 per cent of votes

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Association of **British Generating Set Manufacturers** 

## Kennedy denies campaign withdrawal

By Jurek Martin, U.S. Editor,

SENATOR Edward Kennedy from Massachusetts has flatly denied he is considering pulling out of the race for the Presidency following his crushing defeat by President Carter in Monday's party caucuses in Iowa.

In a speech to a union rally here on Thursday night, he proclaimed that "31 per cent of the people in Iowa (the percentage he won in the caucuses) can't be wrong." He went on: "The Carter Ad-ministration doesn't know the first thing about running the economy or a railroad. They put the economy on the skids and the Kennedy Administration will put our economy back on the track."

Speculation about the future of Mr. Kennedy's campaign was heightened on Thursday when his office announced he was cancelling an important tour of New England states this weekend in order to work on "a major speech" at a local university here on Monday morning.

Mr. Kennedy had in fact been conspicuously silent in not commenting publicly about President Carter's State of the Union address the night even though the speech appeared on the surface to open several poten-tially profitable avenues of attack for the Senator, parti-cularly over the decision to begin registration for national service.

It appears now that the Monday speech will attempt to offer the coherent economic and foreign policies that Mr. Kennedy has so far been unable to enunciate iu his campaign because of Mr. Carter's successful tactic of wrapping himself up in the mantle of the Presidency.

Nevertheless tales of trouble in the Kennedy cam-paign abound. He is believed now to be genuinely strapped for cash: some aides are said to be working without pay. and he has abandoned the use of his expensive campaign

At the same time Mr. Kennedy has withdrawn his political operatives from several other key big states to concentrate on the upcoming primaries in New England, his home territory. Among the states he is leaving temporarily untended on March 18 and which, other things being equal, ought to provide the first real test on neutral ground between the Senator and the President.

#### **NATO** invites Russia to talks on arms control

By Giles Merritt in Brussels NATO'S GOVERNMENTS yesterday renewed their invitation to the Soviet Union to take part in a SALT 3 round of nuclear arms control

The gesture, which reaffirmed the Alliance's midfollowed yesterday's forma-tion of a 14-nation Special mon NATO stance.

Afghanistan invasion.

ronfused with disarmament, they said.

The consultative group is to be headed by Mr. Reginald Bartholomew, Director for Political and Military Affairs at the U.S. State Dept., and is

The setting up of a SALT 3 multilateral NATO body was agreed late last year before the Afghanistan crisis began. It appears to be a way for the U.S. to demonstrate NATO members' solidarity following their January 15 failure to adopt common sanctions against the Soviet Union.

### Strike ends at VW of America

By Ian Hargreaves in New York VOLKSWAGEN of America will resume full production during next week, now that the three-week strike at its West Virginia body-stamping plant has been settled.

The plant's 500 workers voted to accept a three-year contract which will give them parity during 1982 in wages and cost-of-living allowances with their Ford and General

Motors counterparts. The deal is worth around 27 per cent over three years in straight wage increases, excluding the index-linked cost-of-living rises,

Egypt and Israel take the first tentative steps towards an era of normal relations

# An anxious consummation of peace

BY ROGER MATTHEWS IN CAIRO AND DAVID LENNON IN TEL AVIV

EGYPT will today set in motion entirely on Israel providing for the establishment of normal the Palestinians' real hope that normal relations with Israel- the curent negotiations will formally, coolly and without offer the chance within a few enthusiasm. President Anwar years, if not of an independent Sadat takes pride in being a state, at least a large measure man of his word and with an of autonomy. eye on world opinion will follow precisely the letter of the Camp will have been proved right David Accords and the peace

Essentially this means that Egypt will remove the discriminatory measures against Israel that have existed since the formation of the Jewish state but will do little to expand the relationship beyond that

For Israel, however, the pros-pect of having direct links with one of the its neighbours is viewed with high expectations. Having handed over successive tranches of territory in Sinai and retreated to a new interim line, Israelis hope to replace an era of giving with an era

of receiving.
What they have been promised in the peace treaty is that the state will finally have normal relations with one of its neigh-

breached, Israelis are at times lems with the other Arab normalisation states, it has been less effusive about the development, which less apprehensive. They show has created some misunder- considerable understanding for standings among the general Egypt's problems with the Arab

perween Egypt and Israel but it Today, therefore, an Israeli achieve in Egypt. Without much has yet to be filled with water. flag may fly over its temporary goodwill at all they are going will depend they say a commodation in to take even leaves.

BY ANTHONY McDERMOTT

is on a tour of Europe, yester- Afghanistan.

co-operate more closely with Organisation.

Without that, Egypt's accusers

when over two years ago they said President Sadat would end up with a bilateral peace that contributed nothing to an overall Middle East settlement. So far they appear to have been winning the argument During eight months of negotia-tions, Egypt, Israel and the U.S. have made virtually no progress on the critical issue of the powers that would be exercised by an elected Pales-tinian authority.

Israel appears to want to Palestinian restrict the Palestinian authority to simple administrative matters while Egypt insists on giving it real political teeth. The gulf between the two sides seems so vast that it is difficult to predict any significant measure of agreement before the target date of May 26.

According to the treaty, there is no lighter hetweat agreement.

ours.

With the wall of hostility sation and the negotiations on reached, Israelis are at times the Palestinian issue. So when over-eager to develop the ties Egyptian officials suggest that with Egypt as rapidly and on as one will bear on the other, broad a base as possible many Israelis query the depth Because of Egypt's own prob of Egyptian commitment to

But Israeli officials are much world and its ardent desire to The favourite metaphor of prove that the treaty is not just senior officials at the Egyptian a bilateral act but the first step Foreign Ministry has to do with in an overall settlement of the

Whether the waters ever flow embassy accommodation in to take even longer.

Whether the waters ever flow embassy accommodation in to take even longer.

Cairo. It should be possible to Egyptair, the national carrier, telephone between Cairo and tinian problem in the West Bank and Gaza Strip.

The lorger word displaces to the property of the property The Jargon word "linkage" be sent. Direct flights between start with two flights next week, happily, not too often em. Tel Aviv and Cairo are border crossing posts are unis, happily, not too often employed, but it still best describes scheduled to start next week likely to speed motorists on Egyptian policy. The quality of normalisation will depend almost be opened.

Middle East talks in London

of the killing of union official

in Genoa by the Red Brigades.

The killings may have reper-

cussions on the Government's

effort to push its anti-terrorist Bill through Parliament, where it is being obstructed by the

small left-wing Radical Party.

as a riposte to the recent round-ups of terrorist suspects in last night were urging the Col. Emanuele Tuttobene, oper-northern Italy. The latest kil- minority Christian Democrat ations chief of the Genoa

THE IRISH Exchequer is ex. The decision could not come Ironically, this very section, pected to lose at least £60m in at a worst time for the Irish which also outlaws divorce and

surised by the trade unions for

of marriage and the family.

Irish working wives win tax concession

LONDON HAS briefly become a Britain since Mrs. Margaret

envoy to the Middle East, is to today, and stressed the value of meet King Hussein today. the Euro-Arab dialogue. Appar-The activity in London is ently he did not press for

partly fortuitous, but partly Britain to move towards recog-

reflects an American desire to nising the Palestine Liberation

tax revenue as a result of a Government, desperate for

decision by the Supreme Court revenue as it faces the prospect

tax cuts.



An Egyptian guard of honour stands at attention with the Egyptian flag, as the Israeli flag is lowered in Sinai.

Theoretically a quantum leap forward will have been taken in the process started by President Sadat when he went to Jerusalem in November 1977. The reality is likely to prove rather different. With the best will in the world things bureau-

purpose was understood to be

more to keep lines of contact

tactic by making the measure

an issue of confidence.

Yesterday's attack followed a

familiar pattern. The car in which the Carabinieri officers

were travelling was ambushed

The-driver, a corporal, was

by gunmen

operate at best sluggishly and

Israel plans to have a staff of 20 or more at its embassy in Cairo. Egypt speaks of appointing about five or six to its Tel Aviv embassy. The size of the respective diplomatic missions is, however, much less important to Israel than the fact that they exist. The links can after all be developed in time.

Israeli flags have been using the Suez Canal, some 2,300 the Suez Canal, some 2,300 not been seriously weakened by Israelis have been granted the Arab boycott imposed after tourist visas to Egypt, and more the signing of the peace treaty, than 100 Egyptians have visited but the Foreign Ministry is

oil since the handover of the has something tangible on Pales-Gulf of Suez oilfield in timian autonomy to show the November. In fact Egypt agreed rest of the world, if will keep to sell Israel 2m tonnes a year its diplomatic representation at more than Israel was drawing a token level and this will affect from the Gulf oilfield. Israel, the pace of negotiations over also claims that Egypt is selling more, substantive commercial it the oil at \$5 a barrel below and cultural links five to begin the regular price.

focus of Middle East negotia-tions. Mr. Chadli Klibi, the Arab League Secretary-General, who In the area of trade, several the West Bank, occupied by companies have announced tations, the human reality—deals to sell Israeli goods and demonstrated by the jeweller day met Lord Carrington, the Mr. Klibi, in his talks with Israel since 1967.

British Foreign Secretary, and Lord Carrington, discussed The question of autonomy for King Hussein of Jordan, who is developments in the Middle the Palestinians of the Gaza visiting Britain privately. Mr. East, where Egypt and Israel Strip and the West Bank has Sol linowitz, the U.S. special are to open diplomatic relations reached deadlock in the negotia- ment, and desert farming the water-meter manufacturer tions between Egypt and Israel. techniques. Mr. Linowitz came specifically

to see King Hussein, but his mittee which has studied the

exports to Egypt was about \$1,100m a year, while inacit imports of Egyptian goods should run at \$20m to \$30m a year. The figures exclude oil

A thriving trade in satisgue goods exists in both directions It worries the police and customs, but suggests that the potential flow of goods between the two countries may develop

rapidly. This will be helped by can-cellation of Egypt's participa-tion in the Arab boycett of Israel and there are high some in Israel that this will encoun-age foreign companies to invest in joint ventures by the

two countries. Under the best conditions security would be a problem if thousands of Israeli fourists and businessmen were suddenly to descend on Cairo. The sus-picions of millions and the hatred of a few raming simply resolve in a matter of unimhs. But with Islands unitable stirred by events in both Lan and Afghanistan and the Egyptian Press bitterly acrusing Israel over its policy towards the occupied ferritories the dangers are far mines across

The Egyptism suthorities argue that the pare of normal isation has to be limited in every way to the overall situation in the Middle East or they risk seriously damaging their own interests.

For example, the arrival of El Al planes at Camb might in itself he enough for some Arab airlines to stop flying to Egypt. Should Egyptair start flying to Tel Aviv it might be banned from the rest of the Arab world Since Egypt earns around \$200 a year from money sent home its workers in Arab countries Normalisation of relations it is an area of serious voluerstarted months ago. Ships flying ability for its fragile commy. So far Egypt's economy has wary of further actions which

Even more important for might provoke a more damag-Israel, Egypt has been selling it ing response. So until Egypt on July 26. Whatever the fears and hesi-

services to Egypt. The most in Cairo who asked an Israeli-flourishing field is agricultural based reporter where he could items such as irrigation equip- buy diamonds in Tel Aviv and in Israel who asked to check A special Government com- what sort of irrigation equipment was available in Egypt potential trade between the two seems guaranteed to turn the countries, reported last year peace treaty into a living link that the potential for Israeli and not just a piece of paper.

## Terrorists shoot two Carabinieri in Genoa

BY RUPERT CORNWELL IN ROME

This escalation of the on-slaught, which is clearly aimed at undermining the security

forces' morale, seems intended

BY OUR DUBLIN CORRESPONDENT

Until now, the income of husbands and wives was treated

jointly, which meant that they

paid more tax than two single

people, even if they were liv-

The tax code was challenged by two Dublin schoolteachers,

Francis and Mary Murphy,

backed by a tax campaign, which raised over £30,000 to

meet legal costs. They won their case in the High Court

last November and today the

Supreme Court dismissed an

TERRORISTS shot dead two members of the emotional ceremonies to com-Carabinieri, Italy's paramilitary police, in the centre of Genoa. Five police officers have now been assassinated for political

motives this year.

unconstitutional.

ing together.

December offer of further arms limitation negotiations, Consultative Group that will meet regularly under U.S. chairmanship to agree a com-

In the context of worsening U.S.-USSR relations following the Soviet invasion of Afghanistan, the U.S.-backed NATO moved was last night being interpreted as a way for Washington to reassure the European allies that it is not over-reacting to the crisis.

American officials in
Brussels emphasised that the

initiative was not inconsis-tent with U.S. reactions to the Arms controls should not be

expected to meet again during

## BY JOHN WYLES IN BRUSSELS

to the Soviet Union and Eastern The move is ostensibly in line

with the resolution adopted by Community Foreign Ministers last week that agricultural sales to the Eastern bloc would be restricted according to "traditional patterns" so as not to weaken American sanctions. The resolution guaranteed that no EEC wheat would be sold directly to Russia, because

vulnerable to demands for stricter curbs from the Euromember-states, led by the UK, which have long objected to the Russians buying butter cheaper than consumers in the EEC

the home, has previously been that sections of the tax code of having to curb its borrowing a target for women's rights cam-relating to working wives are of over £1bn last year and prespaigners.

• Ireland's Central Bank has increased the pressure on Mr. Charles Haughey, the Prime Minister, to introduce a defla-

praises the role of mothers in

The decision was welcomed by opposition politicians and women's rights groups. A woman senator said Ireland had tionary budget next month. In its latest quarterly bullein, the been dragged by the Supreme Bank says that the current Court into the 20th century, account deficit, rather than the The Supreme Court ruling was capital account deficit, must be cut to relieve pressure on based on the section of the constitution which pledges the State to uphold the institutions Ireland's reserves and to ensure that the punt does not have to realign within the European The judges held that the extra Monetary System. tax paid by married couples

The Bank has rigorously tried represented a breach of the to enforce an 18 per cent credit indirect taxes and State's duty under this article, expansion for the year, which of public spending.

claimed that the Prima Linea (Front Line) organisation, which is closely linked to the

Red Brigades and behind many recent Italian political killings, was responsible for the attack. ago assassinated three police-men on routine patrol in Milan.

ends next month. However, this

ceiling was breached last November and the Bank is por-

from interest which had already

account. It seems likely that

Mr. Haughey and Mr. Michael O'Kennedy, his Finance Mini-

ster, will try to cut this deficit to relieve the balance of pay-

do so will probably be a rise in indirect taxes and a trimming

been repaid.

ments problems.

YESTERDAY lings came the day after Administration of Sig. Fran-Carabinieri division, died soon members of the emotional ceremonies to com-cesco Cossiga—now visiting the after reaching hospital. A third y's paramilitary memorate the first anniversary U.S.—to defeat the blocking passenger, an Army colonel, was A telephone call soon after

The Red Brigades two weeks

## Somalian **Parliament** is reopened Somalia's Parliament, suspended

in 1969, has been reopened by President Siad Barre as part of a proces of strengthening popular support for this strategicallyplaced country in the Horn of Africa. He also said he would soon form a new government, reports James Buxton.

The reopening followed the election of 171 members. All had to be members of the official Somali Socialist Revolutionary Party and only a tiny minority of the electorate voted against

Israeli strike

Air and sea traffic i nand out of Israel will be halted for 24 tending another year of tight credit, saying that the only money available for loans was hours tomorrow as more than 100,000 workers strike in pratest at the Government's tough new economic policy and logging unemployment, reports David Lennon in Tel Aviv Radio and Ireland has a public sector borrowing requirement of just over Irish £1bn (£954m). Of television stations the electri-city corporation and hospital X-ray services will also be this Irish £520m is on current

Zambia oil pledge Zambia has told six foreign oil companies operating here that it does not intend to follow up its takeover of the country's oil The means by which it would stocks and storage installations by nationalising the entire industry, our correspondent reports from Lusaka.

## EEC Commission to tighten controls on butter exports

THE EEC is planning to change which prompted it. If the Com- the UK, which believes 35,000 to cover the gap between the the way it exports part of its mission has greater control over tonnes would be more appro-"butter mountain," to take the destination of subsidised priate. more effective control of sales butter exports, it could be more

> Despite the proposed controls, the big row is still to come. that its traditional sales pattern would enable Russia to buy between 60,000 and 80,000

Nevertheless, the British see

some progress in the fact that the EEC's dairy management pean Parliament and from some committee appears ready to setup a tendering system for butter. exports to Russia and Eastern Friday. Europe. This will force exporters bent on selling large quantities of butter from EEC stocks to seek prior approval, stronger world prices, for all technology equipment to flussia both on quantity and export re-parts of the world except the once Washington has completed since the Commission contends both on quantity and export re-

In effect, there would be no automatic rebate at a pre-fixed none has been exported there tonnes of butter this year. This level for large export quantities, The EEC has about 260,000 Financial. Times, published difference of the past six years.

But the broader political importance of the move may outcertainly be challenged by the Russia could buy and at what theoretically, for Russia to york. M.Y. and at additional males of the new controls but not central. The suspendence of the move may outcertainly be challenged by the Russia could buy and at what theoretically, for Russia to york. M.Y. and at additional males of the new controls but not central.

high Community price and the it is claimed here.
world price: Pre-fixed rebates,
or a guarantee to exporters of a

Deputy Secretary of the Depart. fixed rebate on future sales, has been suspended for butter and butter oil for two weeks, and the EEC has taken in discus-

It should be restored at the end of next week, albeit at a slighter lower level because of Eastern bloc, where it will a review, in four or five weeks, remain frozen until the new of its own exports, which are now suspended.

to obtain large single shipments. ment of Commerce, expressed gratification" at the measures

will remain suspended until next slons with Commissioners yesterday. But he made it clear that the U.S. would be looking to Europe to place stricter curbs on selling high-

## UK NEWS

al relation

# Government vetoes £195m pension boost

BY JOHN HUNT, PARLIAMENTARY CORRESPONDENT

THE GOVERNMENT does not THE GOVERNMENT does not He sad that he was "bitterly intend to pay the £195m needed disappointed" by the announce long-term benefits in line with it would mean that people would the steep rise in earnings last be "swindled" out of at least

If the benefits had been uprated it would have meant 35p a week more for a single old age pensioner and 50p extra for a married couple. Similar sums would have been added to pensions for the long-term sick and

The Government has decided carried out" that in the present economic circumstances such extra payments would create a financial burden which would be more than contributors and taxpayers could be expected to bear.

The decision, announced yesterday in a written Commons answer by Mr. Patrick Jenkin, Social Services Secretary, brought an angry response from the Labour Party, which sees it as the latest example of the "Thatcher axe" on public

It has also caused extreme concern among some back-Conservative MPs, particularly as it comes, soon after the decision to make a big

increase in gas prices. The Opposition may demand a full statement in the Commons next week and will pursue the matter on Tuesday during the committee stage of the Social

Security Bill. In his answer, Mr. Jenkin said the Government was not under a legal obligation to make up the shortfall and the last uprating in November had fully complied with the statutory requirements.

There was a very strong response from Mr. Andrew Bow-

to uprate pensions and other ment. If no action were taken

Mr. Stan Orme, Labour social security spokesman, com-mented This is outrageous. The Government has a moral obligation at a time of soaring prices to see that pensioners get what they are entitled to and previous Government

Labour security expert, Mr. Frank Field (Birkenhead) declared: "It is another saving at the expense of another saving at the expense of ture, objections to the two the poor. The Government is most controversial elements of legally correct but morally wrong. They have swiped

£195m from the poorest."
Under the Social Security Act 1975 pensions are adjusted to the rise in earnings or prices, which ever is the higher. But the Secretary of State is given discretion to make the calculation "in such a manner as he thinks fit."

The last pensions increase in November was based on a June calculation that prices would rise by 17.5 per cent in the 12 months up to that date. But it later became apparent that over the same period earnings had soared by 19.2 per cent.

If pensions were calculated on earnings, pensioners would be entitled to a further 1.7 per cent, or £195m a year.

When a similar situation had arisen in 1978 the Labour Government promised to pay the shortfall and that was bonoured by the Conservative Government last year after Labour lost the election.

The Social Security Bill now Conservative MP for before Parliament will, however, Brighton, Kemptown, who is change the system so that pen-joint chairman of the all-party sions and long-term benefits are parliamentary group for pen- tied only to the increase in

#### **AUTHORITIES OPPOSE GRANT SCHEME**

BY ROBIN PAULEY

## Local Government Bill faces stormy passage

A HEAVILY revised Local Government Planning and Land Bill was published yesterday amid continuing hostile reaction to its main proposals. But Tory whips in the Commons seemed confident that the danger of revolt among backbenchers had

There are 97 clauses less now, some of them incorporated in others. Some have been dropped altogether, mainly because of objections by some Cabinet Ministers about the amount of Parliamentary time Mr. Michael Heseltine's original 246-clause Bill would have needed. One of the main sections of

the bill concerning a change in the way local authorities would receive rate support remains unaltered. But there are indications that the Government is now back-peddling fast on its interpretation of maximum rate levels, or notional rate

poundage.
Although some changes have been made to the bill, principally on capital expendithe bill have survived intact. All the associations repre-

senting the 456 local authorities in England and Wales oppose the replacement of the present rate support grant with a new unitary grant scheme, though the method of assessing need remains open to negotiation. The Association of Metro-politan Authorities, the Associ-has survived is to the creation

ation of County Councils and the Association of District Councils are solidly united against it and are to seek the support of MPs to have it amended or deleted in committee.

All the associations are Torycontrolled. The level of Tory back-bench support they can muster will affect the diffic the bill encounters although the size of the present Government majority should ensure its eventual arrival on the statute book before the end of the Parliamentary session.

The associations have sent a joint letter to Mr. Heseltine to complain: proposals will markedly increase in local authority rating decisions. They put almost un-limited power in the hands of any government to alter the distribution of the total amount of available grant and to be highly selective about indivi-dual authorities grant entitle-

Sir Godfrey Taylor, chairman of the Association of Metropoli-tan Authorities, is "begging and pleading' his members to lobby their MPs against unitary grant. Sir Horace Cutler, leader of the Greater London Council, said yesterday: "The total package of controls will put local authorities in a strait-jacket."

tions for London and Mersey-side docklands. All five Labour-town-style bodies and the sweep-

The main points of the bill New unitary grant scheme Government penalise local authorities which spend above set limits; • Ceiling on the level of

capital spending; • Stricter control of local authority direct labour organisations: Abolition of the community

land act; · Creation of urban developnt corporations for London and Merseyside docklands;

· Limits of new town borrowing raised to £4bn; Charges for planning applications;

 Extra payments for council-lors with special duties; • Increased local authority accountability with requirements for publication of key

Omissions from the revised bill include: The original proposal for

controlled London boroughs in ing powers proposed for them. Main points of the Bill

> • The establishment of gypsy caravan sites; Relaxing statutory duties and controls in the transport field;

> Several of the proposed improvements to the planning system particularly those con-cerned with mining minerals and the restoring of land

 Some minor rating provi- Changes to Ministerial controls over footpaths and

The main change covering capital expenditure in the bill is that while allocations will be made, as originally envisaged, for five main blocks of expenditure—housing, education, transport, social services and other services— councils will now be free to aggregate those allocations, and use the total sum for whatever capital purpose they think fit. The main exception

to this new freedom is that projects of national or

regional importance will need

ministerial approval.

Environment Secretary, said authorities seem certain to do yesterday said that "councillors so, up and down the country". up and down the country, no matter what teir political persuasion" would object to the bill in its present form. The changes did nothing to alter the fundamental change proposed in the and local government

Although the Labour Party is united in opposing the bill, it is seemed serious, it would then divided over tactics. The be sent warnings and asked how shadow Cabinet's view, and that it proposed to correct matters. of Party Conference, is that Only in the last resort would Labour should do all it can to resist the Government's public spending cuts within the law.

Some local authorities argue

However, the Government about the unitary grant scheme. It hopes to convince the local authorities that it is to their benefit and allows them a great deal more freedom than hitherto.

The Government does seem to be yielding to pressure on its interpretation of notional rate poundage. Last year, Mr. Heseltine fixed the present figure of 119p. The powers in the new Bill allow for authorities to be

to regard 119p as a median figure. An authority would have to go well over the top before incurring penalties.

First, its overspending in one year would be deducted from the following year's allocation.
If an authority's overspending penalties be imposed.

Some of the basic powers proposed in the bill, particuthat it might be better to put in grant and urban development mass resignations than comply. corporations, will be needed by Others feel that breaking the late summer or early autumn. law might be justified. Labour The bill should have its second will try to thrash out its tactics reading the week after next and at a special conference next then goes into committee, where difficult passage seems likely despite the cuts and changes feels there is misunderstanding lost on the Bill that Mr. Heseltine must be apprehensive about getting it through the House is time. The Bill was introduced into the House of Lords on November 29 and hastily withdrawn after protests that it was a major piece of legislation, and had to be considered in the

Since then, strong Cabinet objections have apparently caused the Bill to go to Cabinet penalised, at the discretion of Committee twice, delaying the Minister, if they exceed the introduction still further. Committee twice, delaying its

## Road hauliers' costs increase by 22%

A 'Guernsey person' may

accepted by the island's MPs.

The authority also proposes that the maximum fine for infiringing the housing regulations, which control the occupation of property by non-islanders, should be increased from £500 to £5,000 with a fine of up to £1,000 on summary conviction in a magistrate's court. The report sets out the prin-

The report sets out the principles of a new housing law. The recommended definition of the year was 1,428,000, an

be legally defined

BY LYNTON McLAIN

Hanlage Association The figure is based on a new

series of indices issued yester-They show that the biggest increases in operating costs last year stemmed from nising

labour costs and higher diesel fuel prices. The costs of labour, including fitters and salaried staff, rose 9 per cent and diesel fuel 7 per cent. The cost of vehicle replacement rose 2 per cent. Hauliers faced highe rsite, in-surance, finance and other

Hauliers operating vehicles of more than 3 5 tonnes gross laden weight in Britain also face higher capital and running costs as a result of the Govern-

A GUERNSEY person will be legally defined for the first time if recommendations in a report by the island's housing authority

published yesterday ar accepted by the island's MPs.

ROAD HAULAGE operating ment's regulations on tachocosts rose 22.5 per cent last graphs. These were passed by cording to the Road Parliament before Christmas. The instruments are expected to cost about £200 a vehicle.

state-owned The Freight Corporation could face a bill of £4m. Hauliers are also likely to have to pay about £10 in calibra-tion fees at Government-

registered centres.

Part of these operating costs may be recovered through higher pro-ductivity, due to the better monitoring of lorry performance with the tachograph. Companies are prepared to consider passing on to drivers a share of the benefits, but talks are not expected to start on tachograph productivity until their use becomes compulsory in two

ordinarily resident there for at least 10 consecutive years and at least one of whose parents

was ordinarily resident at the

are time the person was born; or IPs. A person who was not born in poses Guernsey but who has been

# NPI Announces **Record Bonuses** for 1979

Self Employed Retirement Plan

Endowment & Whole Life

Visible Growth Fund

Capital Pension Plans

These rates apply to current series policies. Increases have also been made to bonuses on old series policies.

Terminal bonuses have also been increased to record levels. NPI Policyholders will receive, with the Annual Report, full details of how

this good news affects them. Full details of all the increased bonuses are being circulated in the Agents' Newsletter to insurance brokers and other professional advisors.



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Somalia Parliane s reoper

The recommended dennition of the year was 1,428,000, an increase of 8 per cent on 1978,
A person who was born in while Guernsey's figure was
Guernsey and who has been 348,900, a rise of 5 per cent. **Powell attacks Atkins** 

for Ulster 'blunders'

The state of the s

AN OUTSPOKEN attack on Mr. urged that the Civil Service in Humphrey Atkins, Northern Ire land should be an land Secretary, for "making a integral part of the Civil series of gaffes and blunders" was made yesterday by Mr. was made yesterday by Mr. Was made yesterday by Mr. Wr. Powell said he was not the only person to be staggered.

were appointed from other departments and served two or three years in the year and for his "evident in-Northern Ireland Office before comprehension of the respec-

In order to end this egregious blunders apparently devastating dichotomy," he unaware and unadvised."

MP for South Down.

He blamed the quality of the advice given to Mr. Arkins by his civil servants in the Northern Ireland Office.

Mr. Powell said the officials were appointed from other most delicate time of the Ulster

moving on.

He contrasted this with the quality and local knowledge of the civil servants who staff the talks and acts as if he were the various departments in Northern man in the moon paying us a visit and commits the most

## Ministers explain gas price increases

MINISTERS made a concerted increase has been handled. effort yesterday to justify the gas price rise. They stressed the Government's commitments to of 10 per cent in real terms this reviewing the existing schemes year and next, have dominated for helping the needy with fuel

The campaign reflects continued unease on the Governagain at this week's meeting of ment's back benches at the way the 1922 Committee of Tory

Complaints about the increase, which will mean a rise

The feeling, which surfaced announcement of the back benchers, seems to be that by leaks in the Press about the

the Government had no choice rise. Energy Department Mini- shortages. the but to increase the price, but rise that it could have done more to soften the blow. The Government

Hedley Greenborough, president of the Confederation of

British Industry, replying to

cannot be expected mediately," full effect of further measures

Referring to the objective of

substantial reductions in ex-penditure below previous plans

over the medium-term, he said:

"Part of these reductions will

have to come from our net con-

shall also be making reductions

London and

on Monday

tants Harmood Banner.

County companies.

secretary of the Confederation claim that, as a result of the of Health Service Employees auditors' negligence, they

have come into use since 1976 Hill House. Effingham, Surrey, and that \$40 were under con-struction at the end of 1979, used by the R.A.F. Dambusters'

County ruling

A HIGH COURT judge will rule

on Monday whether documents

arising from a 1974 Department

of Trade investigation of London and County Securities

can be disclosed in a damages

claim against chartered accoun-

The 29 partners in Harmood

Banner-now part of Deloitte

Haskins and Sells-deny allega-

tions that they were negligent in their audit of the 1973 accounts of two London and

London and County Securities ("A & D"), London and County Securities Group ("L & C")

and nine other group companies

suffered losses amounting to

The plaintiffs want to bring in

spondence relating to the

During three-and-a-half days

of legal argument on the point.

counsel for Harmood Banner

contended to Mr. Justice Browne-Wilkinson that the docu-

ments were confidential

**Barnes Wallis** 

leaves £132.153

Sir Barnes Wallis, of White

Toy trade hardly running like clockwork

BY DAVID CHURCHILL, CONSUMER AFFAIRS CORRESPONDENT

investigation

some MPs' mallbags for the last probably have preferred to few days. with details of help for those in real difficulties with fuel bills. But its hand was forced

sters are now trying to persuade the Treasury to set aside enough money to help them introduce an aid scheme.

day Mr. David Howell, Energy energy prices and

Given the importance and value of energy in today's world, he said, it would have been madness to have tried to protect Speaking to the Leeds every British consumer from Chamber of Commerce yester- paying a realistic price.

y Mr. David Howell, Energy Mr. William Whitelaw, the cretary, said the country had Home Secretary, made much choose between realistic the same point, speaking to his ergy prices and energy constituents in Brampton.

# More spending cuts on way, warns Chancellor

Plan to make NHS

A PLAN which would mean or giving other non-urgent

first time since the inception not mean less time spent on sick

tion. Initial discussions have idea it will fuel the argument been held with the Department about whether the National

vaccine when he was not travel- abolish the Board and end the

ling to a country affected by compulsory phasing-out of pay

to the patient

or modified

patients pay fees

gave the firmest ministerial

He said the Government ing most benefits annually is imed "at substantial reduction. Hine with the rate of inflation. tions in previous plans over the

This is not intended to repreent any change in policy com- February. pared with recent speeches and expectations. But it does The full spending White highlight the shift in thinking Paper will be published in since last November's White Paper when the intention was to stabilise the volume of expenditure, rather than to reduce it.

patients paying National Health

Service doctors for some minor

or non-urgent treatment for the

of the service is being consid-

ered by the Department of

The proposal has been made

by the British Medical Associa-

been held with the Department of Health and Social Security.

Dr. Tony Keable-Elliott, chair-

man of the BMA general medi-

cal services committee, said he

planned to: raise the idea again

at a meeting with Dr. Gerard Vaughan, Health Minister, on

The plan envisages no charges

for treating sick patients. But there is considerable demand

not obliged to give under the

health service, such as medi-

cal check-ups. The BMA wants

the rules changed so such treatment could be given privately, out of hours, and

Dr. Keable-Elliott said no scale of charges had been set

but a check-up might cost £12-

£50, although doctors probably

elderly or poor patients.

scarcely-veiled pessimism.

precedented level of toy stocks

Only the widespread late sales

hefty last-minute price cuts by retailers, enabled the trade to

finish with its head above water.

Like the retail sector in general.

on toys in the pre-Christmas period finished about even in

amounted to between £650m and

£700m, of which about half was accounted for by retailers' profit margins and higher VAT.

1.300 jobs would be lost.

on retailers' shelves.

would charge only £2 or £3 for

Other services for which fees

might be charged included pre-

scribing anti-sickness pills for people going on holiday, giving

an auxious person something for

his nerves before a driving test.

injecting a patient with cholera

the disease and syrunging ears beds.

February 7.

the Exchequer, yesterday lowed the first lengthy Cabinet discussion on public spending on Thursday morning. This is lic spending in the next few years.

Deficiency of the social security budget, in particular the proposals for budget. ing most benefits annually in

medium term, bringing total public expenditure well below the level in the year immediately before we took office."

There will be a number of discussion next Thursday on spending cuts. The present hope of senior ministers is that the main decisions can be taken by the end of the first week of

> March, though some of the deearlicr.

Sir Geoffrey's comments were in other areas."

treatment at a time convenient

patients. Doctors would work

extra time or overtime and

charge the patients for the service they wanted.

Health Service is to be replaced

and chairman of the TUC health

Government is planning to pro-

vide a mixed public and private

health care scheme.

There are now 2,533 pay beds

with 4.444 when the 1976

Health Services Act became

law. The annual report of the

Health Services Board shows

that 286 pay beds were with-

The Board was set up to make

proposals for the phasing-out of pay beds and other private

practical facilities from the NHS

and to consider applications for

large private hospital develop-

new beds in private hospitals

drawn in 1979.

services committee, has said the about £8.5m.

Mr. Albert Spanswick, general

If the Government accepts the

He said the new scheme would

## Moves into business by Whitehall chiefs come under scrutiny

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

THE ACCEPTANCE of business being taken to improve departappointments by retired senior gated by the new Treasury and Civil Service Committee of the

Commons.

This will be one of the issues "we need some reduction in to be examined in a short in-1980-81 compared with the plans we published in our November White Paper, but the quiry into the efficiency of the Civil Service which is to start next week. long-standing

troversy about top industrial and City jobs taken by other senior civil servants immediately after retirement has come into the open again in the last few weeks. The issue has been high-

lighted by the case of Lord after his retirement last year as

quiry. The others include the progress being made in reduc-

mental efficiency, including Sir Derek Rayner's scrutiny pro-Mr. Paul Channon, Minister

of State, Civil Service Department, will give oral evidence on Monday afternoon. The committee also intends to seek evidence from the National Staff Side of the Civil Service and from Sir Derek Rayner.

The committee, whose chair-man is Mr. Edward du Cann, Conservative MP for Taunton will publish a short report in about 10 days' time on Treasury proposals for changes in the orm of the estimates on Civil Service pay.

There have been some private

(formerly Sir John) Hunt, who discussions and hearings on has taken certain directorships papers submitted by five groups of economists on the November expenditure White Paper. But This is only one of the topics the committee has decided to in which the committee is particularly interested in its intion of economic issues for 2 couple of months until the full spending White Paper is pubing the numbers of and costs of lished and the Budget announce-

## More information sought from insurance companies

ation on their operations under Trade is responsible for monithe new-style annual returns toring the operations of the contained in regulations\* pub-insurance industry and was

and apply to returns prepared given will provide the Departby insurance companies for ment with a fuller picture of their financial year beginning the financial picture of comon or after that date. Since panies, most insurance companies prethe Department of Trade most insurance companies pre-inspectors' report, transcripts of pare their returns covering a to the returns made to the DoT evidence by four Harmood complete calendar year, the new and not to the preparation of

ation, revised general business solvency requirements, identifi-cation of long-term business solvency requirements, identification of long-term business (Accounts and Statements)
assets and liabilities, and the Regulations 1980 SI 1980/86. branch returns for overseas SO £3.50.

They also remedy deficiencies and ambiguities in the regulations set out in the 1968
Insurance Companies Act. They THE NATIONAL Gallery was his will published yesterday. scene in 1968. The present cope with this and have been falling.

general business companies

INSURANCE COMPANIES causing problems to life com-operating in the UK will have panies, to provide much more inform. Finally, the Department of

Itshed yesterday.

The regulations come into under the 1974 Act. The inforce on January 1 next year formation that will have to be

These regulations apply only in NHS hospitals in England. Banner partners and an em style will apply for the year accounts under the Companies Wales and Scotland, compared ployee of the firm, and corresponding December 31 next year. Act. They no longer require One purpose of the new regu- the auditors, in the preparation lations is to rationalise the pre- of these returns, to show a vious sets of regulations, which "true and fair" view. Instead, had created a somewhat messy they require the returns to situation. They bring up to date "fairly state the information the requirements for asset valu-provided on the basis required by these regulations."

#### Gallery visitors

and that \$40 were under construction at the end of 1979. Whose "houncing" bomb was take into account new types of used by the R.A.F. Dambusters' insurance business, in particular linked life business, in particular linked life business 1978. The Gallery was before Parliament, seeks to \$139,766 gross, \$132,153 net in which was just appearing on the encouraging in the light of abolish the Board and end the his will published vestorder. recent fears that attendance He was 92 when he died on accounts were not designed to figures in art galleries were

## for 5,000 lorry drivers

ABOUT 5,000 lotry drivers are out of work because of the steel strike and the number is growing fast, according to Mr. John Silbermann, national chairman of the Road Hanlage Association. Inactive lorries spelled "economic disaster" for hauliers, and personal hard-ship for drivers, he said.

• Pickets tightened their grip on Scottish oll boars and bibe head dockers agreed to black steel shipments to offshore installations. Shop stewards at the Ardersier construction yard decided not to handle steel destined for shipment to

· Lord Thorneycroft, Conservative Party chairman, said jobs in BL and other steel-using industries would be threatened if the strike contimed. Unions should recog-inse that only with higher productivity could the steel industry afford higher wages.

pil platforms

## **BSC** pays for stone it cannot use

By Robin Reeves, Welsh Correspondent

THE BRITISH Steel Corporation has admitted it is committed to a 15-year contract for the delivery to its Llanwern steelworks of limestone for which it no longer has any use.

An allegation that BSC was paying £300,000 a year for unwanted limestone was made by Mr. Roy Hughes, Labour MP for Newport, Gwent.

In a letter to Mr. Hughes, who yesterday called for a full inquiry into the affair, Mr. Peter Allen, managing director of BSC's Welsh division, said the contract was signed in 1972 with Amey Roadstone, a sub-sidiary of Consolidated Gold-

Mr. Allen said BSC had been examining methods of using the limestone in different form. The contract, which is inflation indexed, is for delivery of the limestone to Llanwern as twoinch stone.

However, under the terms of the contract, BSC is paying Amey about £300,000 a year without taking delivery of the

Mr. Allen did not confirm reports that BSC tried of buy out the contract last year for about £3m, an allegation denied by Amey Roadstone.

#### Commons experiment starts badly

THE COMMONS experiment of starting one-and-a-half hours earlier on Fridays did not get off to an impressive start

yesterday.
Mr. Michael English (Lab Nottingham W) complained that some departments were reducing the service to members because of the arrangements. The library was shortening its hours, and the tea room was not providing coffee before the start of business.

At 9.30 am, when a debate on the development of a leisure service began, there were 14 Conservatives and 11 Labour MPs in the Chamber. During the lunch hour, four Tory back-benchers and two Labour members were there. But by 2.30 pm, half an hour before the close, 20 MPs were in their

### BNF's water claim selfish

THE North West Water Authority accused Brish Nuclear Fuels of being concerned only with its own needs at the Lakeland inquiry yesterday. Both bodies are seeking larger

water supplies. BNF's plan would raise the level of Wast-Water to satisfy the Windscale plant. The water authority wants to cater for industrial West Cumbria, The inquiry considering the

planning applications heard that the authority's application would provide storage for emergencies as well as supplying industry.

#### £20m canal cost if Vale is mined

Financial Times Reported SAVING the Grantham Canal is likely to cost much more than \$20m if the Vale of Belvoir is

mined by the National Coal Board. This was made clear by Mr. David McCance, general manager of the British Waterways Roard, when he appeared at the Belvoir inquiry near Grantham yesterday.

## No work | London dockers stage lightning action over pay

BY GARETH GRIPPITHS, LABOUR STAFF

official strike yesterday as part of a campaign of lightning

enclosed docks was stopped, although work at the container

a fortnight.
The Enclosed Docks Employers' Association met yester day to discuss the pay position night hit by an unofficial strike at the port. The technically involving about 250 shore gang insolvent Port of London Authority, which dominates the employers, has said it cannot redundancies at the port, and afford more than the 10 per cent five ships have been affected. ployers' Association met yester-

DOCKERS in London's enclosed already on offer, with an addi-docks went on a one day un. tional 2 per cent funded by

About 1,000 members of of a campaign of lightning stoppages in support of their pay claim.

The dispute was supported by turned up for work yesterday between 2,500 and 3,000 members of the Transport and General Workers Union, Traffic ing the upper docks to a standing the India, Millwall and Royal enclosed docks was stopped, employers it will hold an all-out although work at the container official strike from February 11. although work at the container official strike from February 11, berths in Tilbury continued. It unless the pay offer is subwas the second such stoppage in a fortnight. Claims between 35 and 40 per cent.

## Teachers to stage selective strikes

BY PHILIP BASSETT, LABOUR STAFF

THE NATIONAL Union of Teachers yesterday intensified its campaign against Government cuts in education spending by instructing its members in about 30 schools to stage a series of selective strikes.

The union's national action committee told members in nine schools in Avon to strike for two days next week. Members in another nine schools will be called out the following week and in a further nine the week after,

The union has already been applying sanctions in Avon. Teachers have refused to time-tables, operate new time-tables, because of a £4m cut in the education budget, which the

The NUT warned that strike action would be imposed at Trafford, Greater Manchester, unless there was a positive response by the authority to the planned cuts, which the union claims will mean the loss of 90 teaching posts. The National Association of

union claims will freeze about

400 teaching vacancies.

Teachers in Further and Higher Education yesterday accepted an interim pay increase of 8.2 per cent on March, 1979, rates for its 80,000 members, who are mainly college lecturers.

The increase follows a similar. rise agreed on Thursday for 482,000 primary and secondary school teachers in England and Wales.

## **Newspaper Society** loses a member

BY GARETH GRIFFITHS, LABOUR STAFF

THE Newspaper Society said managing director of the Evenyesterday that the Nottingham Evening Post, which sacked 28 journalists during last winter's provincial newspaper strike, had left the society.

The decision is likely to be welcomed by the majority of the society's 1200 members. Its relations with the National Union of Journalists have been under considerable strain over the incident. The union had been demanding the paper's

Mr. Christopher Pole-Carew,

leave was, not connected with bitterness about the strike. The company found the society's industrial relations policy m ingless. It would save \$12,000 a year in membership costs. The decision by the Evening Post board on January 3 to leave means that the chances of reinstatement of the sacked journalists are now highly improbable. About 18 of them are working for the Nottingham News, a weekly co-operative set up in rivalry to the Post.

## Scots to rally on spending

THE SCOTTISH TUC yesterday called for a demonstration in Glasgow on March 8 against the Government's cuts in public spending and the rising level of unemployment.

Mr. Jimmy Morrell, vicechairman of the Scottish TUC,

told a Glasgow conference of trade union and local authority representatives that if the demonstration was to have any impact on the Government's thinking, it would have to be the largest political event in Scotland for many years. It was ridiculous to argue

that high public spending was the cause of our industrial problems, he said.

#### Leyland workers accept iob cuts LEYLAND VEHICLES will go

shead with a £175m investment division factories in Scotland following the acceptance by the workforce of 750 redundancies, the company said yesterday.

## Attack on jobs legislation

BY OUR LABOUR STAFF

THE TUC gave a warning yesterday that the Government's Employment Bill could lead to small local issues being blown up into major industrial disputes by "ill-advised" court action and leral saperlane. legal sanctions. Mr. John Monks, head of

the TUC's organisation department was ignoring the lessons of the 1971 Industrial Relations Act. Its proposed legislation showed the same undue retinee on legalistic interference.

He told the executive com-mittee of the TUC's South-west regional conneil in West regional council in Tannion resterday that the Bill would place a "time-bomb" under stable indus-trial relations and established bargaining arrangements.
Beliab Industry already
had enough problems without
the disruption and damage to
industrial relations which
would be caused by the Bill.

## Meccano talks backed

BY OUR LABOUR STAFF

SHOP STEWARDS at the months pay, with a top-up Mercano factory in Liverpool allowance for workers with yesterday gave their backing to joint union management working party to look at ways of attracting a buyer.

The party is also to hold dis-

long service. Mrs. Pat Turner, General and Mrs. Pat Turner, General and Municipal Workers Union nultural officer, said last night that a mass meeting of workers at the Liverpool factory would be held on Monday. She hoped it would still be possible to find cussions on the level of redun-dancy payments for the 940 it would still be possible Meccano employees. Airfa: a buyer for the plant, an industries, the parent company. Talks would be conducted has said it will offer three local level next week. a buyer for the plant, and that balks would be conducted at a

#### The 17,000 or so trade visitors which was rescued last autumn spected at the fair will be only by the Morris Vulcan group, is expected at the fair will be only not come as a surprise to the much earlier, which means that too aware just how close the last Christmas of the 1970s came to being one of the most memorable disasters of the year). toy trade, it did have two sig- finance has to be found to build nificant repercussions. One was up stock levels. that it meant that in the Many small retailers in the absence of a growing market, toy trade would also argue that ing up the benefits of the the trade had to encourage the manufacturers have cut multiple trade—guaranteed the trade had to encourage Traders at the Earls Court decade. At the beginning of parents to spend more per child their own throats in succumbing to achieve any volume sales to the demands of the multiple

December a culmination of the lasts until last until lasts until lasts until lasts until lasts until lasts until last unti in previous years the toy

trade has shrugged off such pessionism by clinging to the surge in consumer spending helped in the toy trade by some belief that even during the bleakest of economic recessions, parents will always make sure that their children do not suffer at Christmas. Yet even the toy trade is beginning to realise that such assumptions can no toy traders report that spending longer be made with firm conviction as toys continue to spite of the late start.

Toy retail sales for the year escalate in price and consumers' disposable income comes under greater pressure,

#### Dogged

At the same time as the retail end of the toy trade was ex-periencing uncertain demand, Although the present demand and manufacturing problems besetting the industry are the result of particular factors so the inherent problems with UK toy manufacturers became the television strike, for In the 1950s, nuwered, the television strike, for In the 1950s, nuwered, the example, was an unusual factor problems for the toy trade and the Meccano closure may caused by a declining birth rate too big to hide. Just before Christmas, Airnx Industries announced the closure of its and the Meccano closure may continue into the new decade.

In the first place, the fall in The two companies are by

BRITAIN'S TOY TRADE will which has seen most of the meet at London's Earls Court famous names in the toy trade trade. In 1970, for example, bated the manufacturers' basic in the number of outlets selling today for the annual major UK suffering either a profits toy fair amid an atmosphere of decline or heing forced to shed under-10 target group. By 1878 sales are in the last third of the there were only 7.7m. Although the decline in the birth-rate did and marketing cycle has to start staff. (fronically Triang Toys, growth after allowing for infla-

> The second was that encouraged manufacturers to export a greater proportion of their output. To their credit. UK manufacturers responded to this challenge with the result that about a third of their £305m output (at manufac-turers' prices) in 1978 was

However, this exporting success was double-edged. Not only did it leave manufacturers open to the fickleness of children's tastes in the various overseas markets, but it also meant that, when the value of Sterling appreciated rapidly last year, their toys were priced out of overseas markets. This in particular happened to Lesney's prices for its Matchbox models in the U.S. market.

children being born.

9.3m children were in the prime problem that the bulk of their

store chains. Multiples such as Tesco or British Home Stores have increased their sales of toys at Christmas by buying in volume and thus forcing large turers. The multiples can then afford to cut prices and capture a large share of the Christmas toys trade.

#### Faster

announced the closure of its announced the closure of its announced the closure of its announced the closure of the loss of over 900 jobs. While the ramifications of the closure rumbled on after mimber of underlying problems on the closure rumbled on after which have dozged the trade continue, there should be some concentration of their retail real growth in the number of sales during the Christmas arother major com-The Commission also pointed period," it was likely that the wants to sell last year's out-The two companies are by In the first place, the fall in In the UK trade, the impact multiples would increase their dated toys in the competitive no means exceptional in a year the birth rate throughout the of inexorably rising costs and market share. This would in-market next Christmas.

toys and games and to a reduced choice to the consumer.' There is some feeling among retailers, however, that toy

manufacturers may rethink their policy in the light of their current problems. It is felt that manufacturers are weighhigh volume sales and early payments—against the need to ensure that their profit margins are not eroded even further. Although the multiples' buying power is too firmly entrenched to be jettisoned, manufacturers may decide to give more attention to the needs of the specialist toy retailers, whose business carns higher profit margins for the manufacturer. Apart from the underlying problems facing the trade, there

As the Price Commission pointed out in one of its final reports before being wound up by the Government: "These discounts are negotiated from a position of increased buying power by the multiples and we have no evidence to suggest that they can be wholly justified by manufacturers' cost savings. The manufacturers are thus being subjected to a squeezing of margins."

scems little doubt that huyers at the Earls Court fair will be cautious in ordering for next Christmas.
At Earls Court last year, for

# example, the new generation of electronic games were attracting all the attention with large orders being taken. As it turned out, demand for these games was curtailed firstly hy the initial lack of television advertising and then by the diversity of mys on offer, which left many parents bewildered. Only some executionally large price with

before Christmas, and some retailers still have a considerable number of games to sell In such a fast-changing area as electronic games, nobody

exceptionally large price cuts enabled stocks to be shifted

مكنانه المكال

## THE WEEK IN THE MARKETS

# Hectic days in the gilt-edged market

LONDON ONLOOKER

Most of the action in the London stock market this week has been concentrated on the issue of two new Government stocks, which has completely dominated the gilt-edged market. Equities have rather run out of steam after their recent sharp rise, and have tended to move in line with gilts over the last few days of the trading account.

though the oversubscription of the two new stocks on Wednesday would be a foregone conclusion. But on Tuesday financial markets all over the world were extremely volatile, with the gold price falling by \$135. Some Davy's—if not quite on this profit-taking in gilts left scale—but in a better year investors uncertain as to whether or not they ought to factors to disguise it.

The underlying business also

So volatile have the markets become that most funds decided it was best to wait until Thursday morning, when the two new stocks would be traded in the open market. The issues were undersubscribed. But as gilts rose again on Wednesday, there was a rush for the long tap the following morning.

Some of the stags, expecting to have their applications scaled down by the jobbers by as much as nine-tenths, put in for a very large amount of stock, and were astonished to receive 50 per cent of what they asked for. Heavy distress selling followed, and the dreadful fit of indigestion that has been on the cards for several days duly arrived the partly-paid long tap fell from £264 to £234 within a few hours, and the stags were routed.

**NEW YORK** 

IAN HARGREAVES

THE COVER of Time Magazine

aims to be and often is a pretty

accurate reflection of the Ameri-

can mood. This week's offering, a torrid coloured map of

Afghanistan and its environs,

with the steel clawed foot of a monstrous bear planted firmly

in the centre and held there by

is merely a graphic representa-tion of State Department policy objectives. But beyond that the

time in anti-Soviet rhetoric.

Time, at least, can claim consistency. A year ago to the day, its cover pictured the same

On one level, the illustration

a metal trap, is no exception.

In the shadow

of the bear

Until Davy Corporation's meet budgets last year, possibly profits paused for breath last by as much as £2m and the imof process plant engineers. The acquisition of McKee in the U.S. acquisition of McKee in the can had virtually doubled group turnover, and the company's statements were unfailingly

In the six months to September, though, a lot has gone wrong, and pre-tax profits have dived to £4.6m from £8.5m, even though McKee made a first time

Part of the trouble was the On Monday gilts moved ahead engineering strike, which hurt strongly, so that it looked as Davy's UK manufacturing businesses quite badly. Less predictably, there was a £3m provision against losses at the Olsen subsidiary in the U.S.; this sort of thing crops up from time to time in a business like

seems to be suffering. The flow of large new contracts has been slowing down, which means that Davy has been starved of the interest it earns on its customers' downpayments — an important source of income. And margins on the contracting business are under pressure; as the contracts can take several years to complete, profits can be affected well into the future.

#### racsimile falters

What marks Muirhead out from the general run of high-growth electronics groups is that its products, particularly in facsimile transmission, are not designed for a customers' specific needs and, as a result, it needs to build long inventories against potential orders. Facsimile orders failed to

year, it was easy enough for mediate consequence was an the City to believe that the expensive rise in stocks and a group was firmly set on a near threefold rise in interest charges. Knocked by the struction cycle that would engineering strike at a time when output is normally at peak when output is normally at peak levels, hurt by adverse currency movements and hit by the effect of the Iranian revolution on a planned sales and production increase in this country, profits crumbled from £2.16m pre-tax to just £911,000.

> from a net total of 5.0757p to 4p a share and the shares were marked down from 230p to 215p, after an earlier fall to the 12 month low of 170p on Thursday. But, even at this level, the historic yield of under 3 per cent strongly indicates further vulnerability.

> Negligible income is often deemed defensible in many of hot growth electronic stocks, but Muirhead has never properly attained a glamour rating, even when profits seemed to be moving smoothly forward. Other than the enigmatic Kuwait Investment Office with a holding of 8.4 per cent, the register is still dominated by small share-holders; institutions have never been persuaded to flock to Muirhead's banner.

Where next? There is a body of opinion prepared to believe that an offer from Tyco Laboratories is on its way. Certainly the shares are supported solely by bid speculation, but Muirhead understands that Tyco's stake, rapidly built up to 14.7 per cent last autumn, should be seen purely as an investment. Tyco is generally regarded on Wall Street as fast on its feet and its recent share-buying activities have been described as both flashy and generally pro-

fitable."
Yet it is hard to see how this new U.S. investor can take a quick profit from this trans-

the final quarter good for profit ability, with some notable extorn First National Bank of Chicago. Chemicals were mixed —Union Carbide moderately up, Monsauto sharply down, Du Pont down but less sharply; aluminium companies turned in

General Foods was down and the airlines, victims of the fuel price explosion, look like coming in with very poor figures, having been led by huge losses

at TWA.

The market has responded to the figures with a genial air. It sharply ticked down poor per formers, marked up the good

boys and carried on whistling. The feeling now is that Presi dent Carter's defence spending U-turn may well be enough to buy the American economy, at least in the medium term, out of a recesssion it showed great reluctance to embrace in any case. It may be a shortsighted view,

but the market has not been short of participants in the last fortnight willing to indulge it. On the smaller American Stock

exchange changed hands for \$120,000, a 26 per cent increase on the last transaction of this

KWG.		
MONDAY	8728	+ 5.63
TUESDAY	866,21	<b>— 6.57</b>
WEDNESDAY	877.56	+11.35
THEBCDAY	970 OE	2 20

# LOCAL BONDS

Every Saturday the Financial Times publishes a table giving details of

LOCAL **AUTHORITY** 

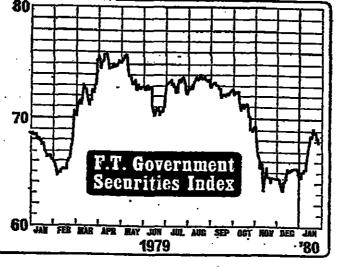
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The dividend has been cut atlantic foray. Muirhead's year suspended pending news of its rom a net total of 5.0757p to has started badly after a fire bid. But the London represenat the important rotating components plant in Madeira and Investment Company, were the burden of heavy stock and sceptical about the size of the debt-servicing costs will be no less onerous.

> Stocks and work-in-progress were 47 per cent of total turn-over in the September 1978 accounts -- a 7-point rise on the average of the three previous years — and analysts expect a further significant lift in the forthcoming balance-sheet. A hefty net cash outflow, they believe, is inevitable.

#### Armitage options

It has been an exciting week for shareholders of Armitage Shanks, Britain's last major independent sanitaryware maker. The £28m bid from the leading cement group, Blue Circle Industries, caused the shares to shoot up sharply, aided by the intriguing presence of a large minority holding in the shape of the Lebanese-controlled Ceramics Investments BV.

which the Armitage shares were its own shares, with a variation

tatives of Ceramics, MFA Investment Company, were

It values Armitage at around 90p a share. At this level, said Mr. Keith Hamer, a director of MEA, "we are dissatisfied." So far, the real identity of the Lebanese group is not known; for political reasons, it has been keeping a low profile.

But Ceramics lifted its stake in Armitage by a further 2.3 per cent on the day after the bid to 23.5 per cent, prompting speculation as to whether a counter-bid was on the way. Blue Circle felt this was unlikely, although Mr. Hamer said this was one of the options that the privately-owned Lebanese group would be considering.

On the same day that Ceramics increased its holding, Blue Circle also entered the market to pick up nearly 15 per cent of Armitage's equity, the maximum it can hold under Takeover Code rules without Blue Circle's bid was high having to make a full cash bid. compared with the 551p at Blue Circle has offered two of of one share and 258p cash, for Stock Exchange floor than in at home. hearted agreement of the Armit- Thursday's close.

If the Lebanese group does decide to launch a full bid, it will presumably have to identify itself. Its stake in Armitage represents one of its first direct moves outside the Middle East. where it has been established for some 50 years. It has wide in-dustrial, shipping and invest-ment interests in the area, and runs the largest sanitary ware and tile manufacturing opera-

Mystery auction Sotheby Parke Bernet has been more conspicuous on the

six units of Armitage. Accord- the saleroom recently. Full year ing to Blue Circle's managing figures showing a 17 per cent believes that the attractions of director. Mr. John Milne, the rise in pre-tax profits pushed the gold as a hedge may have offer was pitched high so as to shares down to 385p around a discourage potential counter formight ago but since then they bidders and to ensure the whole-have shot up, reaching 485p at

Part of the explanation lies in the chairman's statement, pub-lished on Monday, which dis-closed at 31.5 per cent increase in net auction sales, excluding real estate, over the first four months of this year.

None the less, it is unlikely that this statement alone could have accounted for the dramatic share price rise and there have been reports in the market of heavy American buying.

This may be simply because Sotheby, which is expanding fast across the Atlantic, is now more familiar to U.S. investors who have no comparable com-pany in which to place funds

director, Mr. Peter Spira, also spilled over to companies trading in other valuable commodi-ties, including Sotheby.

Yet rumours persist that a mystery bidder is lurking in the wings. American Express is one name which has been mentioned as a suitor, but the company has categorically denied any interest. It would be virtually impossible to succeed with a contested bid since around 50 per cent of the ordinary shares are held by directors of the group and its subsidiaries, together with the friendly Rothschild Investment Trust. So a high premium would presumably be needed and with the shares already trading at around 31 times net asset value, that implies a lot

#### MARKET HIGHLIGHTS OF THE WEEK

	Price	Change	1979/80	1979/80	
	yesterday	on week	Hìgh	Low	
F.T. Ind. Ord. Index	452.4	<b>– 7.4</b>	558.6	406.3	Overshadowed by gifts
F.T. Gold Mines Index	324.9	-35.5	360.4	129.9	Lower bullion price
Allied Brewerles	77	<del>- 7</del>	102	76 <u>1</u>	Adverse comment
Appleyard	. 79	+17	114	55	Speculative demand
Armitage Shanks	92.	+37	95}	44	Bid worth 90p from Blue Circle
Bertam Cons.	64	+16	65	20}	Buoyant plantations
Boustead	60	+20	60	32	Persistent support
Burt, Boulton	215	+30	215	165	Increased interim profits
Davy Corpn.	89	-19	153	88	Poor half-yearly figures
Denbyware	103	-12	133	95	Interim profits setback
Foster Bros.	86	- 8	130½ -	72	Adverse comment
Grieves	105	+21	115	65	Cap, dist. from £3.7m sub, sale
Metals Exploration	70	+11	71}	25	Return to profitability
Mount Lyeli	120	+20	120	30	Good first-half results
Muirhead	203	-33	303	170	Sharp downturn in results
National Carbonising	124	-13	148	40	Talk of bid for Weeks Pet.
Rank Organisation	708	+19	300	168	Better-than-expected results
Rustenburg Plat.	270	-56	326	94	Conservative dividend policy
Siebens (UK)	650	+84	650	790	Renewed speculative demand
Stocks (j.)	104	÷27	104	48 }	Bid rumours

With Minimum Lending Rate at its present all-time high of 17%, an outstanding opportunity exists to invest in gilt-edged stocks to achieve a high rate of interest immediately and anticipate substantial capital growth when interest rates fall.

How the Gilt Market works

Gilt-edged stocks represent loans raised by the Government to help finance its expenditure. Repayment is normally guaranteed on a specific date and interest is fixed for the duration of the loan.

Such stocks are issued at frequent intervals and are open to any investor with money to lend (you can even subscribe at your local Post Office). However, over the years a complex Gilt Market has grown up, where professional traders buy and sell stocks constantly with an eye to their capital appreciation.

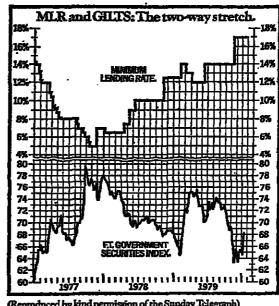
This is because the capital values of gilts respond directly to changes in the general level of interest rates. When interest rates are high, as they are today, gilt prices are low but when interest rates fall, gilt prices rise.

To give a very simple example, if the general level of long term interest rates halves, then the capital value of long dated gits would almost double.

The recent history of gilts
The past 3 years have been a particularly eventful time in the Gilt Market. Interest rates have fluctuated violently and as a result capital values have risen and fallen sharply over short periods of time. (See graph).

With MLR at a record 17%, it is generally forecast that interest rates will start to fall during 1980, producing substantial capital gains for investors entering the Gilt Market soon. Over the long-term, the 'ups and downs' of the British and world economies will continue to produce frequent changes in interest rates, consequently creating frequent opportunities to enhance high levels of income with short-term capital

The sensible way in Due to the extreme complexity of the Gilt Market, it is generally acknowledged that the most effective way for the private investor to profit from it is through a professionally managed gilt portfolio.



This graph clearly illustrates how fluctuating interest rates over the past 3 years have produced dramatic changes in the value of gilts.

THE VANBRUGH FIXED INTEREST FUND is an actively managed portfolio of gilt-edged stocks and deposits in short-term money markets, designed to enable the private investor to obtain significantly better returns than from directly held gilt-edged or other fixed interest investments such as local authority loans.

The Fund is managed by the Prudential, the country's largest investing institution and acknowledged specialists in this highly technical market. The table following shows how through expert professional management the Fund has achieved, since its inception on



23rd September 1974 up to 18th January 1980, much better results than the Gilt Market as a whole or other forms of interest bearing investments, such as a building society.

GILTS FTA Govt. All Stocks Index (adjusted to include net reinvested income)	154-5%
BUILDING SOCIETY Including net reinvested interest.*	+45•2%
VANBRUGH FIXED INTEREST FUN	ID+82-7%
*(RSA recommended rates (or naidam share accounts)	

Now is the time to take action The Vanbrugh Fixed Interest Fund offers you an investment where prospects of capital growth are high. Moreover, it allows you to withdraw a tax free income and exchange your present share or gilt portfolio on very favourable terms.

It is doubtful if you will find a more attractive investment opportunity in 1980. So send us the coupon now for more information.

To: Vanbrugh Life Assurance Ltd. 41/43 Maddox Street, London WIR 9LA. Telephone: 01-499 4923  Please tell me more about the Vanbrugh Fixed Interest Fund
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in a surge of naked patriotism, coming in with quarterly net to put these worries behind it. It was obvious, for example, 70 per cent, pretty much on tarthat the higher defence budget, unmatched by other fiscal lar than the last set of quartereconomies, was going to put lies. more strain on inflation and Th therefore on interest rates and found record interest rates in

that this could mean the re-entry of the federal reserve with a new bout of monetary

so the market had no right to sound surprised when yester-day morning brought a quarter point increase in the big banks' prime lending rate. That development was preceded on the control of the market to new records this week, stock-broking is becoming an increasingly popular activity.

On Wednesday, a seat in the development was preceded on the control of the market to new records this week, stock-broking is becoming an increasingly popular activity. Thursday evening with signifi-cantly higher-than-expected cantly money supply figures.
Whatever the elements of

illogicality, however, by the close on Thursday the Dow Jones Industrial Average was back where it ended on October 5, the day before the Federal Reserve announced its watershed change in monetary man-agement and precipitated a free fall in stocks.

picture is an example of the There are, of course, arguments which can be lined up to say that this time the Fed will frustrated wishful thinking which has built up inside the U.S. at the sight of another unchecked extension of Soviet ignore the heat generating inchecked extension of Soviet side the economy. We are now control.

President Carter was riding shoulder high on this jet of no doubt, that foreign policy no doubt, that foreign policy frustration in Wednesday's State of the Union address. The has replaced worries about inflation and declining living stan-President says he has been shocked by the Russian move dards as the number one con-sideration among voters. and is now making up for lost If, however, the international

situation cools down, it is hard to see how Messrs. Solomon and Volcker, the two top men at the Fed, can just sit and watch. bear wearing a slightly somno-lent but still predatory expres-So much, anyway, for—to pass on the worst Wall Street joke of the week—the Russian Bear sion as it looked over the mountains tothe "crescent of crisis" market. There were lots of other things happening too.
Gold started to display manic

stretching from Ethiopia to The sense of Americans tendencies in midweek and was lining up behind their President the chief factor behind Tuesday's declining market, although after that day investors seemed was an important factor this week on Wall Street, which for happy to go on buying stocks in the third week in succession pounded along at a frantic pace, broadly in an upward direction— at least until Thursday evenmining and metals companies, which showed moderate gains on Wednesday and Thursday. The other big factor was the The markets, of course, have

The markets, of course, have indicated from the start of Mr. Carter's troubles in Asia that they like the idea of extra defence spending, although towards the end of last year when that policy switch emerged, the enthusiasm was tempered with a feeling that the precarious international situation could easily turn out negatively for stocks.

opening in earnest of the quarterly results season, which, in spite of a good deal of patchiness both between sectors and within sectors, has broadly confirmed what the Government statistics had already pointed out, that the U.S. economy did not take the expected leap into recession last quarter.

Steel companies did badly and no doubt the motor firms will opening in earnest of the quarterly results season, which,

no doubt the motor firms will Since the Russians invaded follow suit when they report Afghanistan, the market has next week or the week after. The oil companies have been earnings gains of around 60 to

The banks, by and large,

## FINANCE AND THE FAMILY

## Son's interest-free loan

BY OUR LEGAL STAFF

My son wishes to make me an interest-free loan. What document should I provide him with to enable him to claim repayment of the loan from my estate without having to pay Capital Transfer Tax on the amount? Does the fact that no interest is to be paid constitute a Problem in regard to Income Tax? If so, are there any steps that can be taken to minimise the problem? A receipt stating the terms of the loan with a duplicate held

by you would suffice. The benefit arising by the absence of interest will have to be brought into computation for Capital Transfer Tax, but as this will affect your son's CTT position, not yours, it is less likely to present a problem (unless be has used all his available allowances). We see no income-tax problem. If the loan is very large it may need to be testructured

#### Disorderly pub customers

Three years ago a new tenant arrived at one of the local pubs. The tone soon deteriorated. This last summer season reached a high peak in noise and general nuisance, often a long while after supposed closing times. Residents are constantly woken up and many have complained to the

# Chargeable gains

Chargeable gains for 1978/79 are agreed as follows: On qualifying unit trusts 3,008

interpreted

On other shares 2,430 Carried forward £5,438

(4.475)I have been assessed as: 521 £3.475 at 15 per cent eredit-£2.764 at 17 per cent Tax payabic

I have appealed, claiming that the credit applicable should be £511 as calculated under Section 112(3)(b) of Finance £3.008—this being the smallest of the three alternative amounts under that sub-section. The Inspector insists that the credit given in the assessment is that as calculated under Section 112(3)(c)-ic, on £3,008—£244. I countered that an amount under (c) would come to 17 per cent or £4,475—£761, and so not

brewery, but nothing is done. Can a group of local residems obtain the closure of a pub? Can they at least force a change Apart from opposing the renewal of the licence for the

public house in question when next it comes up for renewal at the licensing sessions, there is nothing that you can do directly to require it to close or enforce a change in tenancy if the brewery is unmoved by your representations. However it might be possible to persuade the Local Authority to require abatement of the noise nuisance pursuant to Section 58 of the Control of Pollution Act 1974. if you can procure a number of complaints about the noise be made to the Local Authority.

#### Creating a tenancy

In 1971 I rented an unfurnished flat on a three year agreement which was not renewed on expiry. However, I have continued to pay the rent and agreed to two rent increases subsequent to the expire of the agreement. I am normally esident abroad and have been since the inception of the lease and only visit the flat very occasionally, it being occupied full time by my son. circumstances to have the

calculation under (c) is with reference to total chargeable gains less losses on all classes -not just on the qualifying unit. Do you agree? You are right, and we congratuyou on understanding the oddities of section 112 better than the taxman does. If he had 341 taken the trouble to read the £963 Inland Revenue's own leaflet CGT5A, he would have seen that

> The figures are, as you say, (a) £521.25, (b) £511.36 and (c) £760.75; your CGT bill is there-

fore £9.89, not £51. The Board are anxious that taxpayers should not be overcharged and so we suggest that you mark your reply 'For the attention of the District Inspector,' since your case is prob- his house and plot to my junior inspector or, more likely, District Inspector to check that by the officer in question have the restrictive covenant been charged too much CGT on entered into in 1950 was disposals of unit trust units, registered at the Land Registry:

Invest now in

the FAR EAST

It is probable that you have nothing but a tenancy at will which can be determined with-out notice. However there may be a periodic tenancy termin able on notice of the period of your rent intervals. Your son has no right to claim a tenancy but you can try to ensure that a tenancy in his favour is created by payment and acceptance of rent. You should therefore arrange for your son to pay tent in his own name, and

hope that the landiord will

" tenancy " transferred to my

#### Measurement trom a wall

In accordance with my deeds I built a boundary wail 3 ft from my neighbour's building. A year later, my neighbour dug down to his foundations and located the footing, which protrude 4 inches nearer my wall. Did I take my measurements correctly, or shall I have to take my wall

We think that your measure-ment was correctly taken from the wall itself.

#### A chargeable event

Some five years ago I bought some Abbey 11 per cent income Bonds. These matured on April 1 last year—on April 9 surrendered these bonds and later received payment by cheque dated April 20. I know I have to pay tax on gains, but should this not apply to the years 1978/80 and not 19 1978/79 for which I have received an assessment? From what you say, the chargeable event was the maturity of to follow the bonds on April 1. That suggested.

occepted by the Financial Times for the answers given in these ioquiries will be by post as soon as

being so, the gain is deemed to have arisen on that day, and it is consequently assessable to income tax for 1978-79 (regard less of when you actually received the money).

The rules are set out in sec-tion 394 of the Income and Corporation Taxes Act 1970.

#### Brokers stamp dutv

I had purchased and have now

some South African

hares through a firm of stockbrokers members of the London Stock Exchange. The transfer deeds for the purchases have still not been delivered to the stockbrokers by the market and therefore they have not yet been able to send the shares for registration into my name. In these circumstances, I have raised my argument with the stockbrokers that the transfer leeds for the purchases, upon receipt by them from the market, be redelivered to the market against the sub-sales under the Finance Act, 1963. Section 67(5) thus avoiding. (a) nunecessary registration of shares into my name in order to make quick delivery against the sub-sales, and (b) the payment by me of the 2 per cent Stamp Duty as this becomes payable by the subpurchaser. I did not get a satisfactory reply to my argument and the firm of stockbrokers insists on ad valorem Stamp Duty being paid

by me. What do you think? We think that you could properly require the brokers to bear the stamp duty if they have not followed your instructions on the sub-sale and if you gave those instructions in time to enable the brokers properly to follow the course which you

## The terms of a covenant

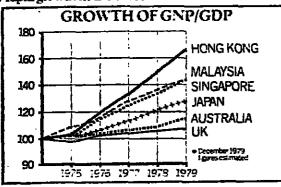
In 1950 my (then) neighbour, fact of registration, to wishing to extend his garden. Board support your interbought a single freehold pretation of section 112(3), not building plot between his house and mine. When this plot was conveyed to him I believe he entered into the restrictive covenant imposed on all purchasers of piets on this residential estate not to crect more than one dwelling neighbour (now deceased) sold ably being handled either by a present neighbour, who is now seeking planning permission by a tax officer (higher grade). for the erection of two houses. You may wish to invite the on the "single" plot. What steps could I take please no other taxpayers dealt with to establish definitely whether

ascertain the precise details of the covenant? I should add that the land in this area is not registered.

You can search at the Land Charges Registry against the name of your 1950 neighbour. If this discloses a Land Charge Class D (ii) you can then bespeak a copy of the entry-but this may not be sufficiently full to satisfy your purposes. There is however no other way of ascertaining the terms of the covenant except by asking the covenantee (i.e., the vendor of the plot when your neighbour bought in 1950). You may wish first to show your own deeds to a solicitor with a view to ascertaining whether the convenants are in a form enforceable by convenantors

# through a Hill Samuel Life Fortune Convertible Bond

The Far East region has been an area of exceptionally strong economic growth over recent years and Hill Samuel believe that this region, with its substantial reserves of natural resources and growing population, is likely to continue to show rapid growth in the 1980's



The new Hill Samuel Far East Trust, launched 21st January 1980, provides a way of participating in this growth by investing in companies based or with significant interests in the Far East including Australasia.

You can now link a Hill Samuel Life Fortune Convertible Bond to this new and exciting Trust.

#### **HOWITWORKS**

The Fortune Convertible Bond is a single premium investment designed to provide you with a degree of flexibility once available only to very large investors.

You can invest in a Fortune Convertible Bond directly by cash or cheque (minimum investment £1,000) or through our Share Exchange Scheme (minimum £5,000). If you give us shares in exchange for a Fond, we will pay you higher prices for those which we can take into our portfolios than you could obtain in the open market

If at any time you wish to switch your investment link to another Hill Samuel Fund or Unit Trust you may without the heavy expenses normally incurred when buying or selling investments.

#### TAX-FREE INCOME

The Bond may be used to provide a regular income paid yearly, half-yearly, quarterly or monthly - free of immediate tax

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or Higher Investment Plan FT/26/1/FCB NAME (Med Mes Miss) OF THE APPLIANCE PLEASE ADDRESS

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# Problems of an overseas portfolio

**TAXATION** 

DAYID WAINMAN

REMOVAL of exchange controls may encourage more overseas portfolio investment. But there seems to be many misconcep-tions about capital gains tax on currency investment

Capital gatus and losses are calculated in accordance with a set of formulae, these now being set out in the Capital Gains Tax Act 1979. Gains, or losses, are in general defined as the difference between the cost of acquiring an asset and the proceeds of its disposal.

But glimpse of the obvious as t may be, this description of the tax's operation leads us shares as having cost £2,000. straight to two key principles. straight to two key principles. They would therefore accept First, we must be clear what is that the taxpayer had broken the asset being purchased or even for capital gains tax pur-

figures. All the taxes under the Revenue's care are not only have found, for instance, that assessable and payable in sterling — the computations \$4,100 which his agent wanted figures. All the taxes under the his

This has been a rather the only way in which one can to sterling, the dollar proceeds general misconceptions. If a tax-them in the U.S. Neither of payer buys shares in General these affects the General Motors for \$4,100 and sells them Motors computation already set for \$4,500, his gain is not \$400 out, but we cannot dismiss translated into sterling at the them without further thought.

time he receives that last-The computation required by the Act is as follows. First quantity in sterling the disposal proceeds, at the date of that disposal. Since this last is explicitly defined as the contract date, this involves translating the dollar proceeds into a

sterling equivalent as at that We will see below exactly how that transmogrification is to be achieved, but for present purposes let us assume that we can use \$2.25 as the appropriate rate and produce a sterling figure of £2,000.

mentioned figure.

Next, we need a sterling equivalent of the acquisition cost at its contract date. If the buying rate for spot dollars at Revenue would regard the

Secondly, if a figure is These computational names required by the law to be put may bear little resemblance to may bear little resemblance to what the taxpayer himself what the taxpayer himself of posal, these can only be sterling might regard as the reality of

leading to the quantification of in settlement of his purchase that liability must also be in was £1,971, if the rate was \$2.08 at the time of settlement. It might also be that he had laboured explanation. But it is not remitted and reconverted of the first of the of the sale, but had reinvested

acquisition cost of the General actually paid for them, is a gain made by repaying in-

The taxpayer owed his agent currency equivalent to £2,000, and the latter accepted (that same) currency when it was equivalent to £1,971. However, a loan of this kind from an agent to a taxpayer is not, so far as the borrower is concerned, a chargeable asset within the scope of capital gains tax, and he is therefore not liable to tax on this £29. The position regarding dis-

most people find surprising. But it is a matter of pure logic the date of the purchase con- as soon as one recognises what tract was \$2.06, then the are the chargenble assets upon which the texman fixes his sights.
When the taxpayer contracts

to sell his General Motors shares, he creates not only a disposal of that asset effective at the contract date, but also a simultaneous acquisition of chargeable another namely dollars.

Foreign currency is within the scope of the tax, except where it is held for the taxpayer's personal expenditure. or that of his family, outside the UK.

The taxpayer's only way of quantifying into sterling the proceeds of his disposal-General Motors shares is to ask two questions. How many dollars did he receive? and how many pounds would he have received had he sold those dollars for sterling? In other about the statute's requirewords, the sterling figure is the ments.

The Inland Revenue says the spot selling rate at the date of difference between the £2,000 the contract applied to the acquisition rost of the General dollars later received or

Motors shares, and the £1.871 receivable.

setually naid for them is a But the law then sensibly agrees that this same figure should be taken as the acquisition value of the new asset acquired—the \$4.500 which the taxpayer holds for reinvestment.

On the subsequent date when he contracts to reinvest these dollars, he values his "realis-ation" of them at their spot selling rate, and once again this forms the acquisition cost of his

new holding of shares. Different inspectors of taxes may well, over the coming months, evolve different months, evolve different methods of dealing with these calculations. It would obviously be easier, in any case in which sale and reinvestment are close in time as well as being equal in amount, if the acquisition and disposal of dollars were to be regarded as no more than a step in the succeeding acquisition of

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the new investmen There are, on the other hand. taxpayers whose sales and purchases are frequent, but are unmatched in time and amount. For them, a system of dealing with dollar bank balances on an annual revaluation basis has long been operated by agreement with the Revenue.

Each taxpayer must decide shether he can operate within the strict statutory basis set out above, or whether he needs to approach his own Inspector for agreement to adopt, consist-ently, some other basis. But it will help neither party if the taxpayer makes this approach under a total misaporehension

## Base metals may go ahead after the gold dust settles

this stage, of course, but after a wiser this week, wild leap of \$90 to \$850 per troy ounce at one time on Monday and a dizzy plunge to \$590 on Wednesday, following the curbs imposed on speculative dealings in the U.S., the price seems to have settled down to around the \$700 level-give or take a hand-

The price fluctuations have violent that the difference of \$260 between the lowest and highest levels reached this week equals the full price of the metal which was obtaining as recently as last May. Inevitably, gold share prices have bowed to the winds.

ful of dollars.

At current levels most gold share prices are still reasonable, being justified by mine earnings bullion price of \$500, or a little less. As I have pointed out before, however, this does not prevent them falling when the price of gold takes a tumble. For the time being, therefore, holders of high dividend-paying golds, have no reason to part with their shares.

#### MINING

KENNETH MARSTON

It may be that the bullion market is more soundly based now that some of the speculalive froth has been blown away. However, a worrying aspect of the high metal price is the damage that it must be causing to the demand from the jewellery trade which in 1978 took 1.001 metric tonnes out of a total world supply of 1,742

At the moment the high street lewellers are doing a good trade as buyers are snapping up gold items at prices based on metal purchased at much lower levels than now. When this demand is satisfied, it could take some time before the public rushes to buy more gold jewellery at the higher prices that are in store.

There could thus be a sig-nificant falling-off in gold demand by the jewellery trade
—more items will be made in the lower 9 carat gold content, for instance—and in the long run this could affect the price unless there is to be an even greater speculative demand.

Price resistance is already mising its mark on the important market for platinum icwellery in Japan as Sir Albert Robinson, chairman of South Africa's Rustenburg Platinum Mines has pointed out this week.

He is particularly irked by this because while Rustenburg, and Impala, sell the metal at their "fixed" price of \$420 per ounce, the Japanese jewellery buyers have to pay free market prices of about double the producers' level to obtain their metal supplies after various middle-men have taken

Sir Albert is still confident about the prospects for platinum and at the relatively low producer price this is not surprising. But having lived through the past price swings in this market he still feels that it is necessary to maintain a "modest" dividend policy despite the expectation of a

gold market? Nobody can tell at a different view are sadder and

assume yet that the precious metals have had their day, I still prefer to look ahead prospects for the base-metal miners. In a less spectacular way than the precious metals, the humble base metals enjoyed a good recovery last year and company profits therefrom have made a fine showing.

Prices of copper, zinc, lead, nickel and the rest are still far from being high when related to production costs but the world nomic recession suggests that they could fall before they rise again. Perhaps-and I can only offer this thought as one consideration - Soviet Russia's recent actions have altered the case

In other words, Western defence spending seems more likely to rise than fall andlike it, or not-the fact remains that this spells demand for metal. At all events, the base-metal producers appear to be reasonably confident that metal prices will stay

This week America's Texasgull, which has big Canadian base-metal mining interests, has forecast "even better" results in 1980 following more than doubled profits in 1979. South Africa's Messina (Transvaal) copper mining and industrial group also expects to earn more this year, anticipating that copper prices will be at least as good, if not better, than in the company's financial year to

From Australia MIM (Holdings), the country's major producer of base metals has announced nearly quadrupled profits of A\$93.8m (£45.6m) for the past half-year and has commented on the fact that the spill-over of "investment" spill-over demand from precious metals to base metals could maintain prices of the latter.

Indeed, as our Commodities Editor has explained this week, such buying is already distorting the normal demand-supply picture in many commodities But leaving aside the special factors. I still feel that when the world eventually pulls out of recession, existing mine capacity will be hard-pressed to the demand for base metal.

Australia's Mining at 180p three weeks ago. worth buying as are the other major base-metal stocks then suggested, Amax, Ameosi, Noranda, Rio Tinto-Zine and Scientian Trust. My view of Western Mining

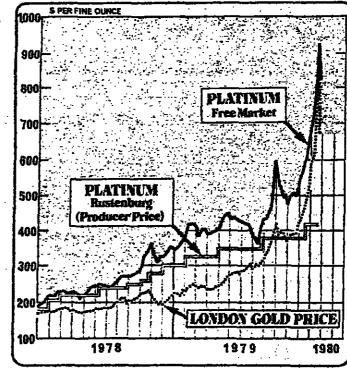
this week by the news that the massive Olympic Dam copperuranium find at Roxby Downs in South Australia is turning out to be even bigger than was previously thought and that a new deposit—perhaps an ex-

HAS THE DUST settled in the Recent share buyers who took tension of the original discovery least. Fortunately for Western -may have turned up 25 kilo-metres away.

Mining and for us in the UK, British Petroleum is the 48 per metres away.

S PER FINE CLINCE

he eventual development of cent partner and there may be While it would be rash to Olympic Downs is still a long no shortage of other major way off and its cost can be put concerns willing to pay for a at around some £500m, at the piece of the action.



# TO PROFESSIONAL ADVISORS

For various reasons, solutions to clients' tax problems are not always readily apparent. A solution may be overlooked simply because

your expertise lies in another field of accountancy. Or perhaps, quite understandably, you find the constant legislative changes too numerous to absorb. Choulartons have designed a wide 25 range of systems which could help you

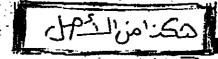
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## Warm glow from the City

support a worthwhile cause is Trust and G. T. Japan, will not to be launched on the Stock be charging any fee either. Exchange next week. It is an authorised investment trust-but of a rather special kind. All the income which it generates will go to the of Child Health. The trustees institute of Child Health, which of the appeal will subscribe for is the medical school at the £200,000 of loan notes which is the medical school at the Great Ormond Street Hospital for Sick Children in London. All the capital appreciation (or losses) will accrue to the amount to £500,000. holders of the ordinary shares, which are to be offered for sale and quoted on the stock

The Child Health Research Investment Trust, as it is to be called, is backed by some highcaned, is obscued by some ingri-class City names who are giving their services for nothing. Stockbrokers Cazenove and Company are arranging the underwriting and listing. underwriting and listing, Williams and Glyn's is the receiving banker, and Safferys has provided accounting

The directors and the investment managers, G. T. Manageother quoted

investment funds include Berry The idea was conceived by Richard Thornton of GT Management, in response to an appeal for funds by the Institute will be entitled to receive all the income from the fund. The ordinary share capital will

This is a development of the ld "split-level" investment trusts-most of which have turned out to be pretty rotten investments in recent years with the capital shares normally standing at a big discount to net

The new trust, however, will have a relatively short life-it is to be wound up after seven years—which should help to years—which should help to limit the discount in the meantime, it has one very novel. feature—once a year, the directors will ask shareholders whether they would like to consider the idea of winding the whole thing up straight away.

So if its shares fail to a big discount on net asset value the chances are that it will soon disappear.

Such a proposal would send shudders of horror through the boards of those more conventional investment trusts which currently stand at discounts of 30 per cent and more to their net assets value. It is, of course, a lot easier to make such a gesture when you are not being paid for your services.

an overall gross yield of 5 or 6 per cent a year, which is usefully more than the Institute of Child Health could get by investing £200,000 in the giltedged market.
If the managers can make its

income grow by 10 per cent a year, then by 1986 it will be pulling in over £60,000 for the charity. And the income could be considerably greater than that if the asset base expands as a result of successful invest-

The structure of the trust has been dictated by tax considera-tions. The institute has to be

that over 1979, £1,000 invested

reached £1,087 for PGA and

The tenant farmer market,

not seen the same rise, or the

same fall in price. Hence the

between PGA and City of

PGA concentrates on the

tenant farm in its portfolio

while City of Westminster buys

directly through a sister com-

pany or with a farm manager.

Both funds concentrate on

arable farming primarily in

So the prospects this year for

each fund depend on different

factors. City of Westminster relies on the movement of

vacant possession prices, which

Martin Natchasen thinks could

start to perk up again during

possession

performance

in.

difference

Westminster.

Eastern England.



The income goes to help children.

seen to be investing on a pro- any money out of it, but they income to the charity. The idea is that investors

Its managers will not be making holders.

dent scale, and not indulging in are well aware that their heads a commercial activity. At the same time, it would be damagif things go badly wrong. Yet ing to the concept if purchasers it is not something for the cherish that nice warm glow. Apart from anything else, it

of the ordinary shares were really small investor, or for deemed to be making a gift of anyone who cannot afford to should experience a warm glow would take away half the point when they buy the shares, but of the scheme if the trust each not feel that they are making year had to go to the trouble a Franciscan-type sacrifice. and expense of sending reports a Franciscan-type sacrifice. and expense of sending reports
The trust deserves to succeed. to thousands of small share-

Old Master paintings, is really

doubt that auction costs are far

greater than those incurred by

in the sample look distinctly pricey to all but the most

affluent investor. The more

humble end of the scale, where

objects change hands for sums

below £1,000, is where the bulk

be expected that prices might

As Mr. John Butler, author

of the report says: "Private investors should not invest in

works of art unless they know

\* Art as Investment: The

exactly what they are buying.'

As the report says: "If a

of the market operates.

well crumble.'

Moreover, many of the objects

The costs of buying and sell-

very small.

equity investors.

## Calling BP shareholders..

approaching for the who successfully applied for who successing applied for shares in British Petroleum. For by 3 pm on Wednesday February 6, they will be required to find the 213p per share outstanding balance on the partly paid issue.

was specially tailored to appeal to the small investor. Altogether 30m shares were offered at a price of 363p each but only 150p had to be paid out at the time of application. The minimum application was a mere 75 shares, while investors had the added incentive of avoiding stamp duty and stockbroker

By Wednesday week, how ever, they have to decide whether to meet the Government call for the rest of the money or sell their partly-paid shares in the market. Some investors may already

bave opted out. There has been a lively market in the partly above 180p early in December but which are now below the partly paid price of 150p having touched 125p before Thursday's close of 137p. Trading in the

advantage and disadvantage of better than ordinary BP shareholders when the price goes up but worse when the price goes

On the basis of Thursday's partly paid price of 137p those original subscribers who have stuck with the new issue are sitting on a 9 per cent loss. This is a direct result of the recent underperformance of BP fully paid ordinary shares against the rest of the market. Thursday's price of 340p compares with a market price on the day of the offer of 364p, while over the same period the FT Actuaries All Share index has

#### INVESTMENT TIM DICKSON

moved significantly higher. Feeling about BP in the City paid "new" shares which went is divided with fears of a surplus of oil supplies this year, a weakening of Rotterdam spot prices, and the consequent blems while letters of acceptpressure on refining and ance may not be readily marketing margins giving accepted in the market. marketing

Among bull points on the other hand BP's North Sea oil reserves are safe from political disruption while the possibility of another Middle East crisis on a three to five year view (if not sooner) is far from remote. Mr. Paul Clifton of stockbrokers Scott, Goff Hancock is advising his clients to stay with BP unless their portfolios are particularly top heavy with oil shares. "BP is a good stock for the small investor," he adds. But do remember to take

some action. Letters will not be sent to remind shareholders (advertisements, however, are being placed in newspapers) and the penalties for forgetting to take action could be severe.

If your cheque for the outstanding 213p a share does not arrive at the appropriate receiving bank by February 6, you may be asked to pay interest over the period of the delay at a rate of five points above Minimum Lending Rate (22 per cent with MLR where it is). Moreover, payment after February 6 could cause administrative pro-

## Going back to the land

IN THAT far-off age of innocence, the 1950s, the good life meant cars, freezers and washing machines. But today, many people believe, it means going back to the land.

Investors have been discovering the virtues of owning farmland, for while the yield is low the prospects for capital appreciation over the long-term are good.

Pension funds have been investing steady amounts in farmland, either directly or through exempt pooled funds. The latest report of the Post Office Staff Superannuation Fund, largest pension fund in the UK. told members that it would like In the early 1970s, prices of to increase the percentage of prime agricultural land rose funds held in farmland—at present 5 per cent or £40mbecause it is investment in one of. Britain's most efficient industries and vital to the nation.

Private investors in farmland have a choice of only two funds — the Property Growth Assurance Agricultural Fund funds topped the property perand the City of Westminster formance tables. Assurance Farmland Fund.

AWW

figures show that over the past when prices peaked. Then the three years to the end of 1979, decline set in and by the year-

seems good over the long-term. The industry is efficient and the supply of farmland is £1,007 for City of Westminster. limited. But these are also the conditions that lead to a volatile a more restricted sector, has

Severe competition for farms can send prices up rapidly, with the inevitable fallback. Yields are traditionally low, so the return comes from capital growth.

In the early 1970s, prices of rapidly, sparking off investment interest in farmland. The market overheated and prices fell alarmingly during the bear market phase of 1974-75.

But the recovery in prices during 1977 and 1978 was even more dramatic, and agricultural

The rise continued until The latest Money Management around July and August, 1979,

manager Warwick Thompson.

The fund's performance relies on rent increases, invariably every three years. Last year the rents of 20 farms rose by 46 per cent, but a lower rise of around 33 per cent is anticipated this year.

PGA fund is thus offering investors a more stable price performance and steady growth. City of Westminster will tend to have a more volatile performance and timing will be essential. It is unlikely that prices will pick up to any degree until interest rates come down, possibly in the spring. Investors should only commit

small part of their assets to these funds. Alternatively they can leave the decision to the life company by investing in a property fund that holds agricultural land in its overall

Abbey Life holds about 7 per cent in farmland, but has not made any recent acquisitions, Eric Short | Worse off.

## An object lesson for art investors

"ALTERNATIVE" investments objects as diverse as Chinese are growing in popularity. Poor ceramics, Victorian silver and are growing in popularity. Poor returns from equities and bonds in recent years have encouraged people to look elsewhere for investments which might keep ing are not included in the pace with inflation.

One problem, however, is how to measure the performance of such assets. Unlike shares, which are traded on a daily basis in highly active markets, alternative investments tend to sit on mantelpieces or lie in cellars for years.

This is particularly so in the

case of art objects. This week, the Economist Intelligence Unit has published a special report, Art as Investment\* which attempts to log the move- on earnings this end will be ment of prices of works of art extremely-vulnerable, and it can over the past 20 years. Taking a sample of some 180 transactions at auctions round the world between 1960 and 1979, the report concludes that about 70 per cent of them produced a better return than industrial shares in Wall Street or London. These conclusions, on the Economist Intelligence Unit. unit's own admission, must be

extremely testative. After all, the sample, although covering

HOLDERS OF Treasury 9 per cent 1980, which will be

They should have no hesita-

The deal, in fact, is such a version.

Stockbrokers W. Greenwell estimate that given current yields on equivalent long dated the market. This means that £110 of the new stock would be worth around £83\}, leaving the unfortunate investor some £161

#### TAKE a cut in the interest you would normally receive from a ouilding society investment and in return guarantee yourself a mortgage. This is the option now being offered to savers by Bradford and Bingley Building Society. The idea, if not entirely new.

should appeal to budding housebuyers frustrated by the lengthening queues for home loans. The scheme, which is called the Homebuilder Account, works as follows:

First the bad news: savers are initially required to invest £500 after which they have to make regular monthly subscriptions between a minimum of £80 and a maximum of £250. The interest paid at the moment will only be 7 per cent net (against 10.5 per cent paid on ordinary share acounts) though this will vary with movements in building society rates generally. Bradford and Bingley, however, promises that the Homebuilder Account will never yield less than two-thirds of the prevailing paid-up share

Now the good news. At the end of two years, the investor is guaranteed a mortgage, equal to four times the Homebuilder balance at the date of the mortgage application. For example, someone who elects to invest the initial £500 plus the

## How to beat the queue

mortgage advance of £9,680-£10,528 (depending on interest rates); the prospective housebuyer who puts in £200 a month meanwhile will get a mortgage of £21,200-£22,884 after two years or £30,800-£34,456 if he makes regular savings for three years. Large advances however could run into the Bradford and Bingley's upper advance limit, which is £25,000.

The sacrifice in terms of lost" interest depends on the amounts which your invest. For example, if building society rates remain constant over the next two years and if you are contributing £80 a month you will receive £106 less interest in the Homebuilder Account than in an ordinary share account; the "loss" would be around £210 if you chip in a regular £200. Bradford and Bingley empha-

sises that missed monthly subscriptions cannot be made up and if more than three subscriptions are unpaid the account will be closed. Part withdrawals cannot be effected and if your account it closed the mortgage guarantee obviously lapses. The £80 minimum monthly

years will be entitled to a eyebrows among single investors but married couples who are both working could find this scheme attractive. If house prices maintain their long term upward trend the lower interest paid on the Homehvilder Account should prove a minor sacrifice. Bradford and Bingley is not

the first building society into the field of guaranteed mortgages. The Provincial tried it a few years ago. The principle, moreover, is

well established on the con-tinent. In Germany savers end up with a mortgage at the end of a five-year term. Bradford and Bingley has also

introduced an Extra Interest Account which pays interest 0.75 per cent above the paid up share rate. A month's notice of withdrawals must be made and anyone withdrawing within the first 12 months will lose 28 days interest on the amount withdrawn

After that, any withdrawal within 12 months of a previous one incurs 14 days loss of If you close the account

before the end of the first year. you would be slightly better off subscription might raise a few in an ordinary share account.

## An offer you must refuse

redeemed at par on March 3, are being offered £110 of a new stock Treasury 9 per cent 2000 for every £100 of the old.

tion in turning this down. Conditions in the gilt market are such that the new stock will immediately trade below par, presenting those rash enough to convert with an overnight loss.

bad one, that the Bank of England is bending over backwards to make it clear to stockholders that the nominal and cash value of the offer could be very different. The Bank is nonetheless legally obliged to make a formal offer of the con-

stocks, Treasury 9 per cent 2000 would be worth around £76 in

# Extra Income

A new unit trust with a 10.5% yield. Until February 7 the initial charge is only 31/4%.

' EXTRA Income Trust will aim for a gross yield two percentage points above that of our existing Income Trust.

At the time of going to press this was 8.51%; the estimated gross starting yield of EXTRA Income Trust is therefore 10.51%.

The managers will also aim for growth of both income and capital. They believe that this is a good time to invest. From their experience, high yielding shares bought now will do particularly well when the expected fall in interest

Although past experience is not necessarily any guide to fitture performance, intending investors will wish to know about our two previous UK unit trusts. (Our other three are low yielding international funds.)

Income Trust was launched on 31 December 1971. By 31 December 1979 the offer price of units had risen 117%, compared with 19% for the FT All-Share Index. Net income from an original investment of £1000 had risen from £27.80 in 1972 to £130 in the last year and totalled £582; by comparison, £1000 in a typical High Street cash deposit would have given less income (£553) and the capital would still be only £1000, while the Income units could be cashed in for £2052. Capital Trust, which seeks only an average yield, is up

208% since it started in January 1969, compared with 27% for the All-Share Index. It is in the top ten of all unit trusts over 3, 5, 7 and 10 years. An investment of £1000 at launch has given £450 net income. Investors should recognise that investing for extra yields

may involve a reduction in long term growth potential. Nevertheless, the managers intend to invest for growth. They will select high yielding good quality equities, avoiding preference and other fixed interest stocks and concentrating on UK shares.

The price of units and the income from them may go down as well as up.

Investment in a unit trust should be regarded as long term. Investors should put short-term money in a bank, building society or other cash deposit. Units in Framlington EXTRA Income Trust are 50p

each until 12 noon on Thursday 7 February. The minimum investment is 600 units, which cost £300. In due course it is the intention of the managers to raise

the maximum initial charge allowed by the Trust Deed to 5%. Until then investors will benefit from an initial charge of only 31/4%. The annual charge will be at the traditional level of only 1/2%+VAT.

To invest, complete the coupon and send it with your cheque to arrive not later than noon on 7 February. Applications received after then will have units allocated at the price ruling on receipt.

General information

Applications will be acknowledged and certificates will be sent within 42 days. Income net of basic rate tax is distributed to unitholders on 15th eptember and 15th March. The first distribution will be on 15th September, 1980. The offer price includes an initial charge of 3.25%, This may be increased to 5.00% after 7th February, 1980. There is an annual charge of 0.5%+VAT. Remuneration is paid to qualified intermediaries; rates are available on request, but will not exceed 1.25%. 'Marketing Allowance' is not paid. Units can be bought and sold daily. When you sell back units payment is made within 3 days of receipt of your renounced certificate, Prices and yields are quoted daily in leading newspapers. The trust is an authorised unit trust constituted by Trust Deed. It ranks as a wider range investment under the Trustee Investment Act, 1961. The Trustee is Lloyds Bank Limited. The managers are Framlington Unit Management Limited, 64 London Wall, London EC2 (Reg. in London 895241). Member of The Unit Trust Association. This offer is not open to residents of the Republic of Ireland.

	Why Britannia should manage your portfolio.
	Britannia's investment management team demonstrated its abilities with great distinction over the past twelve months, dominating the unit trust performance charts in 1979 with first, second and third.*
•	How can you benefit from Britannia's investment expertise?
	Our Unit Trust Portfolio Management Service is designed to meet the needs of those who have more than £10,000 to invest. It

meet the needs of those with have more than Edylou to invest it consists of an individually managed portfolio chosen from the wide range of successful Britannia unit trusts. The funds specialise in high income, fixed interest, energy, gold shares, property shares, North America and the Far East as well as more general U.K. trusts. Your portfolio will be given the individual day to day attention of a director of Britannia Fund Managers who will decide on the timing of investment in particular trusts or when to hold cash.

All this is at no extra cost to investing in a unit trust yourself. If you have investments in individual shares and wish to avail yourself of the Unit Trust Portfolio Management Service these may be exchanged for units at a considerable saving.

For further details of the Unit Trust Portfolio Management Service please write or telephone-14. B. M. Page, Director, Britannia Fund Managers Ltd., 3 London Wall Buildings, London Wall, London EC2M 5QL Telephone: 01-588 2777.



	FIRST PUBLIC OFFER of units in Framlington EXTRA Income Trust. Offer closes 7th Pebruary at 12 noon.
	To: Framlington Unit Management Limited, 64 Landon Wall, London EC2M 5NQ.
	I/We wish to invest the sum of £ (minimum £300) in Framlington EXTRA Income Trust and enclose a cheque payable to Framlington Unit Management Limited. I am/we are over 18.
	(Please state Mr/Mrs/Miss or title. Joint applicants should all sign this form and give other details separately.)
	Surname(s)
•	Full forename(s)
	Address(es)
	••••••••••••••
	***************************************
	Signature/e)

Extra Income Trust

an investment of £1,000 would end prices were back to the level PGA, on the other hand, have reached £1.681 on an offer- at the start of the year—around acquires many of its farms to-bid basis, while for PGA £2,300 per acre for vacant post through sale and leaseback. It Agriculture it would have been session good farmland against is now well known in the farm-1.566. a peak of around £2,600. The ing sector and the approaches So agricultural investment Money Management figures show are made direct to fund One Year Income Bond net of basic equivalent to 25.86% p.a. gross YOUR OPPORTUNITY to join the thousands of investors who are benefiting from the generous income Bond yields available from Liberty Life.
GUARANTEED RETURN OF CAPITAL in full at the end of 1 year. If you should die whilet the Bond is in force, income payments will cease and your estate will receive at least the amount of your investment. If you are now under 56 and in good health, an amount of £3,637 will be paid per £1,000 invested; this amount is reduced for older ages.

least the amount of your investment. If you are now under 55 and in good rearm, an amount of £3,637 will be pald per £1,000 invested; this amount is reduced for other ages.

MAJOR TAX ADVANTAGES. The Bond has been designed in the most tax efficient meaner under current legislation and is a combination of a single premium policy and an annual premium endowment assurance, which qualifies for pramium under the annual premium by the same premium policy and an annual premium endowment assurance, which qualifies for pramium under the qualifying endowment assurance and the guaranteed maturity value provides both the annual premium under the qualifying endowment assurance and your fectors payment. The endowment assurance is then ammended to return your capital in full. The payment of the annual premium is arranged for you in the application form below. Your single investment assurance is then ammended to return your capital in full. The payment of the annual premium is arranged for you in the application form below. Your single investment assurance spatisticity affective returns an application form below. Your single investment particity affective returns a fill. The payment of the annual premium is arranged for you in the application form below. Your single investment of the sum in Africa and an annual premium assurance annual premium is to the current. The rates of return assume basic rate is at 30% and premium faz relief at the rate of 174%, Any changes in these rates will affect the income payment. For each £1,000 investment, the qualifying endowment assurance annual premium is tocome. Provided your total annual pramiums under this and envy arising qualifying life policies do not exceed £1,500 or 18th or your income, whichever is greatery you will be policies do not exceed £1,500 or 18th or your income, whichever is greatery you will be policies do not exceed £1,500 or 18th or your income, whichever is greatery you will be policies do not exceed £1,500 or 18th or your income, whichever is greatery you will be polic

To: LIBERTY LIFE ASSURANCE COMPANY LIMITED Kingmaker House, Station Road, New Barnet, Herts, EN5 1PH APPLICATION FOR LIBERTY LIFE INCOME BOND

Cheque succeed payable to LIBERTY LIFE ASSURANCE COMPANY LIMITED, and crossed.

I hereby appoint the Chief Accountant for the time being of Liberty Life, or failing thin any Director of the Company, to act as my Attorney and on my behalf (f) receive from the Company the maturity value of the pure-indowment hereunder, (2) pay to the Company the annual premium under the endowment assurance when it falls due, and (3) arrange for the behance, constituting the Bond income, to be paid to me at my address above.

lam a resident of the United Kingdom and premiums are payable by myself of my

cuse.

It is a place that the above statements are true and agree that this application and the claration shall form the basis of the contract between me and Liberty Life claration shall form the basis of the contract between me and Liberty Life surrance Company Limited. I consent to the Company seeking from, and authorise provision of medical information by, any destroy who at any time has attended me, a spokenion shall constitute separate and distinct applications for (1) the supplication shall constitute separate and distinct applications for (1) the lower than the state of the pure Endowment Assurance Policy and (2) the Pure Endowment Policy(see) comprised the Endowner.

NEW 1 YEAR HIGH INCOME BOND from CANTERBURY LIFE 18% net 25.7% gross

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FT26/1

## The heat is on

BY JUNE FIELD

the Most of Your Heating-A Guide to Home Insulation and Energy, Thames House South, ging pipes and cold and hot Millbank, London, SW1.) Millbank, London, SW1.)

The special energy pack for schools fared better—all of the 40,000 produced were taken up, and there were over 2,000 entries in the schools competi- only use materials on their tion for the best graphic ideas approved list. For more details on energy conservation.

The nation spends some £47m per day on energy, of which are obviously vastly improved around £12m goes into domestic houses, with two-thirds of this spent on heating. So what can have been dealt with. Depend-the average householder do to ing on what other insulation you have energy in the home, and have, the temperature of each

Treating the loft is still the most basic and simple starter Federation, 6 Mount Row, project. On the homes insula- London, W1. (01-629 8334.) tion scheme, which covers the f50-grant for loft, tank and pipe insulation, the Department some 400,000 applications from September, 1978, to April last year, although figures have not yet been released on how many were actually paid out. The amount you can claim is two- a dark chilly kitchen. thirds of the cost of the material and labour, that is, if the outlay was £75 or more, you could

You are only eligible for the grant if you have no loft insula- would probably cost about £600, tion at all; which means that if more if a ventilator you insulated to the old 1-inch thick standard, you don't get anything towards improving it, Glazing, 239, surely something which needs London, SW3 (01-352 6811).

LAST OCTOBER was Inter- recently been extended though national Energy Conservation in that you qualify whether you Month, and in case you missed are a house owner or rent from it, there is still a chance to get a private landlord, the council, one of the free booklets Make a new town or housing association.

The insulation has to be at Central Heating Controls, be- least 80 mm (3 inches) thick cause only some 58,000 were (mineral or glass-fibre mats or sent out of a total 200,000 avail-able. (Apply to the Informa-tion Division, Department of Energy Theorem Haves Sent out of a total 200,000 avail-tion money also goes towards lag-

> The important thing is that you should not start the work before the council has given the OK to go ahead, and that you contact your local council.

The benefits of double glazing when losses through other openings, floors, walls and ceilings keep warm? And just how much room could be raised by as will be saved, and what will it much as 5 or 6 degrees claims one company. General advice from the Glass and Glazing

Being able to make the most of every bit of sunshine and the psychological effect of lightness of the Environment accepted and brightness, all helps too, declares the owner of an oldish family house in Barnes, London, SW13. Here Everest Double Glazing fitted Solaramic patio doors in a south-facing wall in The doors were 239 cms wide

by 200 cms high, fitted on a prepared opening, and the cost when ordered in October, 1977, was £479. Today the same doors required. Leaflets from Ms. Geraldine Hill, Everest Double King's Road,



Mr. J. Gulliver chairman of Alpine Double Glazing, is the owner of Delamere House, Great Wymondley PIR. J. Guilliver chairman of Alpine Double Glazing, is the owner of Desanter France, Great Wylenders near Hitchin, Hertfordshire. The 17th century 4-bedroom, 2-bathroom house, reputed to have been cardinal Wolsey's hunting lodge, with staff accommodation, 2 period barns and about 3.5 acres including paddock and stabling, is for sale in excess of £180,000, (renovated and double-glazed-of course), Details paddock and stabling, is for sale in excess of £180,000, (renovated and double-glazed-of course), Details Knight Frank & Rutley, 20 Hanover Street, W.I., and Connells, 19 High Street, Hitchin.

selling point for their new in their four-bedroom detached houses from £41,220 in a wooded setting in Sussex, 11 miles north of Chichester, and in houses from £50,380 in Weybridge, Surrey. (Details Mr. Christopher Price, marketing director, Trollope and Colls Homes, Free-post, Woking, Surrey GU21 1BR). And Wates explain they have reduced the average 60

Dritherm insulation. with foam, or mineral fibre, and during energy conservation month the 750,000th house was

walls by using greater insula-

houses. Trollope and Colls some £120m, and a saving to Homes advertise 'high insulation' in their £40-£45,000 three-bedroom bungalows in Bromley, National Cavity Insulation out some £120m, and a saving to ally. Association, while pointing out that there are at least 9m houses with cavity walls yet to be insulated, which could offer a potential saying to the country of around £300m. Ms. Gillian Alider, National Cavity Insulation 172,200 Great tion Association, 178-202, Great Portland Street, London, W1 (01-637 7481), will send a free have reduced the average 60 booklet, The facts behind per cent heat-loss which escapes Filling Walls with Foom, plus through uninsulated roofs and a list of member firms. Cape Insulation Services,

tion, i.e. 100mm (4 inches), of which belongs to the Structural fibreglass in the roof space, fitting draught excluders on a case history. When John external doors, and filling ex- Deeley moved to his present ternal wall cavities with home, a new detached house at Oldwinsford near Stourbridge in Cavity wall insulation is an the West Midlands, some seven expanding industry, whether years ago, the walls were uninsulated. When he had the walls injected with foam cavity wall insulation the bills for his gas-

moting insulation as a strong so treated. This represents an fired central heating and hot investment by the public of water system dropped dramatic

> Mr. Deeley then extended his home by almost a quarter but, even so, gas consumption for the exceptionally cold winter quarter of 1978 was only eight or nine therms more than for the original house. The cost of installing the foam in the walls of Mr. Deeley's house in 1974 was £162, and he estimates that, in terms of fuel cost savings, the insulation paid for itself in 3.25 years. The same project could cost some £362 or so now. Leaf-lets from Mr. Leon Covington, marketing manager, Cape Insulation Services, Rosanne House, Bridge Road, Welwyn Garden City, Herts (96 31155).

"Heat conservation improvements make a house a more valuable and saleable property, insists Mr. Ken Brett, manager, services branch, of BP Oil's Heating Division. "In the case of a typical four-bedroomed house our survey showed that a saving of £56 on the on the previous year's heating bill of £187 could be achieved, representing a saving of 30 per cent."

The cost of carrying out an insulation programme was £552 which included extra roof insulation, thermostats on all radiators, and filling cavity walls with Rockwool, which consists of minute fissures of mineral wool made from a hard volcanic rock that is pumped dry into the wall cavity (this means water cannot cross the insulation to create damp on the inner wall). The scheme was financed by topping up the householder's existing mortgage. Terms could also be arranged through the Mercantile Credit Company.

soon after the war I was given some plant for which friends ask GARDENING such a phlox by a friend and it from time to time so I give has continued to grow and muitiply with me ever since with no. I am doing them no real service. ARTHUR HELLYER sign of infestation. It is quite an attractive pink and I think was raised by my friend in his gar-

den and only distributed by him within his own circle without ever being dignified with a name of its own.

WHILE THE WINTER remains

as alternately cold and wet as

it has been recently I am grate-

slightly reduced degree to its

less silvery garden hybrids A.

taygetea and A. Moonshine. For

complete hardiness it is the

coloured forms of our native

yarrow, A. millefolium, such as

Cerise Queen still unsurpassed

after fifty years or more, that

are required and also A.

filipendula with flat heads of

yellow flowers (one splendid

form is actually called Gold

Plate) and the double flowered

varieties of Aptarmica the

single type of which grows wild in some parts of England. The

Pearl and Perry's White, both

very old varieties, are still the

best both pure white and

formerly great favourites as cut

forgotten.

ful for all those plants that never give me any cause for There are plenty of bone anxiety. There are the golden hardy plants among the helle-bores, the Christmas and Lenten rods, for example, varieties of solidago which are as hard as naîls and suffer not one whit roses and their numerous allies, as well as some that are disfrom anything the weather can tinctly tender so if it is toughthrow at them. Sometimes I hold ness one is after, one must their indestructibility against choose with discrimination.

There need be no doubts about them for they spread too rapidly and it is impossible to get rid of them, least of all Golden Wings one of the oldest Helleborus viridis for it is a truly native plant which had already learned to live with our and most imposing of them all, without bringing out the mattock and then consigning the winters long before man arrived on the scene. It is also true of H. foetidus for even if roots to the bonfire. But at the it is not truly native (and most botanists now seem to think that it probably is) it has certainly moment I am pleased that they are there and I do not need to worry whether they have been adequately protected or given a sufficiently sheltered position. with no help from gardeners. It is flowering at the moment in Almost all the achilleas have my garden its apple green this same quality of toughness, flowers showing up well against the dark bottle-green leaves. H viridis, lacks this fine colour though not the most decorative of them all, Achillea clypeolata with finely divided leaves so covered in such short, closely contrast but has very good light packed down that they appear green foliage and so has H. silvered, which is delightful but fatal since they absorb all the corsicus the tallest kind though, as might be expected from its moisture going and then freeze to death. The same applies in Mediterranean origin, it is not quite as tough and can become

> much cold wind and beating Not so the true Lenten reses the varieties and hybrids of Helleborus orientalis, for these grow wild quite high on the Caucasian mountains, always sheltered by woodland but surviving winters far more severe than anything we experience in Britain. All forms are magnifi-cent in foliage and flower and they have a wide, though always subdued, colour range from white, usually speckled or flushed with purple through all manner of shades of pigeon pink and greenish pink to the intense plum purple of atrorubens.

bedraggled if exposed to too

flowers but now almost Perennial sunflowers go all the way from indestructible I have never known herweeds to quite faddy beauties. baceous phloxes to be destroyed. To the first class I unhesitatby anything except eelworms and for some reason even these Helianinus ingly consign rigidus, now said to be correctly no longer seem to give so much known as H. scaberrimus, and trouble as they did 40 or 50 years ago. Perhaps the eelworm hybrids connected with it since population has changed or maybe breeders have learned the

Hard as nails in winter though I am certain that resis. Mellish, the most attractive in tance to eelworms is possible for flower, is undoubtedly a handthem roots with warnings that

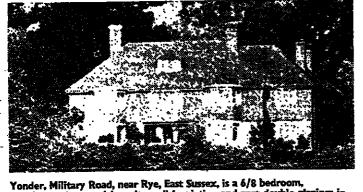
it is quite otherwise with some of the double or semidouble flowered sunflowers that we used to class as varieties of Helianthus multiflorus though they are probably really hybrids of undisclosed parentage.
Typical of these are Loddon.

Gold and Cappenoch Star both

of which make a fine display and present no problems of any kind. I cannot say the same of the most magnificent sunflower of them all. Hatrorubens, prehably more familiar to the older generation of gardeners as H. spersifolius or H. Monarch. This can grow to six or seven feet and has very large flowers with long, deep yellow petals arranged around a button-like black centre. In warm places it will spread by underground stolon almost as freely as H. Miss Mellish but in been growing here since Roman been growing here since Roman most British gardens it shiply times, often looking after itself packs up and dies the first packs up and dies the first winter unless given the protection of a frame.

> There is a similar ambiguity about the Shasta daisies, the big white moon daisies of high summer, though with these it is the double flowered forms that seem to have lost some of their native Pyrennean hardines and the old fashioned and now despised singles that have retained it Familiarity certainly plays a large part in determining our estimation of flowers. I have just received a letter from a South African friend who returned to Johannesburg with roots of plain single Shasta daisies culled from my garden and now writes to say how beautiful they are with wat-sonias in her own garden. I have always retained my liking for them, actually preferring them to the more popular frilly petalled singles, which are quite hardy, and to the doubles and semi-doubles many of which clearly dislike the alternations of cold and wet so characteristic of British winters.

Among bulbs the bravest are the snowdrops already emerging and ready to make a wonderful show during the next few weeks. However, not all are equally reliable, certainly not those that grow wild in the islands of the Aegean Sea and need sun and all those garden varieties or warmth. For hardiness it is our own native Galanthus nivalis they all spread inexorably by that should be chosen in all its trick of producing varieties that underground stolons which many variants, double flowered are obnoxious to these nearly penetrate everywhere and can as well as single. The Caucasian microscopic but highly damage only be dislodged with the species are also reliable even in ing soil pests. I do not know, greatest difficulty. Yet Miss our most unpleasant winters



Yonder, Military Road, near Rye, East Sussex, is a 6/8 bedroom, 3 bathroom house with cavity wall insulation and part double-glazing; in Statement including apple orchard and paddock it has views over the Romney Marshes to the sea. Richard Popple, Geering & Colyer, Rye, Sussex (Rye 3155), is inviting offers in the region of £128,500.

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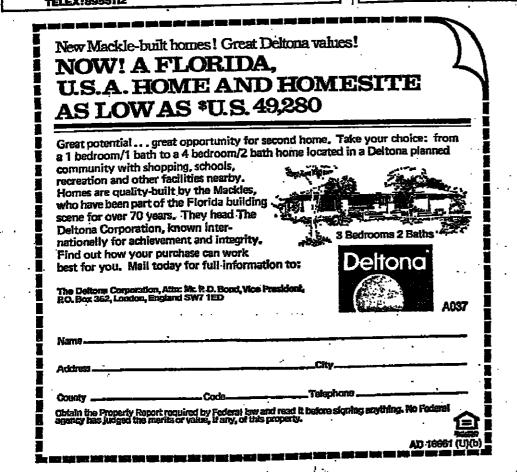
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Being Bernard Berenson by Meryle Secrest. Weidenfeld and Nicolson. £8.50, 474 pages

fascinating biography, something of an investigation in the spirit of A.J. A. Symons's Quest for Corpo. It is written with scrupulous care and great charity. Wherever she can, Miss Secrest gives her subject the henefit of the doubt. Some observers—not to speak of his enemies, of whom he had plenty—would think that he had need of it.

· Actually ·Miss honest and in places clinical treatment will leave most readers with a good deal of sympathy for Berenson. He wasn't a good man though often he longed to be. He was self-bound beyond any normal human limits. He was greatly gifted, but not enough so for his own expectations. He had a driving will. He made his own terms as to how to live his life, certainly his practical material life, at which he was astonishingly successful. The problem about him is not what he was like, where there was no insoluble mystery and where Miss Meryle Secrest has produced an entirely coherent

aspects, about what he did. He was a Lithuanian Jew, bern in a shtetl. When he was Americans

family two years later. The young Berenson being then aged ten. Like so many Jewish immigrants, his father started in America as a peddler. He Being Bernard Berenson is a never made much progress afterwards, though America in eighteen-eighties was the easiest place in which to become prosperous that the world will ever see. His nephew Lewis, for instance. made a fortune in property deals in Boston within a few years, still a very young man.

Berenson's mother was strong-willed and effective, the model of a Jewish mamma. Bernard Berenson was first-born son. beginning the idol of the family. He was brilliantly clever, charming to look at (though diminutive, as most of the family were), indeed a prodigy. Somehow he got to the Boston Latin school and to Harvard. The family were abjectly poor, but money was always found from somewhere for Bernard's needs, and that went on till he was nearly thirty.

His mother was a religious Jew. Young Bernard didn't like being a Jew, and firmly obliterated his origins. He became an Episcopalian in his 'teens, and later a Catholic. His personality. The problem is Harvard acquaintances never elsewhere, and much more saw his family home. He was concrete. It is, in certain crude prepared to admit that he was. a Lithuanian, and, though it seems, incredible, well-to-do

Isabelle. a child, his father and a Gardner, his first important nephew Lewis emigrated to patron, seem not to have America as an advance party, realised that he was Jewish.

At Harvard, he soon attracted influential and well-connected attention. He was dazzling attention. He was dazzling bright, prepossessing, eager to make his way. He did make his way. way among Cambridge society. laude), he was supported for a terms of the deal can comfort-It was a very long way (geo- year or two by Mrs. Gardner ably explain. Pictures, even It was a very long way (geo-graphically only a few miles) from the humble Berenson dwelling to the mansion of bistory, in reality to look at Isabelle Gardner, who impictures. Scholarship about mediately took him up. She painting was still in an amateur

buying pictures on a large scale. what. There were a few dissenting voices about the young Berenson among the Harvard eminences. Charles Eliot Norton decided that he had more ambition than ability. That was wrong. Berenson had ambition to an inordinate extent. He wanted to be every kind of a great man. a supreme poet, a splendid gentleman, a philosopher, anything he could imagine. At quite an early age, he had the modest aim of becoming the second

Never mind. He had great ability. The difficulty was, he the ordinary sense, creative. His poetry seems to have been Then he suddenly ceased to pretty bad. The one gift about be poor. This is where his which he was totally sure was career forked and where the that he was better than anyone dubieties begin. Mrs. Gardner, else in his perception about with whom he had quarrelled up, or at least to keep up in the paintings.

picture, identify himself with it, for once forget about self. had made his name as an ex-

When Hannah telephones (on

line has been reconnected?

Why is she satisfied with talk-

she has telephoned the writer?

Or is it all one of those extra-

ordinary coincidences without

which ordinary life is im-

possible to credit (i.e. oddity

is a normal part of normality)?

obvious

Obliquely, all kinds of byious but seldom-asked

questions are dealt with in the

memory and instant feeling, in

the feeling one of dapple, light

and shade, overwhelming dark-

ness and a sense of brilliance.

This is a first novel and seems

The Liping End is a fable

using the Christian iconography

bursting with future hope.

present and the past,

and others to travel in Italy, great pictures, were sold for ostensibly to study Renaissance painting was still in an amateur balance-sheet. But there is no collected beautiful objects, in state — among Renaissance pic-cluding elegant young men. At tures, there was still no sort of that time she hadn't begun certainty about who painted

> Berenson at 25 had no doubt that he could clear up those He had a dream, the residue of problems. Partly owing to in- his youthful ambitions, of bespection of physignomic details, but mainly because of his wonderful eye, he did so.

For the rest of his life he became a supreme authority on attributions. Give him a pic-ture, and he would give you an expert label. At 30 he was recognised - in the midst of arguments, quarrels, protests about his arrogance - as a masterly connoisseur.

He was still very poor. In hadn't the kind of specific these first connoisseur trips in ability which made it clear what Italy he was living on scraps he ought to do. He wasn't, in and a Pater-like pursuit of the beautiful.

and then become reconciled, He could immerse himself in had decided to form a great art collection. This protégé of hers

only a small fraction of contemporary prices. Meryle Secrest doesn't provide anything like a doubt that Mrs. Gardner's husband, and later Mrs. Gardner herself, came to believe that Berenson was cheating her.

He was voracious for money. was fairly flamboyant. It didn't consist of plain-living and high-thinking, as lived by such as splendid house in Tuscany, troops of servants, pictures. objets d'art, the celebrities of the world as his guests. He also wanted, to his credit, to support the family in the Boston back-streets. He might have disowned his origins. but he was a dutiful son and brother. He did all those things in his late 30s. How it was done, is a problem left unsolved.

He wanted still more money. I Tatti, the fine house outside Florence, was expensive to keep style he thought necessary for his status. It was then, in his 40s, that he became the adviser



Bernard Bereason, subject of a new biography reviewed here, on a triumphal tour through Leptis Mag

now immensely rich collectors attributions than, in his un-caustic in the opposite sense. in America who were prepared attached student days, he would to pay enormous sums for picnot aesthetes, but tycoons who weren't fools about expert Titian (neither rare nor expenauthority. They needed to have sive) to Georgione (very rare more ruthless will, than is given their pictures sworn to by the and vastly expensive). greatest living authority. Berenson would meet the case.

given an attribution. The delicate question arises — it dar-

In fact, he did change many of his early attributions, and Berenson received 25 per cent almost always in the upward of the sale price of any picture direction. Was this done withof Duveen's for which he had out thought of the consequences? People who knew Berenson, and are themselves it, for once forget about self. had made his name as an ex- on attributions to Joseph kened Berenson's name for experts in the visual arts, have it is possible that the thought Typically, he thought that if pert. Who better to buy the Duveen. It is fair to say that many years and is still argued radically disagreed. John Pope might have occurred to him that others had mystical experience, pictures for her? Who better, Duveen was not the most scru- about — did Berenson find it Henessey is sure that he acted the chief beneficiary from why shouldn't he? This was he agreed. He was to get 5 per pulous of dealers. There were possible to give more favourable in good faith. Kenneth Clark is mellowing was himself.

It isn't for an outsider to ex once have done? Did he find press an opinion, maybe, but that his verdict could now I have one. In the fulfilment of his desires, Berenson possessed more deliberation, and a to most men. No one in the world could have known better tions were. It is possible that he consoled himself that opinions mellow with age and that he could now show less austerity and more charity. But

Fiction

## Pecula's peculations

BY ISABEL QUIGLY

The Bluest Eye by Toni Morrison. Chatto and Windus. £4.95, 164 pages

by Botho Strauss, translated from the German by Sophie Wilkins, Chatto and Windus.

£5.50, 120 pages

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'style" is a thin word for some a cat but Pecula, with her thing that embodies the writer's very being. One of its attributes trodden socks? is surely the ability to conjuce, however obliquely, his presence dom about the writing that misand the colour of his mind; and matches—or counterpoints—its all kinds of tenses and condithis is exactly what the styles action in a strange, jangling tions. In a very short space, with an (excellent) American weigh its phrases, listen to their translator all do. In their three echoes. In the small doings novels one meets three wholly of children, and in their view individual minds and outlooks, of a small-scale world, it is the three moral arbiters choosing story of a race and a way of particular fables and forms to life.

make their points. intensely poetic) narrative by inequality and hard times, this the author of Song of Solomon, one made me feel for the blacks It was published 10 years ago in America; and the stylish wit in America, the first novel by of one in particular. black woman writer of such blazingly obvious talent that it's narrative. A short, intricate hard to see why it has taken so work, it has a man deserted by long to reach us.

America 40 years ago, the blue Finally he puts them together viable eyes belonging to white her and awaits her reaction. children, coveted by black ones. Nothing happens. She has lost

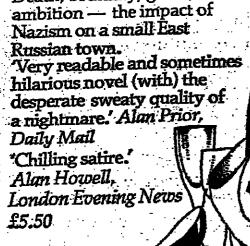
unfairness man-made be quite otherwise. .arrangements.

wav ·

We are given piercing, insights (or dumped) the briefcase. And into black suffering, but without the moral of that is? Perhaps being told about it so much as that life, like art, is cyclical being shown its results: the and mysterious, that things results of envy and wistfulness (feelings, passions, regrets) go and waste, of the sense of loss round and round but the central the nature of things an end: in unconsciousness, pain-killers, without ever having much to figure, the artist, stays put and luse, of the hopelessness of his world outlives the feeling wanting what in the nature of that prompted it. Perhaps things can never be had (the merely that things may go this blue eyes and white skin and way or that, objectively all that goes with them), the regarded, but subjectively may

Espionage and romance. A swingeing

H.H. Kirst



That Pecula is ugly isn't a supposedly disconnected line) enough. She is indescribably and finds her other ex-lover in scruffy and dirty as well. That the flat, what has happened? her mother doesn't care for the Does she know both men are family isn't enough. She is there? Has she paid the telethe prop and "treasure" of a phone bill, to make sure the white family whose babies she adores, whose expensive tastes Why is she satisfied with talk-she cares for. That Pecula's ing to the visitor, when in fact baby dies isn't enough. Its The Living End baby dies isn't enough. Its by Stanley Elkin Jonathan Cape is shamed into permanent madeness. And so on A how bills ness. And so on. A boy kills his mother's cat and blames Three splendid stylists; but Pecula. Who else would kill pinned-up hems and heel-

There is a beauty and a free-What has happened (it take their points. implies) to make a child be
The Bluest Eye is the most born into such a life? Far more straightforward, a realistic (yet than shriller books about racial

of the after-life: heaven and hell, angels and devils, God and His Son Jesus, Mary and Joseph, St. Peter at the pearly gates; and it is so well-written, so witty and crackly, that the Devotion has little straight difficulty of seeing what its point is—or points are, for there seem to be many—and the girl he loves addressing the suspicion that possibly It is about being black in short pieces of writing to her. there's less substance than accidental glitter, are shrouded eyes of the title being those en- in a briefcase, takes them to in admiration for its panache and the variety of its moods. Nothing happens. She has lost And it has a nimble way not just with moods but with attitudes. Pity and terror are aroused (all too painfully, I found) in the scenes set in hell. Physical pain on earth has in

> and last of all in death. This book envisages an eternity of physical pain so vividly that one suffers with the sufferers, not in fits and starts as on earth, but in everlasting terms, without unconsciousness or pain-killers or

death. There are other performances and performers, high comedy involving aspects of American life (hold-ups and violence, insurance, hospitals, domes-ticity) which are later transferred, in much the same idiom, to heaven and hell.

Of the three stylists, Stanley Elkin has the most noticeable technique; yet he too has put himself on the page, jokey and recognisable and apologetic for his jokes and for his serious ness, a wry engaging figure Ramsay MacDonald. a valuable contribute performing quite remarkably. The next 12 years he spent in history of the Raj.



Organ built about 1720 of the Cappella del Rosario, San Domenico. from Michael I. Wilson's comprehensive illustrate "Organ Cases of Western Europe" (Hurst, £29.50).

## Public servant

BY K. NATWAR-SINGH

Private Work and Public Causes: A Personal Record 1881-1978

by Sir George Schuster. Cowbridge, D. Brown and Sons £7.50, 184 pages

Longevity, combined with good works, bestows a very special kind of distinction. Sir George Schuster is now in his 99th year. He was born within a week of Disraeli's death. He he has batted with a straight bat, winning the confidence and respect of all, including those who did not share his outlook and views—Jawaharlal Nehru's letter to him from Dehra Dun Jail in 1941 is a fine example of private decencies being trans-

mitted to public affairs. After a conventional school and university education in late Victorian England, Sir George was called to the Bar and then to the City. His German name was no help and in 1914 he had to abandon a promising political career: He served with the Oxfordshire Yeomanny in the war and in 1919 he found himself at Murmansk trying to help the white Russians with whom he soon grew disillusioned. From late 1919 to 1922 he worked with the finance committee of the League of Nations and flirted with the Labour

Africa (Sudan) and India Coming as I do from India and living as I now do in Africa, I found his African and Indian chapters fascinating and instructive. As a member of the Hilton Young Commission (1928), Sir George spent several months in Uganda, Kenya, Tanganyika, Nyasaland, Northern

and Southern Rhodesia. His outlook on colonial matters half a century ago was refreshingly broadminded. He success fully resisted Leo Amery's plan is still active, still curious, still to create a white dominion in interested. Throughout his life East Africa. Sir George was from 1928 to

1934 Finance Member of the

Viceroy's Executive Council at Simla and New Delhi-in other time. At the drop of a hat, they words, Chancellor of the Exchequer. His duel with White-ball when England went off the gold standard and did so without mforming Delbi throws interesting light on the contradictions inherent in a colonial system. The Viceroy Lord Willingdon, backed him. Only a direct appeal from the British Cabinet stopped Schuster and the entire Executive Council from resigning. He got on well with the Nehrus father and son-and had friendly contacts with Mehatma Gandhi. But Sir George's most durable monument is the Reserve Bank of India which he helped establish in 1934.

His book has an old-world integrity and no-nonsense flavour about it and while it is not Party and got to know and like literature, parts of it are Ramsay MacDonald. a valuable contribution to the

## Hollywood diva by higel andrews

The Divine Garbo by Frederick Sands and Sven Broman. Sidgwick and Jackson, £7.95, 243 pages

"It was just a chance meeting," warbles the would-be beguiling blurb on the dustat the home of a mutual friend in Klosters, Switzerland, teatime of

summer afternoon in 1977."

Does it beguile you? shouldn't, because that sentence s just one example of this book's miraculous ability to dress up journalistic mutton as helles-lettres lamb. The latest coffee-table tribute to the glory that was Garbo is the fruit of so much conspiratorial endeavour on the part of its chief writer Frederick Sands that chance meeting" is a misnomer of Malapropistic propor-

tion to an exhaustive account tion to her to "think of noth- tête-a-tête in Switzerland with of how he set up the meeting ing" for her last wind-blown. Mr. Sands, than of Mr. Sands with the Hollywood diva, first sea-going shot in Queen himself.

(Salka Viertel) to invite him to abrupt retirement announceher house at an hour syn- ment that followed the boxchronous with La Garbo, then office mishap of Two-Faced later—after friendship was struck—commissioning an in-Nitsche) to lie in wait for a

goddess? Did Mr. Sands plumb early abdication from celluloid, photographed. of her "vish to be alone"?

walked around Lake Davos.

sprinkled with shots of Garbo of most of the standard bio- confrontation and first-hand (with John Gilbert, Leopold But it's less a close-up of Garbo. Mamoulian's immortal instruct this account of

nagging the mutual friend Christina, and the dramatically was Woman.

Co-writer Sven Broman is trepid photographer (Eckhard credited with having provided snap of Garbo and him as they on Garbo's early years. But the whereabouts of these novel Mr. Sands intimates that this revelations eluded me, and the Swiss encounter was the prelude book only begins to get interestto an ongoing friendship, but is ing when it documents Garbo's autumnal years in New York dences from the husky-voiced retirement. Even this is fragile hearsay, illustrated with caughtanew the secrets of Garbo's on-the-wing photographs of withdrawn charisma, of her Garbo clearly not wanting to be

No. What we have bere, enthrallingly when it's regurgit-beautifully bound in claret and ating the star's hand-me-down legends and unappetisingly at work and at play, is a reprise when it is describing Sands's graphical titbits we've devoured encounter. The last chapter, before: the soi-disant romances risibly, is called "Close-Up." Stokowski, Cecil Beaton et al), who reveals virtually nothing in

## Welsh wizard Dee

BY GEORGE MALCOLM THOMSON

The Occult Philosophy in the Elizabethan Age by Frances A Yates. Routledge and Kegan Paul, £7.75, 217 pages

In the days of Good Queen Bess, which one might have thought was their golden age, the good magicians (i.e., those who worked their wonders by the aid of angels and not demons) did not have an easy were liable to be denounced as black (bad) magicians. This was a serious offence which might tend to the guilty man being burnt at the stake or having his precious books destroyed by a nowling mob, as happened to

Master John Dee. It came all the more hardly to Dee because he had been at the top of his profession, moving in the very highest circles, as Frances A. Yates recalls. But there it is! One who dabbled in the arts, white or black, might at any moment be called a wizard, a trafficker with demons, an enemy of God and His Church.

There was the danger, too. that he might be called a fraud by those who thought that the whole business of magic, white or black, was a load of old luyt, his imperialist propaganda rubbish. But these daring reached the City of London.

spirits were in a discredited minority. Most respectable gold, silver and spices were opinion, beginning with the produced by the heat of the Queen's heir, James of Scotland, sun and should be sought in were on the side of magic, that 

In her study of this strange phase, Frances Yates tells how the idea that there was a secret meaning in Mosaic Law entered . Christian thought through Pico della Mirandola, the founder of Christian Cabala. An occult philosophy grew up, looked upon with reasonable suspicion by the Church; and finally condemned. But in the interval, it had won important converts and acquired widespread inexponent in Eliza England was John Dee. Elizabethan

This Welsh mage was busy in the uneasy region between mathematics (in which he was brilliant), astrology (in which he was frequently consulted by the Queen; for example about the most favourable day for her a prophet of British sea-power and the inventor of the term "British Empire." Through a fellow-Welshman, Richard Hak-

nito, most conveniently reached by a voyage west-about round North America. Gold was waiting to be picked up there by the fortunate voyager who reached its shores. This was the news which excited Drake when he saw the wizard at Mortlake one day before setting out on his great voyage of circumpavigation.

After that, Dee, in company with a medium named Edward fluence. There are traces of it, Kelly, went on a trip to Prague

Dee's conviction was that

the south. Above all, in an un-

according to Dr. Yates, in which was then, under a magic-Shakespeare, Marlowe and Chap-loving Emperor, the magnet of man. But its most important every charlatan in Europe. It was while he was absent abroad that an indignant crowd attacked his library.
However, Lord Burghley, a

cautious man, believed that Dee, while in Prague, had turned dross into gold and, in the Armada year, when Treasury was even more short Coronation), and fortune of cash than usual, begged him telling. Apart from that, he was

Poor Dee died in 1608 in poverty. James I had come to the throne with his prejudice against sorcery, but even before that Dee was out of favour although what exactly he had done or failed to do is unknown.

Francis Yates, a profound student of the occultist move-ment, shows in this most interesting book how widespread was its influence, how various were the lives it touched and how it can be seen at work in Spenser's Factic Queenc, Shakespeare's The Merchant of Venice and other places.

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By Order of the Board.

H, J. MCTURK, Secretary.

48 Palmerston Place, Edinburgh EH12 5BR, 26th January, 1980.

## Palma Harcourt Tomorrow's Treason

story set in the uppermost American echelons and among diplomats in Norway. H.R.F. Keating, The Times

**Party Games** Death, brutality, greed,

ambition — the impact of

The Median Line by William. Haggard. Cassell. 54.95, 167

Colonel Charles Though Russell retired from the Security Executive some years ago, he has been intensely active in retirement, as Mr. Haggard's loyal readers are well aware. This time he goes over-exposed Los Angeles abroad, to an unnamed Island Police Department on stage (which sounds a bit like Malta), where he is promptly co-opted into saving a tricky, explosive international situation. The Colonel has lost none of his skill and none of his aplomb. crimes (sex fiend, furniture St. Frideswide, a stone's throw

successfully invents two other objections to problems. A convincing per-formance.

No Villain Need Be by Anne Blaisdell Gollancz £3.95, 182

Police Operational, with the again. The book follows the now too-familiar formula: cops' private lives on the one hand (the Maddoxes are houseto the Island, the author on the other. The usual shrill Detective Chief Inspector Morse writers. In each novel he sets

systems; the usual good citizens The novel reads as if it had been written on Automatic Pilot.

Crimes from Oxford to Los Angeles by WILLIAM WEAVER

Service of all the Dead by Colin Dexter. Macmillan. £4.95, 256 pages

Crimes - a whole series of them.— right in the heart of Oxford. The focus of all this hunting) and various series of evil, in fact, is the Church of

soft-hearted (who has appeared in Dexter's his brilliant imagination a new successfully invents two tulet and training partial magistrates and lenient parole previous novels) is not really task. Sometimes a story takes problems. A convincing persystems; the usual good citizens assigned to the ease, but he place in the future, sometimes being ruined by taxes, but too starts poking around in the files, proud to accept welfare hand- and soon becomes hooked outs. The usual neat solutions. Watch out for the numerous red herrings. Actually, the solution is less important than the enjoyable characterisation, the apt dialogue, the general humour of the narration.

> One Foot in the Grave by Peter Dickinson. Hodder and Stoughton. £4.95, 192 pages

most unpredictable as well as but the story is not as totally Skin and none of the appoint. Charles (see head, the head of the story is not as totally All is done neatly. In addition robberies, liquor store hold-ups) from the Martyrs' Memorial, one of our most gifted crime-successful as Mr. Dickinson's

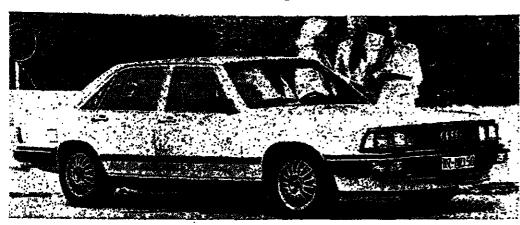
age, so that signals, information, events reach it as through a fog. This donnée makes narration elliptical, and at times the reader is over-taxed. atmosphere of Flycatchers, an extremely expensive geriatrics sanatorium, is splendidly caught; several of the rich old folks are enjoyably eccentric;

in a completely invented country. This time he has made

things particularly difficult for himself by telling his tale

through the mind of Detective

Superintendent Jimmy Pibble, a mind clouded by disease and



Audi's five-cylinder, 2.1 litre 200 Turbo has a top speed of 125 mph, thrusting acceleration and will bett 22mpg in average use. Do big cars need big engines any more?

## Pulling less weight around

BY STUART MARSHALL

AS OIL PRICES mount, even the prosperous German busithundering along the de-restricted autobahn in his big car, is beginning to worry about petrol consumption. Sales of over 21-litre cars like the Opel Senator and Ford Grenada 2.8 are dropping off. And Audi. who have got into the luxury market for the first time with their new 200 Turbo model, give its fuel economy top bill-ing and mention its 125 mphplus maximum almost as an afterthought.

Audi say their five-cylinder 200 Turbo (and to a lesser extent the fuel injected but supercharged 200 5E) will compete directly with such prestigious German products as the BMW and Mercedes Sixes and with our own Jaguar. They point out that the 200 Turbo is only just over one hundredweight heavier than the Audi 100 from which it has been developed. At a little under 25 cwt, it is 900 lbs lighter than a Mercedes 280SE and more than half-aton lighter than a Jaguar XJ

The less weight a car has to haul around, the less fuel it will burn. At motorway cruising speeds, low wind resistance helps, too, and Audi claims that the 200's drag co-efficient is the lowest in its class. All of which adds up to fuel consumption figures that, for a large fiveseat saloon capable of 125 mph and more and which goes from 0-60 mph in less than nine seconds, are impressively low.

In town the 200 Turbo mpg (28.2 mpg) and at a steady wipe. 75 mph, 23.9 mpg (21.9 mpg). More realistically, a Turbo used More realistically, a Turbo used make the power steering feel half of the time in town, half almost nervously responsive and

on the open road should return provide more road-holding and between 22 and 23 mpg—procornering capacity than it would vided the driver doesn't overindulge himself. During a brief test drive on the Continent last week I found it tempting to exploit the Turbo's exciting performance

The turbocharger really starts

roads. Over rough comblestones

Audi's ride is firmly comfort-able and its highspeed stability

most reassuring. It is a quiet car, At 70 mph there is hardly

more than a murmur of engine,

road and wind noise and the

radio is still usable at 120 mph.

lightness and all-round visi-bility. The check velour seats

are big and plump, with seem

ingly unlimited space in front

gear, it feels considerably less

than the Turbo's 22-23 mpg and

a 116 mph maximum and 0-62

mph acceleration in 10.8

seconds are more than enough

for most of us. I found it bliss-

fully long-legged, showing only

3.500 rpm at 100 mph, just like

I think the 200 5E must come

At the turn of the year I

to Britain in 1981 and a turbo-diesel 200 won't be far behind.

wrote that by the end of this

decade, a 2-litre car will be con-

sidered to have quite a large engine. With the 200, Audi have

already shown that, given good

design, a relative lack of litres

doesn't have to be equated with

meagre performance, mechan-

ical fusiness or the fuel thirst

that can come from an over-

the Rover 3500 V8.

But its average fuel consump-

urgent at first acquaintance.

unsupercharged 200 5E

the back without squashing.

Inside, the impression is of

they felt a little knobbly but the

to work from 2,750 rpm onwards. At anything over 45 mph in third or 55 in fourth gear, the Audi leaped forward as though its 2.1 litre five-cylinder engine had turned into litre V8. In fifth, the flow extra power was less dramatic but arguably more useful. and room for a third person in A slight depression of the toe just dusted off lines of traffic and flattened hills. A turbocharged car really can provide performance and economy benefits if its higher torque (pulling power for a given speed) is bhp at 5,700 rpm against the used, not its capacity to rev. Turbo's 170 bhp at 5,300 rpm) in the gears.

Audi remind the heavy footed that this is so by fitting an ignition cut out that operates at around 6,300 rpm. A sensible driver will never know it is there.

When the 200 Turbo comes to Britain in April it will cost at least £13,000, with a choice of manual or automatic transmission though Audi reckon that 90 per cent of buyers will have automatics. They expect to sell between 800 and 1,000 of them in 1980.

Externally, the main difference between the 200 and 100 lies in the larger diameter light alloy wheels with ultra-low pro-file tyres, the full width (manual) does 18 mpg, the auto- aerodynamic spoiler, plastic matic 18.3 mpg. At a constant shock-absorbing bumpers and 56 mph the figures are 31.7 twin headlamps with wash/

ultra-low profile tyres

## The call of the Alps

TRAVEL SYLYIE NICKELS

SOME YEARS ago, while staying in the little resort of Lansle-bourg in the French Savoy Alps. made the happy discovery that guided walks were available in the company of wardens from the nearby National Park. A list of departure times and destinations was displayed at the local tourist office and, one early morning, I duly reported, along with a score of other visitors, for a full day trek. It was a bit strenuous for un-trained muscles straight from the Home Counties (I had rather ambitiously aimed at a Col of about 10,000 feet), but I learned more about the area that day than I would in a week of lone wanderings. We saw chamois and ibex, and wild flowers in explosive profusion.

and we came away with memories of exalting scenery made all the more indelible by the subsequently stiff muscles that had propelled us up, far above the valley floor. Such guided walks, either free or for a nominal charge, are to be found in other national and regional parks of the Alpine countries, and are an excellent

programme of exercise. For Audi have no plans to bring more solitary excursions, any mountain resort provides wellinto Birtain at present. It differs in character from the 200 marked paths of varying lengths. Turbo. Having less power (1336 The programme of Ramblers is an obvious one for considera-

tion by walking enthusiasts. and a higher, overdrive fifth Their holidays are graded from the fairly gentle to the strenuous, previous experience being recommended, and sometion should be nearer 25-26 mpg times essential, for the latter. There is, of course, a big difference in the energy expendi-ture needed between a hotelbased holiday with daily rambles and a high level tour staving in mountain huts or inns prices for two weeks with full

> according to centre. Ramblers' tours are available in all the Alpine countries, and include several with a botanical emphasis. Bird watching in an board. Austrian Alpine setting is featured by Ornitholidays.

arrangements are marketed and Friendly" programme in through a UK agent, and it is which accommodation is in worth making inquiries through chalets and farmhouses, with The western Alps seem par the London offices of national b. and b., but also half- and full- larly warm at the moment.

tourist organisatoins. A Swiss board available. B. and b. farmcompany in Lausanne, for ex-house arrangements start at ample, offers some delightful. E141 for two weeks ex-Luton in sounding one-week mule treks high above the Rhone Valley. With full board in tourist

hotels, hire of mules, services of guides, and insurance, the cost ex-Sion in 1979 was from SwFr 695, with departures from to mid-October-mountain walking are also available mid-Mav courses locally, and many resorts compile several-day packages that might well be of interest to

might well be of interest to independent travellers.

If your main requirement is to be among mountains in undemanding admiration, the choice is wide, especially from operators specialising in particular countries. French Travel Service, which is part of French Railways, feature holidays by rail (with meals en route) or car to the French Alps, their packages often including one substantial local excursion or more. The gorgeous old town of Annecy and the Alpine market town of Mégève are among their 1980 centres, Swiss Travel Service, which

has been arranging holidays in that country for the past 30 years, has a particularly wide variation in degrees of packaging For example, its "à la carte" programme includes flydrive and fly-rail. covers return air fare and car rental with unlimited mileage; solution for those who prefer to the second, return air fare and remain uncommitted to a dolly unlimited rail fravel (also on programme of exercise. For some private railways and lake steamers). Both schemes additionally provide UK return rail fare to London, Birmingham or Manchester (all three airports are used) and hotel vouchers (b, and b.) for any or all of 93 good hotels in 73 resorts, giving

maximum flexibility.
The 13-day cost for fly-drive (for each of four) is from £379 via London, and for fly-rail from £369. In addition, there are a lot of one- and two-centre packages, mostly on a half- or full-board basis, usually including the Swiss Holiday Ticket which gives 50 per cent reductions on the Swiss transport network. CIT is a specialist for Italy,

with dormitory accommodation.

In the first case, high season prices in the distinctive Dolomites. Also in Italy, Cosmos board are around £240-£300, suggests a two-centre combination of a week in Livigno, in the Alps, with a week by Lake Como, for a high season price of about £200 ex-Luton with full

Thomson, in addition to more expensive arrangements. Not all the more unusual includes Austria in its "Small

the high season. A number of operators cover a more complete package, such as kugham's eight-day. "Scenic Switzerland" centred on Interlaken. It costs £204-£244, secording to season, ex-London, with half board, all

ex-London, with half board, all transport and three excursions. Further biomarism: Rembiers Holds, 13, Longort House, Fredericks, 13, Longort House, Fredericks, 13, Longort House, Fredericks, 13, Longort House, Fredericks, 13, Londort City, Herre Als. SPC, Orthboldeys, 1/3, Victoric Drive, Begnor Regie, Sussex PO21 2PM; French Travel Service, Stridge House, Ware, Herts; Cornos, Contoes, House, Ware, Herts; Cit, 256, High Street, Croydon CRS 11; Cosmos, Costoes, House, 1, Bronfey, Comment, Brunley, Kent SRZ SLX.

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WINTER **SPORTS** ARTHUR SANDLES

ANYONE looking forward to the winter Olympics next month might be pleased to know that it has started snowing in New York State. Lake Placid, the village centre-piece for the snowy jamboree this year, has been warm and spowless for the past few weeks. The thought of even trying to make machine snow for the long cross-country runs was a daunting one.

Now weather in the East has turned distinctly chilly. In Vermont temperatures have en knocking zero F and up-State New York, while a little warmer, is still very cold by European standards,

All this is great news for New York, which apart from hosting the Olympics is about to launch a huge marketing campaign in Britain boasting the city's allyear-round attractions Confiepiece will be a stage spectacular. complete with Radio City's Rockettes at the Albert Hall.

A snowless Olympics would have taken some of the edge off this campaign, but now it looks as if the I Love New York campaigners can relax a little. Meanwhile in Europe there is

plenty of snow but temperatures have moved up somewhat. Anyone off to the slopes this weekend should take it easy on the first few days. Heavy snow plays havor with under-exercised legs. The western Alps seem particu-

## Cheltenham choice

Board has contributed a total of £16,000 in added prize money to three races at Cheltenham this afternoon, and they must be reasonably happy with the

acceptors.
Nine, including the firm Sun Grand National favourite, Zonfor the Tote Double Chese and the Tote Treble Hurdle have collectively attracted such smart performers as Drusus, Roller Coaster, Raffi Nelson,

and Celtic Ryde.

Although a forward display is anticipated by Zongalero in the 24-mile Tote Jackpot Chase for which he is favourite, there is little doubt that the trip is now far short of his optimom-So I intend turning to Dramatist, whose confidence will have been greatly beested by that farile victory over Skryne in Rempton's 2-mile Avenue Chase towards the end of last month. Fulke Walwyn's two-to-one on

winner there has yet to win at Cheltenham, but he has run fine races there and was in no way dispraced at the Festival Meeting last year, when second to Hilly Way in the 2-miles Champion Chase. No novice chaser has won that-

No novice chaser, has won that event since 1962 and, in retrospect, Walwyn may have regretted not going for an easier target in the Arkie Challenge Trophy.

Dramatist, arguably the class-performer in this mine-runner field over the trip, is not harshly treated with 11st 7 lbs. I take him to win at the chief expense of the veteran course

EUROPE

The presence of those in form performers, Roller Coaster, Drusus and Raffi Nelson, in the three miles and one furlong Tote Double Chase sets a few problems for backers and is not

a race I would care to stake money on. However, for any punter with an interest in such a bet as the BEC Triella, the claims of Roller Coaster look formidable. New racing over his optimum

trip. Roller Coaster can foil Raff Nelson's bid to extend his winning sequence to six. where is good racing also where today, notably at Doncaster, Tommy Joe can lift the William Hill Yorkshire Chase, while Pulse Rate can underline his Cheltenham claims in the William Hill Brewers

At Ayr I again intend rowing in with Barrow, who was clearly not himself, when a well-beaten favourite last time out.

CHELTENHAM

12:38—Loophole 1:00—Dramatist 1:35—Roller Cousies 2:10—Celtic Ryde 2:45—Zarzaltina

2.15-Daker AYR

1.45—Arcile Ander 2.15—Little Bay 2.45—Dikaro Lady 2.15—Vascar 3.45—Real Pickings £15\_Berrows DONCASTER

2.00—Pm a Driver 2.20—Tommy Joe 3.00—Pulse Rate\*\* 3.30—Netherton 4.00—Honegger

#### **SNOW REPORTS**

Avalanche danger Val d'Isere (Fr.) .....200-280 em Warm wet snow on good base, Value (Fr.) 120-460 cm
La Piagne (Fr.) 160-300 cm
Villars (Sw.) 100-260 cm
St. Moritz (Sw.) 120-180 cm Continuous snow for 24 hours. Powder on hard base. Wind crust off piste. Zermatt (Sw.) 105-270 cm Muerren (Sw.) 34-105 cm Arosa (Sw.) 110-140 cm Heavy cloud but good 500%, Powder on north slopes. New snow on good base. Snow soft on lower pistes. 

THE U.S. Sugarbush (Vi.) ....... 3-14 ins Packed powder. 19 of 70 runs Hunter (N.Y.) .......10-50 ins Machine groomed, 29 of 35 runs Park City (Utah) ......35-69 ins All runs open. Show forecast.

Aspen (Col.) ..........18-40 ins Packed powder. Squaw Valley (Calif.) 12-114 ins Clear and sunny. Packed pdr.

open.

Figures indicate basic snow depths at top and bottom stations. SCOTLAND Cairngorm: All runs complete. New snow on hard base.

All runs complete. New snow on hard base. Main runs complete. New snow on firm base.

Main runs complete. Wet snow on firm base.

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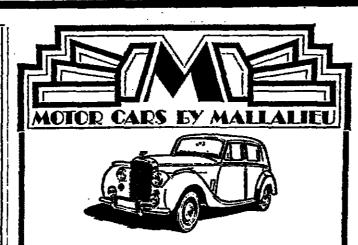
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choice"

# Furniture for the Eighties



this collection from the French company of Grange. Grange is an old-fashioned family company in Lyons which recently brought in a new young dynamic team who set about doing scientific market research before launching a whole

series of " new" designs. Their extremely lengthy and detailed research told them that the crisis of 1974 would give birth to "the need for cosy surroundings, reassuring, warm, expressed by a return to the old and authentic values, the search for mots, for natural substances and materials." They interpreted this as meaning that the public would be searching for a new style which would find its " expression in romantic and rustic lines."

This accounts for the " romantic ind rustic " look of the furniture in the photograph, above.

lot in what Grange has discovered. Many young people do seem to have found that what we have been used to calling " modern furniture " hasn't answered their needs. Why else are the young to be seen scouring the bric-a-brac and antique shops at weekends? It isn't just the price of a lot of modern furniture that puts them off, it is that it has

failed to satisfy them in some deep way.

Though intellectually I shy away from the idea of the kind of mish-mash of styles that the Irlande collection by Grange represents, when I actually see it I have to admit that it has a distinct charm. It is extremely well-made in pine (with Cyprus veneers), all the pieces are polished by hand, all are made in small craft workshops in the Lyons area. The furniture

in attic bedrooms, in country cottages and even in the homes of urbanites playing at rustic living. I have a feeling that many young girls long for exactly this

The Irlande collection by Grange is now available in a small group of retail shops. Prices se at least on a par with other modern furniture, being neither cheap nor expensive. Also in the collection is a whole selection of accessories like " old " paintings, patchwork collages, lamps, cushions and fabrics. For further details about the furniture write to: Martine Lunch, Delapole, High Street, Bray-on-Thames, Berks. In mid-February it will be on sale in Harvey Nichols of London, Abode of Stratford-on-Avon, Hills of Preston, Jones & Rayner of

FOR several years now I've been asked to help judge the Showpiece of the Year Awards at our annual Furniture Show and a fascinating task I find it. This year's show was held last November at the new National Exhibition Centre in Birming-bam and I haven't written about it until now because although the show was open to the public it isn't until about this time of ear that the new designs begin to filter into the shops.

I have to say at once that anybody looking for exciting innovations, for a startling new change of direction, anybody hoping to be amazed and astonished would have been disappointed by the selection of furniture I saw. Just as each time I go to a new hairdresser (very fickle I am) I go in the great hope that I may be totally transformed, so each time I go to the Furniture Show I go in the hope of finding something so absolutely stupendous that I can't wait to tell the world about it.

It is, of course, unreasonable. What our furniture industry is extremely good at, what it is all about is selling large amounts of furniture to a public that, by and large, wants good solid middle-of-the-road stuff middle-of-the-road prices. And people of average taste and quite nicely-made expanding average income would find an dining-table by William money lines to choose from.

Anybody whose taste ran to repro, who wanted approximate copies of Sheraton and Hepplewhite, of Regency and Georgian lines would find a

If you were looking for pine or cane or glinting rows of chrome and glass you would have done extremely well. If you were looking for upholstery I could have shown you. proudly to many a stand sporting finely-made, comfortable, good-quality upholstery shapes, sizes and prices to suit most people.

It is only those, like me, who go in a state of unreasonable expectation who are doomed to disappointment.

But to the Awards. My four fellow judges and I had little difficulty in agreeing on some of the winners. The sofa by Roset that turns into a bed (photographed sufficiently innovative. Was

ingenious to win marks from us all—its quilted covers turn into a duvet and altogether it seemed genuinely new, interest-ing and worthy of an Award. We all agreed that James Seccombe's innovative bed Seconde's innovative bed (photographed at the bottom of the page), offering genuine help to those with back problems, deserved our approval. The

Ashdown four-poster (not photographed) was fresh, pretty and the sort of design that many a family would long to have so that, too, won most of our After that we began to fall out, in the friendliest way, of

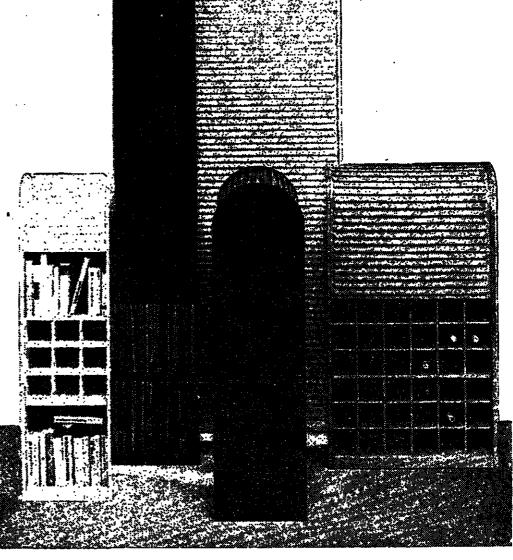
course. I, to my astonishment, found myself defending a piece of reproduction furniture-it was to my mind one of the most finely made, most desir-able pieces at the Show Made by R. E. Productions of Hove it is a solid English oak bookcase, made exactly as it would have been in the days when British cabinet-making was at its height. Solid wood, handcut nails, solid brass hinges and knobs, hand-made glass for the bookcase fronts. I am only sorry I don't have room to show it here. It is expensive (at £1,400) but is exceedingly pretty and versatile. In the end the rest of the panel voted with me

I acquiesced in the choice that is what they get. Most of an inoffensive, and indeed enormous range of value-for- Lawrence (not shown)—at £199 it would certainly represent

very good value.
The final choice was a wellpriced, useful but not startling collection of unit-seating by Pendle Furniture (not shown). huge selection, most of it originally seen by the judges extremely well-made and quite covered in a nubbly cream covered in a nubbly cream tweed but unfortunately later photographed in a much less attractive (to my mind) pat-terned velour.

So, not a vintage year but in the collection of Award winners there are some pieces that could be the answer to many people's practical needs.

And if we look to the future what direction does the furniture world seem to be going in? I think the two photographs to the left and to the right sum it up-on the one hand there seems to be no end to the growth of the nostalgia industry while on the other hand there will also, hopefully, be new attempts to produce new shapes, designs and a look that is at once immediately attractive, forward-looking and



saw at the entire Furniture Show, was sadly, a collection that was not submitted for selection for an Award. Designed by Aldo van den Nieuwelaar for the Dutch company, Pastoe, it is a series of storage units all of which have roll-tops which are an integral part of the design but serve at the same time to keep dust out, to cover up untidy shelves or simply to be used in any way the owner finds visually pleasing.

There are eight units which vary in size and there are three different heights and two widths. They can obviously be used singly, in which case I think they work visually as a piece of sculpture does, but they can also be used in groups to provide a complete range of storage. Each unit comes with a standard range of shelves but there are other optional interiors.

They can be used for storing records, books

wine, or used as a bar, or a desk. They are made from wood laquered in white, black, blue, cream, rose or a dark natural wood colour. Similarly here too colour can be used for visual impact—the units can be used to play up the colour theme. The rolltops, or sliders, are de from vacuum-formed ABS and the ripple effect that you can see is also function: provides the grip, at any point, that enables the user to move the slider.

Prices range from £238 for a small narrow unit to £328 for a bureau sized unit. £460 is the top price for a tall (221 cms) and wide (74 cms) unit. They will be available from mid-February from The Conran Shop, 77 Fulham Road, London SW3; The Baileys, Learnington Spa: Eddershaws of Cardiff and Abbots Yard Furniture, Royston, Herts. The range is imported by Banks Heeley.

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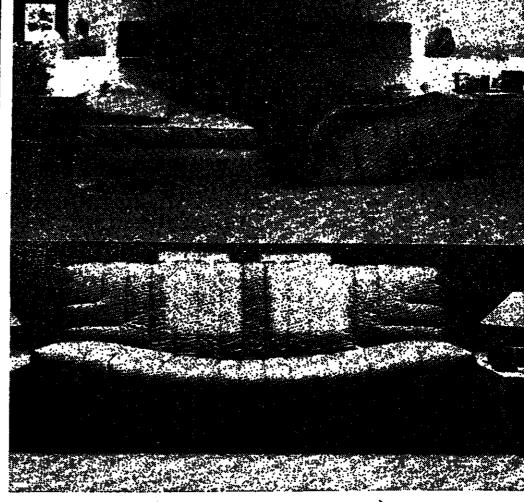
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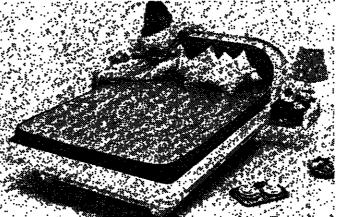


This was one of the most interesting new pieces of furniture to be seen at the recent Furniture Show. it looks like an ordinary sofa covered in a rather soft, quilted, duvet-like material. In fact it also the quilted cover of the settee can be removed to become a duvet. There are also two wedge-shaped cushions which can be used as

It sounds complicated but once one gets the hang of how it works, it is not difficult or tedious to use. Admittedly, I personally wouldn't like to have to undo my sofa in this way every night of my life, but it does offer a lot of potential for students and other people who are obliged to live in bed-sitting rooms and who prefer them to look rather more has obvious scope too, for people who put up guests occasionally and could therefore use the sofa in, for instance, a study to double

The sofa bed isn't cheap but it is extremely carefully and nicely made. The seat unit which open out to form the base of the bed the back unit of the sofa, which forms the mattress, has foam of a much softer density. Both of these sections are Dacron quilted.

This particular sofa measures 83 by 200 by 110 cms and sells from £654. By the French firm Roset, the sofa is called Armide and is on sale now at Lee Longlond, 224 Broad Street, Birmingham and from February at Heal's, London W1 and Indesign, 38 Watergate Street, Chester,



particularly good-looking bed and i was on the point of dismissing it out of hand on that account when I learned that in fact it incorporates an extremely interesting new developme

could devise.

necessary support but at the

should be of great help to sufferers of "back-trouble." The bed has been completely ed from Propathene (which for the 99.9 per cent of the popula-tion who aren't familiar with every name, is ICI's polypropylene and the designers of the bed, James Seccombe, an eminent The JS 2000 fashion bed costs £210, including the

orthopaedic surgeon and ICI's mattress. There are more Plastics Division, all worked together to produce what was the that incorporate upholstered most anatomically-correct bed they poards and surrounds and The whole support system is exceedingly clever but simple so that the bed is formed from of the month at all Perring interlocking pieces which give the

same time a regular series of drilled holes allows the mattress to be ventilated and the density of the foam to be varied. The mattress itself is non-allergic

and dust-free (a boon to those who suffer from common household allergies) and the design carefully takes account of the other practical details—space is allowed for the sheets and blankets, sides prevent the mattress sliding

luxurious and expensive versions which cost corerspondingly more. On sale now at The Baileys, Learnington Spa and from the end branches, some House of Fraser



## 

Dress Designers of genius (for formal receptions into Royal Societies; for clandestine meetings in unmentionable places; for gels performances at the Opers and at later hours elsewhers; for the nuptials of Princesses of the Blood Royal; for the greater pleasure of discarning voyeurs at major events of the sporting calendar; for ducid Invitations to discreti hunting lodges lost in ancestral forests) announce a winter sale from January 31st to February 16th of design and exhibition places of their hendmade originals (in all the multitudinous weights and textures of silks sinuous and serpent supple in subtle coothing softly slight to see; and one of the priginal wools weaved for the wild wooling of the werewolf) and as always their discarning and eccentric clientals may be silken certain of a little languidly longer of tisisons dangereuses; in castles crussdered away by crevass and crag beyond camp or curosity; or in hewn helis of heritage unheited; or in loggies lapped by the lakes of long linasged lands most letitudinous; or in lost gazebos summered by the Sun King (and in other sereglios of the eophisticate subconacious) at number six, Gloucaster Street by the stage door of the New Theatre in the city of Oxford 46806.

CROSSING THE CHANNEL... • WHAT IT COSTS...

# Price war makes buyers' market

BY ARTHUR SANDLES

on the motorist's horizon this gages, high family outgoings available in some other can sign the vouchers, year—and most of us des and where the wife probably countries, the DHSS has up-to- If you take out medical perately need one-it is the cannot work because of those fact that the car ferry business family commitments. is suddenly a buyer's market.

Prices are not actually tumbling on the ferry runs, but cerof capacity and an eagerness to compete. This year the motorist may actually feel wooed.

This pressure on prices may extend to other fields affecting has thrived, at least in relative the motoring holidaymaker Rural hoteliers in much of Europe—including Britain— have not had a healthy time lately and are worried that if they increase prices too much they will frighten away even more customers. The chill breeze of competition in these two areas may give some comfort to drivers worried about escalating costs in others.

Competition on the ferry runs of the relationship between Townsend Thoreson and Sealink means that tickets for the two operations are no longer inter-Otherwise the change last year should bring nothing but good—but more of that elsewhere.

Of course, there are times when even the most eager traveller has doubts about the motor car. Last September was such an occasion for me, as I changed a wheel in driving Normandy rain while three restless daughters fretted about catching the ferry. But one takes the occasional bad along with the considerable good, and benefits and

It is freedom which has probably contributed most to the sustained popularity of motoring holidays. The family car is used for about two-thirds of British domestic holiday trips and is hugely popular for over-seas visits, in spite of competition from package tourism.

The fact is that the package tour companies have failed to find a solution to the family's big holidays problem-how to get a decent summer holiday of Health and Social Security when schools are closed for a reasonable price. The heart of

IF THERE is one bright spot fact burdened by hefty mort- Reciprocal treatment is also reasons since only the member that most of us take on holiday

A motoring holiday gives such a group a chance to sample domestic and foreign pleasure tainly they are weakening. The in pleasant circumstances and ferry companies have a surfeit yet with a controllable budget. If cash runs low you can always turn to cheaper pensions and leaving the British mainland live on French bread and

> Thus the car holiday market terms when compared with other areas of consumer spending. The result is a prolifera-tion of ferry routes, an ferry routes, an enormous growth in accommodation aimed at passing motoring trade, a substantial expansion and up-grading of  $\mathbf{and}$ facilities, and considerably

improved roadside catering. This year may not be the year of bargain-priced petrol, but it going to produce a measure is certainly the year when the as going to produce a motoring holidaymaker will of inconvenience. The break-up motoring holidaymaker will of the relationship between find himself plied with attrac-

#### Insurance

UNFORTUNATELY, can go wrong on a motoring holiday, and it is best to consider problems in advance. One of the basic misconceptions about insurance is the belief that somehow it protects you they arise.

This may sound a superficial comment, but it is remarkable the number of people who take or what the claims procedure

Within the EEC, and in some reciprocal deals, British residents (but not the selfsubstantial discount. Form SA 28 produced by the Department gives details.

Once the form is completed the car holiday market is the you will get Form E111 of fares, family with school age children, entitling you and your fellow apparently well heeled but in passengers to local treatment. Prices are changing all the time

date details.

administratively fiddly to obtain when actually in Europe and is not always for 100 per cent of treatment. It is best therefore to top up with normal medical COVET.

Read the small print to ensure that you are getting what you really want. The AA, for example, covers the member's Unmarrieds could, it seems, find themselves in difficulties if the Since road accidents often member has, for example, are followed by differing departed the scene perhaps for descriptions of what happened

If you take out medical insurance make sure you have contact many angles as you can. This Elli cover can be numbers for the company's agents in the countries you are visiting. A hospital may not take your word for it that you are insured.

the road. Your insurer/motor-ing organisation should give you one. After an accident fill in the spouse for car problems if he or form with any other motorist she is enrolled as an affiliate. involved. You simply enter what you can agree on.

accessible in the car. Take as many shots as possible, from as

As far as spares are concerned, I usually carry spare hoses, bulbs, a fan belt, numerous nuts, bolts and screws, a ball of picture wire and a basic Most European countries like to see an accident report if you are involved in an incident on of cars for a relatively small amount

The wire I regard as the most important part of the kit. It is invaluable for holding down a boot lid after the lock has broken, for tieing up suitcases and for holding on bits that are falling off. I once secured detached exhaust system with a



Cars wait to be loaded aboard the Sealink ferry Hengist at Folkestone

# Fares structure never so complicated

BY WILLIAM HALL:

cross-channel ferries have there been as many fare bargains available as there are currently. But never before has the structure of tariffs been so compli-

If you thought finding the cheapest air fare to Timbuctoo was a problem, just wait till you try to pick out the cheapest against the accident or incident. way to cross the Channel. The It doesn't. It simply helps you two main competitors, Townto deal with the problems if send Thoresen (part of European Ferries) and Sealink, have been advertising heavily to win customers.

Townsend Thoresen's slogan there is no question but that out insurance with little or no is, "Look before you book." It taking a car on holiday brings concern about how or where to has gone to a lot of trouble to claim. For example, it is a pick out the fares of its rivals nonsense for one member of the and set them against its own family to take out family in a series of adverts. British insurance and not tell the Rail's Sealink, meanwhile, has others where the policies are embarked on an advertising campaign entitled "How to win the price war."

Both operators believe they other countries where there are are cheaper than the other, and in some cases this is true. A lot depends on the time and date employed or unemployed) can of sailing. Meanwhile, P & O get medical help free or at a Ferries, smallest of the three operators on the busy short cross-channel routes, said just before Christmas that it would be cheaper than most other operators on the vast majority

early advertising is out of date Take, for example, December Sealink. In announced a £10 reduction in all car ferry prices for French route bookings for July and August provided they were paid for by January 31. Less than a month later the discount was increased to £15 and only a week after that the period the discount was available for, was extended.

At the time of writing, Sea-link's £15 discount was available on bookings paid for before March 1 yet Sealink adverts were still indicating that the

What it co	osts in .	luly
Cortina + 4	adults	
	Normal £	Peak £
Sealink	59.3	63.8

P & O Mini + 2 adults Sealink Townsend P & O 42.50 Rover + 2 adults, 2 children

P & O 62.0 \* Single fares, assuming use of Sealink Early Booking dis-count. Dover, Calais/Boulogne. To understand why things

plicated it is necessary to look the end of 1978 that Sealink at the background. Until the was to be set up as a separate mid-1970s the short sea cross-company with its own financial ings between Dover and Calais/ targets. Fired with enthusiasm Boulogne, etc., were dominated and freed from many by Sealink (British Rail's ferry straints, Sealink decided operation in partnership with its adopt a much more aggressive French and Belgian counter- marketing strategy and pulled parts) and Townsend Thoresen, out of its common pooling Both groups maintained a fare arrangement with European pooling arrangement by which Ferries from January 1 this any passenger could travel on year. either a Sealink or a Townsend

had gone on for years. Then £50m on three new super ferries two things happened. First, a which are bigger and faster competitor in the form of P & O than anything yet seen on the Ferries appeared on the scene. Channel. P & Q had ignored its ferry Where operations for years and had ferry can cross the Channel in tended to concentrate on the 90 minutes. Townsend's new more important business of run- ships will cross in 75 minutes. ning ocean liners.

P & O woke up to the fact that levels and in four lanes at its ugly little ferries were one Dover. of the few profitable bits of When all three ships are shipping left. In 1976 P & O operating (the first began sall-moved on to the Dover/ ings on January 14) Townsend Boulogne run. In 1978 it put will be able to offer a daily a second ship on the route and espacity of 40,000 passengers, a third ship is now due to start and 10,000 cars-50 per cent up operating in a few weeks. On on present figures.

like its two bigger rivals, P & O Townsend argues that because

peak period crossings to France common fare agreement and before February 1. undercut the others.

The second thing that haphave suddenly become so com- pened was the announcement at

That, at least, is Sealink's ship. The tickets were inter- story. But at Townsend Thoresen they tell a different tale. changeable. sen they tell a different tale.

This rather cosy arrangement The company has just spent

Whereas ing ocean liners. In addition, cars will leave the However, times change and ship simultaneously on two

the work of four old ships, the old pooling arrangement is no longer useful to them and so they had decided to pull out

Whatever the reason, it is clear that with the new capacity coming on to the Dover-France routes (Sealink, Townsend and P & O will have six extra ferries) a serious round of price cutting has broken out. The big problem, however, is to know how to take advantage of the offers being made. The best policy is to go to a reput-

able travel agent and ask for advice. But if you have a computer-like brain and want to try to assess the myriad permutations now on offer, here are a few tips.

A starting point which has not been tampered with (yet) is the basic cost of getting people,

opposed to cars, across the Channel Here, Townsend charges £7 single, while Sealink charges £9.90. In both cases children aged between four and 14 travel for half price. Consequently, the more people you can fit into a Mini, the more value for money Townsend which skim across the Channel fares are likely to be. at 60 mph. Prices are some-

length of the car. Townsend has crossings but both Hoverhoy three price categories while and Seaspeed have proved that Sealink had four but has now there is a market for speedy simplified them to two. In addition crossings.

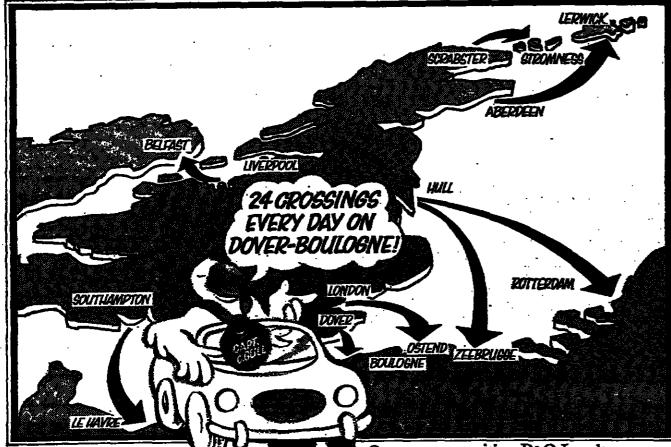
NEVER IN the history of the with the result that much of the discount was available only for Ferries remained outside the line three new vessels can do tion, Townsend has four difference of the control of the discount was available only for Ferries remained outside the line three new vessels can do tion, Townsend has four difference on the control of the discount was available only for Ferries remained outside the line three new vessels can do tion, Townsend has four difference on the line of the discount was available only for Ferries remained outside the line of ferent prices for the stand vehicle during the summer

> As a very rough rule of thumb small car with one or two oassengers can often cross the Channel more cheaply by Sea-link than by Townsend. But it link than by Townsend. Be pays to shop around and the Sealink prices are affected by the £15 discount which, pit pre-sent form, expires by March 1 Take that away and Town looks considerably across the board.

> While the real hattle for supremacy is taking place on the high volume short see routes between Britain and France many holidaymakers prefer to take a longer crossing and reduce the driving once on the Continent Brittany Ferries which operates between the UK and Brittany and Spain, has pegged many of its prices at last year's levels. It operates from Southampton and Portsmouth to St. Malo and Roscoff. P and O Ferries : operates Southampton and Le Hayre.

Then there are the hovercraft Another thing to watch is the times, higher than for ship

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# Camping eases the budget

SHEER ECONOMICS rather camping, than a desire to return to nature motoring organisations, followed by the national tourist of sites, information considering camping (or offices of the countries that aspects of caravanum) for the sightly more cushioned interest you. ts of caravanning) for the

Those in the know will hardly require advice from me; indeed they will be aware that going back to nature need barely come into it. Others, bemused by the sheer weight of material, advice and suggestions available, may find a few pointers helpful.

My knowledge of caravanning points, but common sense, aided by judicious inquiry should is limited to a few static ones, but I do know about camping, from the "wild" variety from the "wild" variety (extremely wild on occasions) to sites ranging from the idyllic

A CONTRACTOR OF THE PARTY OF TH

both forms of holiday. If you already have the equipment and it is a question of allities, from the biring of equip-taking it abroad for the first ment at a Channel port (such then the first obvious as the AA Camping Pack sources of information are our scheme) to the renting of fully

**ADDRESSES** DFDS, Mariner House London ECSN 48X

Remestroya, imemizeonal Hoverport, Ramesgate, Kent CT12 SHS. Sortolk Line, Atlas House, Southgetes. Road, Great Yarmouth. Rorth See Ferries, King George Dock, Hedon Road, Hull HUS 5QA.

As in the case of hotels, they publish belpful lists of (often classified) sites and their facili-ties. Check the symbols carefully to be sure that the amenities required by all members of party are available - and at the time you will be there. They will not, unfortunately, indicate some of the minus

lead to sufficient enlightenment. If you do not already have the gear, then it seems advisto the horrendous, and many of packages which take all the pain the same principles apply to and high initial investment out of a first-time operation. The packages cater for most eventu-alities, from the hiring of equip-

> Fred Olsen/Bergen Line, 228 Regent Street, London, W1. Polish Baltic Line, Cerdic House, Ferry and O Irish Sea Services, 94 High Street, Belfast BT1 2DH. P and O Normandy Ferries, Arundel Towers, Portland Terrace, Southemp-ton SOB 4AE P and O Ferries (Orkney and Shetland

Shipping), Beaufort House, St. Botolph Street, London EC3A 7DX. Prins Ferries, 13/14 Queen Street, London W1X 8BA. Sealink/Sasspeed, Cer Ferry Centre, ownsend Thoresen, Car Ferry House, Canute Road, Southempton SOS EGP.

equipped pre-crected tents or fol- static caravans on a wide variety

> As in the case of hotel holidays, the degree of flexibility varies a lot and it is essentia to be clear about your needs and make sure that your selected package meets them. Normally, arrangements will at least cover cost of equipment hire.

The following are a few of

the possibilities. United British Caravans can rent you a touring caravan with Montreuil, near Boulogne, and Tours as pick-up points, or static hire in the Loire and Dordogne. Deneway, 12 years in the business, has statics" in Brittany, Normandy and the Vendée, as does Fresh-fields (part of Butlins) which extended its camping/caravanning holidays across into France a couple of years ago; it also includes the French Riviera, the Landes and Dordogne/Auvergne Matthews features the western French coast, and Wigwam, with tents and caravans, concentrates on the whole to the southern French coast, with the adjacent Spanish costa

tors are Canvas Holidays, now embarking on its 17th season, which has spread from its main operation in France into Italy, Austria and Switzerland. Eurocamp, backed by eight years' experience, concentrates on France, as do both Carefree Camping and Montents.

Very roughly, a formight's holiday in France for two adults and two children, according to season and site, ranges from £230 to £350 for tents, and £300 to £440 for caravans, using short crossings. Additional charges apply to some sites at

Though seasonal fluctuations largely account for variations in price, the standard or size of equipment must also be taken into account. Freshfields, for example, is the only company I know supplying caravans with flush toilet and hot showers, though naturally most of the sites chosen by all operators offer these facilities. The same company, unusually

provides sleeping bags on its tent holidays.

Leading camping tour opera- which reveals some interesting cors are Canvas Holldays, now inclusions and omissions. Linen is never supplied, cutlery sometimes is not: some offer a better range of kitchen utensils or useful extras such as a clothes drying rack. Even more important is the standard and age of the temporary home provided-Canvas Holidays are among those which renew their very spacious tents after two seasons.

> whole business down to a fine art, offering enormous flexi-bility of departure dates, number of sites that can be visited, methods of reaching them, and a lot of potential reductions. Night Bird specials. for example, are a bargain for those with the stamina to travel the 2 am crossing from Dover to Boulogne.

Indeed: Canvas has got the

As rates go down in proportion to the number of people travelling together, they are inevitably high for couples, so specially low rates have been introduced by Canvas for two adults taking holidays before July 5. Greater flexibility also applies in the off-peak season, when it is possible to roam more All operators give an inven-tory of equipment provided with a total of 68 to choose or less at will from site to site,

41-43 Stephyns Hempstead, Herts. PO Box 286, restifields Holidays, 441 Oxford Street, London WIA 18H.

from, though two or more sites (minimum of three days at each) can be combined at any time with sufficient advance

Another important facility is Canvas's weekly charter motorail service from Boulogne to Avignon, as well as special rates of some scheduled carcarrying trains. Eurocamp offers similar flexi-

bility and the option of staying at two or more camps. Like

other operators it points out the advantages (lower cost and less crowding) of booking out of the main season, while making it clear that not all site facilities available then. Inveterate users of swimming pools and other sports amenities or those insisting on a take-away food service, should check that these are functioning during

Most companies offer the the open option of making hotel reserva- freedom.

their stay.

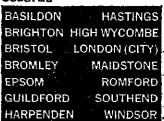
Matthews Holidays, 8 Bishopsmead Parade, East Horsley, Leatherhead, Surrey KT24 SRP.
Montents, 22 Gerrard Road, London N1 8A'.
RAC Travel, PO Box 8, Lansdowne Road, Croydon, Surrey CR9 2JH.
Tor Line, Anzani House, Trinity Avenue. Feliastower, Suffolk.
Time Off, 2a Chester Close, Chester Street, London SW1X 78Q.
Townsend Thoreson, 1 Camden Crescent, Dover, Kent CT16 1LD.
United British Caravans, Colnbrook By-Pass (A4), West Drayton, Middle-sex.
Wigwam International, Wigwam

tions en route, usually at welltried establishments of dif-ferent categories. Montents features a couple of camp sites strategically placed for night stops on routes to their destinations in central and southern France.

Though a high proportion of arrangements are devoted to the nearer Continent and points south, enthusiasts for wide and empty horizons should consider Scandinavia, where camping is very much part of life and where days up to 24 hours long more than compensate for usually cooler climate.

For Tor Line's tours you need your own tent or caravan, but their packages covering return fare with car and pre-paid camp ing cheques give you access to more than 800 sites in Finland. and Norway, And Sweden nowhere else in Europe does the open road offer quite such

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# Hotels: try your luck

BY SILVIE NICKELS



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Canvas Holidays include ferry motorail and overnight hotels en route planned to save time, money and petrol.

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spacious 6 berth frame tents, immaculate and very comfortable, and fully equipped, with sprung double bed. We offer a choice of over 60 top sites (most are 4 star) in

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gipsy in most of us, and the call of the open road holds a challenge that is very tempting in its unpredictability.

The merits of the many commercially-published hotel guides can be examined in any good book shop; I am concerned here with sources of information and the facilities that exist to cater for varying degrees of preplanning.

All national tourist offices publish free annually-revised national or regional guides (often both) to accommodation, some of them—like the Swiss incredible amount of detail by means of

The Swiss also ask us to note that many of their notels are pegging their prices for the seventh successive year. The French are unique in having files of photo-guides to hundreds of hotels which can be consulted at their London office, and even provide bi-lingual letters for making your reservation.

The Italians, in their excelyear, include a specimen reser- good value for money. vation letter in Italian, too. Unfortunately, no

reply! For some, one of the great pluses of taking the car abroad is the freedom of not being tied to a given hotel on a given date. Armed with hotel lists and sufficient preliminary planning to over-long daily mileages -and pre-supposing an absence of fractious passengers-it is mainly a question of starting the search early enough and having a philosophical turn of mind when your first choice turns you away. Some of our best finds have resulted from initial disappointment, and others from sheer chance

In addition to general hotel lists, there are others devoted to more characteristic establish-

THERE IS probably a bit of the ments. Probably the best known Dordogne in which hotels are are the Logis de France and Auberges Rurales, of which there are now over 4,000, mostly family-run and in the one or category, scattered

throughout France, excluding Paris. More up-market, in standard and price, are the Relais de Campagne, many in old castles or historic country mansions. splendidly craggy ones in the

Rhine and Moselle river country. Spain's paradores and lower-priced albergues, and Portugal's roughly equivalent pousadas and estalagems to a large extent go in for regional decor and regional food, often in a fine regionally typical building; their location usually makes them particularly suitable for users of the open road.

The Scandinavian countries have made a speciality of so-called summer hotels, which revert to their original function as student accommodation during the university term. lent Travellers Handbook each Modern and bright, they offer

In addition, the Danes have fortunately, no one can their very charming inns, 64 guarantee you will receive a of which have got together to offer special low prices until the end of May. Full details of all these can be obtained from the relevant national tourist offices in London.

> Both the AA and RAC feature quite wide choice of one-centre holidays, in several western European countries, as well as pre-paid voucher schemes by which each night's stop is booked in advance from the preceding night's hotel.

An excellent new facility for motorists staying put in Switzerland, incidentally, is a half-fare season ticket which, for a reasonable initial outlay, entitles holders to excursions at half the normal fares throughout the Swiss Federal Railway network and on most private railway, lake steamer or postal motorcoach services.

Among the more adaptable do-as-you-please packages for France, Italy, Austria and France, Italy, Belgium are those of Car Holidays Abroad. In this case you pay for your return ferry crossing and two nights' bed and breakfast in a chosen area, and are then sent off with much useful literature, either to do literally as you please for the rest of the holiday or make use of any of 600 carefully-selected hotels on a b. and b. or half-board basis.

This year, Car Holidays are also introducing some planned touring packages in specific regions such as Brittany or the

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booked throughout. Time Off, which specialises in

the more adjacent parts of the selection of touring combinations juggling with Boulogne, Le Touquet, Dieppe, Rouen, Paris, the Ardennes, Brussels, Bruges and Amsterdam, with a choice of one to four-star hotels and a range of from three to 13 Castle hotels are a feature of nights. Prices across this broad Germany, too, including some canvas are from £50.10 to £372.80 using short sea crossings.

operators make good use of their own services to compile packages. Brittany Ferries' goas-you-please motoring tours, using their sailings to St. Malo, Roscoff and Santander, now feature 172 two and three-star hotels all over France and nine in northern Spain. Vouchers for half-board at any of these leave maximum freedom of movement on five, seven and 14-day holidays.

Townsend Thoresen links its numerous services with packages ranging from two nights Amsterdam to 11 nights in the Dordogne or Austria.

Tor Line's schedules from DFDS, from Newcastle) Gothenburg are the basis for their excellent range of motoring holidays in Scandinavia these being extended to Finland via Silja Line sailings from

READING LIST

Travellers France. Arthur Epsron. Pan £1.75. Shell Guids to France. Edward Young. Micheel Joseph £10. Michelin: Camping and Caravaming in France Pneu Michelin (1980 price not yet available). Guide Michelin (1980 price not yet available). Logis de France, booklet from French National Tourist Office. Fleche Verte, free guide to quiet roads from Franch National Tourist Office. Through France on Minor Roads. Peter

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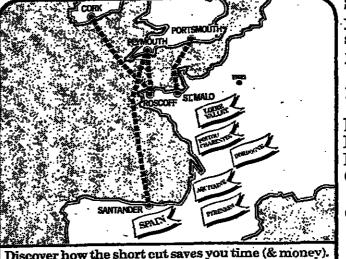
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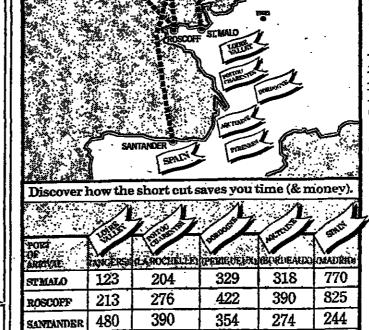


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## Talking heads

for the radio series in which must get on. The answers for Graham Turner investigates the the listener come not so much persistence of class-conscious in the words but in the tones ness in contemporary Britain, and accents which is why such Last Sunday he was dealing programmes are so much less with class as it affects people's rewarding to read when rework-prospects and the funtion- printed than than they are to ing of industry, in a programme hear. Without any extra effort called Blue Collar, and Old on the part of Mr. Turner, who School Tie (Radio 4 UK, Januis an admirable ringmaster for ary 20). Does your class deter- this kind of circus, you could mine the job you do and the discern the points he was mak-way you are treated? Or is it ing about class in the huge dis-the other way round? How crepancies of diction among the much real mobility upwards various groups interviewed. within our society is there? Are They might almost have been class barriers the true British speaking in different languages disease stifling industrial effi-which is part of the trouble. disease stifling industrial efficieucy? Or is class-consciousness merely a tool used by revolutionaries and anarchists to cause

> RADIO ANTHONY CURTIS

Questions of this order, to which there can be no exact answers, were trawled by Mr. Turner across a wide, swelling section of the ocean of British industry; they yielded a highly satisfactory haul. All manner of living creatures quivered briefly in the net before expiring, from the huge whales and pirhanas of boardroom and unions to thrusting flat-fish of middle management and shop-

floor.

Lord McCarthy said plainly that status differences do create that there were class-differences to be found in terms of employment, length of holidays, pension rights, and so on. Sir Hector Laing of United Biscuits method by which people were paid and looked forwards to a single system covering both management and the workforce.

One worker interviewed complained that at dances the office people never seemed to socialise and there were side-glances to companies abroad where, for instance, the Porsche bosses and 1972. at the weekends. And there were, too, the inevitable comparisons between British- and Japanese-run companies where, in the latter, loyalty to the company transcends al! other loyalties and differentials.

The beauty of a radio-investi-

Barriers is the blanket-title gether for time presses and we

There was a rich spectrum of tones, too, in a similarly structured mosaic about Swansea, the latest city (it is a city now, as we heard Prince Charles declaring) in the series On the Town (Radio 4 UK January 23). Tony Lewis, the narrator, lifted the material greatly by his infections enthusiasm, while the producer, David Rayvern Allen succeded in packing in every-thing from the plummy voice of Kingsley Amis, once a lecturer at the University College of Wales, on Swansea's parkland, to the memorably indigenous utterances of the cockle-women as they went about their tasks on the foreshore at Mumbles Head: "A marvellous three-Head: card trick of a town," was how Wynford Vaughan Thomas sum

med it cryptically up. The surrounding sea rather than the town itself was the most palpable presence in the programme: the importance of Swansea as a port was set beside its industrial, academic. musical and other achievements. Dylan Thomas was sensibly not allowed to hog too much of the nailed it more precisely to the act nor was Harry Secombe who was complemented by an intervention from his brother, the Reverend Fred Secombe. It has been a big week for

radio drama with a repeat of John Tydeman's production of Tom Stoppard's Artist Descending a Staircase (Radio January 22) heard originally in This inaugurated the their workers go skiing together series Play Festival in which ten outstanding plays specially written for radio will be re-broadcast. Meanwhile Hi-Fi Theatre has at last found a text powerful enough to support its pretensions in John Whiting's The Devils (Radio 4 UK, January 21) with Michael paring of such perennial prob- Bryant as Father Grandler. lems is that it is inevitably open- Finally The Hitch-Hiker's Guide orded or, as we used to say, in- , to the Galaxy is making a conclusive. Ovestions are raised nightly reappearance on Radio 4 considerable interest but after the ten o-clock news. It they can be answered received the accolade of a whole fully the tane is snipped and we edition of Kaleidoscope. After



Mark White, rope spinning; looking on are Christina Matthews, John Diedrich, Madge Ryan and Linal Haft

## Oklahoma! BY MICHAEL COVENEY

The combined production on their honeymoon. team of the Arts Council, the Haymarket and impresario Cameron Mackintosh unveiled their splendid revival of Oklahoma! for critical inspection on Thursday night. The Leicester Haymarket, where last year's similar ventue with and the travelling pedlar that My Fair Lady was also launched, were not disappointed. Oklohomal, the most influential of all post-War musicals, opened

in New York in 1943 before givng a shot in the arm to the London austerity of 1947 at Drury Lane. No opening chorus. The sound of a cow hand heralding a beautiful morning offstage while an elderly lady churns butter in front of a wooden

Curly the cow hand has a surly rival for the hand of Laurey, who lives on the farm with her aut. The rival is the farm worker, Jud Fry, and it is a tribute to the clear, expressive playing of Alfred Molina in the role that the musicals structure works so well. The famous ballet interlude at the end of Act One is, surprisingly, the most dated thing in the show, but it serves the important function of prefiguring the melodramatic conclusion, in which Jud falls on his own knife 2.2 of or another tack alto- that what more is their to say? before Curly and Laurey set of all of which elements are nos-

talgically repeated The real revelation, however, painted backcloth. There is a is the opening scene, which plays for a complete hour and strikes me as technically perfect and dramatically thrifty. We have no less than seven hit songs, including two graphic comedy numbers for Ado Annie

offer astringent sexual perspecwas packed and expectant. We tive on the overall draft of sentiment and optimism. It is quite astounding to recall that particular American dream is this was the first collaboration no less relevant than it ever of Richard Rodgers with his new lyricist, Oscar Hammerstein. The Leicester singing and orchestral playing delivers "Surrey with the Fringe on Top" on a tight rein, with a tainment value, with a posse of sure and sensuous accelerando. For "People Will Say We're In from Kansas City to perform Love," with its achingly beautiful accompaniment, almost a (the choreoraphy by Genze de counter-melody, the young Lappe is modelled on the lovers open to full throttle original work of Agnes de before the scene fades on the

> her rocking chair. The designer, Tim Goodchild, has echoed the juxtaposition of dream and reality in sets that combine the style of early 20th century American naive painting with solid elements such as the farmhouse, a wooden wind-

benign aunt (Madge Ryan)

repeating the tune sotto coce in

marvellous sense of the open plains, of the promise of a new dawn. Which is, after all, what the musical is about. The final, irresistible "Oklahoma!" number is more than a celebration of a marriage. It heralds the birth of a new state, where people who live by the land will grow up to govern it.

The restatement of that was, with a peanut farmer at last appearing to assert himself in the White House. For the moment, though, the impact of city life is confined to its entercow pokes charging back home one of the vigorous set pieces Mille) and Mark White as a likeable Will Parker rounding it off with a spectacular flying

The hoe-down at the Skidmore Ranch sees the stage suddealy taking on a richer set of colours beneath the cosy lanterns. Mr. Goodchild's ingenious arrangement of wooden flats-ultimately makes way for mill, a cluster of corn shoots a central view of the farmhouse "as high as an elephant's eye," and its retreating horizons as and its retreating norizons as Curly and Laurey hop aboard

the surrey in a shower of confetti. Christina Matthews is slightly antiseptic as Laurey but she sings prettily enough. The acting honours go to John Diedrich as Curiey, who brings a robust presence and powerful voice to achieve the remarkable feat of updating Howard Keel Mr. Diedrich slurs his vowels a lot, but misses not a trick in the musical line of his songs. Like Liz Robertson as Liza last year, he impresses as a real discovery.

In all, this is no geriatric rehash, but a youthfully cast and refreshing new look at an indisputable classic. I did not care much for the singing of Shan Stevens as Ado Annie. Her voice changes its timbre alarmingly as she goes up the register. But she acts fit to bust, as indeed does the excellent Linal Haft as the travelling salesman (a character of almost mythic significance).

The tight and imaginative direction is by James Hammer stein, son of Oscar, the exquisite lighting is by Richard Pilbrow and the musical direc-tion by Ray Cook. Touring demands — the show sets off round the country in February -do not allow for needless extravagance in presentation, approach that and triumphantly followed through

in all departments.

# Young Conductors

BY ANDREW CLEMENTS

With competition for young conductors sponsored by the Rupert Foundation reached its final stage on Thursday. The 17 selected candidates had been reduced to four by rehearsals and performances with the Young Musicians Symphony Orchestra and the BBC Welsh. Orchestra, and these four were then required to conduct works by Elgar, Prokofiev, Dukas and De Falla for places in the last round Entrants for conducting prizes (though the Rupert organisers prefer to regard their awards as scholarships) are evidently denied the degree of freedom of choice allowed their planistic counterparts. The final itself at Fairfield Hall, Croydon, presented an austere, stringent test—a performance of one of three middle-period. Haydn symphonies.

The symphonies nos 41, 46 and 47—are a proving ground which, one suspects, might find which, one suspects in an anomer of conductors of established international reputation wanting. In the event, two were chosen to go through to this final stage—both 28, and both born in the Soviet Union Viadimir Ponkin is a product of the Moscow State Conservatorium, with a relaxed, idiosyncratic platform manner. Israel Edelson is now an Israeli citizen who has studied in Rome, Vienna and at the Guildhall School in London, and has recently acted as assistant to Leonard Bernstein on a tour by the Vienna State Opera. He suggests more obvious suggests more obvious orchestral control, and his baton technique is clear and un-

Now a biennial event, the with readily sprung iterpreta tive traps for the unpr novice. The BBCSO is not a orchestra that has had mech experience of playing have symphonies of late, yet so down (though retaining the double basses) it provided mon than acceptable responses. The £7,500 prize money eq between the two finalists and to allow them equal shares is the engagements that acco pany it. It was difficult to find-fault with the decision. Both produced elegant well mode lated Haydn, though neither suggested that he was most at home in the 18th century. The performances contrasted

Ponkin's evident scrupulous attention to detail in phrasing and dynamic and in his envi-able ability to find the exact weighting for subsidiary lines at and Edelson's more obvious dynamism and overall proportioning. The first movement of no. 47 presents particular presidents of impulsion and Ponkin settled for a tempo that allowed him too little opportunity to relax; the performance news really caught fire until the recapitulation. His solidity pad dividends in the finale but to lacked the fire that Edelson found in the Presto of no. and which allowed him to make the most of Haydn's reprise of the minuet in the symphon closing pages. Earlier he skated over many of niceties of the phrasing of Poco adagio and failed to extract a grateful line from the strings. Neither of them, he Ponkin was required to con- ever, showed faults which could duct Symphony No. 47, Edelson not be easily rectified with No. 46; both symphonies that more experience of working with were written in 1772 and both top-quality orchestras.

## Spoons in demand

SALEROOM

BY ANTONY THORNCROFT.

Typical was the £1,250 paid for George IV inkstand by Paul storr which had been estimated at £600-£700. But of more lasting importance were the high prices paid for early spoons. An Apostle spoon, St. James 125,000.

Not surprisingly silver sales the Greater, dated around 1528 are going very well these days and made in London, sold for and Phillips managed a good £4,100 while a Charles H boar's total of £74,919 yesterday, head finial spoon fetched £2,400 £4,100 while a Charles H boar's

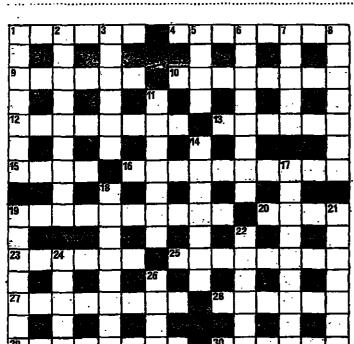
A James I Aposile spoos, St. Jude, made £2,600.

Munich School artists, whose work sold well at Christie's in London a week ago, were also in demand at Christie's in New York on Thursday. A 19th-century picture sale totalled \$864,268: Paintings by Adolph Eberle and Heinrich Barkel both set suction records—"The Umbrella Man" by Estate self-ing for £29,545 and "The Old

RAYMARKET, CC. 01-930 9832. Spenings 8.00. Wed. 2.20. Set. 4.30 and 8.00. Gerald History. Kate. O'Mara in the Steriock Holmes Mystery THE CROCKERS OF BLOOD by Paul Giozana.

## F.T. CROSSWORD PUZZLE No. 4,184

A prize of £5 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by nert Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times. 10 Cannon Street, London, EC4P 4BY. Winners and solution will be given



5 A group of airmen coming

6 Tolerate a way and flag (8)

7 Nimble soldier in drink (5)

8 Follows listener and turned

14 In farm as a substitute (?)

less policeman's round (44)

19 Repeatedly call for a book

21 Hairy arch to observe on top

22 Draw ship from the south (6)

26 Left one doctor in branch (4)

Solution to Puzzle No. 4,183

DEVISE IMEFEECT R E O C A O A H ANMULAR TILLAGE W T E O I L N I

TLEPLUOP

Sellout Miller 15 f t t o Raimchilo Mend

BRAIMGHILD MEND BDEEGUHFF7 ENDIVES SKEBAMG SLEGOHFRCHA SHEARIMG MOWELL

up from a distance (4)

corner (4-8)

display (7)

of hill (7)

converted (5)

and military (7)

#### ACROSS

- 1 Keep short open fabric with soft finish (6)
- 4 Cover supporter and that's confused (8) 9 Run out rope with 24 hours for time of recompense (3-3) 11 Scene of operations, medical
- 10 Dealing tactfully with husband getting older (8) 12 Completely abroad, O.K.? (8) 17 Stolen child slept (9)
- 13 Stick notice in this place (6) 18 Exhausted in cold and cheer 15 Performer's act to direct oneself (4)
- 16 Piece on board shattered ringleader and uncle (4-6) 19 Commit an offence through favourite speed (10)
- 20 Lied about not working (4) 23 Avaricious little editor in a 24 Moral significance of those mixture of black and white
- 25 Dismiss people in athletic - event (4-4) 27 Relating to sports that are

strong and vigorous (8)

- 28 Wonder if Proust is confused 29 Try underground for chemical apparatus (4-4)
- 30 Spirit pig had within (6) DOWN
- 1 Drink wine for nourishment 2 Noisy reveller taking right shellfish with hesitation (9) 3 Food that is made from an

Focus (12.20); Racing From Cheltenham (12.50, 1.25, 2.00); Boxing (1.10); World Cup Skiing (1.45); European Figure Skating Champion-ships (2.20); Basketball (2.35) Butlins National Cup

Final; Athletics (3.05, 4.15) Philips National Indoor Championships; Rugby League (3.20) Wales v. France for the Jean Galia Trophy; Cricket: Australia v. West Indies (4.05) The Third

Test; 4.40 Final Score. 5.15 The Pink Panther Show.

5.25 News. 5.45 Sport/Regional News. 5.50 Wonder Woman. 6.40 Jim'll Fix It.

7.15 All Creatures Great and 8.05 The Dick Emery Show: 8.40 Dallas.

9.30 News. 9.40 Match of The Day. 10.50 Parkinson with guests.
All Regions as BBCI except

as follows:
Wales—5.45-5.50 pm Sports
News Wales—11.50 News and Weather for Wales.
Scotland—4.55-5.15 pm Score-board 5.45-5.50 Scoreboard 9.40-10.50 Sportscene, 11.50 News and

Weather for Scotland. Northern Ireland—5.00-5.15 pm Scoreboard. 5.45-5.50 Northern Ireland News. 11.50 News and Weather for Northern Ireland.

BBC 2 11.40 am-12.30 pm Open

University.

†1.55 Saturday Cinema: "Mrs.
Miniver," starring Greer
and Walter starn and Pidgeon.

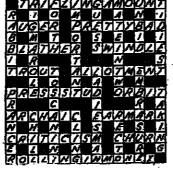
Indies (highlights). 7.15 News and Sport 7.30 Top Table. †8.05 Gangster Movie: "The Petrified Forest," starring

Humhprey Bogart, Leslie Howard and Bette Davis. 9.25 Animated Conversations. 9.30 Playhouse. 10.25 Something of A Miracle. 11.15 News on 2.

Solution and winners of Puzzle No. 4,178

Mrs. C. E. Cartwright, 5 Park Court. Pool-in-Wharfedale. Otley, W. Yorks.

Mr. M. J. Greener, 10 Broad Street, Barry, S. Glam. Mr. B. Plaistowe, 2 Goldsmiths Close, Woking, Surrey.



national Sports Special (Part 1) World Cup Skiing; 1.15 News; 1.20 The ITV Seven— 1.30, 2.00, 2.30 and 3.00 from Doncaster; 1.45, 2.15 and 2.45 from Ayr; 3.10 International Sports Special (Part 2) American Football; 3.50 Half-time Soccer Round-up; 4.00 Wrestling; 4.50 Results

5.05 News. 5.15 Oh Boy!

5.45 Happy Days.

5.45 Happy Days.

†6.15 Stars in Action: "The Man who Shot Liberty Valence," starring James Stewart, John Wayne and Lee Marvin. 8.15 The Faith Brown Chat

Show. 8.45 Enemy At The Door.

9.45 News.
19.99 David Frost's Olympic Special—Who Goes to Moscow? 11.00 Saturday Night People. 11.45 Pro-Celebrity Snooker. 12.30 am Close: Christian Unity Week with Reverend Alec

Gilmore. All IBA Regions as London except at the following times:

ANGLIA
9.35 am Play Gultar. 10.05 Kum Kum.
5.45 pm Mork and Mindy. 6.15 Saturday Film: "Kidaspped," staring Michael Caina. 12.30 am At the End

ATV 9.10 sm A Better Read. 3.35 Play Guitar 11, 10.09 Clue Club. 5.45 pm Mork and Mindy. 5.15 Saturday Ciname: "Carnival of Thlaves." starring Stephen Boyd. 11,00 The Late Night Movie: "Take a Girl Like You." starring Haylay Mills and Oliver Read.

BORDER Garson and Waiter Pidgeon.

4.05 Play Away.
4.30 That's The Way To Do It.
5.00 Horizon.
5.50 Mr. Smith's Indoor Garden.
6.15 Open Door.
6.45 Cricket: Australia v. West Indies (highlights).

BORDER

9.00 mm A Batter Read. 2.30 Play Guiter II. 10.00 Friends of Man.
6.16 pm Saturday Night at the Movies: The Assassination Bureau, "Starring Oliver Read, Disna Ring, Telly Gavales and Curt Jurgens.

CHANNEL

5.14 pm Puffin's Pla(I)ca. 5.45 Mork and Mindy. 6.15 The Saturday TV Movie: "Merco." 11.00 Untamed World 11.30 Barney Miller.

GRAMPIAN 9.05 am Belley's Bird. 9.30 Sessme Street. 6.15 pm The Seturday Western. 11.00 Seeched Laithean. 11.15 Feature Film: "Death Sentance," standing Cloris Lesohman. 12.40 am Reflections. GRANADA
2,30 am A Better Read, 9.55 Larry
The Lamb. 10.05 Fengleca. 5.15 pm
Carteen Time. 5.30 Oh Boyl 6.00 Mark
and Mindy. 6.30 Saturdey Adventure.

11.20 Midnight Movie: "Rose-inary's Baby," starthig Old San Francisco. 12.45 am Second Cty Revue. HTV

BBC 1

8.40 am Sesame Street 9.40

8.10 am Numbers at Work, 9.35

The Beachcombers, 10.05 Super Operation Crossbow.", starring Sophia Loren and Trevor Howard, 11.00

The Beachcombers 10.05 Super Operation Crossbow.", starring Sophia Loren and Trevor Howard, 11.00

The Late Film: "Sitting Target." starring Oliver Read and Jiff St. John.

HTV CYMRU/WALES—As HTV West/HTV Caneral Service except 5.45-6.15

Pocus (12.20); Raeing From 1) World Cup Skiing; 1.15

SCOTTISH

3.10 am A Better Read. 9.35 Fantasy Island. 6.15 pm Feature Film: "Will Penny," starring Charlton Heston. 11.05 Late Call. 11.10 Soap. 11.35 Luke's SOUTHERN

8.45 am Play Guitar II. 9.10 Sesame Street. 10.02 Regional Weather Fore-cast. 10.05 Supermen. 6.15 pm "Robbery." starring Stanlay Baker. 11.00 Southern News. 11.05 "Santee," starring Glenn Ford. TYNE TEES

8.00 sm Saturday Shake Up. 9.05 Space 1999. 9.55 Saturday Shake Up. 10.05 Cartoon Time. 10.15 Saturday Shake Up. 10.25 The Saturday Movie: "The Man From Atlands." 12.20 pm Saturday Shake Up. 5.15 Certoon Time. 5.30 Ch Boyl 6.00 Happy Days. 6.30 "The Valley of the Gwangi." 11.00 Police Story. 12.40 am Epilogue.

ULSTER ULSTER

5.30 am A Better Read. 9.56 Larry
the Lamb. 10.05 Fengista. 10.30
Chopper Squad. 11:30 Sesame Street.
5.00 pm Sports Results. 5.15 Cartoon
Time. 5.30 Oh Boyl 6.00 Makin' It.
6.30 Feature Film: "The Valley of the
Gwangl," starring Jemes Franciscus
and Richard Carlson. 9.59 Ulster
Westher. 11.00 UN Human Rights Day
Concert.

WESTWARD 9.20 am Look and See. 9.25 Sesame Street. 10.25 Gus Honeybun's Birthdeys. 5.14 pm. Wastward Naws and Sports Results. 6.45 Mork-and Mindy. 6.15 The Saturday TV Movie: "Marco." starring Desi Arnez Jar. 11.00 Saturday Night in the West. 11.30 Barney Miller. 11.55 Faith for Life. 12.00 West Country Weather and Shipping Forecast.

YORKSHIRE

9.00 am Beachcombers. 9.20 Rocket
Robin Rood. 9.40 Logan's Run.
5.15 pm Certoun Time, 5.30 Oh Boyl
6.00 Happy Days. 6.30 Saturday Action
Advanture: "The Vallay of the
Gwangi." 11.00 The Saturday Night
Film: "Ucensed to Kill;"... RADIO 1

(S) Stareophonic broadcast

‡ Medium Wava only

5.00 am As Radio 2. 7.00 News.
7:03 Playground. 8.00 Tony Blackburn
with Junior Choics, 10.00 Peter Powali.
1.00 pm Adrian Justa (S). 2.00 Paul
Gambacclai (S). 4.00 Rock on Saturday (S). 7.30 Stava Wright. 10.00 Al
Matthews. 12.00-8.00 am As Radio 2.

Matthews. 12.00-8.00 are As Radio 2.

RADIO 2

5.00 am News Summary. 5.02

Cricket: Australia v West Indies (report). 5.03 Tam Edwards (s) including 5.02, 7.03, 8.03 Cricket and 8.04 Racing Bulletin. 8.07 David Jacobs with Star Sounds (5), 10.02

Pete Murray's Saturday Show (5), 10.02

Pete Murray's Saturday Show (5), 10.02

Sport On 2: FA Cup Special (1.30, 2.10, 2.45, 3.10, 3.30, 3.45, 3.50, 4.42 and at 5.00, 5.45 classified acores; Test Cricket (1.30, 2.20, 5.30) Third Test: Australia v West Indies: Racing from Doncaster (1.30, 1.65, 2.25, 2.55, and at 6.45 classified check; Rugby Union (1.30, 2.20, 2.50, 3.15, 3.40, 4.50, 5.25); Sports Report (5.00). 7.02 Beat The Recard. 7.30 Big Band Special (S), 8.02 Saturday Night is Gale Night (S), 9.60 The New Swingle Singers (5), 9.30 The Geraldo Orchestra (3), 10.02

Sentimental Journey (S), 11.02 Sports Deak, 11.10 Bob Kilbey with The Late Show (S)-including 12.00 and 1.02 2.02 am Cricket, news from Adelaida, 2.03-8.00 am You and the Night and the Music (S)-including 3.02, 4.02, 5.02 Cricket.

News. 8.05 Northern Sinfonia Orchestra (S). 9.00 News. 9.05 Record Review including Building a Library (S). 10.15 Sureo Release of music by Puccini (S). 11.15 Bandstand (S). 11.45 (S). 11.75 Bandstand (S). 17.45 Diversions (S). 1.00 pm News. 1.05 Robert Leonardy piano recital (S). 2.00 Play it Again (S). 5.06 Jazz Record Requests (S). 5.45 Critics' Forum. 6.35 Brahma and Prokofiev cello and plano recital (S). 7.30 "Acis Et Galatas" "Pastoral heroique in three ages by Lully. Acta 7.30 "Acis Et Gelatze" Pastoral héroique in three acre by Lully. Acts I and 2 (S). 8. 45 i'll Kill You illy. Acts I and 2 (S). 8. 45 i'll Kill You il You Quote it I (telk by Owen Dudley Edwards). 8.35 "Acis Et Galetze" Act 3 (S)... 9.20 Hengling On in Difficult Times (talk by Dr. Alan Coddington). 9.40 introducing The Pekinel Twins (S). 10.15 The Man That Turned Into A Status (story by Joyes Cerol Oates). 10.45 Schubert chamber music (S). 11.25 Locks Brass Consort (S). 11.56-12.00 News.

chamber music (8), 11.25 Locks Bress Consors (S). 11.55-12.00 News.

RADIO 4
6.25 sm Shipping forecast. 6.20 News. 6.32 Farming Today. 6.50 Yours Faithfully. 6.55 Weather; programme news. 7.00 News. 7.10 On Your Farm. 7.40 Todey's Papers. 7.45 Yours Faithfully. 7.50 It's A Bergain. 7.55 Weather; programme news. 8.00 News. 8.10 Sport On 4. 8.45 Yoday's Papers. 8.50 Yesterday in Parliament. 9.00 News. 9.05 Breakaway. 9.50 News Stand. 10.05 The Week in Westminster. 10.30 Daily Service. 10.45 Pick of the Week. 11.35 International Assignment. 12.00 News. 12.02 pm Money Box. 12.27 The News Quiz (S). 12.55 Weather; programme news. 1.00 News. 1.10 Any Questions? 1.55 Shipping Forecast. 2.00 News. 2.05 Wildlife. 2.30 Seturdey-Alternoon Theatre (S). 3.30 Doca He Teks Sugar? 4.00 News. 4.02 Daneld Coggan, recently returned Archbishop of Canterbury, in conversation. 4.30 Time For Verse. 4.40 Submarine (S). 5.25 Weather; programme news. 8.00 News. 8.15 Desert Island Discs with Sir Cecil Beston: 6.55 Stop The Week With Robert Robinson. 7.35 Baker's Dozen (S). 8.50 Shipping Forecast. 5.55 Weather; programme news. 8.00 News. 10.15 Encore. 11.00 Lighten Our Darkness. 11.15 The Philip Jones Brass Ensemble (S). 11.45 Shades of Night. 12.00 News.

BBC Radio London 5.00 am As Radio 2. 7.32 Good Fishing. 8.00 News, weather, traffic, sport. 8.15 Weekend What's On. 8.30 London. Country. 10.06 Stuart Colman's Echoes, 11.30 The Bobble Vincent Show. 2.00 on Time Off. 3.00-8.00 am Join Radio 2.

London Broadcasting
7.00 AM with Stave Wood. 70.00
Jellytone. 12.00 LBC Raports. 1.00
pm Sportswetch. 8.00 LBC Reports.
7.00 Gest Mals. 8.00 Mony At Large.
9.00 The London Interview. 10.00
Jacomy Beadile—Nightline. 1.00 em
Hugh Williams—Night Extra: 5.00
Morning Music.

Morning Music.

Capital Radio
6.00 am Kerry Juby's Breekfast Show
(S). 9.00 Capital Countdown with
Pater Young (S). 12.00 Kenny Everett
(S). 3.00 pm: Afternoon beight with
Mike Smith (S). 5.00 Gag Edward's
Soul Spectrum (S). 8.00 Roots
Rockers with David Rodigan (S). 9.00
Nicky Horne's Six of the Best (S).
12.00 After Midnight with John Sechs
(S). 4.00 am The Collection (Classical
Music) (S).

CHESS SOLUTIONS Solution to Position No. 304 (e). The game ended 1 N-B6 (intending Q-R5 or if 2 PxN, Q-N4); 2 P-Q5, Q-R5; 3-P-R3, QxPch! 4 PxQ, R-N8 mate.

Solution to Problem No. 304 (a): 1 P.ON4, K-Q1; 2 P.KR4, K-K1; 3 P.R5, K-B1; 4 P.R6, K-K1; 5 P.R7 and 6 P.R3=Q mate. If 1. . K-B1; 2 R-B7, K-K1; 3 P.N5, K-Q1; 4 P.N6, RADIO 3
Special: Special: Not 1 P.KR4? K-BI! nor 1 R-OB7? K-QI! and White can not mate in any

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10 am on day of perf. COVERNT GARDEN, CL. S. 240 1666 (Gardencharge credit cards 536 5903.) THE ROYAL BALLER, Ton't 7.30. The Seeping Beauty-Mor. Wed & Thur 7.30. Mayering, THE ROYAL OPERA. Ton 8 Fri 7.30; Werther, 85 Ampli, seris and for all perfs. from 16 per od day of perf.

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## Collectors items

BY JANET MARSH

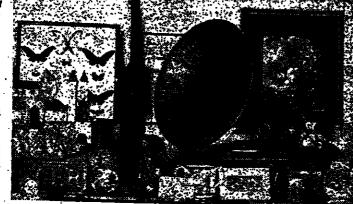
ALTHOUGH Phillips' annual turnover of more than £30m in 1979 represents only a fraction of the total London auction market, the firm is expanding energetically. They have just announced the acquisition of the Rhinelander mansion—a Madion Avenue landmark built in the nineties in the style of a French château—to house their New York operation; and in London this week they threw a party to mark the opening of their new Collectors' Corner in premises adjacent to their existing rooms at the corner of Blenheim Street and Woodstock

Until now their collectors' sales have been held in the cosily inelegant old rooms at Marylebone. - Consolidating the operation and bringing it into the West End in this way reflects both the growing importance of this area of the market, and Phillips' determination to take a lead in it.

"Collectors' items" is, in its current usage, a fairly recent notion. Until a very few years ago the term might have been indiscriminately to miniatures, grandfather clocks, fine furniture or porcelain. As new used, however, it would exclude all these categories, though (as I discovered from Christopher Weston, Phillips' chairman this week) it is hard to arrive at a comprehensive definition of what it does

Collectors' items are rarely. in the strict sense, antiques. They tend to be objects that were created originally with no retension to art works. They tend also to be of industrial manufacture and of fairly ephemeral life expectancy. Thus collectors' items can include printed pot lids (which originally had no greater aim than to decorate purely practical containers), Stevengraphs, children's toys and dolls, lead solfiremarks, automobile cigarette cards and mascots. postcards. These, indeed, are all among the dozen or so categories in which Phillips will in the future classify their West End series of collectors'

Twenty-six sales are scheduled for the coming year, not including sales of stamps, bank-notes and old stocks (a rapidly growing field), which will account for a further 35 suctions. The unusual timing



find, they have moved out of

the range of the modest

How real is the apparently

growing dearth of good antiques? In England and

France we tend to be much

richer in antiques than most other countries of the world,

American collectors. Since then

there have been successive German, Japanese and Middle

Because of London's pre-emi-

nence as a centre of the fine art

trade, however, there is always a tendency for goods to drift

back home. Christopher Weston,

however, has forebodings about this situation, if Britain is

obliged to fall into line with the

EEC countries in imposing a

value added tax approaching 30

per cent on auction purchase prices. This, Mr. Weston is con-

vinced, would be the end of

market would be driven West to

New York, where, of course, the

London auction firms already

Mr. Weston was also deeply

auxious this week about the

possible effects on our antique

stocks of the current silver hysteria. "The melting down

threat to Britain's heritage," he

said; "it should be illegal to

scrap antique silver which is irreplaceable." He pointed out

that it may also be improvident.

Most owners would do better

financially to sell by auction than to smelters." He pointed

antiques is a frightening

London as a fine art centre:

have their firm footbolds.

Eastern invasions.

depredations .

collector.

of the sales, at mid-day, suggests that Phillips contemplate attracting a new non-trade public of lunch-time collectors. It is not entirely easy to

predict the investment potential of these out-of-the-way and com-paratively unexplored fields. Will the passion to collect practically anything, an almost universal social characteristic of the seventies, continue indefinitely? Will people ten or thirty years ahead still so passionately want to own old copies of Micky Mouse Weekly. Dinky toys, old car hooters and victure post-cards, as our contemporaries do?

Some areas, of course, look more promising than others. Every year Phillips publish a chart on which their departmental specialists set out the market pace-makers of the past year, the categories to watch over the next twelve months and "Items which should continue to be a hedge against inflation." The collectors' items that were most in demand in seems, were car 1979. it mascots. photographs and cameras. phonographs, dolls, train sets, soldiers, 17th and 18th century lace, For 1980 the "Pacemakers to watch" are automobilia, sportmemorabilia, oriental embroideries, Victorian dolls' furniture and tin toys, photo-

Chinese bonds. Interestingly but predictably, however, none of these categories appears in the hedges-against-inflation column of the chart, where the recommended specialised subjects are things like firearms, veteran motorfine cycles and vehicles exceptional musical boxes and African tribal art.

Russian

graphs and

One reason for the growing market distinction between "arriance" and "collectors' items," and for the spectacular

# Most likely to succeed

GOLF BEN WRIGHT

TOM WATSON is very much the centre of attention here weekend as he launches his 1980 campaign in the Andy Williams San Diego Open, which is played at the most beautiful municipal golf facility have ever seen, Torrey Pines And I have not forgotten Pebble Beath a few hundred miles further North—to which our caravan moves next week for the Bing Crosby National Pro-Am. While Pebble Beach boasts

only one 18 hole course, and most addicts who have played it would quote the words of the popular song "Nice work if you can get it," and ask: "Is there abroad that go back at least to the early part of the century and the first embusiasm of need for anything more?" Torrey Pines has a North and South course that each meanders along the highest cliffs above the Pacific Ocean in this lovely, sunny part of the world. One is so far above the beach that the mountainous suff rolling in is heard only as a mere murmur. At weekends the intrepld, or insane hang gliders soar silently but rather unnervingly above the golfers. U.S. Masters champion Fuzzy Zoeller tries to gain much needed inspiration from the fact that he won his first tournament here exactly a year ago by five shots from Watson, among others.

It is now history that Zoeller also beat Watson and Ed Sneed in the epic play-off for the Masters title in Augusta, the really respectable Watson missed the 36th hole cut in the U.S. Open at the Inverness Club in Toledo, Ohio, tied for 26th place in the Open Championship at Royal Lytham, where he scored 81 in the final round, and finished nine shots behind Australian winner David Graham in the U.S. PGA Championship at Oakland Hills, Birmingham, Michigan. Just to refresh

out that at Phillips' silver sale memories, Watson won a record last week, on the peak Friday of the silver rush, the average price \$462,636, averaged 70.27 shots of silver was still two pounds an ounce higher than the top bullion rate. He is now pressper round to win the Vardon Trophy for the third successive year, won five of his 21 Ameriing for an official embargo on an starts, was second four times, and third once. He was melting down antique silver growth of the market in the without a roling by the plate also voted the game's best shatter, is, of course, that as committee of Goldsmiths' Hall maker and "Golfer of the Yes conventional fine antiques have that the object concerned is also voted the game's best shotmaker and "Golfer of the Year" become progressively harder to without historic or artistic merit. But, judged by his own high



TOM WATSON

standards, Watson was in a sense disappointing, as he explained. He had "no chance" to win the U.S. Masters until Sneed dropped a stroke to par at each of the last three holes. And after the U.S. Open in June, at which stage he appeared certain to win half a million dollars, he won only one more tournament, the Colgate Hall of Fame Classic at Pinehurst and only once more finished in the top six, tying for

fifth in the 38 man World Series. Watson is very keen to win here because he set a tourna-ment record of 269 in 1977, in which year he went on to win the U.S. Masters and, in my opinion, the most memorable of all modern era Open championships at Turnberry. As he told me "Now that was a fine year." But Watson's most burning desire is to win this year's U.S. Open at Baltusrol. He is very conscious of the fact that his record in the four major events Masters title in Augusta, only one of the four major Although he also won our championships in which Jack at Carnoustie in 1975, Watson that anoarent made a has yet to win his own Open or DCA Championship. the U.S. PGA Championship. Last year Watson took two weeks off to prepare for the U.S. Open, and now admits that it was a major mistake. "I lost all my competitive edge and under pressure at Inverness my swing completely deserted me. I shall play my way in tourna-ments before the major events

> This extremely likeable 30 year old is the overwhelming choice among his fellow competitors to dominate them again this year. Of the 106 players who voted, 96 forecast Watson to be the leading money winner, and 78 expect him to win the Vardon Trophy again. He also likely to make most birdies and to have the biggest percentage of sub-par holes.

Watson came second to Lon Hinkle in the Eagle Table, and putting. Only for driving accuracy, driving distance and greens hit in regulation figures did he finish outside the top three. Incidentally Lee Trevino was an overwhelming winner of the first and third of those cate-gories, while Zoeller is expected to be the longest hitter.

So is Watson really ready, as they say here? My spies tell me that he could not be much better prepared, contrary to expectations. The newfound delight in fatherhood and the harsh winters in Watson's native Kansas City were supposed to have blunted his competitive urge. But I understand that Watson has been working very hard on his driving and short game for some weeks with Bob Murphy at the latter's home in Florida. On Wednesday night I had dinner here with a gentleman who was one of Watson's original sponsors and his long time partner in the Crosby. I was told that on one of many mild afternoons recently in Kansas City, Tom scored 66 against the gentleman in question and "could not have against looked more ready." The last words are from

tion, asking him if he felt a lot of excitement had gone out of the game with Nicklaus' apparent demise. Tom replied: the Since Jack has left the tour what we need is a rivalry like he and Arnold Palmer had to steam up some interest. Right now there doesn't seem to be any good rivalries around to talk about." Over to you Jack. or anyone else for that matter Goodness knows I wish there was a Briton in sight ready to have a go, or even the new Briton, honorary **Ballesteros** 

Watson in answer to my ques-

## British miracles

**CHESS** 

LEONARD BARDEN LAST couple of weeks

have had the air of an age of miracles for British chess, results. Nigel Short beat four grandmasters and became the world's youngest international master at age 14; John Nunn tied for first prize in the ICL Hastings congress, the first home victory in this prestige event since Alexander in 1954; England drew 4-4 with the mighty Russians in the opening round of the European team finals, and in this match Tony Miles beat world champion Anatoly Karpov playing Black in the defence 1 P-K4, P-QR3, Scaling such heights creates correspondingly more ambitious expectations which are not always fulfilled. The day after

drawing with the USSR, England lost to Bulgaria, Peaks of achievement also create their own over-familiarity and transience; what can Miles, even Short, do to impress the media in future unless they reach the final stages of the world championship? Many British newspapers and TV or radio news bulletins did not rate Miles's win from Karpov as worth a mention.

For the Russian and East European public it will be different. Karpov was the USSR's 1978 sportsman of the year, and was personally decorated by Brezhnev for his success in keeping the world title against the defector Korchnoi. His defeat with the white pieces against a Westerner in an opening thought so bizarre that it does not even have a name in the textbooks will be remembered in the same way as England's soccer defeat by the U.S. is still quoted here. White: A. Karpov (USSR). Black: A. J. Miles (England). Opening: Birmingham Defence (European team final, Skara. Sweden, 1980).

1 P-K4, P-QR3. The round 1 pairings were announced two months before the tournament, and Miles, at home in Birmingham, decided on this antidote to Karpov's formidable command of theory. The move has been used with Black's first and second moves transposed by Basman on the Cutty Sark congress circuit, while 1 P-QR3 for White was introduced by Anderssen against Morphy. But given the setting of the present game and its result, the England team choice

of "Birmingham Defence" may 2 P-Q4, P-QN4; 3 N-KB3. More forcing is 3 P-QR4, Chandler-Basman, Lloyds Bank 1979. Like most great maste Karpov prefers solid play in round one of a tournament, but here it may not be appropriate. 3 B-N2; 4 B-Q3, N-KB3; 5 Q-K2, P-K3; 6 P-QR4, P-B4; 7 OPxP (not liking 7 P-K5, P-B5), BxBP; 8 ON-Q2, P-N5; 9 P-K5, N-Q4; 10 N-K4, B-K2; 11 O-O.

KP becomes weak, so the more forcing 11 P-KR4 or 11 N-N3 is preferable. 11 N-QB3: 12 B-Q2, Q-B2: 13 P-B4?

After this routine play the

Still 13 N-N3. Now Black gets the QN5 square as a useful minor piece outpost. 13 PxP ep: 14 NxP, NxN; 15 BxN, N-N5! 16 BxN.

useful advantage on an open board. But if 16 B-N1, N-Q4 threatens both NxB and B-B4

followed by N-B5. 16...BxB; 17 QR-B1, Q-N3; 18 B-K4, 0-0 (delayed castling fits in well with Black's strategy of early wing play); 19 N-N5, P-R3; 20 B-R7 ch, K-R1; 21 B-N1, B-K2 (not PxN 22 Q-R5 ch); 22 N-K4, QR-B1; 23 Q-Q3.

This line-up against KR7 is all that Karpov can muster to counter Black's active pieces and powerful bishops; but simple play now takes Miles to a winning endgame.

23...RxR; 24 RxR, QxNP; 25 -R-K1, QxKP; 26 QxQP, B-N5; 27 R-K3, Q-Q4; 28 QxQ, BxQ; 29 N-B3, R-B1 30 N-K2, P-N4! Miles plays the final stages accurately; the king and bishop pair will support the pawn--majority's advance.

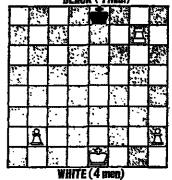
31 P-R4, K-N2; 32 PxP, PxP; 33 B-Q3, P-R4; 34 R-N3, K-B3; 35 R-N4, B-Q3; 36 K-B1, B-K4; 37 K-K1, R-KR1! 38 P-B4 (else. R-R8 ch followed by R-R7), PxP; 39 NxP, B-B3; 40 N-K2, R-R8 ch; 41 K-Q2, R-R7; 42 P-N3, B-KB6 (forcing the win of a second-pawn after which the rest is easy); 43 R-N8, R-N7; 44 K-K1, BxN; 45 BxB, RxP: 46 R-QRS, B-B2; 47 Resigns. Karpov adjourned but resigned without waiting to see Miles's final move. which was sealed. The last two British victories over reigning world champions were Penrose v. Tal, Leipzig 1960, and Blackburne v. Dr. Lasker, London

POSITION No. 304



Winter v. Colle, 1930. A typical practical puzzle in tactics where Black (to move) has a choice of plausible tries. Should he continue (a) P-Q4 (b) N-R6 (c) B-K5 (d) N-K5 (e) N-B6 or (f) R-R3? Extra credit if you find the hidden point (which occurred in the actual game) to justify Black's choice.

PROBLEM No. 304 BLACK (1 man)



White mates in six moves at latest, against any defence (by B. Lindgren, Eskilston Courier 1950). The black king is trapped and White has a simple choice:
(a) 1 P-QN4 (b) 1 P-KR4 or (ca rook move. The puzzle is to
decide which one of these is the only way to mate in six.
Solutions Page 14

#### **BRIDGE**

E. P. C. COTTER

IGNORANCE of basic principles proved costly in two deals from rubber bridge. Let us see where the declarer went wrong in this first example:

♥ K 10 9 4 ♦ J 6 4 2 + A 7 3 ◆ Q J 10 6 4 ◆ K 8 2 ♡ 8 2 ♡ Q J 6 ○ Q 10 5 ◇ 9 7 3 ♥ Q J 6 5 3 ♦ 9 7 3 **4** 10 5 + Q82 ◆ A 9 7 OA7

With both sides vulnerable, South dealt and opened the bidding with one club, North replied with one heart, and South's three no trumps concluded the auction. Three no trumps in such a sequence West led the heart nine. shows 20 points, but South has dummy put up the King, East a good 19, including three Aces, so important in no trumps, and a workable five-card suit.

\*KJ964

West led the spade Queen, and declarer withheld his Ace until the third round. South was a very fair player—he did not stake all on the club finesse, but he played Ace and King of clubs, hoping either to drop a doubleton Queen with West or to find East with the guarded

tract with his spades. The Backward Finesse would The Backward Finesse would have saved the day. It is not enough for declarer to play a low club with the intention of finessing dummy's seven, because West will play his eight. The correct play at trick four is to lead the club Knave. West is forced to cover, and a club is returned from the table. The declarer is prepared to play his started with a doubleton. West King if East produces a low diamond suit is developed. Again, when West gets in with a developed. Again, when West gets in with a club another heart. Agood defender, holding three trumps, plays high-low to alert his partner to his three-card holding, but East had played first the four, then the six of started with a doubleton. West gets in with King if East produces a low should return a club, however card as an additional safety unpleasant it seems to lead

doubleton with West, but when the ten appears all problems are over, and he makes ten tricks. Here the backward finesse is used as a safety play, but other times it may be used when the bidding has shown that the Queen lies over the Knave, and the declarer, hard pressed for tricks, plays the Knave for the Queen to cover, and finesses his

nine on the way back In the next example the defence was at fault:

♥ K 3 ◇ A J 10 7 3 2 + 6 4 3 76 + Q 8 2 + 6 4 © 9 8 7 6 5 2 © A 4 + Q 9 8 7 5 2 ◆ A J 10 9 7 3 ♥ Q J 10 ♦ Q 6 ◆ A 10

South dealt at game to North-South and bid one spade, North said two diamonds and raised the opener's rebid of two spades

to four spades.

West led the heart nine. won and returned the four. Winning with the Queen, South led a spade to the King, and finessed the Knave on the way back, losing to the Queen. West now led another heart, hoping that his partner would ruff, but South won in hand, drew the remaining trump, lost a diamond to East, but gathered in ten tricks.

East should have led a club Queen. Unfortunately West at trick two—the heart return is unlikely to be profitable. It Queen, and defeated the conmust be right to set up a club must be right to set up a club trick, if possible, before the diamond suit is developed. measure against Queen, ten away from King, Knave.

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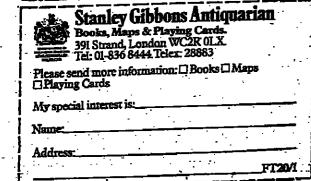
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confined himself to formal portraiture. His favourite subjects were dancers, particularly those he found in Burma and Cambodia during visits in 1908 and 1936

respectively.

Spain was another source of inspiration and during the First World War be acted as a British Intelligence agent there. Rarely travelling without his materials, he made

numerous charming landscape sketches. It is these and his less formal figure compositions that show the influence

of the Impressionist painters he met in Paris between 1902 and 1908 and must rank amongst his most attractive

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## **FINANCIAL TIMES**

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Saturday January 26 1980

# The pains of disinflation

DISILLUSION is a painful ex- whether the Government is getperience, and disinflation, as ting it broadly right. Excessive call it, is clearly going to be rates, a weak balance of pay-another. At the moment we are ments and, paradoxically, a suffering from both these un-strong pound, as investment pleasant readjustments nation- funds are attracted by high aly and internationally. Detente returns. All these symptoms has gone the way of demand have been visible recently. management-now seen as a At the moment the markets bill to follow. When both bills arrive at once, and it is neces-sary both to disinflate the economy and strengthen your defences at the same time, economic management becomes a blinding headache, expressed this week in a series of grim Ministerial speeches.

#### Unpleasant

What has become so unpleasantly clear is that there is a lot of hard spadework to be done before the promised rewards of the economic counter-revolution can become available. Cutting taxes seems as desirable to the voters of Britain as it does to the voters of California; but cutting the corresponding expenditure could be extremely difficult even if it were not for the demands of defence. As this Government has learned very rapidly, cutting taxes before creates far more problems than it solves; the subsequent need to fund borrowing through higher interest rates, and cut it through higher charges and local rates, tends to rob Peter twice over to pay Paul. That is why Ministers now talk of than ecomomic liberation.

This negative message tends to sound depressing, but it does contain a promise which ought to encourage the stout-hearted. the Cayeroment now has a clear and consistent monetare and economic plan instead of a set of sloading. The drive to cut both spending and barrowing will continue for the forsesable future, without rezard to the state of the business cycle: but while the cycle is turning down depressing revenue and adding to the burden of welfare payments, the underlying cuts may be offset for a time.

ment philosophy, this is surely struggle, since the stakes are so exactly right, although it has high, will not only set the tone been seen by a few City hawks inadequate stringency, and con- a long and damaging struggle tinues to scare many economists to impose realism on wage as being too severe. Strategy bargaining or a relatively quick is a long-term matter, and if transmatic one. Overseas not should not be a prey to the business cycle, either in the traditional sense of waiting until the time is ripe—there is never jam today-or in the new Puritan sense of trying to suppress the cyclical swings in

the Government's own finances. adopt a philosophy, and another to translate it into appropriate action, and the market will question

the Government now prefers to borowing leads to high interest

buying temporary are suffering the onset of the Government's most determined attempt to reduce the rate of monetary growth, with large and expensive funding creating an acute shortage of money; this indigestion seems likely to continue for some time yet, and while it lasts the market is likely to be highly vulnerable to bouts of gloom about industrial disputes, trade per-formance, U.S. interest rates and its other normal sources of

The real test will come later this year. The Government and the local authorities should by then have completed the process of balancing their books by raising charges, duties and local rates (so adding to the rise in the cost of living). It should then be possible to finance the borrowing that remains at declining interest rates-probably slowly declining—even while continuing to reduce the y, cutting taxes before rate of monetary growth. At have cut expenditure the same time the balance of payments should begin to look healthier, and sterling should be steady rather than tending to rise in feverish bouts, interrupted by nervous relapses Such an outcome is hardly likely to provoke dancing in the streets, but it should provide the steady and improving backround against which confidence can revive and longterm plans he laid.

#### Steel strike

Meanwhile, there is some treachernie territory to be crossed hefore we can reach even this matere promised land. The steel strike remains deadlacked, as the Government continues to insist that the time past when reality could be administered in homeopathic doses, and urges the industry towards a quick, painful cure

and a real recovery.

The outcome here, which is likely to emerge without a African for other industries, but may offering an excuse for determine whether we will face only the international political crisis, but the international situation remain mone-arv

All this is a challenge to the Government's tactical skill, and che pre vistfully wait to see any sign on the home front of However, it is one thing to the flair which has been evident in foreign affairs; but on neither front is there any reason to the Government's remains the best guide as to determination.

# The Rhodesians are willing but suspicions are deep

BY BRIDGET BLOOM, Africa Editor

journalist to one of the senior advisers to ing for the UANC. nor. Half way through his con-Rhodesian troops to put down versation, the Salisbury inter-ceasefire violations. versation, the Salisbury international operator interrupted, not for a technical matter related to the call but to impart his own pungent views of the subject being discussed.

The British administration here is dependent on the Rhodesian administration even in small things -- its communications, one example. Officials say there is more coded traffic between here and London than between London and any of the 100 or so British missions abroad. But in other areas the problems may be more difficult to overcome. Earlier this week, an African politician from Mr. Mr. Robert Mugabe's party went to Government House and clearly failed to find satisfaction about his complaints that the Governor was not acting sufficiently independently of the Rhodesians. Later, he said that be "couldn't help remembering that Government House was a prison for Sir Humphrey Gibbs " the last Governor of Rhodesia who was loyal to Britain when Mr. Ian Smith declared UDI in

#### International iudgment

Are Lord Soames and his tiny taff becoming prisoners of the Rhodestan authorities? The question preoccupies many people nere, as well as those outside Rhodesia. It is clearly central to the success or failure of the Thatcher Government's bold attempt to bring Rhodesia to legal independence through free and fair elections. For if the international communitysoon to be represented by around 200 observer; and their staff-do decide that Britain is partisan, the whole effort could

be stalemated. Several charges of bias have been made against Lord Soames in the past few weeks. Those which are said to show him blased in favour of the Rhodesians (by which is generally meant the white administration plu: Bishop Muzorewa's United African National Council)

• The decision to allow a continued if officially limited South African presence at Beit Bridge, which caused an uproar in some Commonwealth and African countries.

• The widespread use by the Rhodesians of the security force auxiliaries. These forces, officially said to number some 16,000, were orginally recruited as a semi-private militia by Bishop Muzorewa and his party, the UANC. Though formally taken over by the Rhodesian army in July last year, they are deployed in the rural areas to "protect" tribesmen and are ledge or consent of the not being effectively monitored Governor's Office, which was by the Commonwealth force, clearly embarrassed by them.

colleague, The nationalist parties counter based in London, last Rhodesian allegations of guerweek phoned Government rilla intimidation with charges House in Salisbury and talked that the auxilaries are still act-

Lord Soames, Britain's Gover. • The deployment of regular

There are a number of associated criticisms, of which perhaps the most serious is the fallure to lift martial law, under which some 5,000 people are said to be detained, and the accusation that the Government has made very little effort to change the obvious bias of the media here against the two ZANU (PF) in particular.

The charges laid at Lord Soames' door by the Rhodeslans are publicly muted, though the Chief Justice opening demned the Governor's decision to commute 11 death sentences and Bishop Muzorewa continu-ally alleges that the Governor is doing nothing to curb alleged breaches of the Lancaster House agreement by the Patriotic Front parties.

That many of the charges against Britain are greatly exaggerated or include a strong element of cant is perhaps inevitable in a situation as fraught as that in Rhodesia, where nine African parties are competing for power against a hackground of the tenuous end in particular that Britain leans too heavily towards the Rhodeslans, should surprise no one who has read (or who signed) the Lancaster House agreement nor accepted the implications of the fact that the Government which has pulled off this settlement is a British Conservative Government

At Lancaster House two cardinal points were established which were bound to derogate very substantially from those full executive and legislative with which Lord Soames is formally endowed. The first was that the British administration would operate through the existing Civil Service, and would use the hodesian police to maintain law and order. The tiny British Foreign Office team put in to implement Britain's part of the agreement (all key decisions are taken by five officials, of counsellor rank, under the leadership of Sir Anthony Duff. deputy-under-secretary to Sir monitor the Rhodesian Civil Service. It simply hopes for (and, using kid gloves, on many issues does get) its cooperation. But the machine is oureaucratic. It can delay or obstruct decisions and occasion clearly does.

t6]sijobja incidents see the light of day. For example, two Press facility trips-to see "surrendered" Morambican soldiers and to meet the auxiliaries—have been arranged in the last week by the Rhodesian Ministry of Information without the know-



Lord Soames, the Governor: charges of bias made against him

and his officials do treat the making structure. This has Rhodesians with kid gloves meant—as Mr. Mugabe warned What matters is whether, in at Lancaster House - that doing so, they are prejudicing ZANLA has found it more diffi-the chances of as free and as cult fully to instruct its fair an election as possible. On the South African question, for dures. Also the party's organisaexample, Britain's chief public tion and to a degree its morale defence is that the contingent has been seriously affected by of troops at Beit Bridge, the death at a critical time of officially said to number no its army chief, General Josiah to a seven-year guerrilla war. more than 150 on the Rhodesian But some aspects of the charges, side, could not possibly affect side, could not possibly affect the election.

Privately it is admitted that the Rhodesians and South Africans insisted that the troops should stay there (as a "confidence builder for the whites "). The implication is that in such a finely balanced situation, it a rather less drastic view, but was rather less harmful to the no one could pretend that it whole exercise to offend the PPFF and their supporters than moderate coalition of, for risk the non-co-operation of the Rhodesians at a critical stage.

The linked accusations that the British are biased against Mr. Robert Mugabe and ZANU, and that they have not insisted that the SFA's be controlled in the rural areas, present a recently made it quite clear that they believe Mr. Nkomo's ZIPRA forces are far better disciplined and generally more inclined to abide by the ceasefire than ZANLA.

#### Numerical factor

Even though, given the disparity in size between the two groups (there are three times more ZANLA in Rhodesia than ZIPRA) the number of reported incidents does not appear to substantiate the claim, there are other differences between the two parties which could explain their differing reactions to the ceasefire. ZIPRA for example, mirroring Mr. Nkomo's more centralised style of leadership as well as his ledge or consent of the greater pragmatism is organised on much more conventional

not surprising that Lord Soames diffuse, with a looser decision assembled, their leaders are and his officials do treat the making structure. This has almost all back home, the elec-Tongogara. These factors tend to be discounted not only by Rhodesian but by British officials and the reason is undoubtedly partly political. For result All the combatants the Rhodesians, Mugabe is a war still have their arms. Marxist bogyman who will ruin Rhodesia overnight. The Tory Government in London may take world not prefer to have some

They are thus unlikely to make a positive attempt to balance in ZANU'S favour the advantages which built-in somewhat different problem. Bishop Muzorewa now enjoys.

British spokesman have But this is not to say that Lord But th's is not to say that Lord Soames and his officials, includ-ing the Election Commissioner and his staff, will not bend over hackwards to make the mechanics of the election as free and fair as possible. To do otherwise (for example to ban ZANU from the election if ceasefire violations) would be to bring down the wrath of large sections the international community and defeat the aim—to Rhodesia off Britain's hands unce and for all. Neither does it mean that, despite all the problems and allegations. Lord

government of Zimbabwe.

astonishing. ceasefire violations remain relatively minor, with less than 50 people killed since January 4 (against a daily hierarchical military lines, while average of 40-50 before then).

achievements

Against this background, it is ZANLA's organisation is more The majority of guerrillas are tion campaign is now under way. Borders are open, trade is beginning to resume with neighbouring states; refugees are returning All that would have seemed an impossible dream at the beginning of the Lancaster House conference only four months ago.

There are immense problems ahead. Among the most frightening is the possibility that the losers in the elections, whoever they are, will not abide by the result. All the combatants to the

#### Three-party battle

"No one at this stage wants

example, the Bishop and Mr. to take bets on who will win the election. Though nine Nkomo and whoever else will foin them installed as the future African parties are contesting, it is clear that the major battle will be between the Bishop's (PF) and Mr. Joshua Nkomo's party. formerly ZAPU but now registered—in a move which may well confuse voters and win Mr. Nkomo more votes than he might otherwise get—as the Patriotic Front. Had the PF, which negotiated at Lancaster House as an alliance, been able to fight the elections as a united party, it would almost certainly and will be held fairly. have won a majority of the 80 overriding reason is that, behind s not curb the alleged African seats. The overwhelming African mood here, perhaps especially in the rural areas make the settlement work. Lord many of which have been so Soames, and the British adminis-devastated by the war, is for tration, would be lost if that did put it cynically-of getting peace. Bishop Muzorewa-who got over 60 per cent of the vote at the last election—did not bring peace, and many Africans believe that a second vote for munities here—as well as him would fail to bring peace Soames, administration has performed badly in its first month. Its task has been horrendously But Mr. Nkomo and Mr. difficult and in many respects

Mugabe's parties are competing across the country. In these circumstances, many observers weary. So are the neighbour-believe, no party is likely to get ing states and their aillies. The the 41 seats which would be best hope for the future is that the 41 seats which would be best hope for the future is that needed to give it an overall all those involved will realise, majority. The 20 white mem-that it is too late, and too costly.

mer Prime Minister Mr. Ian Smith) are not allowed under the constitution to combine with an African minority party. Thus the critical question is likely to be which black parties will tom bine to form the governing alliance. The most probable outcomes are a resumption of the Patriotic Front alliance, or an alliance winch would involve the bishop and Mr. Nkomo and possibly one or two of the smaller par-ties. Mr. Nkomo could well turn out to be kingmaker, though his chances of winning the largest number of seats are thought to be slim, given that his major support is believed. to come from the Matabele, who comprise about 17 per cent of the population.

Rhodesian Front Party of for-

But so much is uncertain. Mr. Nkomo and Mr. Mugabe, who is not yet in Rhodesia, have not met since Lancaster House Despite city railies, the parties still have to co-ordinate their campaigns across the country, and there are still five weeks before the voters go to the polls.

There is a great deal that could go wrong between now and the three days over which the election will be held. It would be idle to expect that the campaign will not be violent. Seven years of war, and many years before that of political infighting between African parties, together with the buge rewards at stake in what could be the first and last general election here suggest an inevitable in-crease in violence. There have already been four political attacks, one a killing, in Selis-

The accusation of bias against Britain could well increase, as tempers shorten and polling day gets nearer. The police-whose conduct has been surprisingly praised by the African parties -will be increasingly stretched, and the ceasefire, if broadly successful, is bound to remain tenuous. The chief danger before the election is probably that the Governor will find himself forced to acquiese in a tough law and order campaign by the Rhodesian forces, thus putting at risk electoral freedom and an ultimate settlement.

Yet for all the problems, there is a real sense among both-black and white leaders here that the election will be held political will on all sides to tration, would be lost if that did not exist. The leaders of the black and white parties, of the rival armies, the police, the Civil Service and business comordinary blacks and white-may be mutually suspicious and certainly are, many of them, fearful for the future

But all Rhodesians are warbers (all likely to belong to the to return to the past

#### Letters to the Editor

Allowances From Mr. D. Lindsay

Sir, -- Mr. Frank Field ence (January 21) wants the Governthat I don't want, and have placed." never sought, such a cash benefit, and I am sure there are millions of parents like me?

What parents do want, however, is a fair system of taxation bringing up children, parents ing like the same taxpaying capacity per pound of income earned as have those who are not supporting children. The child tax allowance, which Mr. Field's friends abolished—without noticeable popular support, if I recall—existed for the very purpose of achieving a measure of graduation in the tax charged between those supporting and those not supporting children. Indeed, the 1954 Royal Commission not only approved the child tax allowance; it proposed im-provements that would have moved us towarsd the desirable 'quotient" system of family taxation. But its recommendations were totally ignored by the we know best" Governments

that followed. No wonder, therefore, that the family has become thoroughly disenchanted with Governments and has sought to go its own way, as I attempted to illustrate in my previous letter. 36, Orchard Coombe, Whitchurch Hill, Reading, Berks.

Expenditure From the Director

of Economic Affairs,

Trades Employers Sir.—There is a chilling and the public expenditure planning Sir,—There is a criming and alarming logic about the almost machinery, and in which your Given the inevitably cata-North Sea oil and the conse- consumer strength and manu- out "counter work is heavily

likely to have a different experi-(in this recession)." Manufacturing," he goes on to ment, i.e., taxpayers generally, state, "could certainly face as to give me, as the parent of bad a time as in the mid-1970s, three children, a generous cash and possibly even worse. But benefit. Cannot he understand consumers should be better I do not deny the economic

logic and accuracy of this pre-diction. Perhaps it is unfair to pick on a newspaper which has led much of the serious that recognises that, due to the debate about the proper use of costs necessarily incurred in our North Sea assets. Furthermere, your correspondent was supporting children have noth-ing like the same taxpaying what seems likely to be the outcome of our present non-strategy on this issue. His coupling, however, of this observation with the later comment that "... the early 1980s ... should not be particularly painful for most people" does. maybe unintentionally, have a complacent ring of fools' paradise about it.

Obviously, there is little if anything that Government policy can do directly to alter the flow of funds from the wages and profits earnt by private individuals from North Sea oil activities into expenditure, say, on imported consumer goods, other than its current policy of switching from direct to indirect taxation and, in more drastic circumstances, import controls. There is, however, a great deal which it can legitimately do with the flow of funds through the public sector from taxes upon North Sea oil activities towards public expenditure upon goods and services. While ideologically and theoretically one might feel inclined towards libertarian solutions reality forces one to accept that no such distribution of oil dividends to the people of UK Ltd is likely to take place and that one must therefore scrutinise National Federation of Building carefully the uses to which these

sanguine way in which your Given the inevitably cata-Lombard correspondent (Jan. strophic long-term implications 23) foresees that "thanks to of the likely combination of

revenues are being put within

event rise in the exchange rate, facturing weakness outlined by dependent on the public sector producers and consumers are your Lombard correspondent for and much of it is overdue for the early 1980s, we surely must look very hard at how well public expenditure planning is using its directional powers to re-invest the proceeds of the North Sea oil success back in infrastructure which will strengthen the manufacturing

and commercial sectors. What is the alternative? The use of the windfall gain of large petroleum revenue tax revenues whose limited time-scale effectively makes them a capital asset rather than a reliable stream of finance a growing proportion of current expenditure geared to short-term tastes and priorities of a society where, if your Lombard correspondent is right in his forecast, the consumer will remain king, industry the Cinderella and the approaching collapse unnoticed Jamie Stevenson

82. New Carendish Street, W.1.

Benefits

From the Secretary, Mail Users' Association

Sir,-The possible reduction in the numbers of sub-post offices from 21,000 to 18,000 is not likely to cause the problems envisaged by the Sub-Postmasters Federation (January

The provision of Post Offices within Great Britain is generous in comparison with that of most other modern nations. Belgium is probably the state most comparable to Great Britain and according to evidence published by the Post Office review committee it had one post office for every 4,400 inhabitants and one every 14 square kilometres while the UK had one for every 2,200 inhabitants and one every 10 square kilometres. The possible changes would still leave Great Britain far better provided than Belgium and most other modern

As Michael Corby has pointed

rationalization." The Post Office has provided the nation with a good service in an area fraught with problems - theft many complex and rapidly changing types of transactions, the dif-ficulties of recruiting staff to the smaller outlying offices. and declining business. It would surely be unreasonable to expect it to continue maintaining an outmoded financial distribution system after the nation has invested in modern financial distribution methods, Perhaps critics of the possible changes could be more positive about the problems of those receiving social benefits. If a saving of 30p a transaction is possible, that would make an extra 30p a time available to distribute as social benefits, which can hardly be "looking at things from a purely monetary point of view without regard for the social consequences."

3-7 Stamford Street, SE1

Representation From the managing Director.

Sir, — The deputy director-general of the Confederation of British Industry, while pointing out (January 16) that the CRI encourages membership of small firms through its smaller firms directorate, does not tackle the problem which is crucial to the interests of the smaller firms. What happens when the interests of the smaller firms conflict with those

of the giants of industry, as they

must inevitably do on occa-

Smaller firms like ourselves fear that not only will they be discarded where there are such conflicts of interest, and this would not be unreasonable, but fear more that their presence in the membership would serve to strengthen views which are actually in opposition to them. The same applies to almost all organisations with a wide spectrum of companies.

The president of our local own sandwiches. Chamber of Commerce comes from a giant international firm who at any moment could find food-not drink-service except both himself and his business on very-long-distance flights, say, transferred to another indus- 8-10 hours or more. I have trial centre. He shares very always advocated that a choice little in common with a com- of inventively assembled, excelpany like us with local roots lent quality food packets for who would find it very difficult various tastes and pockets to relocate our offices.

Nowhere is this more crucial than in the discussion of local planning, where for the larger companies their interests in influencing local authorities may lers. be diametrically opposed to those of smaller companies. Only if the CBI can resolve this conflict would it seem to me that they could be of material benefit to the smaller companies.

Colin A. Osman. 19, Doughty Street, WC1.

Consumers

From the Chairman, Commercial Legislation Monitoring Group Sir.-Your report (January fortunately inverts her accept unsecured creditor. ance of our major proposal. What the Minister in fact said was: "Costs of consumer protection legislation must be weighed against the benefits; only when

introduced." The acceptance of this principle is, we believe, an innovation in consumer legislation interests of consumer and taxpayers alike. Harry Shepherd. Baker Street, W1

the benefits outweigh the costs should legislative measures be

Food

From Mr. E. Roncy Egon Ronay Organisation

Sir,-Mr. S. Goodman argues (January 19) that airlines are not contractually obliged to provide food or drink, ergo I need not be concerned about food on airlines. Having offered what land. seems a jocular nonsequitur, he E. S. Wareham. advise my readers to take their Twickenham.

Some do so anyway Rut seriously, I am all for stopping should be available near boarding gates, preferably by competing suppliers. The saving, including heavy overheads, should be passed on to travel-

I have no doubt that this will be routine before long and replace the currently endured force-feeding-type airline meals. Egon Ronay, Greencoat House. Francis Street, SW1.

**Creditors** 

From the Credit Manager, AFA-Minerva (EMI).

Sir, - How refreshing it was 24) on Mrs. Oppenheim's reply to read Mr. Stern's letter, certo the recent submission on tainly for long enough the chips consumer protection costs unhave been stacked against the

Until industry really gets to grips and realises that the supply of goods and services in real terms is, in fact, an injection of hard cash into its customers' business, then the full realisation of the costs involved will never be appreciated.

If management took less comfort from profits before interest, and looked in real terms at the thinking and is entirely in the ratio of interest to gross margin and appreciated the erosion extended credit makes to the bottom line in accounts, then maybe this would bring the sales manager and credit manager into closer rapport at the point of quotation. Perhaps we will then move towards the day when the ability to obtain credit will be dependent upon the ability to pay and to pay on time, and any defalcation on terms of payment will carry a penalty, such penalty to be en forced as part of the law of the

suggests, in jest, that I should Security House, Grosvenor Road,

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THURSDAY: House of Com-

pollution relating to agriculture.

Timber growers' organisation

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ByDAVID CHURCHILI

- 1200 26 Lan

THE METEORIC rise of the cost to the international businessman of staying in London is confirmed the latest Financial Times survey of living costs for businessmen around the world.

Four years ago London was 38th in the world rankings of the most expensive cities for the businessman travelling Butoverseas. increase in the value of sterling and the soaring cost of London's hotel accommodation saw it rise to 14th place three years ago, 11th last year and to top of the list of 66 cities.

Last year Tokyo was the most expensive city and Peking the cheapest. While Peking still remains the cheapest place for the businessman to stay, Tokyo has eased to 9th place.

The survey was compiled with the help of FT correspondents around the world and is based on more comprehensive data for each country available in the FT book, Living Costs Overseas-A Guide for Businessmen, price £48.

THE RESIDENCE OF THE PROPERTY OF THE PROPERTY

Copies are available from the Book Sales Department, Financial Times Business Publishing, House, Arthur Street. London EC4R 9AX.

HOW PRICES COMPARE IN STERLING

	Exchange			_			٠				
City	Rate (units			estaurant	House				5 km	Hotel	Dinner
London	per£). £1	_ Index _	_ B&B	Dinner	Wine	Whisky	Beer	Snack	Taxi		a la Carte
leddah -	7.09	97	65,50 62,06	11.00	. 4.00	0,45	0.50	2.50	2.50	· 7.96	12.00
Paris	8.90	96	53,93	13.40	0.85	0.85	0.85	3.53	2.12	10.58	13.40
Frankfurt	3.80	91	47.63	15.73	2.81	1.69	1.12	3.37	2.81	11.80	16.85
Brussels	47.35	90	45.64	14.47	5.26 7,50	2.37	1.39	3.16 4.89	2.37	10.53	15,79
Abu Dhabi	7,92	90	50,44	11.36	6.31	1.63	1.16	3.53	2.28 1.26	7.42	16.30
Dubai	7.92	88	47.98	13.89	6.31	7.39	1.20	3.79	1.52	7.58 6.94	13.89
Manama	0.80	88	48.88	9.38	4.38	0.94	78.0	4,38	1.25	8.13	18.75
Tokyo	521,75	84	38.57	19,17	5,75	1.92	1.15	4,79	2.68	6.90	19.17
Moscow	1.38	84	56.52	10.87	2.90	0.87	0.51	1,81	1,45	5.07	7.25
Muscat	. 0.727	82	47.39	9.63	6.88	0.89	0.96	3.42	2.75	6.74	9.63
Nassau	211	. 81	48.87	11.85	4.26	1.30	1.23	2.18	2.18	3.32	10.90
Geneva	3.52	80	45.45	9.09	2.56	2.27	0.85	3.98	3.13	7.39	12.78
Kuwait	0.59	79	50.00	17.86	0.47	0.47	0,47	3.39	2.54	5.93	11,86
New York	2.11	76	42.18	11.85	3.55	1.42	0.95	2.84	2.13	7.82	73.03
Stockholm	9.01	75	38.84	13.87	4.55	1.03	1,44	2.33	2,77	4.99	16.65
Copenhagen .	11.20	74	37,45	12.50	4.46	1.25	1.34	4.02	- 3.57	8.04	14.28
Vienna	27.35	70	40.58	6.40	7.83	1.83	1.46	2.19	2.19	8.41	11.88
Houston	2.11	69	39.45	10.43	4.03	1.07	1.18	2.25	1.96	5.81	10.07
Amsterdam	4.22	- 68	38.63	14.22	3.08	1.01	0.59	2.37	2.37	7.11	13.03
Rio De Janeiro	65.44	67	38.20	7.64	3.42	1.53	0.23	2.29	0.76	7.64	10.70
Helsinki	8.05	66	31.68	12.42	4.97	1.49	1.24	2.48	2.48	5.59	13.66
Chicago	2.11	65	37.68	9.48	2.84	0.95	0.71	2.13	1.66	4.76	11.85
Seoul	1013.15	64	28.44	10.90	6.63	1.35	1,47	4.74	0.59	4.74	14.22
Oslo	10.69	64	27.41	11.69	7.02	1.50	1,12	3,74	2.81	5.33	74.03
Luxembourg	61.35	62	30.15	13.04	1.30	1,22	0.90	3.59	1.43	5.70	16.30
Tel Aviv	66.00	58	32.70	9.09	1.14	0.68	0.38	1,97	1.06	7.11	11.85
Athens	79.06	. 58	38.58	5.06	0.88	1.07	0.57	1.26	0.88	5.88	6.89
Los Angeles	2.17	57	34.60	7,58	2.84	0.95	0,71	1,90	2.37	3.79	7.11
Manila	15.51	<del></del>	22.18	6.45	9,67	1.29	0.32	1.93	0.64	2.90	12.89
Hong Kong	70.58	56	33.51	7.56	2.83	0.66	0.52	1.42	0.66	5.20	8.51
Sydney	1.94	<u>56</u>	31.62	9.02	2.58	0.51	0.51	2.06	1.55	5.67	10.31
Singapore	4.61		31.95	7.16	4.77	0.98	0.57	1.52	0.65	2.71	7.05
	. 764		3 1.73	7.10	4.77	U.70	ا حدی	134	v.u3		1.43

The exchange rates are based on the Financial Times published list on November 13 1979. There are the usual anomalies relating to the in Pakistan, Kuwait and Saudi Arabia.

Why the television companies can relax and spend

D) Sixty-six cities have again been used as the sample to show living costs around the world. Last year London was ranked in eleventh position but this year it is top, mainly due to the high cost of bed and breakfast. London also appears to have the largest selection of first class/international category hotels. It is worth bearing in mind that there are many good hotels adequate for the travelling businessman which are not as expensive. Moscow has made the largest jump — from 31st last year to eighth position. Tokyo has slipped but would have been higher had the city's bed and breakfast.

House Wine

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4.29

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140.75

£

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Tunis

Bangkok

Khartoum

Port of Spain

Johannesburg

Mexico Cit

Vancouver

Damascus

Auckland

Nicosia

Dar-es-Salaam

## Weekend Brief

## A question

contracts

The sighs of relief in Britain's commercial television boardrooms this week came as a massive chorus in response to the Independent Broadcasting Authority's decision to leave untouched the basic structure of ITV. There has been a bit of wincing about the high basic rental costs of the new contracts, but what is that compared with the havoc a rearrangement might have caused.

Even Trident Television, which at first glance seemed on the brink of having to choose between its Yorkshire and Tyne Tees franchises was given later comfort from the IBA-there, but only there, is the Authority willing to accept a holding company with two subsidiary franchise areas. Local sources suggest that Tyne Tees is likely to be the most fircely fought over contract area, but any winner would have to co-operate closely with the Yorkshire contractor anyway, thanks to transmitter siting so will the IBA stick the present arrangement?

The continuation of the present order in franchise areas, with minor modifications, reflects the stabilisation of policy in that other hotly debated area, the Fourth Chanmander. nel. Mr. William Whitelaw's proposals for an IBA controlled system were only recently placed in doubt by Cabinet wor-ries over the indirect cost to Government in the form of lost revenue from the Levy on TV company profits. Now I hear the path has been cleared and the Bill will indeed appear in spite of considerable delay. It will, however, be a much shorter piece of legislation than many helieve. Those looking for a mass of small print, like those seeking a revolution in the IBA franchise system, are in for a disappointment.

## A decade action

Tomorrow night at a major West London Hotel Britain's toy trade will shake off its post-Christmas blues and decide which toy should be acclaimed. for the first time ever, as the "Toy of the Decade."

Among the front runners for notorious for the fickleness of

its youthful customers. When the Palitoy company first introduced a doll for boys 1966 Brighton toy fair (the 1980 in the late 1960s—Pedigree's photo-electric cell. The irony trade fair opens at London's "Tommy Gunn"—also failed to for Palitoy, however, is that if win the battle for the toy within the trade were market Although Action Man fails to be acclaimed as toy of market properties. Little howe to many within the trade were market. Although action man rais to be acclaimed as toy of clearly sceptical. Little boys, it is very much a military doll, it the decade, then that honour was loudly whispered by comperate owns some of its could go to another doll. But was loudly whispered by comperate owns some Palitoy success to the simple fact that this time it will be a more ittors and even some Palitoy. executives, just do not play it does not carry military con- traditional opponent in Pedi-

the weekend celebrating . . . Action Man's latest prize fight . . . and briefing the law world The law and its

More concrete reasons for its

the entire range was revamped

with a new body containing no rivets, able to adopt more realis-

tic poses, and to go in water

popular with toy retailers be-

the basic doll, with the balance made up of accessories such

as equipment, uniforms, and vehicles. Thus, with accessories

ranging from 35p to more than

£30, toy retailers are assured

Action Man concept itself re-

Palitoy's determination to keep Action Man on top during the 1980s means that a care-

fully worked out promotional campaign has been adopted, including safety visits to

schools, local competitions, and

constant additions to the range

recent years has been the lower-

ing of the age groups buying Action Man. Initially, the doll appealed to the seven to 12 age

groups but latterly the under six's have become significant in

demanding the toy. This factor,

and Palitoy's desire to extend

its product range for the 1980s, has led to the introduction of the "Space Ranger" series of

models and accessories and, as

Ranger's laser-gun sets off a

of uniforms and equipment.

mains popular.



all marketing master-strokes, it is easy with success are two-fold. In the first hindsight to see just why little place, Palitoy has pursued a boys will play with dolls, given policy of consistently updating the opportunity. In the same its Action Man models, based way as generations of girls have played out maternal fantasies Lelcester factory. Thus, in 1970, with their baby dolls, so Action
Man has enabled boys to live followed in 1973 by "gripping out their own fantasy life as a hands" and in 1976 by "eagle marine commando or tank com-

The astonishing success of Action Man has meant over 11m dolls—or "articulated figures" as Palitoy would prefer — being sold in the UK since 1966, with approaching 1m more now joining the ranks each year. Retail sales, including Action Man's uniforms, weapons, vehicles, and other anciliary but all important equipment, topped £12m last year. In 1970 total retail sales were some £3m.

What makes Action Man one

of the contenders for toy of the decade is that it has survived through the vagaries of con-sumer demand and changing tastes (whither Meccano?) to emerge with confidence as a toy which could enjoy as much success in the next decade as it has over the last. The recent independent telvision strike, for example, actually helped Action Man's sales since parents — in the absence of toy advertising —plumped for traditional toys such as Action Man rather than going for some of the newer toys about which they remained

Moreover, Action Man's success in the UK is all the more remarkable given that the original U.S. version — "G.I. this much covered award will the toy that over the past 14 years has confounded all its publicised victims of the Vietcritics and grown from strength nam war. American parents to strength in an industry firmly ruled against their children playing with military an adversary, the "Gargon" models when the harsh reality monster (retailing at between models when the harsh reality monster (retailing at between of war was brought home to them by Vietnam.

models when the harsh reality monster (retailing at between \$14 to £18) which retreats automatically when Space

And Action Man's UK rival notations in its brand name. gree's "Sindy" doll for girls.

. .  library A child born to the Society for

Computers and Law was presented to the top people of the legal profession on Monday by Lord Scarman. Lord Denning and Sir Henry Benson, whose report on the legal profession stressed the need for better information, were among the godfathers; the name of the child is the National Law Library, Like other children of ambitious parents who give grand names to their offspring, the National Law Library will have a job to live up to its name. At present it is neither national nor a library, though it was certainly given a good start in the legal community. One must wish it well for all our sakes as without the help of computers we are bound sooner or later to drown in the flood of new statutes and judgemade law.

The National Law Library consists of the National Library Trust and of the National Law Library Limited, completely owned by the trust. Members of the trust are the three law on research carried out at its Societies of England and Wales, Scotland, and Northern Ireland, as well as the Society for Computers and Law. Lord Scarman is its president, and the impressive list of patrons is headed by was brought in, and last year Lord Denning, Master of the

The inaugural meeting took place in the elegant library of without rusting. the Law Society, one of those old Second, Action Man has been fashioned institutions occupying a two-storey high hall, lined cause it encourages year-round with books up to the ceiling. If sales to children. Only about a the new venture is successful it third of total retail sales go on will make this, its birthplace, quite obsolete. The aim of the trust is to promote the use of computers for retrieval of legal information. Several such systems have already been £30, toy retailers are assured developed and provide either of constant sales so long as the references of full texts of statutes or judgments containing the key words indicated by whoever seeks the information. The National Law Labrary will endeavour to co-ordinate the development of these systems in the UK so as to make them mutually compatible and to enable the users to be linked with all such systems through a single terminal and by means a universal computer

One of the main factors in of a Action Man's development in language. The field is likely to be dominated by legal publishers. Butterworth's have already inaugurated their computerassisted retrieval system based on the American LEXIS. Next week the Thomson Organisation will launch EUROLEX, also a full text word searching and retrieval system.

> In addition to its promotional and co-ordinating activities the National Law Library will also evolve an experimental data base covering tax law so that we shall all be able to dial in for computerised help if hard pressed by the tax man.

Contributors: Arthur Sandles David Churchill TOMORROW: Union members in private steel sector join national steel strike. El Al starts twice weekly service between Tel Aviv

MONDAY: Northern Ireland constitutional talks resume at Stormont Castle, Belfast. Welsh TUC call one-day national strike in Wales. Water workers pay talks resume, with hope of talks resume, with hope of averting strike action. Widows' charter launched by National Association of Widows Mr. David Howell, Energy Secretary, speaks at energy savings seminar. Guildford. International two-day conference on hotels and world tourism—the next ten years, Commonwealth Institute.

### **Economic Diary**

TUESDAY: Association of Metropolitan Authorities meets Mr. Michael Heseltine, Environment Minister, to discuss block grant system. Mr. Francesco Cossiga. Italian Prime Minister, meets Mrs. Margaret Thatcher, for talks on bilateral, EEC and other international matters (until January 30). Gatwick Airport second terminal public planning inquiry opens. House of Commons debates gas prices. Result of Shell tanker drivers' pay claim ballot. British Agriculture ballot. Export Council statement on exporting to China. Airedale ence opens, Wembley Confer-

Exhibition. Alexandra Palace (until January 31). speaks at Australia Day Menzies **Fisheries** Brussels. WEDNESDAY: Mr. Cecil Parkinson, Trade Minister, speaks at

(November). estimates of employees employment (September). Stop pages of work due to industrial Birmingham Chamber of Com merce export meeting. House of Lords debates prices increases (January). dispues for gas and electricity. Micro-system 80 exhibition and confer-FRIDAY: British Gas and manual workers' unions meet to consider

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**DIVIDENDS ANNOUNCED** 

## Exceptional losses hit Audiotronic at midway

of £319,000, compared with £34,000 credits, losses at Audiotronic Holdings, electronic equiposal of £336,000.

ment group, deepened to £306,000

for the 26 weeks ended September 1, 1979 against £158,000.

The shares are now comfortably under their 10p par value and some equity reconstruction looks called for.

ferred shares, is being passed — The Dutch side is trading paid on the ordinary shares.

At the pre-tax level, a £232,000 but will still make a small loss for the year, they say.

turnround to a £118,000 profit on the UK side left a £13,000 surplus, compared with a £182,000 loss - there was no tax charge

Loss for the whole of 1978-79 was £733,000, pre-tax (£1.28m for previous 61 weeks).

The exceptional debits for the Lasky overdraft is being cleared period comprised the trading by the sale and the UK wholeloss of the group's UK retail sale business is showing some

INCLUDING exceptional debits (Lasky) of £1.16m, up to the dis- profit.

ber 1, 1979 against £158,000.

And the dividend on the ordinary, and the 12 per cent cumulative participating present shares, is being passed—

last year 2 nominal 100 in year.

During the last 18 months the group has had to dispose of a major part of its businesses, Lasky, and had to write off some £2.36m of reserves.

The losses at Audiotronic fail to The losses at Audiotronic fail to Turnover for the first half totalled £12.17m (£15.75m) and was split as to: UK £8.72m (£10.53m), which included £5.17m attributable to Lasky, now sold, and overseas £3.45m though the sale went through

after the end of the reporting 1978 period. Reserves have been reduced by £319,000 through the 25 weeks
12.173 15.745
18.721 10.533 approximately zero. The remaining businesses, on which the recovery of the group hinges, 318 124 turned in a profit of £13,000.

There is at least a chance that matters. There is at least a chance that matters will improve since the

(Lasky) of £1.16m, up to the disposal date, October 7, 1979, less the anticipated surplus re disposal of £836,000.

The shares are now comfortably

## Glanfield Lawrence upsurge

The improvement shown by Glanfield Lawrence at the halfway stage has continued and profits for the full year ended September 30, 1979, have doubled from £70,906 to £156,165. Interest charged increased from £161,449 to £238,929. A slow start has been made to the current year with sales at lower levels and high interest rates and wage settlements. The company's business is that of motor vehicle distributoring and engineering. Earnings for the year are shown at 4.9p, compared to 2.3p, and the dividend is held at 1.25p, 1972-78

•		1978-79	1977-
		£	Ε
	Turnover	10,700,000	9,400,
	Loan interest	238,929	161.
	Profit before tax	156,165	70.
l	Taxation	59,467	24,
•	Extreord, credit		18.

## **Assam Investments drops to** £1.39m for eighteen months

Investments, tea estate concern, remuneration paid by the subt-slumped to £1.39m for the 18 sidiaries to their London secremonths ended June 30, 1979, com-pared with 53.74m for the and, although some remittances will be placed by Morgan previous year. Turnover was were received in early 1979, the Grenfell to provide Booker with

of a drought of unusual severity reimposed, the directors state. It is hoped that following the part of 1979, and declining trends in the tea markets since the end

Profits at 12 months were £2.46m, but the directors warned that, as in the half year, to June realignments of exchange rates expenditure normally exceeded income the result for value of assets in India by the 18 months would be considerably lower than that for 1978 alone.

Net profit came out at £284,320 (£893,270) after tax of £1.1m, against £2.85m, giving earnings of 3.74p (19.46p) per share. Minorities took £107,160 (nil) for the period and there were extraordinary debits of £46,500,

compared with £8,316. The net dividend per £1 share is 7p (same for 12 months), with The directors have undertaken to discount the adverse impact on the results of the full period in determining of £310,000 in 1979, are spread the dividend and have according throughout the Midlands and the ingly only taken into considera-south of England, and will con-tion the operating surplus for solidate Matthews' coverage in the 12 months ended June 30, those areas. The purchase repre-1979, of £1.95m (£3.56m for sents a further step in the national development of a retail

pared with £3.74m for the and, although some remittances previous year. Turnover was were received in early 1979, the £15.32m, against £14.74m. earlier embargo on repatriation Results reflect both the impact of assets in India has since been It is hoped that following the recent elections there, an early decision may be practicable and

that remittances will be resumed In the meantime, however, with sterling have eroded the £852,024 of which £631,696 would have been remittable to the UK.

BORTHWICK'S £2.8M COMPLETION

Thomas Borthwick, the meat trading group, has completed the acquisition, for £2.8m, of Williams Brothers (Butchers), the Booker McConnell retail butchery business which operates through 58 shops.

The purchase is being made through Matthews (Butchers), Borthwick's butchery subsidiary. The shops, which made a profit of £310,000 in 1979, are spread

The purchase price will be financed by the issue of 4.84m

## Warner **Estate** pays 5p

AN IMPROVEMENT in taxable profits from £1m to £1.22m is reported by Warner Estate Holdings for the year to September 30, 1979 on turnover slightly ahead at £5.87m compared to

A final of 3.4p lifts the divi-dend from 2.97403p to 5p. The surplus is struck after charging depreciation of £61,749 (£51,337) but before tax of £592,777 (£516,191).

ordinary credits of £1.77m (£1.46m) directly to reserves. there is an attributable profit of £618.933 (£490.261). Stated earnings per 25p share are up from

The directors estimate the value of properties included in the accounts as fixed assets has

## **Everards Brewery at £1.37m**

FOR THE year ended September 29, 1979, taxable profits of Everards Brewery, Leicesterbased concern, advanced from £1m to a record £1.37m which included £111,000 profit on property disposals. Turnover moved only slightly ahead from £11m to £11.96m, due to price control, Mr. R. O.

Steel chairman, explains in his statement. Earnings per £1 share are shown as 34.75p (24.35p) and a final dividend of 3.6p lifts the total payment to 5.7p (4.38p), absorbing £131,000 (£105,000).

The chairman says that the group's beer trade continued to grow at a rate which represents an increasing share of the One new public house was PHICOM ACQUIRES

opened during the year at Derby, at a cost of £160,000, excluding Over the past five years nearly

£3m has been spent on improving the group's tied estate facturer of products for the data without recourse of loan capital, communications industry.

when the results are announced

next Tuesday. So far this year profits are 25 per cent higher

although the second quarter was

slightly disappointing following

making activities. Third-quarter results usually show a seasonal

recovery and the expectation is

for pre-tax profits of around

£27m giving a nine-month total

of just over £77m, compared

with £63.1m last time. Demand

for advertising should have

10 rise in the cover price of

FINAL DIVIDENDS
Allied Textile Companies
Bank Leumi (U.K.)

Brentnall Beard Holdings

Evode Holdings ..... Hill and Smith ..... I.D.C. Group (The)

Trident Television

Vantage Securities

Group

poor showing from paper-

Mr. Steel states.

"Only by a high level of of 525,000 Phicom ordinary retention of earnings can we shares, valued at some £142,000. maintain this policy in spite of steeply rising building costs." Everards bought a 136-acre site near the M1/M69 motorway junction during 1978-79, and we hope to commence development of this site early in 1981. the chairman says.

out at £712,000, compared with £505,000, after tax of £655,000, against £495,000. The amount retained was £581,000 (£400,000). everates is a unquoted company.

DRILLINCK LAMANNA Phicom has agreed to acquire the capital of Drillick Lamanna

Results due next week

Corp., of New Jersey, U.S., manu-

but the proceeds will reduce

Next Wednesday's 12-month

figures to September from BAT

Industries are interims. With

the company in the process of

moving to a December year-end,

April. Outside estimates for the

Last year It. Finel

borrowings. For the

final dividend. about \$100.000.

due to the disposal of substan- some 10 per cent of group earn-

tial interests in Australia, South ings coming from that country.

Africa and British Columbia, BATS' tobacco operations have

eanlysts are pitching for profits But profits from paper should of roughly £105m (£83.4m). But profits from paper should continue their first-half growth.

year

15-month figures will appear in against 14.52p last year.

CCLEUTE This year

0.7984 0.425 2.25 1.0 7.6086 2.75 3.5344 2.2 3.736 2.5

Profits from the wine and reach £136m spirits division improved by 100 Net profits for the year came

£99.4m last time.

ing conditions in the next decade, believes the crucial time for independent pharmacy will be over the next two years. The increasing power of the multiple stores could erode part of the pharmacist's business. Rising costs are also a major problem.

which will not rank for the 1979 Net assets of Drillick are

## UniChem sales

Sales of UniChem, independent unquoted pharmaceutical whole-saler, rose 36.8 per cent to a £136m in 1979, against

Mr. Peter Dodd, managing director, looking ahead to trad-

been dull of late, with some

shrinkage of U.S. market share.

Expectations are for a third

interim dividend of 6.16p, and a

special dividend for the final

Henderson-Kenton ...... Longton industrial Holdings ...... Manson Finance Trust ......

Midland Trust (The) ...

Newmark (Louis) ...

Textured Jersey ...

Northington (A. J.) Holdings

Gallaher announces proposals to redeem its two outstanding

Analysts will be looking for the Daily Mirror. Overseas Brazilian cruzeiro will depress though the comparison is coman improvement in third-quarter profits will be lower, however, profits by perhaps £15m, with plicated by the acquisitions of profits from Reed International due to the discount of profits and the profits of the prof Allied Retailers and Wades, Asda, the food retailing business, should contribute about £17.5m helped by the opening of new superstores and almost certain gains in market share. Allied seems well up to budget but the Williams furniture business could well prove a drain on profits. For the full year the group seems on target for around £50m pre-tax.

three months of 4.7p, bringing the year's total up to 21.7p Other results due next week include preliminary figures from Prestige (Tuesday), Trident (Tuesday) and Allied Textile (Wednesday), with interims on Friday from Town and City Analysts are expecting interim been buoyant ahead of the 12-month period are for profits pre-tax profits of between £20.8m Christmas season while there of £450m to £455m, against and £22m from Associated will have been a boost from the £433m for the year to Septem- Dairies on Wednesday. This comber 1978. Depreciation of the pares with £14.5m last year,

	Properties.		. •	
	Announce -	Di	vidend (p	)*
	ment	Lest	year	This ve
	due	Int.	Final	lut.
	Tuesday	1.0	2.0	
	Thursday	1,25	3.751	
	Wednesday.	1.125	1.5	
	Monday		3,325	
		2.0	4.0	
	Monday	0.92125		
:	Thursday	3.0	6.0	
:	Thursday		0.1	
	Tuesday	0.75	1.56	
•	Wednesday	0.51018	1,58312	
	Monday	0.35	0.4	
٠.		0.532	0.8576	
		1.5633	5 4367	
٠.	Wednesday Thursday	1.0	2.0	
•	Friday	2.23	7.77	
	Tuesday	0.34	0)553	
•	1 142014	0.34	حجمون	

payment payment div. year Nil

April 8 1,46% J. and J. Dyson ....... 25 Glanfield Lawrence ..... 125 Gold Fields of SA ... int. 130 March 14 70 Hallite Hidgs. .... int. 2,25 Mackinnon of Scot. ..... Nil 1.84

Dividends shown pence per share net except where otherwise stated. \* Equivalent after allowing for scrip issue. † On capital increased by rights and/or acquisition issues. ‡ For 18 months. § After scrip and subdivision. ¶ Final of not less than 25p forecast.

## Hallite growth in first half

expected

Heavitree

Brewery, Exeter-based concern, slipped from £3.05m to £2.97m

for the year ended October 31, 1979, but taxable profits edged

forward to £547,000 compared

At halfway profits were up from £161,434 to £207,653 but the directors explained that the

increase was largely caused by a change in management policies, and would balance out

in the second half. They said the true increase was in the

region of £10,000.

After the year's tax charge of £286,000 (£304,000) earnings are

shown are 63.4p per fil share, against 55.8p, and a final dividend of 12.674p, payable March 29, lifts the total to 19.274p (18.448p).

Also proposed is a scrip issue

uem criminative bieterence

shares, to ordinary and 'A' ordinary holders, details of which will be announced later.

holds

profit

with £534,000.

Holdings, precision seal manufac-full-year results will not be turer, expanded from £161,055 to dissimiliar to the £1.92m for £301,976 in the half year to October 27, 1979.

The value of orders is at a satisfactory level and the chairman, Mr. H. H. M. Harmer, says he sees no reason to change his view that the full year's results should exceed those of 1978-79, when there were pre-tax profits of £528,000 (£1m).

First-half results of Hallite Plastics were disappointing, but the other UK companies achieved improvements, he adds, and overseas trading continued to expand. The interim dividend is increased from 2.15p to 2.25p a total of 6.7497p was paid last

Six months' sales produced £3.81m against £3.15m, and the surplus this time includes a sharp increase in the share of associates' profits from £15,886 to

After tax of £126,830 (£64,691) and an extraordinary profit of £247,328 arising from the sale of land, the attributable balance emerges at £422,474 (£96,364). The dividend absorbs £57,442 (£49,400), leaving stated earnings per 50p share, excluding the extraordinary profit, of 7.6p (4.2p).

## Dyson sees similar result

STATIC taxable profits £1.11m for the half-year to September 30, 1979, against £1.12m last time, are reported by and J. Dyson, manufacturer of refractory materials

### **Mackinnon of Scotland** £0.14m loss-no payout sought to enable the outstanding

AN UNEXPECTED further deterioration in the second half further. left Mackinnon of Scotland showing a £137,937 pre-tax loss, com-pared with £401,093 profit, for the year to October 31, 1979. Also the knitwear manufacturer is omitting a dividend.

At midway, when there was a fall from £222,349 surplus to £37,264 deficit the company said it expected a slight improvement in the second balf.

After a tax credit for the year of £67,642 (£215,068 charge) net

the loss per 25 share emerged at 4.09p (6.85p earnings). There is no distribution compared with a net 1.8425p last time. Sales for the 12 months were narginally ahead at £6.38m (£6.14m).

The attributable loss was £70,295 (£186,025 profit) before £27,875 (£21,584) preference There was a £17,500 transfer

(same transferred from) capital redemption reserve. Reserves have been increased by a £150,000 prior year adjust-

## Gallaher redemption

loan stocks. The outstanding £848,872 nominal of 6 per cent Unsecured Loan Stock 1976-81 will be redeemed at par and the consent of stockholders will be

Redemption of the 1976-81 Stocks is expected to take place in mid-May and subject to stockholders' consent, the 1983-85 Stock will be redeemed at the 26% increase

£991,844 nominal of 6 per cent

Unsecured Loan Stock, 1983-85,

not yet in its redemption period.

## at Dunlop South Africa

A 26.2 per cent rise in profits to R15.9m for the 1979 year is ported by Dunlep South Africa, the 70 per cent-owned subsidiary of Dunlop International. Sales of the diversified rubber group increased by 19.6 per cent to However, this advance was

based on mixed results from the company's various operating divisions. Some 55 per cent of group sales are to the motor industry where the past 10 years have been a period of little

The board sees little prospect of significant motor industry expansion in 1980, and this is expected to slow the company's earnings and profit growth rates. But sales to the mining industry remain strong. The company has invested con-

siderable funds in facilities to produce conveyor belting for the mining industry and, with heavy investment particularly by the coal and gold sectors continuing, the investments are expected to make significant contributions to earnings over the next few

years.

The dividend is raised from 26 cents to 34 cents. Stated earnings per share are 65 cents (53 cents).

#### Framlington Unit income trust issue

Framington Unit Management is launching a new Extra Income Trust. The new trust will have an estimated gross starting yield of 101 per cent and will aim for a yield of two points above that of the existing Framlington Income Trust. The new fund will concentrate

ar on UK equities and will not invest in preference shares or other fixed interest securities. For the period of the launch the initial charge will be 31 per cent but after February 7, this will rise to 5 per cent. The annual charge will be half a per cent plus VAT,

#### ULSTER

INVESTMENT BANK Net profit of the Ulster Investment Bank, a subsidiary of Nat-West, increased from £1.15m to BIDS AND DEALS

# P & O steps up Normandy Ferries stake to 90%

BY WILLIAM HAIL, SHIPPING CORRESPONDENT

owns 90 per cent of the crosschannel ferry operation which runs two ferries on the Southampton-Le Havre route and three on the Dover-Boulogne

P & O has refused to disclose the price, but it is understood to have paid less than £5m. The vendor, Societe Anonyme de Gerance d'Armement (SAGA) has had financial difficulties over the past few years and has been running down its shipping operations.

The net interim dividend is raised from 2.265p to 2.5p, and the directors anticipate a final of not less than 2.5p, subject to the P & O Normandy Ferries only started on the Dover-Boulogne route in 1976 but it has built up both its passenger and freight profitability being carryings and its presence has been one of the main reasons for the collapse of the price cartel between British Rail's Sealink Half-vear turnover improve marginally to £17.97m, compared with £17.62m. Tax took £525,000 (£550,000), leaving the net balance little changed at £584,000, against £570,000. and Townsend Thoresen. From the beginning of this year all three operators have been charging different prices

and a price war has broken out on the cross-channel route. P & O said yesterday that the decision to increase its stake in P & O Normandy Ferries had been under discussion for some time and was not related to current events. Mr. Ian Churcher, executive chairman of P & O Ferries, said that "our aggressive marketing policy will sive marketing policy remain unchanged."

After several decades of neglect, P & O has been building up its ferry operations over the last few years, since this is one area of shipping which is continuing to grow rapidly. During 1979 the volume of commercial vehicle traffic passing through Dover, Europe's biggest ferry port, rose by 13 per cent and passengers by over 8 per

Earlier this month P & O and Nedlloyd, Holland's biggest ship-

further 40 per cent stake in to buy out their minority part-P & O Normandy Ferries from ners in North Sea Ferries, which the Rothschild-backed SAGA operates between the UK East Group of France. P & O now coast and Europe and has about coast and Europe and has about Avana—which now represents 16 a fifth of the North Sea market per cent of the equity—had been (excluding Scandinavia). While the growth of this market is not the spectroular as spectroular as the state of the spectroular as the spectrou as spectacular as for the cross-channel routes it is still around 7 per cent per annum.

#### **PMA** sells Skelham for £0.94m

PMA Holdings has sold Skelham to South Side Sawmil's, a distributor of kitchen and bath-room furniture based in Glasgow. The aggregate cash considera-tion, including repayment of inter-group indebtedness, was £936,200—of which £906,200 was 1936,200—of which 1906,200 was paid on completion and 130,000 is payable on January 24, 1981. Skelham is a holding company with its sole trading subsidiary being Norfactors, a distributor of kitchen and bathroom furniture

and equipment. and equipment.

The net assets of Skeiham as at July 27, 1979, were £679,000 and profits before tax for the year ended on that date were £127,000. The proceeds of the disposal will he used in the reduction of PMA's medium-term loans and this, together with the elimina-tion of Norfactors' overdraft, will result in an overall reduction of borrowings of some

NORTHERN FOODS RAISES STAKE

Avana Group, the Cardiff cake manufacturer and baker which

P & O Ferries has bought a ping company, announced plans supplies Marks and Spencer. Mr. Nicholas Horsley, Chair-man of Northern Foods, said yesterday that the investment in

holding.
Mr. Horsley regarded the stake as a trade investment and there was no present intention of further increasing it.

Mr. J. S. Randall, managing director of Avana, said it was his company's policy to stay independent and all efforts would be directed to this and be directed to this end.

#### **Edward Nassar** acquires 5% of Inveresk

Lebanese businessman who recently took over the chairman ship of two UK companies, has acquired a 5 per cent interest in Inveresk Group, the Scuttish paper concern.
The company yesterday con-

firmed the stake, one of several held by Mr. Nassar in UK. Earlier this week Mr. Nessur, who is based in Switzerland, became chairman of Blue Bird Confectionery and Jantar, replac ing Mr. S. T. Bridgewater and Mr. Jonathan Janson respectively who became deputy chairman and at the same time joined the

board of Pioneer International (Group Services), a company controlled by Mr. Nassar In addition to these moves, Mr. Bridgewater has joined the board IN AVANA TO 10% of Jantar and Mr. Janson has Northern Foods, the Hull gone on to the Blue Bird board, based dairy and baking group, These appointments were said has purchased further shares in by Blue Bird to be part of the rationalisation of Mr. Nassar's interests in the UK.

## Highland spirit may pay off

BY DAVID CHURCHEL, CONSUMER AFFAIRS CORRESPONDENT

that whisky produced elsewhere

drinks groups should lead to a sharp back-lash. That duly emerged yesterday when the Denartment of Trade in London put a block on the

Canadian company Hiram Walker-Gooderham and Worts' contested £80m acquisition of Highland Distilleries — producer of the Famous Grouse whisky by referring it to the Monopolies to act. and Mergers Commission. The Commission has at least six months—and possibly nine—in which to weigh up the tricky question of whether it is in the Trade Secretary, to refer the

has passed to the Commission.

This time, however, Mr. Nott decided to accept the Directorin the world is spelt differently, decided to accept the Director: the Scotch industry—the main and under no circumstances can it be called Scotch unless actually produced in Scotland.

It is hardly surprising, therefore, that the trend in recent fore, that the trend in recent was for Scotland, described a glimpse of a develop although having a significant market share in Scotland, does the series for Scotland's deviating and the series of the se years for Scotland's dwindling mergers, the action on the High-number of independent Scotch land bid appears to owe as much giant English or North American anything. ing at five main criteria to judge drinks groups should lead to a Mr. Donald Dewar, Labour MP whether the take-over battle

been especially active in mobilising opinion against the take-over-It is probably because Hiram Walker's bid to expand into the Scotch whisky industry has come after so many other take overs. that the Government has finally bowed to pressure and decided

The decision to refer whisky battle was no doubt en-couraged by Highland's spirited defence. Highland has re-peatedly made it quite clear that "public interest" for control of it did not feel it in the best Highland to go abroad.

The decision by Mr. John Nott, employees, or shareholders for a control of the control of the did not feel it in the best interests of either the industry, employees, or shareholders for a control of the take-over attempt-especially by merger is the first major take an o over that the present Government succeed. overseas

The merger attempt has been Last November Mr. Nott decided referred under the criteria that

THE SCOTS are traditionally to over-rule the recommendation the assets involved are greater extremely jealous about their by Director-General of Fair Trad than 25m, rather than because national drink. So much so that ing that Thorn's proposed £169m a significant market share would they go to great lengths to ensure bid for EMI should be referred, be created. Hiram Walker has ing that Thorn's proposed £169m a significant market share would bid for EMI should be referred. be created. Hiram Walker has only a small stake at present in not have the same degree of penetration throughout the UK

for Glasgow Garscadden, has should be allowed to continue in the public interest. One of the major factors will be the availability of non-matured malt whisky for supply to other producers for blending, since part of Highland Distilleries production used in this way.

The Commission will also look at the impact of a merger on the efficiency of the two companies; the effect on exports; and on employment levels within the industry. But the main factor will be:

whether control of another Scotch producer should go outside the UK. The Commission may decide that, in the long run, the interests of the industry would be best served by Scotch production staying in Scottish bands.

MINING NEWS

## **GFSA** interim boosted by gold price

AFRICA has raised its interim dividend by 85 per cent to 130 cents (69.79p) a share on the back of a 42.3 per cent increase in net profits over the six months Earnings in the first half of the current year were R43.3m (£23.26m) compared with R30.4m in the half to December 1973, the group

announced yesterday. The interim dividend declaration compares with 70 cents at this time last year and a total distribution for 1978-79 of 225

The overall performance of the group, although in line with the advance in earnings showed by other South African mining finance houses, underlines the importance of GFSA to Consoliwhich holds 46 per cent

Gold Fields has been receiving what it calls "a growing stream of dividends" from South Africa. With the surge in precious metals prices, its seems

over the 50 per cent for 1978-79.
GFSA and the gold mines in the group—East Driefontein, West Driefontein, Declicaal, Doornfontein and Kloof—have not yet had the benefits of the most recent strength in the bullion price. The latest results showed that the mines were receiving an average of \$400 an ounce, during the three months to December, against current prices of over \$650.

As the higher flow of revenue is translated into dividend payments over the current half, it seems inevitable that GFSA will declare a substantially higher

declare a substantially higher final for 1979-80 than the 155 cents paid for 1978-79. Meanwhile the advance in share market prices has more than doubled the stock exchange value of GFSA's listed investments. On December 31, 1979, they were worth R1.53bn against R720m a year before. GFSA's own shares closed in London yesterday at £311 for a

GOLD FIELDS OF SOUTH probable that GFSA will raise gain of 1, after having touched AFRICA has raised its interim the dependence of Gold Fields 2317 and falen back in line on South African earnings to with the general trend.

#### **Denison Mines** marks time

NET PROFITS of Canada's uranium - producing Denis Mines natural resource group declined to C\$56.1m (£21.2m), or C\$3.07 per share, last year from the record 1978 total of C\$58.2m, reports John Soganich from The decline is attributed mainly to higher uranium pro-

duction costs at the Elliot Lake properties, some development in lower grade transium cre, and doubled exploration costs. The group also received a lower revenue from disposals of securities. However, the chairman, Mr. Stephen B. Roman, anticipates better things. He says: "Denison confidently enters the 1980s with plans for a new cycle of profitable growth."

## Profits surge at North BH

NORTH BROKEN HILL, the South for A\$12.2m and in Broken The figures for the current Melbourne mining and invest. Proprietary for A\$4.8m. This gain half will benefit from the ment house, recorded a 148 per cent rise in net earnings during the half to December and looks set to maintain earnings at the higher level during the remainder of the financial year. Consolidated net profits of AS20,23m (£9.89m) for the six

lifted profits to A\$37.4m. Most of NBH's investments have paid higher dividends during the most recent half and this raised investment income to a net A\$11.34m from A\$5.25m. But the rise in net income

dramatic rise in silver prices since the beginning of last December, and provided lead and zinc prices hold steady the group is confident of a further improve ment in mining profitability. Despite the evidence of a

revival in NBH's fortunes which, incidentally, will benefit

#### INTERIM FIGURES City of London Brewery & Inv. Tet. ... months to December against from mining operations was A\$8.18m in the same period of even more striking Profits from 1978 were announced yesterday. £1.21m in the year to September Estates Property Inv. ....... 30, 1979. Country and New Town Properties ..... 1978 were announced yesterday. The profits were further from A\$29m as benefit accrued its 10 per cent stake—the shares boosted by an extraordinary gain of A\$17.07m, arising from the sale of the gramp's stake in BH returns from zinc. The profits were further from A\$29m as benefit accrued its 10 per cent stake—the shares from significantly higher lead were overshadowed on the sale of the gramp's stake in BH returns from zinc. Unchanged at 150p: The chairman states that a sig-nificant number of new clients has been attracted and a good base for profitable growth in the 1.1725 2.25 0.175 \* Dividends shown not pence per share and edjusted for any intervening scrip issue. † Includes special interim of 0.35p resulting from relexation of dividend restrictions. † Second Interim. † Includes anniversary dividend of 0.5p. | Includes special interim. future has been established.

30 Jane

1979

60,993

dward Naga quires 500

inverest

Mr. Richard Davies, deputy vice-president of the NATIONAL

## INSURANCE BASE RATES

CORAL INDEX: Close 448-453 (+3)

## SUMMARY OF THE WEEK'S COMPANY NEWS

#### Take-over bids and deals

Marsh and McLennan is to press shead with its bid, now worth £237m, for C. T. Bowring, despite the latter's rejection of the offer as madequate. Marsh has disclosed terms of 2.767 Marsh shares plus \$190 cash for every 160 Bowring shares which, with Marsh shares at about \$66 and taking the dollar at \$2.29, values Bowring at 163p per share. The original bid valued Bowring at nearer 170p per share, but has been reduced by weakness in Marsh's shares and the continued strength of sterling, Marsh has made it clear in a prospectus that approval by Lloyd's of London of a proposal for separating Bowring's Lloyd's broking interests is crucial to the hid.

Blue Circle made an offer for Armitage Shanks on the basis of two of its own shares for six Armitage valuing the latter at approximately 90p per share on the basis of 270p per Blue Circle approximately sup per share on the basis of 270p per Bille Carcle share. Ceramics, part of a Panamanian company controlled by Lebanese industrial and trading interest, lifted its stake in Armitage from 21.2 per cent to 23.5 per cent after describing Blue Circle's bid as too low. The directors of Armitage have accepted the Blue Circle offer in respect of their own small shareholdings, while Blue Circle raised its stake in Armitage to just below. while Blue Circle raised its stake in Armitage to just below 15 per cent through market purchases; additional purchases would force it to make a full cash offer under City Code rules.

Tategold made an agreed offer of 270p cash per stock unit to acquire Doloi Tea, valuing the latter's 96,000 units at approximately £259,000.

Glaves is selling its James Burn Bindings subsidiary to Standex International of the U.S. for £3.66m cash. The proceeds will be distributed to shareholders via a reconstruction of the group that will involve temporary liquidation followed by the splitting of its assets into two companies, a new JBB and a new Gieves. In return, shares in the two new companies will be issued direct to existing Gieves shareholders. Stander will then make a 60p per share cash offer for the new JBB, while the Gieves through the figure of the new JBB. directors will seek an immediate market quotation for the new Gieves group. The method of disposed of JBB is designed to allow Gieves: shareholders to receive the sale proceeds with the

REDITATION SAX 1	наошту.					
Company bid for	Vaine of bid per share**	Market	Price before bid	Value of bid fm's**	Bidder	Finel Acc't'ce date
Armitage	Prices in per	nce unice	s otherwi	se indicat	ed-	•
Shenks	924	92	55 <del>}</del>	29.19	Blue Cir Marsh an	
Bowring (C. T.)	164	141	141	170 4	Mai san	

	Value of		Price	Value		Final
Company		Market	before	of bid		cc't'ce
bid for	share**	price**	bid	£m's**		date
	Yicas in pa					<u> </u>
Cableform	90* .	88.	727†	4.33	Tricentrol	_
Dawnay Day	60*	5 <del>9</del>	47 .	16.6	Hume Hidgs	
Doloi Tea	270*	270	215	0.29	Tategold	_
EMI99	144	123	95		Thorn Elect.	
Empire Plants.	24*	244	19}	0.80	Caparo Invs.	_
770 A C		- <i>.</i>			Heywood	
FPA Const. 94	15	15	18	1.19	Williams	_
Nationwide		_				
Leisure	. 6°5	6	9	0.66	Rantlodge	_
Royco	<b>50</b> € · ·	48	41	5.00	Bonnerpark	~~
Scottish Homes	48* -	45	43	3.36	Barratt Dev.	4/2
	_1.2				Wheway	-,
Shakespeare (J.)	30%	25	.15	2.32	Watson	
Vita Tex	120†*	123	71	4.03	British Vita	5/2
Wailis Fashion	<b>35*</b> .	34	. 38	2.50	Sears Hidgs.	_
West of England			•		Globe Invest	_
Trust	92	93	· 76††	14.4	Trust	-
* All cash of	ter. f Ca	sh alterr	iative. i	Partial	bid. § For c	setine
not already hel	d. 1 Cor	nbined	market	capitali	sation.    Da	te on
which scheme	ic arria	tod to	honomo			

which scheme is expected to become operative. ** Based on 25/1/80. †† At suspension. ‡‡ Estimated. §§ Shares and cash. §§ Unconditional.								
PRELIMINARY RESULTS								
Соправу	Year to		x profit 000)	Ear	nings <sup>e</sup> per sha		ends*	
Alexanders Disct. Bakers Stores	Sept.	250L 621	(424)	18.9	(—) (13.5)	1.5	(16.0) (1.0)	
Bootham Bullough Dewhurst & Pinr.	Oct. Oct. Sept.	796 5,400 138	(681) (4,950) (219)	45.8 43.3 1.5	(40.6) (42.4) (2.3)	11.5 10.75 0.92	(5.1) (7.68) (0.92)	
Henlys Lin <del>cro</del> ft Kilgour	Sept. Sept.	4,309 435	(5,702) (875)	23.8 5.2	(29.1) (17.0)	9.1 4.05	(8.71) (3.97)	
Lookers Lovell (Y. J.)	Sept.	2,000 2,490 425	(1,720) (1,930)	27.0 37.1	(28.2) (24.9)	3.85 5.75	(2.74) (4.35)	
Meggitt Holdings Mulrhead Olympia (R'acre)	Oct. Sept. Dec.		(478) (2,140) (271)	4.7 19.7 2.7	(7.6) (22.2) (7.0)	0.84 4.0 1.69	(0.64) (5.08) (1.69)	
Rank Org.	Oct.	131,190 (		38.4	(38.2)	10.8	(8.89)	

Company	Half-year to	Pre-tax profit (£000)		Interim di per sha	
Allen (W. G.)	Sept	212	(279)	0.8	(0.8)
Amal. Distilled	Sept.	109	(10)	0.5	(0.25)
Amber Day	Oct.	1,040	(993)	0.95	(0.84);
Austin (J.) Steel	Sept	341	(542)	1.67	(1.67)
Baldwin (H. J.)	Oct.	179	(185)	_	( <del>-</del> -)
Bevan (D. F.)	- Sept.	252	(151)	0.5	(1.12)
Burt Boulton	Sept	· 848	(276)	3.5	(3.5)
Caledna. Cinemas	Sept.	281	(500)	2.6	(1.0)
Cowan de Groot	Oct.	1,280	(1,070)	1.0	(0.73)
Cray Electronics	Oct	224	(255)	0.57	(0.57)
Davy Corpn.	Sept.	4.560	(8,520)	2.0	(2.0)
Denbyware	Sept.	51	(319)	2.11	(211)
Fairdale Textiles	July	322	(202)	0.3	(0.3)
Fergusa Ind Hid	g Nov.	2,700	(1.630)	_	(—) I
Fitch Lovell	Oct.	5.961	(4.027)	. 1.49	(1.3)
Greyeeat Ests.	Sept.	373	(200)	- —	( <del>-</del> )
Inchcape	Sept.	31.158	(23,003)	7.15	(6.5)
Jones Stroud	Sept	1,060	(1.410)	2.0	(2.0)
Macarthys Pharm		1.607	(1.848)	. 2.0	(15)
McKay Securities		460	(301)	1.35	(0.35)
Mercantile House		1.420	(1.230)	4.0	<del>(-)</del>
MFI	Nov.	8,060	(6,030)	1.1	(0.87)
Priest (Benjamin		1,200	(950) ·	1.7	(1.47)
Regional Props.	Sept	694	(536)	0.65	(0.5)
SEET	Oct.	648	(617)	0.8	(0.74)
Stroud Riley Drn Wintrust		115 706	(222)	0.5 0.88	(0.5)
Wrighton (F.)	Sept. Sept.	706 60	(580) (188)	V.00	(0.86) (—)
Zetiers	Sept.	615	(608)	0.75	$\Xi$
	•			ding period	` ' '

INTERIM STATEMENTS

Dividends shown net except where otherwise stated. Adjusted for any intervening scrip issue. † Profit after tax and transfer to reserves. I On 10p shares. I On 20p shares.

#### Scrip Issues

McKay Securities: One for three. Bakers Household Stores: One for three.

● JOHN BROWN'S INTERIM STATEMENT AND U.S. ACQUISITION

341 (335) 2,080† (1,800)† 400 (316) 780 (852)

## Possible £10m profits setback

A SEVERE profit reversal is in tiveness will continue to suffer final accounts are drown up the of great change in the machine prospect for 1979-80 at John and our share of world markets profits, as stated, will be reduced tool division. The predicted cut-back at Banner Lane has taken group. At the pre-tax level a fall of up to £10m from a record to report, there have been some much brighter spots within John

" In today's conditions it is exceptionally difficult to make months at two of our larger our customary prediction of the factories and at one smaller one year-end result but, having where, to varying degrees, regard to all the factors, your margins and profits are directors can nonetheless say threatened, our employees have that profits before tax for the accepted most moderate pay year to March, 1980, are not expected to fall below £18m," Mr. J. R. Mayhew-Sanders, the chairman, tells members in his interem report.

The forecast is made with the proposed acquisition by John Brown of Leesona Corporation, of

he says.

The this context particularly seas competitions in gas turbines it is proper that we take a and in process engineering and continuing view of current trends.

In the event I hope very much depressed markets in machine to be able to announce next July a better performance than this." On the brighter side good per-At the beginning of the current

year the company had expected a good profit at full time, though probably not so high as the record last time. Now it says it is finding the current year very difficult indeed. The group is in a strong financial position, however, and

has made a fair profit, though with a figure disapointingly lower than recent record achievements, says Mr. Mayhew-Sanders. "Looking to the future, in common with most British engineering companies, unless

APPOINTMENTS

director and company secretary of Harrods, is appointed a direc-

tor and company secretary, following the retirement of Mr. John Atton. While Mr. C. F. L.

Head, managing director, Binns and Mr. M. M. McMaster, manag-ing director, House of Fraser

S. A. Evans are joining ANDERSON AND CO., stock-

Mr. John Wilson has been appointed chairman of KING TRAILERS. He is also a non-

executive member of the parent Boustead Board. Mr. David Frost, Mr. John Amsore and Mr.

Derek Rigby have been elected

TYRE DISTRIBUTORS' ASSO-

CIATION, has been elected vice-president and President elect, in place of Mr. R. F. Earl, who has had to resign for business rea-sons, Mr. Davies is managing director of Richard Davies Tyres

and is chairman of the Associa-tion's public relations committee.

financial director of OFREX.

Mr. Keith Potts has been made

Mr. Ian Hawkins has become

managing director of CLIFFORD PARTITIONING COMPANY

following its acquisition by its directors from its parent company, A. W. Champion. Joining him on the board is Mr. Bob Catton, who had been managing director of a Clifford subsidiary

Mr. E. W. Pemberton has been elected to the Board of directors

brokers, on January 28.

executive directors.

cause it more. Towards the end of 1979 it became clear that the recession was getting much deeper than the we can solve some of our pro-directors had expected, especi-ductivity and other industrial ally in the U.S.; and if the current

House of Fraser posts

(STERLING).

LEADENHALL

HOUSE OF FRASER has Mr. R. E. Haslehurst has been unit of the Institute of Offshore made the following changes: appointed to the Board of Engineering at Heriot-Watt Mr. D. K. Milligan, formerly a ASTLEY AND PEARCE University, Edinburgh, and director and company secretary (STERLING).

has made the following appointments: Mr. G. J. Waters joins the

Board of Spembly as director, technical services division and

FRENCH KIER has made the

and for personal reasons, retire from his appointment as manag-

ing director. Mr. A. J. Wilkins and Mr. T. H. Holroyd will become directors and Mr. Wilkins will be appointed managing directors.

ing director. At Birchwood Concrete Products Mr. T. Keely will become a director of the

company and of its wholly owned subsidiary company. Birchwood Concrete (Scotland). Both com-panies are wholly owned subsi-diaries of Freuch Kier Products

MACARTHYS PHARMACEU-

TICALS has appointed Mr. M. D. Bridges to the Board in a non-executive capacity. Mr. B. W. Shilling and Mr. D. W. S. Wright have become managing directors of the retail, surgical and whole-

Professor Roland Smith has

professor Roland Smith has been appointed deputy chairman of UNICORN INDUSTRIES. Professor Smith is chairman of the Senior Engineering Group and holds several other important non-executive appointments. Mr. Claus Lindvall has been appointed managing direc-

been appointed managing director of Craelius AB, the minerals

exploration division of the diamond products group-

Dr. Clifford S. Johnston, director of the marine science

sale divisions respectively.

man points out.

relations problems our competi- value of sterling applies when

ing director, House of Fraser Mr. B. J. Bowles director/general (Northern), are appointed manager of Grafton Optical.

Mr. J. A. Redmond and Mr. following changes from February at Simplex Piling: Mr. J. N. NDERSON AND CO., stock- Eirch will, at his own request

The net interim dividend is

"In this context, I am happy because of the exchange rate. year is affecting adversely the performance of the company's Brown. During the last few very important contracting and gas turbine interests. In the

WhatRass

Smallshaw (R.)

Williams Lea Go.

United Guarantee Sept. Watson \* Philip Oct.

effectively stepped up from 1.458p to 1.75p per 25p share. conditions in the international flus year.

gas turbine market throughout Markham is expected to have the year. Margins have been another satisfactory year but its The total last time was equivalent to 3.591p after adjustment for scrip and subdivision. under great pressure and for many months of the year it has The key trading figures to date the U.S., very much in mind are poor order intake and heavy not been possible to sell gas is hard to come by turbines other than at a loss.

Craven Tasker and in Canada,
By the year end it does not Firth Brown Stainless will also

> formances is expected from Markham, Craven Tasker and Firth Brown Stainless, the chairyear of longer term contracts able trading conditions. have a bad year and we have a bad year and construction division has not enjoyed such good levels of In April 1979 John Brown was transport strike. Since then the national engineers' strike action of between August and October its Crawford and Russell compo-

> > continues.

important prospects.
The division's profit, although still far from unsatisfactory, will nonetheless be significantly lower than last year, the chairman

in the University's department

the INSTITUTE OF OFFSHORE ENGINEERING. He succeeds Professor Tom Patten, now vice-

principal of the University, who has been director of the Institute

Johnston's appointment is for an

initial period of five years from

chief executive officer of MEMOREX CORPORATION. He

Mr. P. E. Paulson has been

Mr. Dennis Bentley, assistant director, Reinco London, has been appointed vice-president of

REINCO - INTERMEDIARIES

Chief J. Akin George, chair-

man of James Kilpatrick

(Nigeria), an associate company of the overseas companies divi-

of the overseas companies this sion of Balfour Kilpatrick, has been elected president of the LAGOS CHAMBER OF COMMERCE. He is a director of

Nigerian External Telecommuni-

appointed a director of the HOGG ROBINSON GROUP.

STERLING of biological sciences, has been wing appoint appointed full-time director of

September.

caused the group a significant nent in the U.S. which after a unpredicted loss of profits and good start suffered postponement the steal strike will certainly or cancellation of a number of

place, the closure of the factory The steady worsening of world at Johnstone has been completed economic conditions during the and a comprehensive reorganisation of management, with the

introduction of a number of new

people, has taken place.

(6.4) (--) (2.8) (5.0) (4.3) (93.1)

3.9 7.3

(735) 152.7

1.75. 20.0

2.0

17.0

(1.25) (13.63)

(11.1)

Although demand for most of case of gas turbines, reality has the division's products at home proved to be only slightly worse and overseas was persistently than expectations but in contract- and disappointingly low, there more so, Mr. Mayhew- are some early signs that these ers says.

An example of the same of John Brown Engineering has fruit there is likely to be a battled with extremely difficult small profit from the division

> another satisfactory year but its previously healthy order book is now shortening and new work

expect to have shipped more than have good years. Firth Brown 17 units. The profit from gas Tools is having a difficult year, turbines this year, however, will A small profit is hoped for but be satisfactory, principally this is especially vulnerable to because of completion in the the effects of the current steel strike. Meanwhile, John Brown taken earlier under more favour-Plastics Machinery will again able trading conditions.

Plastics Machinery will again have a bad year and will make

a new activity as in the previous two John Brown Ltd. will, for the years, particularly hard hit being first time, this year make up its accounts to March 31 and not to December 31, 1979. To deal with this change requires a little longer than normal to complete the group's accounts and so the preliminary announcement of the group's final results will be

delayed until July. Mr. C. G. Roper has been tax, of which only between a appointed group secretary of quarter and a third came from The year has already been one

## Plastics bid

The \$80m bid for Leesona Corporation, a U.S. plastics and textile machinery manufacturer, is the diversification John Brown has been looking for over a period of several years. As the interim statement shows, gas turbines and process engineering are a volatile source of profits. And the group has yet to prove that it can produce adequate returns on its third main business, machine tools, where it is barely breaking even on

capital employed of over £30m. The objective has been to find a "fourth leg" to support the group's business, and to help ron out short-term fluctuations in its earnings. In November 1978 Brown raised just over £16m through a rights issue, and made it clear that acquisitions were on the way.

Last summer, it paid \$25m for Crawford and Russell, a U.S. process engineering contractor, but that was intended to be a prop for Constructors John Brown rather than a major new business activity.

Leesona is a different story. Its traditional business is textiles machinery, and it still makes equipment for winding and proearly 1970s it decided that the long term future of this opera-tion was unsatisfactory, and it started to develop a plastics
machinery division. By internal
growth and acquisition it has
move which if it can be success
move which if it can be success built sales in this area up from \$24m in 1975 to a current annual mental advantage to the John rate of over \$100m. Group profits Brown group internationally, in 1979 were around \$14m pre- greatly

textile machinery.

at the end of 1978 were around \$55m on a LIFO accounting basis. Brown says that under its accounting treatment the assets should roughly match the purchase price.

Brown hopes that the bid,

it is successful, will lead to

radical improvement in its exist-

ing plastics machinery business It already has sales of £15m £20m in this area, on which it loses money. The intention is that all Brown's existing plastic machinery and paper converting interests will become part of the new Leesona division, which will be run from Rhode Island by eesona's existing management Leesona's products include specialised machinery and dies for the production of profile sheets and extrusions; equipment for processing thermoformed plastics products; cutting and granulating equipment; extrusion systems and components for injection moulding machines. In 1977, it acquired the Egan Machinery Company, from which

over many years. Leesona hopes to be able to maintain its profits in the cur-rent year. The bid will be current interest rates it will not make a major addition to fully concluded will be of funda greatly strengthening the security of its profits base and its overall management capa-

Brown has licensed technology

plasticisers and oil and paint additives at the "Cereclor" plant at ICI's Mond Division's Hillhouse works.

The Newcastle office of HUMPHREYS AND GLASGOW SERVICES has been awarded a Council, Scotland, The contract worth £500,000 is for the internal and external modernisation of dwellings at Newmains. The

Racal Acoustics has won a contract worth film in the Army's Larkspur programme. Awarded by the Ministry of Defence (Procurement Executive), the order is for headsets, boom microphones, and other accessories designed for use with the Lar-spur range of mobile trans-mitters and receivers.

_	•		
e	SPAIN	Price	
	January 25	1 %	+ or -
•	Benca Bilbao	209	
_	Banco Central	225	٠.
8	Banco Exterior	211	•
3	Banco Hispano	210	
e	Banco Ind. Cat	135	
f	Dance Medid	175	
	Banco Madrid		
đ	Banco Santander	246	_
8	Banco Urguijo	160	-2
	Banco Vizcaya	215	
0	Sanco Zaragoza	200	-1
S	Dragados	101	-1
_	Espanola Zing	60	+1
	Fecse	56.7	-6.2
	Gal. Preciados		0.0
Ś	Ulderia	82.5	-0.5
	Hidrola		
ıt	berduero	62	+0,5
B	Petroleos	115	-1
_	Petroliber Musicanian	73	
2	Sogefisa	115	
5	Telefonica	56,5	
ė	Italan Elner	20,0	· _ 0 =-

contract by Motherwell District contract period is 12 weeks and is scheduled for completion by

LEWIS OFFSHORE, of Stornoway, has been awarded a £1.6m piling contract by Shell/Esso for the North Cormorant Platform, 120 miles north-east of the Shet-lands. The nine-month contract is for the production and fabrica-tion of 28 piles. Each pile will be 250 feet long, 6 feet in diameter, and 21 ins thick, and each weighing 215 tonnes. A total of 6,000 tonnes of steel will be required.

PRIME COMPUTER has won a £2m contract to supply the Thames Water Authority with a distributed data processing facility by 1982. A total of nine Prime computers comprising three Prime 750 and six Prime 550 systems will be installed over an 18-month to two years period. The computer systems will be linked in a network through Prime's interprocessor networking software Primenet.

SPAIN		
	Price	
January 25	%	+ 01
Bence Bilbeo	209	
Banco Central	225	
Banco Exterior	211	
Banco Hispano	210	
Banco Ind. Cat	135	
Banco Madrid	175	
Banco Santander	246	
Banco Urguijo	160	-2
Banco Vizcaya	215	_
Sanco Zaragoza	200	-1
Daniel Faidhors	101	-1
Dragados		•
Espanola Zing	_60	+1
Fecse	56 <u>.7</u>	-0.2
Gal. Preclados	35	
Hidrola	82.5	-0.5
barduero	62	+0,5
Petroleos	115	-1
Petroliber	73	-
SogeRsa	115	
Telefonies		
Telefonica	30,0	

#### 7,258 6.013 investments 5,041 3,504 7,822 48,187 76,073 Sundry expenditure 1,902 1,538 5,294 2,153 2.4861,061 Amounts written off 116 44,747 31,596 68,510 Profit before taxation Taxation and minority share-holders' interest 1,420 1.152 1.827 43,327 30,444 66,683 Profit attributable to members 187 Earnings per share-cents ... Dividend per share—cents ... Times dividend covered ....

GOLD FIELDS GROUP GOLD FIELDS OF SOUTH AFRICA LIMITED

(Incorporated in the Republic of South Africa)

INTERIM REPORT

for the six months ended 31 December 1979 The unaudited consolidated profit for the six months ended

> Six months Six months ended 31 ended 31 December December

1979

43,146

1978 R000

25,626

NOTES ON THE RESULTS:

31 December 1979 is as follows:

Income from investments ... Surplus on realisation of

Net assets—as valued—cents per share ..... 9.670 4,586 5,748 1. Particulars of Listed Investments At 31 At 31 December December 1979 R000 1978 R000 Stock Exchange Value ..... Book Value 174,652 168.387 1,356,582 552,503 Excess in Stock Exchange Value ... Dividend Paid

The dividend of 155 cents per share declared on 17 August 1979, in respect of the year ended 30 June 1979, was paid on 5 October 1979 and absorbed R25,279,000.

DECLARATION OF INTERIM DIVIDEND Dividend No. 62 of 130 cents per share has today been declared in South African currency, payable to members registered in the books of the company at the close of business on 8 February 1980.

Warrants will be posted to members on or about 13 March

Standard conditions relating to the payment of dividends ere obtainable at the share transfer offices and the London Office of the company.

Requests for payment of the dividend in South African currency by members on the United Kingdom register .nust be received by the company on or before 3 February 1980 in accordance with the abovementioned conditions.

The register of members will be closed from 9 to 15 February 1980, inclusive. On behalf of the board

Registered and Head Office: Gold Fields Building 75, Fox Street Johannesburg

2001 London Office: 49, Moorgate London EC2R 6BQ. 25 January 1980

A. LOUW ) Directors R. A. HOPE United Kingdom Registrar: Close Registrars Limited 803, High Road London E10 7AA.

#### UNITED INTERNATIONAL BOND FUND NOTICE TO HOLDERS OF BEARER SHARES

A Final Distribution from the Fund in respect of the Accounting Period ended 28th December, 1979, will be paid on Friday, 25th January, 1980, to persons presenting coupon number 4 detached from Bearer Certificates. The amount payable is U.S. \$4.60 per share. Coupons may be presented at the office of the Trustee, The Bank of Nova Scotia Trust Company Channel Islands Limited, Queen's House, 13-15 Don Poord, St. Holian Towar Channel Islands on at any of the Paying Agents listed below.

United International Bank Limited, London EC2A 1SN. . The Bank of Nova Scotia,

P.O. Box 5260,

Government Road,

5th Floor.

Algemene Bank Nederland. (Genève) S.A., P.O. Box 539, 12 Quai Général-Guisan, CH-1211 Genève 3,

Switzerland. Algemene Bank Nederland in der Schweiz A.G., P.O. Box 944, 24, Schifflände,

8022 Zurich.

Switzerland. Algemene Bank Nederland

P.O. Box 2720, Farai Bin Hamoodah Sheikh Hamdan Street, Abu Dhabi, United Arab Emirates.

Manama, Bahrain The Bank of Nova Scotia, 1st Floor, Al-Futtaim Tower Building, Deira, Dubai, United Arab Emirates.

Bank Saderat Iran Building,

The Bank of Nova Scotia. Channel Islands Limited. Queen's House, 13-15 Don Road, St. Helier, Jersey, Channel Islands.

NOTICE TO HOLDERS

The audited accounts of the Fund for the Accounting Period to 28th December. 1979, are open to inspection during usual business hours by any Holder at the Office of the Trustee. The Bank of Nova Scotia Trust Company Channel Islands Limited, Queen's House, 13-15 Don Road, St. Helier, Jersey, Channel Islands.

Copies will automatically be sent to Holders of Registered Shares and may be obtained by the Holders of Bearer Shares upon production of their Certificates at the Offices of the Trustee, Manager or any Paying Agent.

Signed: United International Management (C.L.) Limited, Managers, 14 Mulcaster Street, St. Helier, Jersey. Channel Islands.

M. J. H. Nightingale & Co. Limited

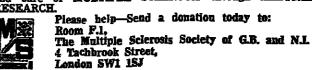
-27/28 Lovet Lane London EC3R 8EB Telephone: 01-621 1917

## Gross Price Change Div (p) 73 39 227 91 350 94 108 106 62

INVEST IN 50,000 BETTER TOMORROWS! 50,000 people in the United Kingdom suffer from progressively paralysing MULTIPLE SCLEROSIS—the cause and cure of which are still unknown—HELP US BRING THEM RELIEF AND HOPE.

† Accounts prepared under provisions of SSAP 15.

We need your donation to enable us to continue our work for the CARE and WELFARE OF MULTIPLE SCLEROSIS sufferers and to continue our commitment to find the cause and cure of MULTIPLE SCLEROSIS through MEDICAL



## CONTRACTS

## £3.7m channel dredging at Harwich harbour

Zanen Dredging and Contracting Greece and Romania by and Holland Dredging (UK) are CYPRANE, a division of the involved in a joint venture for Medishield Corporation. Fifty-

has signed a contract with Honeywell for a twin computer system valued at £850,000. The DPS/4 is currently being installed at JCB's Rocester, Staffordsbire, headquarters, and is expected to come on-stream early in the year.

GLACIER METAL

Mr. Michael E. Kelsey has been appointed managing director of ARROW-HART (EUROPE). He COMPANY a member of the Associated Engineering Group, is replaces Mr. Allan E. Flatman who has been appointed chairto apply a number of tilting pad thrust and journal bearing thrust and journal bearing assemblies worth more than £250,000 to Siemens AG of Berlin. These assemblies are destined for primary coolant pump motors for the Darlington nuclear power station in Canada. The kitchens serving the four restaurants in the Swiss Centre, are being refurbished and enlarged by JARVIS under a £850,000 contract contract from Swiss Fair. A new staff man until his retirement in Dr. Ian George Sayce and Mr. Edward White have been appointed to the Board of THERMAL SYNDICATE. Dr. Sayce is research director and Mr. White is commercial Mr. Clarence W. Spangle has been appointed president and

Swiss Fair. A new staff restaurant is also being provided. Work commenced in November, 1979, and is scheduled for is president of information systems, Honeywell Inc., and has been in charge of Honey-well's computer operations and a director of Honeywell Inc. since completion in August. The Rahad Corporation in the Democratic Republic of the Sudan is embarking on a large development project to improve the irrigation of some 126,000 hectares of semi-desert on the east bank of the Rahad River. The project is to include a radio system devised and to be system devised and to be installed by PYE TELECOM-MUNICATIONS for over £800,000. WHF base stations will INC. in New York. Mr. James Lamborn has been appointed assistant-director and manager of REINCO LONDON.

with the VHF base stations and mobile equipment, will be supplied by Pye Telecommunications.

involved in a joint venture for the deepening and realignment two portable anaesthesia of the navigational channel by machines have been ordered for Harwich Harbour Conservancy use in civilian and military hospitals in Greece, together with 40 portable anaesthesia with 40 portable anaesthesia machines, equipped with either machines, equipped with either vaporisers, for use in field applications where medical gases are not available. The Romanian Government has ordered 120 surgical gas mixers, which will become standard equipment on locally-made anaesthesia machines, as well as 300 vaporisers.

> INDUSTRIES received orders from Rolls-Royce worth nearly £500,000 for RB199 and RB211 equipment. The orders include magnetic speed probes, tacho generators and pressure switches and transmitters for the engines of the Panavia Tornado and the pressure Lockheed TriStar.

The Dover Harbour Board has placed an order with PERKIN ELMER DATA SYSTEMS worth ELMER DATA SYSTEMS worth £250,000 for a computer system to handle all the passenger and vehicle movements at its Eastern Docks. The new real time system will be able to confirm reservations and display availability of space at any one of 24 video terminals. These terminals will be at every check point and will be on line to a dual Perkin Elmer 1635 minipoint and will be on lime to a dual Perkin Elmer 1635 minicomputer. Large monitor screens will also be installed in the restaurant, booking hall and other public areas to show the current arrival and departure status of all ships to the French and Belgian ports.

## The newly formed finance company of J. I. CASE-CASE company of J. I. CAS

received an order for equipment worth £100,000 to be used in Export orders for anaesthesia controlling the reaction, of a equipment worth more than range of chlorinated paraffins £140,000 have been received from used, among other things, as

valued at just under £200,000. KENT PROCESS CONTROL has





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512 Oxford Road READING, Berkshire Tel: Reading 588032

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## INTRUDER ALARMS 1

Defence of premises of all kinds against the rising crime wave provides big growth prospects for the security industry. Here ELAINE WILLIAMS reviews the increasing range and sophistication of the systems available.

# Reliance today on electronic watchdogs

THE SECURITY industry is one large amounts of money in proof the fastest growing in the world—thanks (if that is the right word) to the increase in many types of crime from petty thefts to acts of terrorism and the kidnapping of politicians and their families.

In Europe the security sector has broadened considerably from a very small base since World War II. Several major multinationals have grown up. including organisations such as Securitas, Chubb and Securicor. Europe has also attracted some large U.S. companies which have set up subsidiaries; these include ADT, Cardkey Systems, Burns and Walter Kidde.

There are also companies

which specialise in one or two leaders in their areas. In this area are Fichet-Bauche, MESL and Cerberus. Other companies have important positions within their own country but not in Europe as a whole. Among such are AFA-Minerva, SICLI, T and N and Saval-Kronenburg. Industrial Market Research carried out a survey on five countries last year—the UK, Belgium, the Netherlands, France and West Germany—and forecast that by 1981 the total value for fire and intruder security products, systems and services would be £2bn, includsystems alarms such products as access control systems, closed circuit television systems and anti-bandit cameras. The security market is a strange one because most customers are reluctant to invest

**AVIONICS** 

tecting their premises unless forced to by legislation or pressure from insurance companies trying to minimise the risk of burglary.

Industry observers believe that over the next 10 years a general increase in crime will promote a growing demand for their services. Stricter controls over the operation of guarding services and intruder alarm installations are likely to be established because of growing concern by police, insurers and the end-users themselves.

#### Confidence

Last year Sir Robert Mark, former Commissioner of the Metropolitan Police, said: "The Home Office and the police should demand that the security industry aim at reising public confidence by improved standards of co-ordination, of planning and accountability." He also said that each and every citizen should assume prime responsibility for protecting his own property. In Britain ponding period of 1978, last year out of 69,000 reported The council says that burglaries less than 10 per cent

also had a stern warning for companies last year when he said that they would coatinue to be victims of serious erime as long as they refused to implement cost-effective crime prevention measures. He stated that theft, robbery, fraud and arson could mean the difference between profit and loss for a

During that year the value of property stolen in burglaries of nmercial premises everaged £190 and there was 336,000 offences reported that year.

According to research, 90 per cent of thefts occur during daylight hours—some 70 per cent of them carried out by oppor-tunists who succeed because of lax security. Only 3 per cent of Britain's 18m homes have security systems installed and of the 30,000 or so burglar alarms installed each year, only 7,000 are in private homes.

The National Supervisory for Intruder Alarms (NSCIA) — set up in 1971, with the help of the Home Office, police forces, insurance companies and the security industry to try to standards for burglar alarm installation—says that in the first six months of 1979 burglars stole a record £20.9m, 8 per cent more than in the corres-

The council says that of the new systems added each year 34 per cent of burglar alarms are Chief Superintendent Arthur bell only 50 per cent automati-Snow, director of the Home cally dial 999 and 10 per cent Office Crime Prevention Centre, activate alarms either in the activate alarms either in the security company's central con-trol station or in a local police ing 90 per cent of all alarms

> have alarms installed share the have little faith in a system market as follows: private which is so unreliable.
>
> housing, clubs and small shops Despite the obvious p housing); large retail outlets or companies are pressing for the wholesalers 6 per cent; offices companies they insure to take and small trade outlets 32 per better precautions about the

houses 2 per cent and doctors' surgeries 1 per cent. This gives Britain's security

industry a total market value at around £300m a year, and growing overall about 10 per cent a year. For example, profits of Chubbs, one of the leading groups, topped £15m for the year ended March 1979, a record performance. It noted increased orders from homes, business premises and museums.

Many of the larger security organisations in Britain had become concerned that the public image of the security industry was not a good one. So Chubb, Security Express, Securicor and Sesco together decided several years ago to set up the British Security Industry Association to ensure that companies conformed to standards of behaviour and practices laid down by the association. This move, coupled with the work of the NSCIA, is intended to improve standards of security.

Improving alarm systems is and needs to be, a major aim of the industry since despite all the technology available to ing 90 per cent of all alarms Naturally sounded are false. Categories of premises which the police and the public can

Despite the obvious problems per cent (15 per cent is with alarm systems, insurance

Taking 1977 as an example, cent; public buildings 6 per cent; protection of their premises, robberies netted an average of banks, building societies, post even to the extent of offering \$18 and employee their £317, offices 11 per cent; factories and discounts on premiums. Moreeven to the extent of offering year at the forthcoming interwarehouses 6 per cent; public over, any measure which can cut down the number of breakins-because the police detection rate is so low—is bound to According to the exhibition's be welcomed by the police organiser, Mr. Victor—Green. force. If they have a system which can be relied upon, they are more willing to respond to: burglar alarm calls.

growing · and of the alarm and products.

Safety Exhibition and Conference to be held at Olympia between April 21 and 25 more than 400 companies with health and safety markets will be exhibiting the latest system

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Wouldn't it be a comfort to know that if you did have a visiter he would create far more noise like riming a bell or a buzzer? And by doing just that he would disappear as quickly as be arrived. Every minute of every day someone in Britain gets burgled.

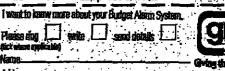
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it deters the amateur europe And confuses the professional In the standard system are magnetic deer and window sensors, a pressure mat, an internal and external. audible wanting device and master

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# Keeping a check on technical standards

burglar alarms both in industry and in the home has both advantages and drawbacks. It makes it harder to police such numbers of elarms but brings benefits because it deters all but the most determined criminals. organisations look favourably on companies which provide proper safeguards for premises and goods. Insurance companies can exert great influence on the type of alarm system a company instals. Managements will often ask their insurance companies to recommend a reputable alarm company. This organisa-tion will then undertake a

security survey and make specific recommendations to suit the customer's needs. Before insurance cover is available an insurance company will usually insist on protection which meets certain set stand-ards. The general advice is that the installed system should meet the minimum installation standard as laid down by British

Standard BS4737. It is also recommended that the National Supervisory Council for Intruder Alarms (NSCIA) is requested to carry out an in-spection, since this body will issue a certificate if the system meets the standard. Insurance companies are then far more willing to take on an insurance risk, provided that regular inspection and maintenance of the building takes place. For large premises the alarm system usually has automatic

dialling equipment connected to a telephone line. It can dial 999 and transmit a pre-recorded message. According to Chubb Alarms the modern method of automatic telephone dialing is for the equipment to transmit electronic messages to a decoder unit located in the alarm company's communications centre, known usually as the central station.

Chubb says that the most secure type of warning is called a "direct line warning" which means that the system is connected by a private Post Office telephone line either to a police station or to the alarm com-pany's central station.

Codes are transmitted along the telephone line to the special termination point and a signal shows on the indicator panel when there is an alarm. An alarm condition received at a central station is passed directly to the appropriate authorities. Originally most police author

rities made few objections to the installation of alarm equipment linked directly to local police stations so that alarms showed up on the station's own display panel. Unfortunately the high incidence of false alarms has given such systems a bad name. This coupled with the limitation on police man-power caused some police authorities to rethink their

no longer allow a direct confactory premises and local police stations. They believe that the responsibility lies with the company which installed the system surers and those who provide to notify the police that an the security service are met and alarm has been sounded. In regulated.



Simplicity of operation is the ment is designed to ensure that keynote of domestic alarm fewer false alarms occur and stems. Here the arauit that police time is used more (in this instance a Group 4 stallation) is switched on as

Private homes are still greatly at risk. The NSCIA says that in the first six months of 1979 burglars stole a record £20.9m—the figure, moreover. for insured property only.

This was 8 per cent higher than for the corresponding period of 1978, but the increase was in fact smaller than normal. In the past five years increases have ranged between 26 and 34 per cent. The council also urges private householders to ensure that any burglar alarms installed also meet the required standards. It warns of the dangers of having alarms in-stalled by companies not approved by it.

The council says that there are 115 approved NSCIA installers, all of which undertake intruder alarm systems to the required standard. The NSCIA maintains an inspectorate of electronic engineers organised on a regional basis who inspect the installations of the com-panies registered with it and investigate those seeking regi-

The NSCIA is controlled by a board known as the National Inspection Board, which has five members, appointed by the British Security Industry Association (BSIA), the ordinary members of the council which include engineers, architects and surveyors and one member from the ranks of the non-BSIA-controlled alarm in-

The chairmanship of the For example, Bedford police board alternates between a representative of the British Insurance Association and the British Security Industry Association—a system which ensures that the interests of both in-

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# Quick to respond to new technology

ONE INDUSTRY which has no the spur of the moment and risk had only simple types of with hazuless low energy—or then only if the place appears alarms which responded to a an ultrasonic sound insudible to the security industry. Any new development or breakthrough in electronics systems quickly finds its way into security products. The reason is simple. Criminals are adept at finding ways of foiling secu-tity systems—a knack the industry has to combat by changing and updating procedures as often as possible so as to make life difficult for the criminal fraternity. It is not unknown for criminals to have very sophisticated and wellequipped laboratories to work on ways of disabling electronic

TIMES REPORT

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Happily many house It is not so many years since burglaries are carried out on even premises considered high

be inadequately guarded householder can reduce A householder can reduce dramatically the chances of being burgled by an opportunist by installing an alarm and good locks.

Silicon chips and other electronics components have enabled the alarm manufacturers to develop systems which ten years ago were dreamt of only in science fiction. They have a wealth of techniques to choose from, depending on the type of premises to be guarded and the price the customer wants to pay to safeguard his premises and

door or window being opened They were based on simple types of switches such as are found in car doors to activate the interior courtesy light.

Today, sensors can react to light, heat movement pressure and sound to ensure that when someone is entering a building illegally, another person some can take prompt action. On many shop windows, for example, telltale strips and wires run along the glass to warn potential burglars that too much pressure will activate the alarm.

Inside buildings it is possible to instal detectors which either emit a tiny microwave beam-

the human ear. These types of movement in the direction of the beam using the well-known Doppler effect. Obviously great care has to be taken in the siting of such sensors because small animals and the like have in the past (and still do) accidentally triggered off such slarms.

#### Excluded

Other kinds of detectors inciude microphone types which simply listen for any unusual sounds. This could include the shattering of glass or continued hammering. Again all normal external noise has to be excluded to prevent false alarms.

One of the types of detectors less likely to generate false alarms are those operating in the infra-red spectrum. These are able not only to detect move-ment but also the heat emitted by the body. Infra-red detectors are considered to be very effective and have the advantage of being relatively cheap to design.

Some companies still concerned by the high incidence of false alarms have developed such systems further. A com-pany called Lander Alarms, based in Scotland, makes a device called the Micrologic which detects both sound and movement but needs real proof that illegal entry has occurred before the alarm is activated.

When it detects noise it does not necessarily sound an alarm but switches to its " alert " con-If within a certain time it picks up the alarm activated; if not, the system will go back to its original "watch"

Some companies also make use of radar type systems and infra-red cameras which allow night surveillance of large premises. Closed circuit television systems have become increasingly popular, with a security guard at a central console monitoring pictures com-ing from several hidden camera locations around the building.

Some companies with several premises to guard would prefer, however, to monitor all locations from a single point, using their own private system. But most conventional closed circuit systems can only be used over extremely short distances. This is because the camera employs very high frequency signals. which cannot travel very far unless elaborate — and costly — additional techniques are introduced.

this distance limitation and it is camera signals over the telephone line to the distant control centre. To do this the scanning he system's ability to detect

Another development which makes use of advanced technology is the use of optical fibre hair-thin strands of glass which carry electronic signals superimposed on light waves. These can be woven into conventional "fencing" and are so small they are hardly notice-able. Each portion of the fence is woven with the fibre but each fibre carries a different electronic signal dependent on its

If any part of the fence is cut the central control system can tell where the break is because it will lose the transmission of the light signal in the region of the break. Because each area of fence is different, it is easy to locate.

Within buildings, companies Recently a system has been are increasingly installing developed which can overcome access control systems involving the use of a magnetic card or possible to send television some form of electronic key which allows the holder access only to those parts of the building where he or she is authorised to go. It has other rate of the camera, which builds authorised to go. It has other up the picture, is slowed down functions such as keeping track so that it can be transmitted by of personnel movement in case telephone. This means that it of fire; some systems can even takes 8.5 seconds to build up guide personnel out of a burnone frame on the television ing building.



Checking on callers. The Urmet Vidofono combined CCTV monitor/phone answers to a call button which operates a buzzer and lights up the screen to give a clear picture of the caller. The set can be used to welcome the visitor and the hook to sinlock the door, if no welcoming action is taken the caller need never know whether or not the premises are occupied.

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# Onus rests with management

MANY COMPANIES are still the ground and pick up vibra- that the system meets certain toring vaults, doors. windows, under the impression that one tions) as well as positioned guard and a patrol dog is cameras, which also work at sufficient deterrent against un- night, can give added seconds of welcome visitors. They also think that such a system is far cheaper than installing an electronic system. On both tection have undertaken the counts they are usually wrong.

security industry is that approach to safeguarding their vandalism and terrorism will other types of crime. Having more aware of how much is at human guards patrolling the stake, perimeter of a premises puts

of surveillance systems not only self but also further out to the system does not become downence or walls surrounding the graded with time.

detectors (which are buried in customer's insurance agents

warning to a company.

for large applications Chubb Alarms has developed System 8000, which can monitor an entire plant from one central point (as pictured above), identify any incident and give exact information on the action to be taken.

task in a very haphazard way One of the great fears of the with little idea of the best property. But this attitude is rapidly than - changing as companies become

This means that alarm manutheir lives at risk, often un-facturers and installers have to be prepared to supply the total Many security manufacturers system tailored to an uch as GEC-Marconi and individual organisation's needs, Shorrocks Security Systems are "train that company's personnel trying to encourage their in the running of the system, customers to consider the use provide an adequate stock of spare parts and arrange regular within the building complex it- maintenance to ensure that the

In addition the installer's The use of infra-red or seismic work must also satisfy the

required standards as well as being reliable enough to give police forces the confidence that then alarm bells ring it is not likely to be a false alarm.

The larger organisations in the security industry are happy to carry out this type of work because it gives them closer control over the installation. After all, it is their reputation which is at stake if the design does not come up to expecta-

Inside a building the concept of access control is becoming an increasingly popular way of down petty theft, vandalism and the like. An example is Chubb Mastiff, each employee carries Alarms' System 8000-a com- a small radio transmitter which

Chubb says its system allows the security officer to monitor large building complex from one central position, so that in the event of an incident he can deal with the situation from his desk, thus avoiding the dangers of a personal confrontation. But like many other systems

on the market System 8000 is not just a security tool. It can also be designed to handle fire detection and control systems. closed circuit television systems, plant machinery and control, heating and ventilation control. and access control.

Chubb, better known to the public for its locks, has had a wide range of experience in this type of system. System 8000 has been installed in banks and in factories. Such systems are capable of continuously moni-

foot-operated and other alarms, as well as providing sophisticated access control.

These types of systems can also monitor fences and perimeters using movement detectors such as those already described as well as having the ability to be programmed to permit entry to particular people at certain times. Many manufacturers such as Shorrocks and Mastiff Security Systems concentrate on the access control systems, since the real dangers often lie within a company's walls and in the oppor-

tunist thief. Using the system from identify individuals and providing the person has the relevant security clearance auto matically unlocks doors as the person approaches. If a person approaches a door or areas without such permission the door stays firmly shut.

#### Kemote

Modern Alarms is another large security company which specialises in the total system approach. Its microcomputerbased control system can pro-vide the same facilities as offered by Chubb, as well as its slow-scan television system with all the signals transmitted over the normal Post Office telephone network. This system is of parmonitoring of protected sites when personnel are not retained on a permanent basis.

Not every company is large enough to be able to afford to use such a sophisticated surveillance network and small companies have to tailor their security to fit their pockets.

To cater for companies unable or unwilling to handle their own security because they do not have the manpower to do so, the security companies have systems which are simple but equally effective.

Instead of alarms connected to a control panel within the premises they are connected via the telephone line to a central station at the alarm installer's premises. If an alarm is tripped, the guards at the security company are alerted and they take appropriate action.

The growth of these central stations has come about mainly through the high number of false alarms which occurred when the systems were allowed to be connected directly to local police stations.

This month Kent county police's deadline for users to remove all alarms signals from its local police stations came into force. The growing number o false alarms was overloading the capacity of the police to cope and there was a reluctance to monitor and respond to alarm

Since this is becoming a general trend throughout the country, there is a growing need for such central stations which can discriminate between the genuine alerts and the numerous calls arising from faulty tele-phone lines, imperfect systems and animals inadvertently tripping alarms.

'As it 'is the small to mediumsized businesses which usually have these types of systems, the security companies have under-taken to supply such a monitoring service which can no longer be undertaken by the poice and the number of central stations is increasing.



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## WORLD STOCK MARKETS

NEW YORK    Stock   Jan. Jan. 25   Stock   Stock   24   25	Stock   Jan.   Jan.   Jan.   Jan.   Jan.   Jan.   Jan.   Jan.   Jan.   24   23   Stock   24   23   Gt. Atl. Pac. Tea   77s   77c   Mesa Petroleum   593s   5814   2014	Stock   24   23   25   25   25   25   25   25   25	Profit taking on Wall St.
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Armstrong Ck 16 16 16 16 16 16 16 16 16 16 16 16 16	Ingersoli Rand	Syntex	ings. Leesona jumped \$71 to and Westhurne, which plans a cal reaction to a three-day rally, by the new record Index levels \$391—it will be acquired by Tom \$22.75 a share bid for Peyto, rose Technical reasons aside, the recent strength of final Brown and Co. of London for \$40 \$21 to \$351. Imperial Oil gained dealers said markets had prob
Asamera Cil. 225s 2212 Dow Chemical 345s 344s Asarco 49 4714 Dow Jones 4834 461g Dravo 5512 351s Asad D Goods. 215s 215e Dravo 55 55 55 55 41s Asad D Goods. 215s 883 883 883 883 883 883 883 883 883 88	IBM	Tenneco	a share.  Volume leader U.S. Steel fell  Lacana declined \$11 to \$101  States traded at \$181.
Auto-Data Prg. 387s 39	Int. Multifoods.   1814   1814   Owens Illinois   22   2114   1815   Paper   4012   4012   PHK Group   2378   2358   1815   PPG inds   32   3158   Int. Tel & Tel   2678   2678   2678   Pabst Brewing   1112   1158   Iowa Seef   2758   291g   Pac. Gas & Elect   221g   23178   Irving Bank   3414   3412   Pac. Lighting   2118   2034   3412   3412   Pac. Limber   54   5434	Texas Comm. Bk; 4734 4678 Texas Comm. Bk; 4734 4678 Texas Eastern 6858 6734 Texas Gas Trn 2878 2918 Texas Instrms 9634 96	Resarie Resources lost 33 to 30 per cent, due to higher taxes.  Sel and Leanz Mining S11 to S82 bid. Over-the-counter a proposed Mexican Errors Profits  Australia  Australia  Bend Markets and purchased Mixed in very light trading.  Steels and Utilities countered Gold was unquoted for the general trend, however, and third day in a row, although
Avon Prods	Jeffn-Pilot	Texas Oil & Gas 403g 397g Texas Utilities 167g 177 Texasguif 4514 453g Textron 2834 291a Thomas Betts 417g 411g	Tax on Gold and Silver operations will reduce their Mexican lian Resource stocks pushed key Thyssen rose DM 1.7 to 83 in of BFr 625,000 a kilo.  Tax on Gold and Silver operations will reduce their Mexican lian Resource stocks pushed key Thyssen rose DM 1.7 to 83 in of BFr 625,000 a kilo.  Tax on Gold and Silver operations broad front. dealers set an indication price lian Resource stocks pushed key Thyssen rose DM 1.7 to 83 in of BFr 625,000 a kilo.  Tax on Gold and Silver operations are set an indication price that the set and indication price is a cross a broad front. dealers set an indication price is a cross a broad front. dealers set an indication price is a cross a broad front. dealers set an indication price is a cross a broad front. dealers set an indication price is a cross a broad front.
Bangor Punta 2812 27 Bank America 2518 2514 Bank of NY 3578   3514 Bankera Tat. NY. 4478 4512 Barry Wright 25 24 Barry Wright 25 24 Barry Wright 25 24	Johnson Contr 2778 2836 Parker Drilling 4114 4058 Johnson & Jns 7612 7714 Parker Hanfn 2914 2915 Johnston Logan 912 912 Peabody Intl 2514 2516 Jostens 2214 2214 Parker Hanfn 2514 2516 Peabody Intl 2518 2518 2519 Peabody Intl 2518 2518 2518 2518 2518 2518 2518 2518	Tidewater 3514 35 Tiger Intl	to \$225 xd—it said the U.S. Mining sector rises outnum unchanged at DM 4 per share and non-Ferrous Metals slipped Federal Trade Commission wants bered fails by about four-to-one, and that 1979 profits advanced slightly and Holding Company more data on its proposed take, helped by steadier World Com- 67 per cent.
Bausch & Lomb 3614 38   Elect Memories   412 412   Baxt Trav Lab 45 4478   Elect Memories   412 412   Beatrice Foods 214 2118   Emerson Elect 3458   3478   Beackman Instr 2918 2973   Emerson Elect 1519 1551	Solve   Solv	Timken	over of Rosario Resources.  Financial Federation jumped strong local and overseas sentities greatest sector-wide losses. Zaire and south African issues, Closing prices for North ing another large Copper mixed, while Chemicals, Electric Securities gained and French
Beker Inds	Kaneb Services   2614   2454   Petrie Stores   2914   2934   (Kaufman Brd.   1012   1058   Petrolana   3254   3214   S214   S2	Transamerica 1778 1734 Trans Union 2534 2458 Transway 27 2638 Trans World 1618 1659	Closing prices for North ing another large Copper mixen, while Chemicals, Electric Section and Calman America were not available Uranium deposit in South cals and Stores were more nar. Shares slipped. U.S. stocks were for this edition.  Australia.  Closing prices for North ing another large Copper mixen, while Chemicals, Electric Section and Calman Countries gamed and C
Beth Stee)	Kennametal 525a 531s Philip Morris 3314 231s Kerr-McGee 741s 731s Philip Morris 3314 231s Kidde Watter 3614 3614 Phillips Pet 541s 535 371s 371s 371s 371s 371s 371s 371s 371s	Travelers	CANADA  BELGRIM (continued)  Price + or  Jan. 25 Frs. — Jan. 25 Frs. — Jan. 26 Price + or  Jan. 25 Frs. — Jan. 26 Price + or  Jan. 27 Price + or  Jan. 27 Price + or  Jan. 28 Price + or
Siock HR	Knight Rdr. Nws 2518 2434 Pittiston 3678 28 Kochring 21 21 21 Pittiston 3678 28 Planning Rsch 71s 658 Planning Rsch 2618 2618 Kraft 4618 Polarpid 2434 26514 26518	UAL 235g 237g UMC Inds. 141g 143g UNC Resources 2514 261g UV Inds. 27 273g	Stock   24   25   Petrofine   5.650   -10   AZ SCOT)   -10   -10   AZ SCOT)   -10   -10   Acrow Aust   1.00   -0.68   Makite   -1.150   -10   Acrow Aust   1.00   -0.68   Macrobal   -11   -115   Abitibi   -12
Braniff Intl	Kroger	Unilever NV	Algoria Steel
1756   1756	Leaseway Trans.   24   2554   Pub. S. Indiana   2236   2236   Leasenay Trans.   32   3178   Leasenay Trans.   32512   3178   Purex   164   1614   1614   Leasenay Trans.   3218   33   Purolator   31   3134	Union Padific 78½ 7556 Uniroyal	Sell Canada   205   205   205   Buellings   27.9   -0.1   Bamboo Creek   0.23   +0.6   Mitsul Rel 1.25   1.25   Mitsul Rel 1.25
Brunswick	Libby Owens Fd.   25%   25%   Quanex	US Filter	Brinco   756   7   Jan. 25   Price   + or   Gist. Brocades   54.5   -0.4   Brittle Copper   5.40   +0.65   Nichoer   +1.0   Branchies Inds   2.15   -0.65   Nichoer   -1.250   -50     B.C. Forest   274   27   -0.5   September   155.75   Heinetken   22.5   -0.5   September   13.30   +0.36   Nichoes   -1.250   -1.0     Galfflee Fairv   25   247s   Andelsbanken   155.75   Hoogovens   22.3   -0.5   September   13.30   +0.36   Nichoes   -1.0     Gamflow Mines   20st   20st   20st   20st   20st   -1.0   Nichoes   -1.0   Nichoes   -1.0     Gamflow Mines   20st   20st   -1.0   Nichoes   -1.0   Nichoes   -1.0     Gamflow Mines   20st   20st   -1.0   Nichoes   -1.0   Nichoes   -1.0     Gamflow Mines   -1.0   Nichoes   -1.0   Nichoes   -1.0   Nichoes   -1.0   Nichoes   -1.0     Gamflow Mines   -1.0   Nichoes   -1.0
Burndy	Lincoln Nat	US Surgical	Can NW Lands   1812   18   Cop Handelsbuk 119,75   KLM   74,1 +2.5   Carrton & Utd   1.92 +0.5   Nippon Stheel   131 +3
CPC Intl	Louislana Land   5112   4912   Reeves Bros   3034   5014   Louislana Pac   25   2532   Reichhold Chem   15   1412   Lowenstein   958   958   Reliance Elec   -   -     Lubrizol   6314   6324   Reliance Grb   6112   6078	Utd Technolgs 514 5078 Utd Telecomms 1758 1759 Upjohn	Can Trustoo   22   21%   Firensbanker   184,5   +0.25   Ned Mid Bank   229.8   +1.5   Cons Gold   6,60   +0.86   Misshin Flour   167   1
Canal Randolph 1512 153e Can. Pacific 3514 37 Carliste Corp. 243e 24 Carnation 25 251s GAF. 283e 283e 283e Carnation 25 372 373 GAF. 113e 113e	Lucky Strs	Vernitron	Can Super Gil. 205 205 Nord Kabel. 155 155 - 5.0 - 0.2 Dunkip
Carter Hawley 1712 18 GK Technologies 2434 2434 Catarpillar 555s 553s Gamble-Skogmo 34 341s Gamplet 455s 457s	Madison Fund	Wal-Mart Stores, 55% 53 Warnaco	Cominco   545;   534   Smidth (FL)   882   +0.5   Rodamco   107.0   +0.7   Gen Prop Trust   1.60   U.01   Sanyo Elec   4.5   Cons Bathst A   165;   165s   58erendsen   518   Sherendsen   518   Sherendsen   107.6   Hanners' Gas   27   265;   Superfoc   109.5   -0.5   Rorento   107.6   Hanners' Gas   27   265;   Superfoc   109.5   -0.5   Royal Dutch   153.1   +4.2   Hooker   1.10   +0.66   Sekisui   Prefab   809   +7   Coseka Ras   181s   167s   161s
Central & SW	Marriet	Warner Swasey. 7714 7714 Washington Post 20 20 Waste Mangt 437s Weis Mkts 2434 25 Weils Fargo 277s 28	Tokyo Pac Hg   181.8   +0.5   Jennings   0.95   +0.85   Solston   1.700   10.00
Cessna Aircraft. 24% 2478 Gen Exploration. 458 434 Champ Home Bid 112 116 Gen Foods 29 3038 Ghamp Intl	Martin Ntta	W. Point Peppl 334 44 Western Airlines 101 <sub>2</sub> 101 <sub>3</sub> Westrn. Bancorp 335 <sub>5</sub> 33 Westn. Nth.Amer 381 <sub>2</sub> 277 <sub>6</sub> Westinghouse 243 <sub>6</sub> 243 <sub>6</sub>	Dom Bridge
Chesse Mannhath 4068   4078   Gen Portland   1678   1758   Chesse Pond   3254   3258   Gen Rainsce   85   8519   Sense System   3278   3288   Gen Rainsce   3819   3839   3839   3839	Maytag	Westvaco	Genetar
Chubb	McDermott (4R)	White Motor	Hudson Bay Ming. 345s 354 Chub Mediter 3652 +10 AMIC. 9.5 Pancon 8.50 +0.28 Tokyo Sanyo 385 -3 Hudson's Bay 26 26 CGE 341 +1 Assicur Gen 48,850 +540 Pan Pacific 0.12 Tokyo Gorp 238 +2 do. Oil & Gas 991; 971; CSE (Therese) 871   Sanga Com' le 11,10 340 October March 26 October March 26 October March 26 October March 27 October M
Cities Service	McDonough	Winn-Dixle Str 2512 2612 312 312 312 Winnebago 2212 2278 2278 Woodworth 2412 2414	IAC   1112   1176   Gie Bancaire   338   +2.5   Fiet   1.982   +6   Recktif & Coin   2.70   +6.18   Toyota Motor   811   +1   1.982   +6   Santos   8.00   4.00   1.00
Ciorox	Melion Nati	Wrigley 78 78 Wyly 7 678 Xerox 6518 Yellow Frt Sys 16 1614 Zapata 28 2778	124   125   126   127   128
Collins Alkman	Merck   7014   7034   Saul Invest   814   836	Zenith Radio 103, 113, U.S. Tre 42 1980 997, 9978	Massey Ferg. 1112 1154 Imetal 256.5 41.7 Wastons 0.65 0.02 Jan. 25 Frice 4 of Workson Mining 4.70 Woolworths 5.7 4.7 5.7 5.7 5.7 5.7 5.7 5.7 5.7 5.7 5.7 5
Indices	Jan. Jan. Jan. Jan. Jan. Jan. Jan. Jan.		Machines Bull 58.6 +0.12  Nat. Sea Prods A. 175; 18 Noranda Mines 261, 251a Noranda Mines 261, 251a Most Hennessy 525 525 525 525 525 525 525 525 525 525 525
NEW YORK—DOW JONES    Jan.   Jan.   Jan.   Jan.   Jan.   1979-80   18   17   High   Low	Since Complin  AUSTRALIA Sydney All Ord. (1955/65) 946, 10: 895.95 809.29 826 Metals & Minis (1958/65) 5590,34/5427,57/8291,81/5489	5.07 840.10 (25/1/80) 545.72 (2/1/79)	Nthin Telegoom   54½   54   54   54   54   54   54   5
e Industr'is 879.95.877.58 885.21 872.78 887.15 883.57 897.91 788.67 (5/10) (7/11) (7/11) H'me B'nds. 72.86 72.77 73.27 75.14 75.64 75.68 (5/10) 72.86 (15/10) 72.86	1851.78 41.22 AUSTRIA Credit Aktien (2/1/82) 68.45 68.54 68.77 68	L72 89.40 (7/1/80) \$1.55 (2/5)	Pan can Petrol.     55     55     Focialn.     235     40.12       Patino     28     28     Radiotech     305.5     +0.2       Placer Dev.     60     571.2       Power Corp.     163       Redoute     425       Redoute     425      About 14.60   +0.86   +0.81
Transport 875,17/272,84 288,84/288,98 285,68 264,41 275,17 205,76 (24,189) (27,2) Utilities 107,91 187,71 197,51 197,95 198,19 198,74 38,24 (17,182) (24,195)	278.88 12.25 Belgian SE (51/12/65) 102.56 102.49 102.47 102 (7/2/68) (6/7/62 DENMARK	.57 S7.48 (25/7) S2,40 (25/1/80)	Ranger Off
Trading Vol. 59,870 50,780 50,820 48,840 47,150 54,170 — — — — — — — — — — — — — — — — — — —	FRANCE CAG General (28/12/51) 198,89 103,0 198,9 102,0 102,0 102,0 102	.8 115,1 (6/10) .82,4 (18/2) .4 104,7 (24/1/80) .85.6 (6/1/80)	Royal Bank
ind. div. yield % 6.40 6.30 6.03	8r ago (approx) GERMANY FAZ-Aktien (81/13/58) 224.78 224.87 222.83 229 5.81 694 HOLLAND	2 265,68 (16/1/79) 218,11 (21/1/80) 7 859,60 (16/1/79) 698,5 (21/1/80)	Steel of Can A.   271 <sub>2</sub>   271 <sub>6</sub>   271 <sub>6</sub>   AEG-Telef.   45,3 +0.4   Electrolux   107   1
STANDARD AND POORS    Jan.   Jan.   Jan.   Jan.   Jan.   1979-80	ANP-CBS General (1978) 94.10 85.4 82.5 82.6 82.6 83.4 85.4 85.8 86.4 85.4 85.8 86.4 85.4 85.4 85.4 85.4 85.4 85.4 85.4 85	J. 94.2 (24/1/73) 81.9 (21/1/88) 85.9 (24/1/78) 85.5 (21/1/80) 81.0 (25/1/80) 453.93 (21/1/73)	
(34/1/80) (27/2)	(11/1/76); (1/8/62)	.46 95,85 (4/10) 58,58 (2/1/78)	Walker (Hrm)      357g     353g     Brown Boveri     291       Warrier Res      3.60     Commerzbank     175     -2       Skandig     243     -1     DKBO     576     -3       Protea Hidgs     2.93     -200       Skan Enskilda     151     +5     Dai Nippon Ptg     540       Osti Gurman     46.8     -0.2     SKF       Osti Gurman     -2     -2     SKF       Osti Gurman     -2     -3     -3       Osti Gurman     -3     -3     -3       Osti Gurman     -3<
Ind. div. yield % 4,97 5.11 5.28	Ar ago (approx)  Dow Average (18/6/49)  7ckyo New SE (4/1/88)  488.05 486.47 486.21 484.	05  498,03 (25/1/80)  485,15 (15/7)	Dermag 180   180
Ind. P/E Ratio         8,14         7,95         7.78           Long Gov. Bond Yield         10.68         10.39         10.27           N.Y.S.E. ALL COMMON         Rises and Fa		200 450 48 ME (2 000) 348 74 (07.00)	Jan. 25 Price + or 2 Price + or 2 Price + or 3 Price - or 3 Price + or 3 Price - or
Jan. Jan. Jan. Jan. Jan. 1979-80 (ssues Traded 1,937 1 24 23 22 21 High Low Rises 868	Jan. 28   50UTH AFRICA   1,895   1,910   Gold (1958)   824.4   515.8 (618   980   540   Industrial (1958)   480.1   480.5 (485	.D) 556.8 (14/1/80) 228.40 (174) 4) 475.8 (16/1/80) 270.50 (2/1/73)	Creditanstait 556 + 2 Hoschet 121.5 - 0.5 Jan. 26 Price + or Hitschi 264 + 2 (Discount of 169)
	549 994 376 376 SPAIN Medrid SE (98/12/79) 100.95 100.75 101	24 102,92 (18/1/80) 98,31 (35/1/89)	Veitscher Nag   584   Kali und Salz   149,5   2.5 Gibe-Geigy   1,200   30   575   15   16   18   18   18   18   18   18   18
MONTREAL Jan. Jan. Jan. High- Industrial 546.58 545.88 542.61 561.88 551.69 (217),88)	Jacobson & P. (1/1/68) 572,80 365,20 358,32 358.  Low SWITZERLAND (7/1/68) 572,80 365,20 358,32 358.	7 522.10 (2/5) 224.00 (5/1/75)	
Industrial 645.58 645.83 842.61 851.89 351.69 (21/1/80) Combined 825.84 824.48 822.88 850.43 358.45 (21/1/80) TORONTO Composite 1352.6 1854.1 1920,7 1975.2 1975.2 (21/1/80)	225.80 (2/1) WORLD	5 157,5 (24/1/88) 122,2 (1/5)	1.450   +10   +10   +2
traded price day traded	Change Base values of all indices are 100 except N Closing on price day and Poors—10; and Toronto—1,000; the last nex	YSE All Common—50; Standard and based on 1975. † Excluding	EBES
Marriott	1115, +12 bonds. ‡ 400 industriels. § 400 industriels plu 381, -12 20 Transports, e Closed. µ Unavaliable. 27 +12	s to guidas, to Financials and [ ]	Crediction 1 - 100 - 100 Versin West 277 Winterfuer 2 100 - supposed at Fr challenge 1 to 100 - supposed 1 to
K Mert 521,200 22 +1 Dismond Shmrk. 423,600	33, +3	1 <del></del> _ 1 <del></del>	en Holding 3,450 +40 Volkswagen 174.5 13 Zurich int 10.675 26 zz Er all 26 zz Er all 27 Zurich int 10.675 26 zz Er all 27 Zurich int

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SACTION

METALS

Free Markets c.l.f...

Antimony
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Gold per oz
Laad cash 5
3 months 5
Miokel.
Free Market c.l.f. ib.

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ote Li ABW C grade.

Sago Pearl Signi No. 3 L Sigar (Raw) ... Tapioca No. 1 Tea (quality) ki

## Sasol ahead of earnings forecast

SASOL, the South African oilfrom-coal producer which went onblic last October has exceeded profit projections in its half-year results, but has declared an interim dividead in line with the original fore-

The first dividend from the former state-owned chemical giant, which attracted a massive over-subscription for its R525m (\$642m) share issue giving it a larger market capitalisation than any other South African industrial share, was declared at 45 cents a share, out of

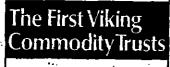
earnings of 13.6 cents per share.
Unaudited consolidated income before tax for the half year ended December 29 was R86.25m (\$105.7m) and net attributable income was R51m. The company said yesterday that profit after tax for the current six months should be maintained at approximately the level of the first half year.

The company's prospectus declared in October that after-tax profits for the year ending me 1980 would be R94m Sasol at present only operates its original Sasol 1 oilfrom-coal plant, although it will eventually incorporate the far larger Sasol 2 and 3 plants under construction. Between them the three facilities should bring liquid fuel production Something approaching half of South

SICAV funds expand Net subscriptions to the 21 open-end French investment

Africa's requirements.

funds (SICAV), set up since July 1978 under the so-called "Monory Law," increased by 18.2 per cent last year to FFr 4.08bn (about \$1bn) from FFr 3.45bn at the end of 1978. writes AP-DJ from Paris.





Commodity & General Management Co Ltd 10-12 St George's Street Douglas Isle of Man. Tel: 0524 25015.

## Volvo to increase dividend after sharp rise in profit

VOLVO has become the first total payment of SKr 169m company to break through the SKr 1bn earnings harrier. Announcing its pro-visional 1979 results yesterday, accounts have not been closed, and that the audited figures due reported a pre-tax profit of about SKr 1.2bn (\$289m) on turnover of SKr 23.4bn

The board warned that the occurrence have not been closed, and that the audited figures due for publication on March 25 about SKr 1.2bn (\$289m) on may deviate from the estimates amounced yesterday.

It is nevertheless evident that turnover (\$5.64bn).

Earnings were almost double the SKr 646m recorded in 1978, and represent a profit margin of 5.1 per cent compared with the 3.4 per cent of the previous year. Sales climbed by 22 per cent, while net adjusted earnings rose by SKr 10 to SKr 28.30 a share. The 1979 provisional net

profit is estimated to be SKr 220m, ahead by 5Kr 80m, and the board proposes to raise the dividend from 5Kr 7 to 5Kr 8 a share. After the increase in share After the increase in share month interim report, but a capital through last year's final result as high as SKr 1.2bn rights issue, this would make a is surprising. Mr. Gyllenhammar

compared with SKr 124m for

announced yesterday.

It is nevertheless evident that Volvo has recovered strongly since 1977, when earnings plum-meted to SKr 351m. The year 1979 ended on a high note for Mr. Pehr Gyllenhammar, the managing director, when in December he was able to sign a co-operation agreement with Renault, opening the way for

a 20 per cent stake in Volvo's car busin That Volvo would break the SKr 1bn earnings barrier had been foreshadowed in the nine-

the French motor group to take

painted a sombre picture of the future when the nine-month figures were published in November, and in December Volvo announced a 1980 car production target of 305,000 units, some 15,000 lower than in 1979, Fourth quarter earnings were SKr 339m, lower than the SKr 410m of the second quarter, which is consistently Volvo's best, but well ahead of the first quarter's SKr 235m and the third quarter's SKr 216m Fourth quarter earnings in 1978

were only SKr 138m.
Volvo's 1979 result was boosted by SKr 120m in financial support from the Dutch Government for the production in Holland of the medium-sized 340 car. Of this sum SKr 90m was credited in the fourth quar-

Exchange rate fluctuations enabled Volvo to write down the value in Swedish kronor of its

## Elf-Aquitaine boosts spending

number two oil company, plans to spend FFr 80bn (\$20bn) over the next five years, channelling its sharply increased profits into an ambitious exploration and

production programme Net profit for the group is estimated at FFr 6bn for 1979. This is four times the previous man, who has strongly resisted year's figure of FFr 1.5bn and left-wing campaigns to cream off more than twice the level forecast at the beginning of the announced investment plans of year. More than FFr 1bn of the FFr 10bn for this year compared

France's the end of a long crisis. Consolidated cash flow is reckoned to have doubled from FFr 6bn to FFr 12bn, not count ing revaluation of stocks, and the group's sales are put at FFr 55bs, compared with FFr 41bn in 1978.

M. Albin Chalandon, the chairleft-wing campaigns to cream off oil companies profits, announced investment plans of companies' fotal came from the refining and with about FFr 7bn in each of distribution sector, which in the last two years. Some FFr 1bn 1978 was still making losses at would go on exploration and

development of oil and gas deposits in France. The five-year investment programme outlined by the 70 per cent state-owned group was aimed at bringing crude oil production up to between 25m and 30m tonnes in 1985, against 18m tonnes in 1979. Gas output would also increase during the period.

M. Chalandon said. The group's 1980 investment programme includes FFr 1.2bn on diversification efforts, including the setting-up of a new branch dealing with energy

## Second-half upturn lifts Sanyo Electric

SANYO ELECTRIC Company, one of Japan's leading electrical consumer durables manufacturers, increased its operating profits by 38 per cent in the 12 months ended November 30, 1979. Operating profits totalled Y28.5bn compared with Y20.6bn in the previous year. Net profits rose by 33.3 per cent to Y15.12bn (\$63m). In the case of both net and operating profits, the company achieved a much sharper improvement in only a 2.7 per cent growth.

the second half of the year. Sanyo's sales were up 10.7 per cent during the year and totalled Y584bn (\$2.4bn). Domestic sales accounted for 58.4 per cent of the total, compared with 55.1 per cent The company's exports fell slightly during the first half of the year, but recovered in the second half, reflecting the impact of a weaker yen. For the

Sanyo said yesterday that it expects its after-tax profit for the 1980 business year to increase by about 32 per cent to Y20bn from Y15.13bn last year, on sales of Y670bn, up from Y584bn. The anticipated rise follows increased sales of audio and home heating equipment in Japan and improved export profitability

The sales total will include year as a whole, exports showed export sales of Y265bn, up about 9 per cent from last year.

## FCC strips **RKO** of TV licences

By Our New York Staff

THE FEDERAL Communica-tions Commission (FCC) has sent tremors through the independent broadcasting industry by ruling that RKO, the broadcasting subsidiary of General Thre and Rubber, is not qualified to continue holding licences for three TV stations, in New York, Boston and Los Angeles. RKO is one of the largest

independent broadcasting groups in the U.S., and, if followed through, the FCC's action would probably be the most severe of its kind ever seen. However, RKO vowed yesterday to fight the decision The FCC's ruling was based

on information that came up in 1975 and 1976 to the effect that General Tire and Rubber had been involved in ques-tionable payments, both in the U.S. and abroad. The Commission also said that it was concerned about reports that General Tire pressed companies into placing adver-tisements with RKO as a condition of doing business

with General Tire. The potential financial damage of the FCC's action lies in the fact that demial of a licence prevents a company from selling that licence to another company. If the action is upheld, therefore, RKO will be stripped of its most valuable asset, which it earlier valued at between \$300m and \$400m.

General Tire said yesterday that it was "shocked" by the

## U.S. oil majors continue strong advance in profits

This placed Exxon roughly in the middle of the earnings gains league which has brought U.S. oil majors increases ranging from 25 per cent to over 100 per cent this week. But in a highly unusual move. Exxon held an hour long Press conference yesterday featuring all its top management to justify these increases before highly hostile public.

Mr. Clifton Garvin, chairman, stressed the now familiar themes that the U.S. oil industry has long earned a return well below the industrial average, and that it needs bigger profits to reinvest in an increasoutlook for energy. Adjusted for inflation, he

said, return on shareholders' equity last year was 11.3 per cent, which was well up on the last four years, but still below the 12.8 per cent peak of 1973. Most of Exxon's increase in earnings was due to higher oil prices. But Mr. Garvin claimed that the so-called Aramco advantage (under which which members of the Saudi Arabian consortium have been receiving oil at prices well below world levels) had been wiped out by Saudi retroactive

He also said that Exxon had

European operations. But Mr.

Flavin, chairman, said: "While

the company's short-term out-

look has been impacted by the restructuring programme, we

are confident that, long-term,

the actions undertaken will

serve to stem the losses in our

North American and European

business. I am pleased to

report the progress of our res-

structuring programme remains on target."

for the plant in Glasgow which

A strike at its important Elizabeth, New Jersey, plant was

was shut down last year.

COFFEE

January ...

GRAINS

RUBBER

The London physical market opened easier, ruled quiet throughout the day, and closed on an uncertain note. Lawis and Peat reported a Malaysian godown price of 351 (358) cents # kg (buyer, March).

No. 1 Yest'rdays Previous Business R.S.S. Close Close Done

Sales: 582 (637) at 15 tonnes; 16 (65) at 5 tonnes. Physical closing pricas (buyer) wers: Spot 79.00p (80.25p); March 77.25p (78.75p); April 78.76p.

SOYABEAN MEAL

Pebruary | Dertonne | 118,90,25,60,75 | 121,86 | April | 118,90,25,60,75 | 121,86 | April | 118,90,218,50,60 | 118,70,17,49 | 116,90,18,50,40 | 116,90,18,50,40 | 117,90,17,40,055 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,18,50,55 | 118,90,55 | 118,90,55 | 118,90,55 | 118,90,55 | 118,90,55 | 118,9

Singer is still seeking a buyer

## Loss on year at Singer

SINGER, the troubled U.S. sewing machine maker, reported a sharp drop in fourth quarter earnings. Net income was \$6.5m or \$0.31 per share, down from \$15.6m or \$0.83 in the same period last year. Sales, however, were up slightly from \$670.3m

This means Singer made a lpss of \$92.3m in 1979 compared to an operating profit of \$60.3m in 1978. Sales for the full year were up from \$2.47bn to \$2.60bn.

The company said the 1979 loss was due to the \$130m it had set aside to cover the restructuring of its North American and

Exxon's fourth quarter results.

per share), to \$222.9m (or The final quarter brought \$3.73). Revenues rose 50 per earnings of \$162m or \$1.24 cent to \$3.2bn. Year-end earn-against \$90m or 69 cents last cent to \$3.2bn. Year-end earn-ings were \$699.9m (or \$11.77 time, with per share) up from \$414.7m (or disclosed.

\$7.08). Revenues rose from \$7.6bn to \$10.8bn.

EXXON, the world's largest oil actually incurred a loss \$67m on final quarter of 1978, because company, increased its earnings its U.S. refining and marketing the 1978 quarter contained an by 60 per cent in the last operations despite higher prices exceptional gain from the sale quarter of 1979, from \$853m or at the pumps, mainly because of of an interest in a German quarter of 1979, from \$855m or at the pumps, mainly because of of an interest in a German \$1.92 per share to \$1.37bn or higher production costs and refinery. Full-year earnings \$3.10. share) from \$225.2m (or \$3.73). brought year-end earnings to Revenues for 1979 were up from \$4.29bn (or \$9.74 per share), up \$4.95m to \$7.20bn.

\$4.29bn (or \$9.74 per snate), 55 per cent on last year's Imperial Oil also reputation \$2.76bn (or \$6.20). Revenues substantial increase in earnings in the final quarter. For the league, more than doubled its from \$314m or \$2.41 a share earnings in the final 1979 to \$471m or \$3.61. Sales added quarter, from \$107m (or \$1.84 \$1bn to a total of \$6.6bn.

time, with revenue figures not The figures, said the company.

7.6bn to \$10.8bn. include an extraordinary gain But Marathon Oil's final of \$22m in 1979 from the sale age, and that it needs bigger quarter earnings were down to of the 20 per cent stake in the profits to reinvest in an increas-ingly uncertain and expensive from \$73.9m (or \$1.23) in the Energy Company.

## Worth their weight in gold. Not to mention copper, silver, nickel, aluminium, platinum, tin, zinc... Simply return this coupon to receive, entirely free of charge, the next four Inter Commodities Market teports. Each will contain up-to-date analyses and precasts of commodity market movements. We will also let you have details of our full range of commodity To: Julian Rigby, Inter Commodities Ltd., 3 Lloyds Avenue, London EC3N 3DS Telephone: 01-481 9827 MARKET REPORTS FROM

Three month Copper 1250-1261 I.G. Index Limited 01-351 346.

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### COMMODITIES/REVIEW OF THE WEEK

## Speculative fever drives copper up

BY OUR COMMODITIES STAFF

COPPER ROSE strongly yesterday after a week of hectic trad-demand development was coning and wildly fluctuating prices. firmation that workers at the On Monday the three months wirebars quotation jumped by £85 to a record level of £1,312.5, subsequently fell back to £1,200 and last night closed at £1,262.5 a tonne, £35 up on the week Cash wirebars gained £59 on the ing the purchase of large week to £1,256 after reaching a quantities of cash copper that at peak of £1,318.5, still well below one time drove the spot price the all-time high of £1,400 achieved in 1974.

Mainly responsible for the rise in the market, and the wild speculators, worried by the refluctuations, was the influence of gold. Once again speculators trading, have decided to switch dominated the market, with into other commodities, notably heavy purchases being inter-copper. This led to the New-spersed by periods of substan-York copper market also retial profit-taking sales.

**WEEKLY PRICE CHANGES** 

Ch'nge

The only fundamental supplybig El Teniente mine in Chile had gone on strike over a pay claim. However, the main feature of the week was un-doubtedly the build up of speculative interest in copper, includabove the three months quotation.

It is believed that some large strictions on gold and silver trading, have decided to switch stricting trading and this may

1979/80

LOW

High

\$1,900

\$2,785,776,\$3,275 £261.5 £1,518.5 £769 £279.75 £1,318.5 £769 £2879.75 £1,318.5 £763.75 £287.5 £1,276 £744.5 £265.5 £1,287 £767.25 \$2825.125,8836 £216.625 £517.5 £701.5 £434.5 £483.5 £642.5 £480.75 £3,260.1723,320,26 160/73c 340c 165c £152 £195.5 £407 £152 £195.5 £152 £190.5 £407 £168.5

81,50p £319

\$885 £210

\$515/20

£93 £167 150p 79p 268p (di

# -CASH METAL --Alis SEP OCT NOV DEC JAN 1979 1980

to London. Certainly yesterday copper moved up while gold was going down.

influenced by the wild gyrations in gold, silver and copper,

several producers announcing a rise in their official European producer price from \$780 to \$325 a tonne. European smelters, who may not be so keen to raise prices in view of the sluggish demand, have so far not followed the lead set by producers. But the cash zinc price on the Metal Exchange rose by £19 to £360 a tonne, rise in their official European

price rise by producers also lifted nickel futures, where cash nickel gained £120 on the week to £3,050 a tonne.

£710 \$1.210 World sugar prices were again infinenced by speculative activity in the gold market and the May position on the London futures market ended the week £26 up at £216.375 a tonne. Meanwhile the London daily raw sugar price gained £17 to £209 a tonne, a new 31-year high.

Continued rumours of Russian buying also encouraged

Russian buying also encouraged the rise in sugar prices while traders appeared to ignore the Standard, three months £7,325, 30, 70. threat of raleases from International Sugar Organisation 85. national Sugar Organisation reserve stocks now that the price has risen above the trigger level of 19 cents a hi pound.

There was little evidence of spill-over gold fever affecting to the Loudon coffee futures market, however.

American producers, particu-larly Colombia which cut its export prices sharply, pushed prices down to their lowest levels since before July's Brazilian frost. Selling by the Bogota producer group and uncertainty over Brazil's 1980 marketing policy also encour-aged the decline which left March futures £57 down at £1.487.5 a topne.

Wool prices were affected by the general euphoria with the wooltops quotation climbing 8p. to 290p a kilo. The rise coincided with the launch of the new London New Zealand Crossbreds market which got off to a lively start. This market is the first in London to be smert... Primw'ts

# BASE METALS

ward metal rose quickly on the second ring to trade at £1,253 following aggressive buying from one quarter. This buying gathered pace on the morning kerb where the price advanced to £1,250, owing to fresh apeculative buying and news that the El Tenlents miners in Chile are to strike. However, the afternoon saw heavy speculative asiling and profit-taking which pered the price to £1,250 on the late kerb. Turnover 33,850 tonnes.

COPPER	Official		Unofficial	<u> </u>
Virebare	· £	£	2	£
Cash	1250-2		1255-7	
months Settlem't	1252	+65	1262-3	+5
Cathodes Cash	1215-20	+69.5	1210-8	:40
months Settlem't	1236-7 1220	+57.5 +71	1234-5	+38
J.S. Prod			*113-25	
			esh £1,245 , 33, 35, 36	
38, 42, 43	45, 46,	47,	48, 49, 50	, 4
17, 48, 49	, 50, 52.	53. (	Cathodes,	thr

TIN-Firmer in quiet trading. TIM—Firmer in quiet tracing. Intel rise in copper saw forward tin open higher at 27,370 and edge up to £7,380 in the morning rings. In the afternoon the market held steady around these levels prior to closing the late kerb at £7,385. Turnover 1,370

				_
אנז	a,m. Official	+ or	p.m. Unofficial	<u></u>
h .	7575-80	£ +45 +22.5 +45	2 7440-60 7570-90	£ +4( +2(
ndard h	7455-65 7375-80	+45 +22.6	7440-60 7870-80	+40
dem t its E York	7465 #8180	+45 12		-
loming e mor	: Standar	d, d	sah <i>E7,4</i> 80 80, After	. 80 1000

LEAD-Barleyg changed on balance

etal pici igh of i wing the rer, this iking are close amover	ening and ked up to 1512 during sharp right in the mat £494.5 to 10,825 to	trading the se in tracta arket on nes.	e at the momin copper. d good turned the late	day g fo How profi easie karl
LEAD	a.m. Official	+ 01	p.m. Unoffic'l	* <b>°</b>
ment S. Spot	589,5-10 518	+15	495-6 =60	
100, 01, 1, 09, 05 0 08. A 1, 500. 4	; Cesh £5 02, 03, 9.5. Kerb: framoon: 02, 03, 02 Three m	D4, U Three Three	5, 08, 70 amonths months ), 498; 97	2511 2501 2501 7, 95

a.m. Hor p.m. Hor Official -ZINC £ £ 559-51 +11,2 574-,5 +18.7 £ £ 358-60 +8.5 574-5 +8 360 +10

COPPER—Starply higher in hectic trading on the London Metal Exchange.

After opening at £1,220 and rising to the mid-£1,230s in early trading for of a large increase in warehouse trading trading for the mid-£1,230s in early trading f 1914 in the morning on the back of the sharp rise in copper but failed to hold this level as heavy selling developed in the afternoon. This sell-ing depressed the price to the day's low of E902 prior to a close on the late karb of £906. Turnover 4,450 tonnes

יש, נו	a.m. Official	+ or -	p.m. Unoffic'i	t+or -
ths	899-901 918-4	£ +ō +.5	& 885-7 902-3	-18.5 -11
			three ma	

NICKEL—Lower. Forward metal gained ground in the morning rings to touch 23,215 as copper moved higher. However, profit-taking developed and this together with eggressive selling in the first ring in the afternoon saw the price fell back to £3,150 before closing price fell back to £3,150 before closing the late kerb at £3,170. Tumover 858

a.m. + or p.m. Official - Unoffici's

Business done—Whest: March 100.0099,70, May 104.25-103.86, Sept. 98,75,
80,70, May 104.25-103.86, Sept. 98,75,
80,75, Nov. 100.35-100.30. Sales: 58
tots of 100 tonnes. Berley: March
97,00-96,65, May 100.85-100.70, Sept.
93,75-93,70, Nov. unquoted. Sales: 74
lots of 100 tonnes.
HGCA — Locational sx-farm apot
prices. Other milling wheat E. Midlands 97,80, N. East 98.10, Scotland
102,00. Feed berley: Eastern 95.00,
E. Midlands 92.30, N. East 92.60,
Scotland 91,20.
The UK Monetary Coefficient for the
week beginning Mondey, January 28, is
expected to decrease to 1.055,
IMPORTED — U.S. Dark Northern
Spring No. 2, 14 per cent, Jan. 97,75,
Feb. 100.60, March 101, transhipment
East Coast. U.S. Hard Winter, 13<sup>2</sup>2
per cent, Feb. 95, March 96, transhipment East Coast. Maisse U.S./Fench
Jan. 117, Feb. 117,75, transhipment
East Coast. Barley: English fead fob
Jan. 99, Feb. 100, East Coast. Rest
unquoted. Moming: Three months £3,200 10, 15, 10, 3,200, 3,190, 85, 80, 85. Kerb: Three months £3,200, 3,190, 85, 70, 80, Airamoon: Three months £3,195, 90, 3,200, 3,180, 60, 50, 60, 70, 65, 70,

## SILVER

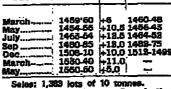
U.S. cant aguivalents of the fixing levels were: epot \$38.3, down \$3.2; three-month \$37.654, down \$2.627; sixmonth \$37.654, down \$2.555; and 12-month \$37.3, down \$3.597. The metal opened at £18.65-17.55 (\$38-40) and

LME-Turnover 175 (386) lots of

10,000 czs. Moming: Cash 1680, three months 1620, 10, 50, 80, 50. Karbs: Three months 1650, 30, 40; close 1640, 50. Afternoon: Three months 1630, 30, 40; close 1640, 50, 30, 35, 10, 1600. Kerbs: Three months 1810, 1600, 1590, 65, dept. 1890, 65

#### COCOA

COCOA Close — Done



Select 40 (42), lots of 100 tongers International Cocca Organisation (U.S. cents per pound): Daily price Jan. 24: 143.72 (143.76): Indicator price Jan. 25: 15-day average 143.59 (143.77); 22-dag (verage 143.68 (143.77));

#### AMERICAN MARKETS

1519-91 -16.0 1549-0-1520-35 -18.0 1558-15 1486-18 -42.5 1550.50 1510-30 -17.5 Sales: 12,516 (8,433) lots of 5 tonnes. 1CS Indicator prices for Jan. 24 (cents per pound), Other Mild Arabicas 180.00 (158.00), Robusta ICA 1976 189.00 (157.00), ICA 1988 159.25 (157.25), Unwashed Ambicas 213.00 (same), Comp. daily ICA 1988 180.50 (179.33).

and matther (3800.0).
Tin—788.00-800.00 asked (785.00-810.00).
CHICAGO, January 25.

BARLEY

Yest'rday + or close -

NEW YORK, January 25.

A FIRM dollar and a lower London spot price touched off selling in gold. Silver closed limit down due to new Comex liquidation-only rules. Copper was very firm on a strike at a major mine in Chile. Sugar was weak on a lack of confirmation of rumoured 45,25-45,10, July 45,70-46,80, Aug.

mine in Chile. Sugar was weak on a lack of continuation of rumoured Russian purchases. Coffee finished lowker on trade selling while cocoa was firm on technical buying. The livestock complex closed higher on a livestock complex closed higher on a firm tone to cash markets. Grains and the soys-complex were lower shead of the government's grain stocks of the gove 

content cil St. Lawrence 236,35 CHICAGO, January 25.
Lard--Chicago loosa 21.00 (21.25).
New York prime steam unavailable.
Live Cartia--Feb. 84.36-84.50 (83.77).
April 68.70-88.50 (67.52), June 71.25.
71.45, Aug. 70.95-71.05, Oct. 89.85,
Dec. 71.05, Jan. — Feb. — Live Hoge--Feb. 40.20-44.00 (40.27),
April 39.60-39.50 (39.55), June 42.80.
April 39.60-39.50 (39.55), June 42.80.
S\$ per 1.000 sq. feet. ‡ Cents per 40.281.

#### **INDICES** FINANCIAL TIMES

Jan. 34 Jan 25 M'nth ago Year ago 302.58 304.18 closed 263.01 (Base: July 1, 1962=100)

MOODY'S Jan. 24 Jan. 25 M'nth ago Year ago 1423,9 1399.0 1287.2 1000.3 (December 31, 1931 = 100)

daily price was £214.00 (£219.00).

Price levels dropped some £4.00 at the opening as heavy profit-taking came into the market. However, by the close there had been a recovery of more than £2.00 encouraged by industriel pricing on the New York market. The turnover includes £54 lots of options business; reports C. Czernikow.

Czarnikow.
International Sugar Agreement (U.S. cents. per pound fob and stowed Caribbean port). Prices for January 24: Delly price 20.08 (19.43); 15-day average 19.76 (18.40).
Tete and Lyle ex-refinery price for granulated basis white sugar was £318.70 (same) a toone for home trade and £285.00 (£286.50) for axport.

# March 214,50-214,50 216,55-16,55,216,95-71,50 May 216,55-215,52:77,55-18,00-226,05-14,00 Aug 27,7-9-218,02-18,48-19-45,220,25-16,56 Oct 218,75-19,00/219,75-80,00/221,56-18,00

Sales: 7,193 (7,502) lots of 50 LONDON WHITE SUGAR-Close (in order (buyer, seller, business, seles).
April 211.00, 215.00, 213.00-211.00, 83;
July 215.00, 222.00, nil, nil; Sept.
216.00, 225.00, nil, nil; Nov. 218.00,
227.00, nil, nil; Feb. 217.00, 230.00,
nil, nil; April 218.00, 232.00, nil, nil; July 219.00, 235.00, nil, nil. Sales: 63. No. 4 CONTRACT—Close (in order SUGAR boyer, seller only). May 215.76, 216.25; LONDON DAILY FRICE [YAW] sagisty: Jan. 215.76, 216.50; March 217.00, 208.00 (F210.00) # 2008.0 if for Jan. 217.50; May 216.25, 217.00, Sqlee: 240, Feb.-March shipmaga, White angar

#### DOW JONES Dow Jan. Jan. Month Year Jones 24 25 ago ago

Spot ... 459.28 457.50 423.78 373.54 F'tur's 444.11 441.55.426.69 368.68 rerage 1924-25-26=100) REUTERS

#### Jan. 25 Jan. 24 Minth agolyear ago 1785,1 1777,1 1698.2 1503.8 /Base: September 18, 1931 = 100) **WOOL FUTURES**

SYDNEY GREASY WOOL—Close (in order buyer, seller, business, sales). Australian cants per pound. Micron Contract: March 473.0, 475.0, 477.0. 472.0, 158: May 497.0, 498.0, 604. 158: Aug 520.0, 521.5, 526.0-520.0, 483; Oct. 518.0, 519.0, 520.0-514.0, 106: Oct. 518.0, 519.0, 520.0-514.0, 519.0, 519.0, 520.0-514.0, 519.0, 519.0, 520.0-514.0, 519.0, 519.0, 520.0-514.0, 519.0, 51 520,0, 483; Oct. 518.0, 519.0, 520,0-514.0, 106; Dec. 516.0, 519. SHEJS—Closs (IIII ofter buyer, Saller, Sullanass, sales). New Zeeland cents per kilo. May 400, 410, 410, 10; Aug. 415, 418, 420, 50 ct. 414, 418, 420-418, 8; Dac. 412, 416, 419-418, 12; Jun. 415, 420, nil, nil; March 418, 425, 419, 10; May 415, 425, nil, nil; aug. 415, 430, nil, nil. Sales: 45.

LIVERPOOL—Spot and shipment cales amounted to 386 tonnes, bringing the total for the week to 1,873 tonnes, compared with 867 tonnes the previous week. The new pressure for supply developed, as prices moved into an even higher brackst. Most of the attention centred on American-type qualities.

#### **MEAT/VEGETABLES** MEAT COMMISSION-Average fat-

stock prices at representative markets on January 25. GB cattle 79.33p per kg tw (-0.09); UK sheep 139.8p per kg est dow (+3.8); GB pigs 66.1p per kg tw (-3.3),

\$210,220 \$410 \$160 \$82,20 \$166,650 \$63,40 \$363,40 \$166,650 \$63,40 \$363,40 \$166,650 \$63,70 \$5,861,5 \$7,957,5 \$6,320 \$144,29 \$145,56 \$137,94 \$124,129 \$144,149 \$124,129 \$144,149 \$270,5 \$237,25 \$493,5 \$238,25 \$760 \$845 \$720 £100,95 £85.8 **9,983** -0.15 £100.75 no Futures £120 £105.5 French No. 5 Yellow (Amer). 2117 £110.5 . £95z +0.25 £111.75 £107.5 £87,25 £98.5 £5,870y £9,776 £9,000x £3,975 \$2,600 \$1,825 84,000 \$2,850 \$2,000 +50 9870 #1,175 2990 8910w onst (Philippines) indust 5%...... seed, Crude..... 2441 8785 . £365 \$642,5 5418 57252 \$745 \$550.48r OTHER COMMODITIES #1,520 +8 21,484 +4 £1,487.5 -57 89,450 +10 £228y -1 75.90 2740 8503 66.75p £183

5280/5276

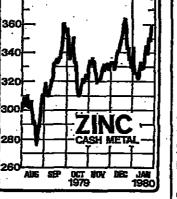
22.056 +59
£1,265 +55
£1,268,5 +35
£1,234,5 +35,5
£1,334,5 +35,5
£500,5 +1,5
£23,195,78 305/5500 +22,5

£189 + -£361,40 --41,25

2700 2700 2934 55p 2178 2515 292,5 2157 133p 57p. 162p kile 140p -10 62p +1 840p klo +8 Nocitors 64s Warp (d) Madage soft the prise speed 50 to 810. Y Unquinted. (z) Feb. (w) March/April, (a) Feb./Mas.

+27

79p 8211y



have pushed even more business

Other metals were also heavily

Zinc, however, was boosted by

Rumours of an impending

Aggressive selling by Central

quoted in New Zealand dollars.

# MARKET REPORTS

OPPER	Official		Unofficial	<u>_</u>
irebars	. B	£	2	£
nsh months ettlem't	1253-5 1252	+52,5 +44 +65	1262-3	+4
kthodes ksh months ktiem't	1215-20 1236-7	+69.5 +67.5 +71	1234-5	+46 +38
S. Prod			*113-23	
Morning non	: Wireba ths £1,23	0, 31,	sh £1,245 , 33, 35, 36	i, 3

es <u>.</u>			:	
IN	a,m. Official	+ or 	p.m. Unofficial	<b>+</b> °
emt dard  withs em t	7465-86 7575-80 7465 7455-65 7875-80 7465 \$82180	+45	2 7440-60 7870-90 7440-60 7870-80	+20
-				

ZINC-Guined ground reflecting fore-ZINC—Geined ground reflecting forecasts of a modest decline in stocks and following the strong performance of copper. Forward matel opened around the £361 area and moved shead strongly to touch £377 prior to closing the late kerb at £372.5. Turnover 5,525 tonnes.

•<del>5</del>7,5

Morning: Three months £365, 68, 69, 70, 72, 71, 72, 75, 76, 75, 74. Kerb: Three months £375, 76, 77, 75. Afternoon. Three months £373, 70, 71, 72, 73, 74. Kerb: Three months £374, 73, 74.

Morning: Cash £900, three months £907. 09, 10, 11, 12, 14, 15, 13, 14, 15, 13, 14, 10, 07, 05, 04, 03, 05, 03, 02, Karb: Three months £905, 06.

NICKEL—Lower, Forward mained ground in the morning rings to close 10-20 down on the day. WHEAT Jan... 99.70 -0.20 96.75 May. 103.95 -0.10 100.75 Sept. 96.75 Nov... 100.50 97.30

Sliver was fixed £1.4085 an ounce lower for spot delivery in the London bullion market yesterday at £16.8035.

Builton + or LME. fixing - p.m. price Unoffici'i 

Another quiet day with futures initially unchanged, tooking steadler during the later afternoon and olosing at the highs. Producers remain just above current levels for cocca beans, but industry showed more interest, particularly for coccurrent and the practice.

Seles: 1,383 jots of 10 tonnes.

31pt Treasury Stx. 1979-81 (Reg.) 9210 31pt 12 13 95t Treasury Stx. 1926-89 (Reg.) 6440 51 14 51 14 51 16 51

9 Mpc Treasury Set. 1921 945 5 5 1 100 37 8 5 1 100 37 8 5 5 1 100 37 8 5 5 1 100 37 8 5 5 1 100 37 8 5 5 1 100 37 8 5 5 1 100 37 8 5 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 5 1 100 37 8 1 10

4-oc Bds. created under Northern cland Land Act (1925) 422 thern Ireland 7oc Exchequer Stk, 1982-24 73 (1811) Redemotion Stk. 1986-96 48%

**EUROPEAN OPTIONS EXCHANGE** 

INTNL BANK (2)

FREE OF STAMP DUTY

BRITISH FUNDS (701) CORPORATIONS (17) 2:50 Anns. 21 (22/1)
350 British Transport Sek. 1978-88 5930
Lob % 1, 8 8', 91, 5'% 1;
2:50 Coms. Sek. 22% 1, (23/1)
500 Comersion Ln. 37% 3;
3:500 Cornersion Ln. 37% 3;
3:400 Exchaquer Ln. 1996 9930 90 8 Sath (City of) 11 pc 164 (181)Birmingham Cpa, 25pc 164 (181)914 (231)
Bristol (Chy of) 13pc 100 (221)
Bristol (Chy of) 13pc 100 (221)
Buckinghamshire 9pc 93k (221)
Buckinghamshire 9pc 93k (221)
Cardiff Cpa, 7pc 84-50 (1)
Dunder Cpa, 9-10c 92 (221)
Dunder Cpa, 9-10c 92 (221)
Dunder Cpa, 19-10c 95k (231)
Gassow Cpa, 9-10c 85k (231)
Gassow Cpa, 9-10c 85k (231) Sanowell (MEDiposital, (25/1) Southend-on-Sea Cpm, 121art 960 6 Southwark Cpd, 64pt 724 (22/1) Southwark Cpd, 64pt 724 (22/1) Standerland Cpn, 52pt 885 (18/1) Surrey CC 866 9719 (23/1) Surrey CC 866 9719 (23/1) lyne and Wear CC 126pt 930 Warwicishire CC 124pt 974 

Warwicishire CC 12/90 974
SHORT-DATED BONDS
FREE OF STAMP DUTY
TSINGBUS. Res. (20/2/80) 9976 (181)
12/00686. Res. (20/2/80) 9976 (23/1)
12/00686. Res. (27/2/80) 99 22/11)
12/00686. Res. (2/3/80) 98 22/11)
13/00686. Res. (2/3/4/80) 98 24/10
13/00686. (27/8/80) 97 11/9 12/2 43-640
12/00686. (27/8/80) 97 11/9 12/2 43-640
12/00686. (27/8/80) 97 11/9 12/2 43-640 113-26ds. (27/8/80) 97 II.9 45 (22/1) 12-3c6ds. (3/9/80) 97 II.9 45 (22/1) 12-3c6ds. (3/9/80) 97 II. (22/1) 12-3c6ds. (7/9/80) 97 II. (22/1) 13-3c6ds. (22/10/80) 97 II. (22/1) 13-3c6ds. (22/10/80) 98 II. (22/1) 13-3c6ds. (23/11/80) 98 II. (21/1) 13-3c6ds. (23/11/80) 99 II. (21/1) 13-3c6ds. (23/11/80) 99 II. (23/1) 15-3c6ds. (3/12/80) 99 II. (3/12/80) 15-3c6ds. (3/12/80) 99 II. (3/12/80) 15-3c6ds. (3/12/80) 99 II. (3/12/80) 15-3c6ds. (3/12/80) 1000

Deutsche & Aktiengesellschaft Beater She. 64 97871)
First Chicago Corput. (\$1055) 144; (24/1)
Gerrard National Obschuot (259) 250
(23/1)
Ghas (Anthony) Hidgs. (259) 7542 & 3
Gillett Bres. Discount (220) 27
Grinorius Hidgs. (259) 1309 27
Grinorius Peat Gre. (259) 1070 7 10 9 8
Hambres (2510, with 521; paids (25 4. She. (259) 311 15 14
Hill Samuel Grp. (259) 62 @ 8
Honstong Shanghal Bits. Corp. (5HK2.50) 160 7 90 89
Jassel Toyothet (259) 66 (21/1)
Keyser Ulmann Hidgs. (259) 57
Kickinworth Bentson Lonadale (259) 1420
1, AngeCum.Pt. 1963-88 50 (1811)
Ulevid & K. 3056 300 112 8 5 5 10.
ToppeCum.Pt. 1963-88 50 (1811)
Ulevid & K. 3056 300 112 8 5 5 10.
ToppeCum.Pt. 1963-88 50 (1811)
Hersury Secs. (259) 1828 80
Aktidand North Central Spe2ndPrt. 34
Aktidand W. Se69 48 50 7 665: 52 8.

Lh. 97 54 (221). 3801390221 99344

Royal Bk. Scotland Grp. (25p) 844

Schroders 420 (2111)

Standard Chartered Sk. 4976 2 86 94.

13 Spotlangual La. 103 4

Toronto-Dominion Sk. (301) 9600 (2111)

Trade Dert. Bk. Hidg. (Reg.) (3US1.50)

SUS184 (1811)

Union Discount London 402 5 395

Wintrust (20p) 77 (2311)

BREWERIES (98)

BREWERIES (98)
Alited Brews. (25p) 79 75 70 80 7912 8 95.
SiggePt. 39 (2111). 71spcPt. 53 c (2111).
41spcDb. 1978-84 7412 (1891). StapcDb.
73 (23)1). StapcDinacol.i.. 4412 71spc
Unsacol.i.. 5012
Amal. Distilled Prods. (10p) 51 50. 9pc
Unsacol.i.. 104 79 7 8 6. StapcDb.
5712 (2271). 71spcUnsacol.i.. 59 (22/11)
Belhaven Brewy. (25p) 3578-7
Bell (A.) (50n) 190
Boddingtons Brews. (25p) 1156 136 136 146
Border Brews. (39) 136 (23)1
Boddingtons Brews. (25p) 1156 136 146
Border's Brews. (25p) 136 (23)1
Boddingtons Brews. (25p) 150 (25p)
Bother's Brews. (25p) 156 (25p)
Butter (25p) 150 (2211)
Buttonwood Brewy. (Forshaws) (25p) 250
(22/11)

Burtonwood Brewy. (Porsnews) (25p) 25u (22j1) City of London Ofd. (25p) 630. Spc2nd Pf. 37 5

Geinness (A.) (259) 187. 7-kpclin: Ln. 563, (23/1). 10pclinsecd.Ln. (21/1) | Jardys Hansons (25n) 227 (21/1) | Ighland Distilleries (20), 142-96 60:

Wolverhampton Dudley Brews. (25p) 276 (23[1] Young Brewery A (50p) 165 (22/1). Non-vts. (50p) 116 (21/1). 9pcPf. 852 (23/1)

COMMERCIAL (1,892)

20 (1971)
Abronson Bros. (10p) 63 (22/1)
Abbott Labs. NPV £179 (22.1)
Abwood Matchine Tools (10p) 15 (22/1)
Advood Matchine Tools (10p) 15 (22/1)
Advoest Grp. (25p) 1946
Advoest Grp. (25p) 1946
Airican Labes Corp. 500 (18/1)
Airican Labes Corp. 350 40
Airican Stramphone (25p) 44 (22/1)
Alblon (20p) 25 (23/1). 74pcDb. 625
(22/1)

Aluminium 23% 3 6 5 6 5 7.
Aluminium (UK) 1056 66 5 7.
Cul., 771; (21/1)
(W Gl. and Sons (Theten) (25a) 42
Calloids 60, (100) 124 3 5 (23/1)
Sopoliers 60½ (18/1)
Textile Companies. (25p) 91

Day Hidgs. (20p) 36 (22/1).

Accidence of Companies (25p) 72 (23/1)
Aquiscultum and Associated Cos. (5p) 35 (23/1). A Ord. (25) 69 (48/1). A Ord. (25) 69 (18/1). A Ord. (25) 69 (18/1). Arillagton Motor Hidgs. (25p) 107 (23/1). Arillagton Motor Hidgs. (25p) 107 (23/1). Arillagton Motor Hidgs. (25p) 107 (23/1). Armstrong Endomment (10p) 500 Arrow Chemicals Hidgs. (25p) 108 Associated Biscult Maricus. (20p) 860 Associated Biscult Maricus. (20p) 860 Associated Biscult Maricus. (20p) 860 Associated British Engarup. (12/p) 220 114 2. N. Ord. (12/p) 101 (22/1) Associated British Foods (5p) 93 5 5-50 (18/1). Associated British Foods (5p) 93 5 5-50 (18/1). Associated British Foods (5p) 93 5 5-50 (18/1). Associated Communications A (25p) 1090 Associated Communications A (25p) 1090

Associated Dairies (ADD) . Grandb. 8 4
Associated Electrical 7814 (22/1). ShapcDb. 50/5 (20/1)
Associated Engineering (25/p). 76/bb. 714.

Associated Electrical 7814 (22f1). 63apcDb. 250 (22f1). 43apcDb. 250 (22f1). 63apcDb. 2514 (22f1). 63apcDb. 2514 (22f1). 63apcDb. 252 (

SAT. (25p) 2610 5 3 6 70 67. Dtd. (25p) 253 84 (25l1) 816A (25p) 45 4 (25l1) 816A (25p) 45 4 (25l1) 816C (50p) 180 18 (25l1) 81. (50p) 180 16 18 (25l1) 81. (50p) 180 16 18 (25l1) 81. (50p) 180 16 (25l1) 81. (25l1) 82 (25l1) 82 (25l1) 82 (25l1) 95 (25l1) 81. (25l1) 82 (25l1) 95 (25l1) 81 (25l1) 81 (25l1) 82 (25l1) 81 (25l1) 8

PUBLIC BOARDS (18) among.i.n. en. 10/secussecd.in. 754/ (22/1)
Daventoris Brewy. (Hides.) (25n) 153
Deventor I. A.) (25n) 217 (23/1)
Dissiliers (50n) 2126 10/s60 13 11 10
12. Therefore Col. 10/s60 13 11 10
10.5pcUrsecol.in. 73 (23/1)
Greenel Wider (25p) 1686 70e 70.
apc?/. 826 1 3 355 (22/1)
Grinnes (A.) (25p) 157. 7/spcUrsecd.in. 554 (23/1). 10pcUrsecd.in. 70/2
(21/1) FREE OF STAMF DUTY icultural Mort. Corp. SpcDb. 5: (23;1). 63-pcDb. 61:2. 93-pcDb. 2/1). 91-pcDb. 810. 93-pcDb. 59 (23(1), 6\*pcDb, 51;, 5i.pcDb, 33i; (22(1), 9;pcDb, 816. \$3.pcDb, 80; (73)?)
Clyde Port Authority 3pc 20. 4pc 25 Finance for Industry 14pcLn, 97 Metropolitan Water Board 3pcBstk, 28, 5;pcStc, 93; (221)
Port of London Auth, 6i2pcStk, 38
COMMONWEALTH GOVTS, (7) Irish Distillers Go. (25p) 764-0
Macahan-Genlivet (25p) 639 (22/1)
Macaonald Martin Distilleries A (50p)
650 (22/1), B (25p) 567 (22/1)
Marston Thompson Evershed (25p) 1100
Morland (25p) 100 (21/1)
Scottish Newcastle Braws. (20p) 50p 60
584;
South Airican Brews. (20p) 118 (23/1)
Tomatin Distillers (25p) 205 (23/1)
Vatur Brews. (25p) 157 6 (22/1)
Vature Mem Truman Highs. StapeDb.
2642 (21/11), 7acOb. 554 (22/1), 7acCb.
56 (22/1) Yhrithread A (25p) 1370 41 38 k 40
39 7. 4 kpcOb. 76k (21/1), 8 fapcOb.
56 (22/1), 74pcOb. 56 (23/1), 74pcCb.
15. 61p. 71pcLn. 574 (22/1), 11pcLn.
203 (22/1)
Whithread Invest. (25p) 120 (23/1)
Wolverhampton Dodley Brews. (25p) 276
(23/1)

Sarciays Bank Intnl. 94pcCap.Notes 1982 USS1024 314 Canada 9pcBds. due 15/10/83 9316 15 (18/1) CompAir 84pcBds. USS101 (18/1) FOREIGN CORPS. (--) Saku (C. of) Spc Gold Ln. 31 (1891) Moscow 41:prin, 1912 11 (23/1) **BANKS (120)** 

Vol. | Last | Vol. | Last | Stock

10

- F.295 3 F.22,8

F.570

43e 5221g - F.22.40 569 kg

F.73.60

F.118.20 Fr.5650 F.20.50

F.115.60

— |\$<del>54</del>4 51e \$27" - \$1011s

1,20

9.90 4.80 --

9.50

13.70

## Stock Exchange dealings

The number of dealings marked on Thursday in each section follows no of the section. Unless otherwise denoted, shares are £1 fully paid

75 (237)
Forward Technology (adestries (25p) or (187)
Forser Minsep (25p) 153
Foster Bruthers Clothlag Co. (25e) 860
Foster Clothi Son (25p) 26 (227)
Francis ladgaries 25p) 51 (187)
Francis ladgaries 25p) 51 (187)
Francis Parker 7/bocl.n. 53p
French Kier (25p) 29t 85
Freemans (London SWS) (25p) 149t
Freemans (London SWS) (25p) 1

usbary Schweppes (25a) 607a0 11a0 1 2 mrys (500) 141 (234) urd (Dundee) (25a) 16 leteresd, Rober A (10p) 34 (21f1) unford Engineering (10p) 620 impar | International (20p) 860 uning (4) (25p) 480 9 pe | Industries (25p) 2380 41a0 400 3 sper-Neff (10p) 61 604 sperals (50) 40 (231) ravans international (20p) 594 9 irch Engineering Gp. 101ppcCum.Red.Pi 513 (10f1)

General Wotors Corporation Sts. or Com. Sts. (18713) 524-10

Gestatner Hidgs. (25p) 75 5 118;11. A (25p) 68 9 70 7 2 (25;1). 40pcUnscri. Ln. 73 (22;1). Gibbs Dandy 7pcPf. 37 (22;1). Giddings Lewis-Fraser 4pcUnscri. Ln. 1320 Genes 6p. (25p) 105 6. 5pcBH. 115 (23;1). Gill Duffus Gp. (25p) 1330 6 5. Giltspur (10p) 71 (27;1). Gistop Pavillon (10p) 40 (22;1). Gistop Pavillon (10p) 40 (22;1). Gistop Pavillon (10p) 40 (22;1). Gistop Gp. SpcUnscri. 1, (50p) 27 (23;1). 7pcUnscri. 1, (50p) 30 (22;1). Gistop Hidgs. (50p) 4800 80 5 77 87 4 2. 7;pcUnscri. 1, (50p) 4800 80 5 77 87 4 2. 7;pcUnscri. 1, (50p) 30 (22;1). Greton (M. J.) (Contractors) (10p) 37 (22;1).

Unscri.L. e.s. (25.1)
Geome Photographic Prod... (10p) 54
(22/1)
Geome Photographic Prod... (21p)
Goodberg (A.) Sons. (25p) 45 (21p)
Goodberg (A.) Sons. (25p) 45 (21p)
Goodberg (A.) Sons. (25p) 45 (21p)
Goodberg (R.) Sons. (25p) 31 (22p)
Goodberg (R.) Sons. (25p) 31 (22p)
Goodberg (R.) Sons. (25p) 31 (22p)
Goodberg (R.) Sons. (25p) 40 (22p)
Goodberg (R.) Sons. (25p) 45 (22p)
Goodberg (R.) Sons. (25p) 45 (22p)
Grappian Hidgs... (25p) 45 (22p)
Granda Gp. A. (25p) 46 (25p)
Granda Gp. A. (25p) 46 (25p)
Granda Gp. A. (25p) 160
Great Universal Stores (25p) 4040. A.
(25p) 167 (25p)
Greet's Economiser (25p) 160 (15p)
Greet's Economiser (25p) 161 (15p)
Group Lotus Car Cos. (10p) 57 (22p)
Group Lotus Ca

Haltreet (James) (Hidgs.) (10p) 40; 5; (23;1) Hampson Industries (5p) 94; (27;1) Hampson Industries (5p) 94; (27;1) Hampson Toron. (SA0.25) 88 18;1) Shs. (SA0.25) 37 pm (13;1) Hanson Trust (25p) 1390 400 1 2. 6f;nc Ung.Lu., 79a Harris Sheidon Group (25p) 38 (22;1) Harris Sheidon Group (25p) 38 (22;1) Harris Gheinsway (20p) 740 Harris Gheinsway (20p) 159 (23;1) Harris Gheensway (20p) 159 (22;1) Harris (25p) 70 (21;1) Havelet (25p) 1890 92 6 4 99. 35;pcPf. 36 (21;1) 74;pcQh. 62 (21;1) Havelets Theson (25p) 34 Havelet Leisure (5p) 40;1 Havelet (5p) 12;2 (23;1) Havelet (5p) 12;2 (23;1)

Hawlens Topson (25p). 34
Hawley Lelsure (5to) 401;
Hawthorn (R. W.) Leslie (50p) 55 (18/1)
Hawthorn (R. W.) Leslie (50p) 55 (18/1)
Hawthorn (R. W.) Leslie (50p) 55 (18/1)
Hawthorn (Sp.) 124 (25/1)
Hawthorn (Sp.) 124 (25/1)
Hawthorn (Sp.) 124 (21/1)
Helene of London (10p) 244 (21/1)
Helene of London (10p) 244 (21/1)
Helene of London (10p) 244 (21/1)
Helene of London (20p) 112 10 (22/1)
Helene of London (20p) 112 10 (22/1)
Helene of London (20p) 112 10 (22/1)
Helenes (20p) 57 9 100. Septimala. 52 (22/1)
Helenes (20p) 57 9 100. Septimala. 52 (22/1)
Helenes (25p) 57 100. Septimala. 52 (22/1)
Helenes State Plant (10p) 150
Hestair (25p) 43 (21/1)
Hermen Statth (10p) 150 150
Hewden-Staar Plant (10p) 550
Hewden-Staar Plant (10p) 550
Hewden-Staar Plant (10p) 550
Hewden-Staar Plant (10p) 550
Hewden-Staar (25p) 42 (21/1)
Highand Welch (Higsal (50p) 154
Highams (25p) 48 (21/1)
Highand Electronics (20p) 250 (32/1)
Highand Electronics (20p) 36 (22/1)
Highand State (25p) 750 8
Hought Fin. (10p) 46 (10p) 14
Hought State (25p) 125 (22/1)
Hought Allenes Hides (50p) 53 2 (22/1)
Hought Allenes (50p) 225 (22/1)
Hought Allenes (50p) 225 (22/1)
Hought Allenes (50p) 37 (50p) 102 (16/1)
Hought Hought Allenes (50p) 13 (16/1)
Hought Allenes (50p) 13 (16/1)
Hought Hought

Hoveringham Grs. Restd. Vtd. (25p) 71
(23f1) Howard Wyndham (20p) 8. A (20p) 71,
(23f1) SpcRd.Ph. (20p) 9 (18m)
Howard Wathr. (25p) 19 (23f1)
Howard States (16 (22f 18m)
Howard Teness or (16 (22f 18m)
Howard Teness or (25p) 69 84; 70;
Howard Teness or (25p) 24 (21f1)
Howard Teness or (25p) 24 (21f1)
Humber Special Teness (25p) 27 (22f1)
Humber Special Teness (25p) 27 (22f1)
Humber Associ Inds. (25p) 273 7(
(22f1) Did. (25p) 198
Humber Grp. (10p) 681;

K Sheet (25p) 68d (15p) 70 1. 7012 (22f) Kalamazoo (10p) 66's 512 Kenoing, Motore Group (25p) 70 1. 7012 (22f) Kenoing, Motore Group (25p) 70 1. 7012 (22f) Kershaw (A.) (5p) 5104 (21f) (21f) Kizchen (Robert Taylor) (10p) 148 (22f) Kitchen (Robert Taylor) (10p) 148 (22f) Kitchen (10p) 256 34e Kode Ja (25p) 216 (21f) (10p) 65 412 (30cl.s. 117 16 Kwik Sava Discount (10p) 118 20

LCF, Hidgs. (250) 71 70 (23/1)
LCF, Hidgs. (250) 77 70 (23/1)
LRC Int. (10a) 27 87 (23/1)
LWT Hidgs. (250) 105 (21/1)
Ladbroke Gro. (100) 1450 401: 3 8 502
492 9. Warrants to subscribe for Ord.
801:4: 804.1: 59; (23/1)
Laide Sride Outerwest (20a) 49 (22/1)
Laide Gro. (250) 47 (22/1)
Laide Elliot (250) 52 (21/1)
Laide Elliot (250) 52 (21/1)
Lanc (Percy) (10b) 23
Lagorit Industries (50p) 1021:20 20 4 3

| Lagrence Scott (25p) 570. \$4acDb. 54 (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) | (271) Lyles (S.) (200) 590 70

MDW Hidgs. (250) 45 (211)
MFI Farmfurne Grosp (10p) 834 436 50
4 2 3 84: 5 7 6:
MK. Ejecuric Hidgs. (25p) 180 (23f1).
7/spcin. 641 (22f1)
MY Dart (10b) 450
McClesy 1 Amie Grosp (25p) 11 (23/1)
McClesy 2 1 Amie Grosp (25p) 11 (23/1)
McCharquodale (50p)
Maclay (18s) (22h) 42 (22f1)
McCharguodale (50p) 42 (22f1)
McCharguodale (50p) 65 (100 (1811)
McCharguodale (50p) 65 (100 (1811)
McCharguodale (50p) 65 (20f1)
McCharguodale (50p) 85 (25p) 95
McGuodale Service (25p) 95 (20f1)
Management Agency Music (10p1 122
Manders (Holds.) (25p) 180 (21f1)
Management Agency Music (10p1 122
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Wood G. W.

IESTEKUA	\ <b>Y</b> —			Park to Service
	Ng, nomina- of tion marks	Closing price (p)	Change on day	1979-80 · 197 high To
RTZ	25p 10	402	+20	416 . 22
ICI LASMO	EI 9	375	+ &	415 3
	25p 9	405	+27	405 12
Rank Org Beecham		208		300 10
Lonrho	- 25p 7			189 11
Premier Cons.	20p 7		2	109
Shell Transport	25n r	624	∴ <del>1.</del> 5	∍ <b>62</b> {
Unilever	25n. e	344 462	+12	402 727
Western Mining	\$40.50 G	232	7.27	-680 44
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ON THE WEEK-### Section | Se

GM C SOUL 4   DOG! TOTAL VOLUME IN CONTRACTS	· 4800
C=Cali	P=Put
U	
BACE LEN	DING RATES
DAJE LENI	JING RAILS
A.B.N. Bank 17 %	■ Guinness Mahon 17 %
Allied Irish Bank 17 %	Hambros Bank 17 %
Amro Bank	Hill Samuel
American Express Bk. 17 % Henry Ansbacher 17 %	Hongkong & Shanghai 17 @
A P Bank Ltd 17 %	Hongkong & Shanghai 17 % Industrial Bk. of Scot. 171%
B Arbuthnot Latham 17 %	Keyser Ullmann 17 %
Associates Cap. Corp 17 %	Knowsley & Co. Ltd 184%
Banco de Bilbao 17 %	
Bank of Credit & Cmce. 17 %	Lloyds Bank
Bank of Cyprus 17 %	British Sun
Bank of N.S.W 17 %	Samuel Montagu 17 %
Banque Belge Ltd 17 %	■ Morgan Grenfell 17 %
Banque du Rhone et de	National Westminster 17 %
la Tamise S.A 174%	Norwich General Trust 17 %
Barclays Bank 17 %	P. S. Refson & Co 17 %
Bremar Holdings Ltd. 18 %	Rossminster 17 %
Brit. Bank of Mid. East 17 %	Rossminster
Brown Shipley 17 %	Schlesinger Limited 17 %
Canada Perm't Trust 17 % Cavzer Ltd 17 %	E. S. Schwab 17 %
	Security Trust Co. Ltd. 18 %
Cedar Holdings 17 %	Standard Chartered 17 %
	Trade Dev. Bank 17 %
Choulartons 17 % C. E. Coates 17 %	Trustee Savings Bank 17 %
	Twentieth Century Bk. 17 %
	United Bank of Kuwait 17 %
Co-operative Bank*17 % Corinthian Secs 17 %	Whiteaway Laidlaw 171%
The Cyprus Popular Bk. 17 %	Williams & Glyn's 17 %
Duncan Lawrie 17 %	Yorkshire Bank 17 %
Eagil Trust 17 %	Members of the Accepting Houses
E. T. Trust Limited 17 %	Committee.
irst Nat. Fin. Corp 181%	7-day deposits 15%, 1-month

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Mar.

rist Nat. Fin. Corp... 181%
First Nat. Secs. Ltd. ... 18 %
Robert Fraser ....... 18 %
Antony Gibbs ....... 17 %
Greyhound Guaranty ... 17 %
Grindlays Bank ....... 17 %
5 Demand deposits 15%. 1-month deposits 15%. 1-month deposits 15%. 15% for sums of £10,000 and under 15%. up to £25,000 15% and over £25,000 15%.

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(201). Inter-Civ investment Group (200) 101, Intell. Springs Machines (U.S.S1.25) Z0760
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UNIT TRUSTS (6) American Revry, Fund in. Uts. 18/11. Accu. Uts. 53.20 Australesian and Gen. Fund in. 81.4 (21/1) Conversion Trust Fund income Units (18/1) Conversion Trust Fund Income Gains (1871) Div. Fund Income Units 121.26 Extra Yield Fund Income Units 89.7 (2371)
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Units 73.3 (2271)
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Northpate Expl. (SC1) 450; 80;
Northpate Expl. (SC1) 450; 870; 3 83
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Zambla Copper Invests. (SBD).241 471/4

Anglo-American Coal Corp. (RO.50) 11 (2 hff)
Anglo American Corp. of S. Africa (R0.50) 11
Anglo American Corp. of S. Africa (R0.70)
U.S.S. 3k-0 \*no 13.60 12-20 p6060
Anglo American Gold Invest. (R1) p39000
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Abbey National .....

Aid to Thrift .....

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Catholic .....

Chelsea .....

Cheltenham and Gloucester

City of London (The) ......

Coventry Economic .....

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Greenwich .....

Guardian .....

Hendon .....

Huddersfield and Bradford...

Lambeth .....

Alliance ...... 10.25

Anglia Hastings and Thanet 10.25

Bradford and Bingley ....... 10.25

Bristol and West ...... 10.25

Bristol Economic ...... 10.25

Britannia ...... 10.25

Burnley ..... 10.25

Cardiff ...... 10.50

Cheltenham and Gloucester 10.25

Citizens Regency ...... 10.25

Coventry Provident ...... 10.25

Ealing and Acton ...... 10.25

Gateway ...... 10.25

Halifax ..... 10.25

Heart of England ...... 10-25

Hearts of Oak and Enfield... 10.25

Learnington Spa ...... 10.35

Leeds Permanent ..... 10.25

(Ro.50)
(Ro.50 General Mining & Finance Corp. (RU.40)
800
Gold Fields of South Africa (R0.25)
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Gold Fields Property (R0.02); 716 221-1;
Grootyfel Property (R0.02); 716 221-1;
Grootyfel Property (R0.02); 716 221-1;
Grootyfel Property (R0.02); 716 221-1;
Harmony Gold Mining (R0.50) U.S.171-0
16-10 16-11 12 14 19706
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Rand Mines Properties (R) 290 5 18(1)
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S56. 46.76 64 54
S5. Helena Gold Mines (R1) U.S.53140
S5. Helena Gold Mines (R1) U.S.564 (25/1)
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South African Land & Exploration (R0.35)
28.3 (23/1)
South African Land & Exploration (R0.35)
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29/1090 (190 U.S.233)
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20015 (23/1)
U.C. Investments (R1) p4014 3854 400 5
Union Corp. (R064) U.S.1340 p5720
800 50 90 603
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Amalgamated In Mines of Nigeria (Hidgs.) (100) 296
Bisich Tin Co. (1709) 124. 12 (18/1)
Gold and Base Metal Mines (12½0) 10½6
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United Tin Areas (12½0) 14 (18/1) Diamond (7)

Anglo-American Inv. Tst. (R0.50) 46 (221)

Begrs Consd. 40mcPi. (Reg.) (R5) £8: (181). (87.) (R5) £11.95 (181). Did. (Reg.) (R0.05) 4450 400 \$60 58 \$U\$10.40. (87.) (R0.05) 4800 OIL (216) Attock Petroleum (20p) 172

3ritish-8oraco Petroleum Synd. (10p)
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150p ed.) (25p) 1359 42 40 1 37 8.

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9pc1ndel. 58

47 (21/1). 8pc5tlinget.in. 61 (23/1)

Centery Ols. Group (16p) 126 (23/1)

Centery Ols. Group (16p) 126 (23/1)

Chart Ols. Group (16p) 126 (23/1)

Hunting Petroleum Shorisch. 75\(\bar{\text{c}}\) (16/1)

Hunting Petroleum Sarvices (25p) 1200 Attock Petroleum (20p) 172 British-Borneo Petroleum Syná. (10p)

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PROPERTY (68) 

BUILDING SOCIETY RATES

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## LOCAL AUTHORITY BOND TABLE

Deposit

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10.75

Authority (telephone number in parentheses)	Annual gross interest		Minimur sum	Life n of bond
Adur (079-176 1591)  Barnsley (0226 208232)  Knowsley (051-548-6555)  Redbridge (01-478 3020)	. 144 - 144	i-year i-year i-year i-year	£ 1,000 1,000 1,000 200	Year 2-3 2 1 5-6

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11 811]
Dorinstor inv. 110 pp 81
Anglish 12 pcln. 921,
Extates General inv. (20p) 31 ij 30
Estates Prop. inv. (25p) 131
Extates 25p) 112
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Greenshaven Secs. 7 to 10 to 10

(10p) 253: (100) 2533 London County Frachold Lessehold 3Lpc 1810b. 70½ (22/1). SignistDb. 85 (21/1) Supp. Prop. (25p) 80 (22/1) MaPC (25p) 182 3 10 1. Spcin. 58 (18/1). Spcin. 1356 McKay Secs. (20p) 135 (18/1) Marlborough Prop. Holdings (5p) 34½ 5 Maribbrough Prop. Hommings (39) 4 (217)
Adder Estates (25p) 45 (22/1)
Marier Estates (25p) 45 (22/1)
Moontview Estates (5p) 103 5 (21/1)
Mockiow (A. J.) Group (25p) 175. 13 Lpc
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(25)11 Property Holding Invest, (25p) 124 (21f1) Property Partnerships (25p) 150 (1817) Property Security Invest, (50p) 148 (22f1) Societ, 68 Society Invest, (50p) 148 (22f1) Societ, 68 Society (25p) 105 (21f1), A (25p) (104) 15 (21f1) Samuel Prop. (25p) 110 11 (23f1) Samuel Prop. (25p) 110 11 (23f1)

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UK RAILWAYS (--) Canadian Pacific ISC5) \$15% (23(1), 4pt Db. \$304 (23(1) FOREIGN RAILWAYS (-) ntofagasta (Chill) 50 (22/1)

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Biantyre Tea Hidgs, (25p) 100 (21f1)
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Lawrie Hidgs, 45R (22f1)
Bur Estates Hidgs, (25p) 88 (18f1)
Surmah Valley Tea (25p) 153 (21f1)
Williamson Tea Hidgs, 277 (18f1) CANALS (4) Channel (10p) 44 (23/1) lester Ship Canal 2500, 4pc2ndMts Manchester Strep Series Db. 28
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Bristol 8cpf, 934c0 5 (221)
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East Surrey A 7ac 80 (221)
Essex 3.5cc 32 (231), 3.85cpf, 726,
8ccbb, 61b, (221), 10ccbb, 72 (231),
101pcbb, 73h, (231)
Hartiepool 8cpf, 1981 924c6
Lee Valley 4.2cpf, 68 (221)
Mid Sussex 8cpf, 940
S. Staffordshire 2.1pcff, 18h, (1811), 94pc
Db, 64; (2311)
Suther 7ac 62 (1811)
West, Hampshire 3.85cpf, 290 (2111)
West, Hampshire 3.85cpf, 290 (2111)

RULE 163 (1) (e) argains marke l in securities which are quoted or listed on an Overseas Stock Exchange. JANUARY 24

\*Term shares

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

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12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

bonus p.a. (£15,000 only)

12.85 5 yrs., 12.35 4 yrs., 11.85 3 yrs.

11.85 3-yr. withdrbl. increment share

12.00 4 yrs., 11.75 3 yrs., 11.25 2 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

12.75 5 yrs., 12.25 4 yrs., 11.75 3 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

12.50 5 years, 11.00 3 months' notice

12.00 4 yrs., 11.75 3 yrs., 11.50 2 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

11.55 3 months' notice, £250-£10,000

12.55 5 yrs., 12.30 4 yrs., 11.90 3 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

11.75 3 yrs., 11.50 2 yrs., 11.25 1 yr.

11.90 6 mth., 1.25 3 mth., min. £1.900

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

12.50 4 yrs., 11.80 3 yrs., 11.50 2 yrs.

12.50 5 years, minimum £1,000

12.10 4 yrs., 11.35 2 yrs.

12.00 6 months, minimum £2.000

11.75 3 months, £1,000 minimum

11.65 2 years, £2,600 minimum

12.00 4 yrs., 11.50 3 yrs., 11.35 3 mt nt

- Premium shares including 1.00

10.75 3 months

- 10.95 over £5.000

11.01 3 months' notice

12.50 5 years, 12.00 4 years

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Guitstram Resourcas 1600
Haoma Gold 28
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Huston's Bay Oil East £354.6
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JANUARY 23
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Boun JANUARY 23

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Rush Hompkins Group (259) 157 (21/1)
Samuel Prop. (259) 110 11 (2311)
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Webs (13) (39) 15/90. \$pecho \$69; (27/1)
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Associated Manganese 5:151-0

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Esson Corp. 180. 120-2

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Harriesvill Resources 205

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Woodside Pets. 123 32 26 34

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AMEX \$2340
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RULE 163 (2) (2) Applications granted for specific bargains in securities not listed on any Stock Exchange. JANUARY 24

Civide Petroleum 320 17 16 15 12 10 Daileung 12. New 13 12's Dellar Land 20 Edinburgh Secs. 125 2 Gaie 66.1 A 160 55 GRA Frop. Trust 13\(\) : 13 Harvey Thompson 148 4 Kans Atlas Srowery Specht 330 Kollock 17 perfect Pt. £1 1993-98 77. Crw. (1st Seriem 80 73 Le Riches Stores 230 McLaughin Harvey 60 McLaughin Harvey 60 McLaughin Harvey 60 Nationwide Leisure 6: 51 Nutratis fedierers 7 perp. 40 Oldham Brawery 68 6 3 Orient and General Ima. 9pctn. £80 Southern Newhappers 185 4 Southern Newhappers 185 4 Southern Newhappers 185 4 Tectocole Ragaila Ims. 20 Increed Ragaila Ims. 20 Increed Ragaila 187. Del. (25p) 128 \$ United Frigority Ims. 8 85

JANUARY 23 Ail England Lawn Tennis Ground \$50 Dec. 1981-55 (£1.060 paid) £5,950 Applied Computer Techniques 255 58 63 Aran Esergy 354 2 60 38 6 5 4 2 50 48 6 4 2 40 38 5 30 20 10 390° 65° Artenai F.C. £130 Ealer Lighm) elistainates A 5 4 2 40 58 6 30 20 10 390° 65° ANSAD FC, £130 Baher 1/5km) eleculation) PM. 185 7. Now Ph. 180 76 5 4 80 KHI Chemicals 92 89. New 90 Bridgesorter Inv. 101: 10. Carbon Real Estates 20 Carbon Real Estates 20 Cananel Hotels Props 17 'CIC Investment', 1 Calvinace 16 15 Commercial Bank of Wales 89 5 Commerc

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Eastbourne Waterworks 14.9pc Max. Div.)
Eastbourne Sec. 129 5 6 2 20
Elerator Pope A 315 14 12 14 13 14
Elerator Pope A 315 14 15 14 14 13 14
Half Bros. 138 6 Steamship A 132 30
Jack Bros. 138 Jack Bros. 139 Jack Bros.

**UK MONEY MARKET** Bank of England Minimum Lending Rate 17 per cent (since November 17, 1979) The Treasury bill rate showed pared with 15.7439 per cent, the previous week, and the minimum accepted bid was £96.06 against £96.055. Bids at that level were met as to about 1 per cent and

> replacing a similar amount of maturities, Day-to-day credit remained in short supply in the money market, and the authorities gave other hand banks brought assistance on an exceptionally

moderate purchases of Treasury bills both from the discount houses and banks, some of which are for resale at a fixed future hardly any change at yesterday's date, and a small number of fresh news. The dollar remained tender at 15.7443 per cent, compared with 15.7439 per cent, the day but by lent a very large amount started to rise late in the afterto seven or eight houses at MIR noon, notably against sterling, for repayment on Monday. The and may have gained some market was faced with the repay-ment of Thursday's large official above in full. The £300m bills advances and a moderate net on offer attracted bids of take up of Treasury bills to £760.79m, and all bills offered finance. There was a small were allotted. Next week a further £300m will be on offer. Government disbursements and a small increase in the note circulation. The balance of the shortage was attributable to the settlement of gilt sales. On the

JANUARY 22

balances a small way above large scale. This comprised target.

THE POUND SPOT AND FORWARD 2.2630-2.2825 2.2635-2.2645 0.57-0.47c pm 2.6260-2.6420 2.6270-2.6280 1.06-0.95c pm 4.33<sup>1</sup><sub>2</sub>-4.36<sup>1</sup><sub>3</sub> 4.33<sup>1</sup><sub>4</sub>-4.34<sup>1</sup><sub>4</sub> 3.2c pm 12.23<sup>1</sup><sub>2</sub>-12.32<sup>1</sup><sub>3</sub> 12.24-12.25 1.0610-1.0675 1.0615-1.0625 par-0.10p dis 2.76 1.57-1.47 pm 2.6 4.57 2.16-2.00 pm 3.1 6.91 74-54 pm 6.2 3.19 52-42 pm 6.2 0.49 12-34 die -0.3 -0.56 0.14-0.24dis -0.7 2.620-2.6420 4.33',-4.36', 63.75-84.20 12.23',-12.32', 1.0610-1.0675 1.0610-1.0675 1.02-3.94', 1.02-1.14.20 1.05-1.13.30 149.55-180.70 149.65-18391 149.65-18391 149.65-18391 3's-2'spf pm par-50c dis 5-55c dis 9-11lire dis 9.54 9-8 pm -2.65 20-120 dis -2.40 20-120 dis -8.57 23-26 dis 149.55-150.70 149.60-149.70 5-55c dis —2.40 20-120 dis 1826'-1838'; 1826-1827 5-111ird dis —8.57 23-26 dis as 11.08'-11.15'; 11.09-11.10 87-81-0re pm 8.11 177-157- pm 8.11 177-157- pm 5.87 107-97- pm 15.87 12.05-11.70- pm 15.84-3.67- 3.65'-3.65'-3.65'-4.45- pm 11.48 107-97- pm 18-12-5-11.70- pm 11.48 107-97- pm 18-12-5-11.70- pm 11.48 107-97- pm 18-12-5-11.70- pm 11.48 107-97- pm 11.4 Norway France Sweden Japan

North Sea Assets 61 North Sea Assets Now 62 80 Oldham Snewery 67 Oriott General Inv. Secial 645. Swan Hatner Group 47, 14 PMPA Int. 271,4\* Thering-Swankins 127 Typehips 127 Ryships Did. (25p) 126 5 i perime-Signables 127 Therme Skysham Did. (25p) 128 Tem Hill 19 United Rubber Collec (1932) 13 Watth industrial Inv. 74 3 JANUARY 21 Applied Computer Techniques 250
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Stobens :UK) 596 90 85 80 76 2 88 6
2 50 58 6 5 4 2 48 6 4 2 40
Viking Oil 685 80 75 65 4 2 40
(By permission of the Stock
Exchange Council)

**EXCHANGES AND BULLION** 

Trading was generally dull in currency markets yesterday, as business tailed off before the weekend, in the absence of any strength from further rises in the U.S. prime rates to 151 per cent. Against the D-mark, the U.S. unit finished at DM 1.7350 compared with DM 1.7315 on

rose to a high of \$2.2825 before coming back to \$2.2775, where it stayed for much of the day. However in the last half hour or so, the pound fell to a low of \$2.2630 and closed at \$2,2635-2.2645, a fall of 1.45c from Thursday. Sterling's overall decline was reflected in its trade weighted index, which fell to 71.9 from 72.1, having stood at Thursday, and rose against the 72.0 at noon and in the morning. Swiss franc to SwFr 1.6150 from Gold lost \$35 an ounce to close SwFr 1.6070. In terms of the at \$665-675 after opening at Japanese yen, the dollar rose \$700-710. Since last Friday the slightly to Y239.50 from Y239.30. metal has fallen by \$165 an On Bank of England figures, its

GOLD

	Ja	utuary 25	; Ja	inuary 24
· · · · · · · · · · · · · · · · · · ·	9	old Buillon (fine o	RUCE)	
Close	\$700.710 \$691.50	(£293 4-29734) (£307-3111 <sub>2</sub> ) (£303_343) (£293,368)	5700-710 5680-690 5712 5717	(£307-312) (£298-308) (£312-281) (£314-336)
	-	Gold Coins		
Kragerrand Mapleleaf	\$660-675 \$170-175 \$186-195 \$186-195 FFr715-725 \$806-825 \$630-640 \$710-780	(£290-300) (£290-300) (£24-77) (£80-83) (£80-83) (£80-83) (\$Fr250-270)	\$700-720 \$700-720 \$180-185 \$185-195 \$185-195 \$185-195 \$FF-715-725 \$870-890 \$700-715 \$745-775	(£800-310) (£300-310) (£76-82) (£75-90) (£76-90) (£76-90)

**EXCHANGE CROSS RATES** 

Jan. 25	PoundStarting	U.\$, Dollar	Deutschem'k	Japan'se Yen	FrenchFranc	Swiss Franc	Dutch Guild'r	Italian Lira	Canada Dojia	Belgian Franc
Pound Sterling	1.	2.264	3.950	542.0	9.198	3.658	4,843	1827.	2.628	63,85
U.S. Dollar	0.442	1.	1.756	259.4	4,063	1.616	1.918	806,8	1.161	28,20
Deutschemark	0,254	0.576	1.	137,9	2.540	0,931	1.105	464.8	0.569	16.25
Japanese Yen 1,900	1,845	4.177	7,251	1000.	15.97	6.748	8.012	5370.	4.848	117,8
French Franc 10	1,087	2.462	4.278	589,5	10.	3.977	4.721	1986.	2.657	69.48
Swise Franc	0,273	0,619	1.075	148,2	2.515	1.	1.187	499.4	0.718	17.46
Dutch Guilder	0,230	0.621	0.905	124.8	2,118	0.848	2.57.7	420.6	0.605	14.70
Italian Lira 1,000	0,547	1,240	2.152	296.7	5.036	2.002		1000.	1.489	34.96
Canadian Dollar	0,381	0,852	1.496	206,3	3,500	1.592	1.653	695,1	1.	24.50
Belgian Franc 100	1,666	3,545	6.155	<b>3</b> 48,9	14.40	5.728	6.801	2861.	4.115	100.

LONDON MONEY RATES

Jan 25 1980	Sterling Certificate of deposit		Local Authority deposits	Local Auth- negotiable bonds		Company	Discount market deposits	Treasury	Eligible Bank Bills •	Fine Trade Bitls #	
Overnight 2 days notice		16-21	1814	· .=		18-1734	16½-17	=	_ 1		
7 days or 7 days notice	_	1719.1734	184	! '- !	184	1812.1754	 163 <sub>4</sub> .17	=	= }	=	
One month	177-1758	1754-1734 173-174	171g.181g	1914-19 1834-1814		1812.1778	1634	154-15 <u>4</u> 154-15 <u>8</u>	174.1754 174	185g 183a	-
Three months.	17 5-171g	17,1-17,1 164-164	174-174 161g-163g		153	1778.1754	164,	1539-153,	18 <u>11</u> 151 <sub>8</sub>	171g 16	į
line months! One year	15 - 15	1514-151 <u>2</u> 1578-1578	151 <sub>2</sub> -155 <sub>8</sub>	1554.155e 154-15	16 154	= 1	=	=	=	=	
WO YEARS	<u>/</u>		15월-15년	· – <u>!</u>		<u> </u>		-	1	-	į

Local authorities and finance houses goven days' notice, others eeven days fixed. \* Long-term local authority mortgage rates nominally three years 15½-15½, per cent; four years 15-15½, per cent; five years 14½-15½, per cent. • Bank bill rates in table are buying rates for prime paper. Buying rates for lour-month bank bills 16½-16½, per cent; four-months

trade bills 164 per cent.

Approximate selling rates for one-month Treasury bills 151-152 per cent; two-months 151-152 per cent; three-months 152-152 per cent.

Approximate selling rates for one-month Treasury bills 171-172 per cent; two-months 151-1712 per cent; three-months 152-172 per cent; two-months 151-172 per cent; three-months 163 per cent; one-month trade bills 183 per cent; two-months 183 per cent and three-months 163 per cent.

Finance Houses Base Rates (published for the Finance Houses Association) 17 per cent from January 1, 1980.

Clearing Bank Deposit Rates for sums at seven days notice 15 per cent. Clearing Bank Rates for lending 17 per cent.

Treasury Bills: Average tender rates of discount 15.7443 per cent.

Jan. 25 -34.6 -8.3 -16.5 +24.3 +13.7 -2.7 +46.2 +20.2 -5.5 -49.7 +16.8 Based on trade weighted changes for Washington agreement December, 18 (Bank of England Index=100).

**CURRENCY MOVEMENTS** 

**EURO-CURRENCY INTEREST RATES** 

The following nominal rates were quoted for London dollar certificates of deposit: one-month 14.20-14.30 per cent; three months 14.35-14.45 per cent; six months 14.30-14.40 per cent; one year 13.60-13.70 per cent. Dutch Suider Swiss France U.S. Dollar Jan. 25 Sterling French Franc Hallan Lira

101g-105q 101g-105q 103q-11 107g-111q 105q-11 103q-11 184-185 184-186 18-184 175-171 165-164 153-151 1519-1418 14-1414 15-1514 14-8-1418 14-8-1418 14-1414 121<sub>2</sub>-151<sub>2</sub> 121<sub>2</sub>-151<sub>2</sub> 136<sub>4</sub>-14 131<del>2</del>-14<sub>1</sub>5 151<sub>6</sub>-14 15-135<sub>2</sub> 114-112 1112-12 5,8-511 511-5;2 634-578 638-534 7|2.7|2 778 8 8|2.8|4 8|4.8|4 8|4.8|4 8|4.8|5 1134-12 1134-12 12-124 1234-13 1314-1334 1314-1334 201g.271g 241g.273q 231g.961q 2214.231q 21.92 20.21 5-8 71<sub>2</sub>-81<sub>8</sub> 76<sub>8</sub>-8<sub>72</sub> 81<sub>4</sub>-81<sub>2</sub> 81<sub>4</sub>-81<sub>2</sub> 81<sub>4</sub>-83<sub>4</sub> 7 days' notice. 18 | 8 | 14 | 8 | 15 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 | 8 | 14 three months....

Long-term Eurodollar two years 12½-12½ per cent; three years 12½-12½ per cent; four years 12½-12½ per cent; five years 12-12½ per cent; nominal closing rates, or term rates are cell for starting, U.S. dollars and Canadian; two-day call for guilders and Swiss francs. Asian rates are closing rates in Singapore.

EMS EUR	OPEA	N CUR	RENCY	ŲNIT	RATES	Jan. 25	£	;	i	£ Note Rates
	ECU central rates	Currency smounts against ECU January 25	% change from central cate	% change adjusted for divergence	Divergence limit %	Argentina Peso Australia Dollar Brazii Cruzeiro Finland Markka	2.0500-2.0540 99.34-100,84	0.9015-0.9020 48,90-44,30	Austrie Belgium Denmark	12,28-12,36
Belgian Franc Danish Krona German D-Mark Franch Franc Dutch Guilder Irish Punt Changes Weak cui				+1.45 +0.44 +0.11 -0.39 -0.02 +0.44 +0.25 ianga denotes		Graek Drachma. Hong Kong Dollar Iran Rial. KuwaitDinar (KD) Lucembourg Fra. Malayals Dollar. New Zealand Dir. Saudi Arab. Riyel. Singapore Dollar. U. A. E. Dirham	10,851-10,874 10,851-10,874 0,615-0,625 63,80-63,90 4,9575-4,9676 2,8005-2,3065 7,61-7,71 4,8775-4,8875 1,8495-1,8510	1/2 4,7805 4,7835 1/2 0,2719 0.8720 28,19-28,21 9,1960-2,1870 1,0120-1,0130 3,3590-3,3610 2,1505-2,1515 0,8170-0,8175	Germany	3.931-3.961 1910-2000 544-649 4.341-4.371

OTHER MARKETS

Rate given for Argentina is free rate.

U.K. CONVERTIBI	E S	rock:	S 18/1 <sub>/</sub>	/80								provided by International	
· .	Size	Commons		Con-	Tiles	D.J	Рте	mium†	Income			Cheap(+) Dear(-)	
Name and description	(£m)	Current price	Terms*	version dates	Flat yield	Red. yield	Current	Range‡	Equ.§	Conv.	Diff.♡	Current	
Bank of Ireland 10pc Cv. 91-96	1.20	150.00	47.6	77-81	6.8	4.6	-12.5	-13 to-4	0.0	13.9	8.1	+20.6	
British Land 12pc Cv. 2002	7.71	215.00	333.3	80-97	. 5.6	4.2	- 2.3	- 6 to 12	0.0	91.0	41.4	+43.6	
Hanson Trust 61pc Cv. 88-93	3.38	80.00	57.1	76-81	8.3	9.4	.00	- 7 to 14	6.0	6.2	0.2	+ 0.2	
Slough Estates 10pc Cv. 87-90	5.50	208.00	187.5	78-86	4.8		· 2.7	- 6 to 9	36.2	42.6	<b>3.</b> 0	+ 5.6	
Slough Estates Spc Cv. 91-94	24.88	111.00	78.0	80-91	7.2	6.7	24.8	21 to 28	25.4	49.2	26.7	+ 1.9	
Thorn Electric 5pc Cv. 90-94	1.73	. 88.00	29.1	75-80	5.8	6.5	- 1.1	-10 to 26	0.0	2.5	2.8	+ 3.9	
Ultramar 7pc Net R.Cv.Pfd.	12.59	2,19	0.5	76-83	4.6.	•	- 2.3	-11 to 3	25.2	24.6	<b>– 0.2</b>	+ 2.1	
Wilkinson Match 10oc Cv. 84-98	11.10	78.00	40.0	76-83	12.9	13.3	19.6	18 to 41	20.1	28.2	12.4	- 7.2	

\*Number of ordinary shares into which £100 nominal of convertible stock is convertible. † The extra cost of investment in convertible expressed as per cent of the cost of the equity in the convertible stock. † Three-month range. § Income on number of ordinary shares into which £100 nominal of convertible stock is convertible. This income, expressed in pence, is summed from present time until income on ordinary shares is greater than income on £100 nominal of convertible or the final convertible at whichever is earlier. Income is assumed to grow at 10 per cent per annum and is present valued at 12 per cent per annum. ¶ Income of £100 of convertible. Income is summed until conversion and present valued at 12 per cent per annum. ¶ Income of the convertible less income of the convertible less income of the underlying equity expressed as per cent of the value of the underlying equity. ♠ The difference between the premium and income difference expressed as per cent of the value of underlying equity. ♣ Is an indication of relative desires.

16 13

A. .

Leicester ...... 10.25 Liverpool ..... London Goldhawk ..... Melton Mowbray ..... Mornington

10.80 10.50 National Counties ..... 10.50 Nationwide ..... 10.20 10.50 Newcastle Permanent ...... 10.25 11.25 New Cross ...... 11.00 Northern Rock ..... 10.25 Norwich ...... 10.25 10.00 Paddington ..... Peckham Mutual ..... 10.50 Portman 10.25
Principality 10.25
Property Owners 10.25
Provincial 10.25

11.00 11.25 10.50 10.50 12.25 11.00 11.75 10.50 10.50 1L.75 Skipton ...... 10.25 12.55 10.50 10.75 12.50 10.85 Town and Country ...... 10.25 10.50 10.60 11.70 Walthamstow ...... 10.25 11.20 \_\_\_ Wessex ..... 10.50 11.75 Woolwich ..... 10.25 10.50

10:50 10.50 12.00 12.50 11.75 11.75 · 11.75

12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs. 11.75 11.50 3 yrs., 11.25 2 yrs., min. £500 11.75 6 months, 11.50 3 months

12.50 5 yrs., 11.55 & months' notice 12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs. 11.55 3 months 12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs. 12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs. 12.55 5 yrs., 12.15 4 yrs., 11.75 3 yrs. 11.25-13.10 all with special options 12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs. 12.60 5 yr., 11.6 6 mth. not. min. £500 12.20 6 mths. not. WDL min. 3 yrs. 12.50 5 yrs., 12.00 4 yrs., 11.50 3 yrs.

\*Rates normally variable in line with changes in ordinary share rates. All these rates are after basic rate tax liability has been settled on behalf of the investor.

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FINANCIAL TIMES STOCK MIDICES

# Stock indigestion brings fresh falls in Gilt-edged Leading equities resist with index 3.7 up at 452.4

Dealings tions Dealings Day Jan. 14 Jan. 24 Jan. 25 Feb. 4 closed virtually at the day's Jan. 28 Feb. 7 Feb. 8 Feb. 18 lowest with fresh falls ranging Feb. 11 Feb. 22 Mar. 3 to 7. "New time" dealings may take place from 9.30 s.m. two business days

Gilt-edged continued to suffer fro indigestion vesterday and sustained fresh falls extending to nearly a point, but leading equities resisted early duliness and ended the trading Account on a firm note. The effects of Thursday's dramatic about turn in sentiment lingered in Gilts with the emphasis on the longer of the two new Government stocks which began life on that

Although a large investment had enabled the authorities to sell off the remainder of the fibn issue of Treasury 121 per cent A 2003/05 (£25-paid), the stock later met extensive stag auite and reacted violently from £261 to £241. Yesterday, further offerings British Funds were affected and

The shorts also tended easier, but settled a shade above the day's worst and were rarely more than dawn on balance. Exchequer 134 per cent 1983 (£60-paid), the new short tap stock which the Government broker supplied on Thursday at £601 before withdrawing at that level, closed is easier yesterday

Leading shares recovered from a dull opening on revived institutional inquiry coupled with a limited amount of professional bear-closing and the absence of any worthwhile selling. The movement was gradual but it culminated with most leaders settling with marginal improvements after the official close.

John Brown dipped following disappointment with the profit forecast and this affected the FT 30-share index, which was 3.4 lowered the price to £24 before down at 10 am. Despite John a tentative late rally to £24, Brown closing 7 off at 58p.

LONDON TRADED OPTIONS

Ciosing offer

Account Dealing Dates almost a point discount on Wed around the day's lowest, the firmed 1½ to 92p. Other leading recovering to 59p and closing 7 options needay's tender price of £91½, index ended with a net gain of Buildings attracted fresh invest- off on the day at 58p. Among ment buying with BUB adding other Engineering leaders, GKN on the week to 7.4.

Traded options completed an active Account with 867 contracts arranged for a week's daily average of 1,306, which is much the same as the previous week's Racal attracted 144 deals on the back of the offer for Decca, while others in demand included RTZ, 230, and ICL, 176.

#### Sedgwick Forbes down

Following placing of Midland Bank's 10.46 er cent stake (22m shares) in the group with various institu-tions at a price of around 96p per share, Sedgwick Forbes closed a couple of pence easier at 98p; Midland rose 5 to 355p. Other Lloyds brokers reacted in sympathy and Minet, at 102p, ed with the biggest fall of 7. Willis Faber dipped 5 to 225p and Alexander Howden cheapened 3 to 102p, while C. E. Heath softened 2 to 216p, after 213p. Brentnall Beard, however, held steady at 12p awaiting Monday's preliminary results. Currently in around 164p per share from Marsh and McLennan, Bowring

edged forward a penny to 141p. Composites were inclined harder improved 2 to 236p as did GRE Firmer conditions returned to the major clearing banks as small demand ahead of the forthcoming dividend season helped NatWest improve 4 to 352p and Lioyds add 2 to 302p. Still reflecting favourable preliminary results, Union rose 10 to 400p among Discounts, while Gerrard and National firmed 6 to 238p and Gillett Bros. gained 4 to 220p. Arbuthnot Latham put on 2 more to 207p in merchant banks. The surprise announcement that Hiram Walker's contested offer for Highland Distillers is to be referred to the Monopolies Commission resulted in substantial falls throughout the sector.

Support was evident at the lower

levels and most finished a shade

above the day's worst. Highland closed 26 down at 122p, or 8 below Hiram's offer which has

now been withdrawn. Arthur Bell

shed 4 at 186p, after 182p, while

falls of around 20 were common

to Invergordon, 217p, Macallan-Glenlivet, 605p, and Macdonald-Martin A, 630p. Blue Circle picked up 8 to 278p after Wednesday's drop of 22 on confirmation of its agreed bld

9 to 188p and Taylor Woodrow firming 6 to 348p. Ready Mixed Concrete revived with a gain of 4 to 150p, while Rughy Portland Cement added 3 to 71p. Elsewhere, Norwest Holst, awaiting bid developments, slipped to 108p before a late speculative flurry lifted the price to 114p for a net gain of a penny. Fresh interest was shown in W. and J. Glossop which put on 3 to 49p, but Baggeridge Brick shed that much to 51p on end-account profittaking. Mariey came in for sup-port and hardened 2 to 91p. while Burt Boulton, still reflect ing the interim statement, firmed 5 to 215p for a gain on the week

ICI touched 378p on steady buying before closing just 3 up on balance at 375p. Fisons added 5 to 289p, while Coalite picked up 2 to 980.

#### House of Fraser good

Continuing to reflect specula-tion concerning Lonhro's near-30 per cent stake, House of Frase rose 8 afresh to 146p in an other-wise quietly firm Stores sector. s A added 4 to 402p and British Home 3 to 262p, while Marks and Spencer improved 2 to 90p at did UDS, to 77p. Elsewhere, Grattan Warehouses at 102p, retrieved 2 of the previous day's fall of 6 which followed adverse comment, while Church found support at 183p, up 4. By way of contrast, renewed small selling in an unwilling market left John Michael a further 2 lower at 22p for a fall of 8 on

the week Suspended at the opening of business, dealings resumed in Decea issues following the Decea issues following the announcement of agreed bid terms from Racal Decca ordinary reacted 340p before moving ahead to close 5 up on the day at 360p, while the A ended a similar amount dearer at 325p after 310p. Racal fell to 2080 but recovered strongly to finish 3 firmer on balance at 228n. Else where in Electricals, Multhead, results, fell 12 for a two day loss of 27 to 203p. Further support but Audiotronic lost 2 to 6p on the bigger half-yearly loss. Among the leaders, Plessey were supported and put on 5 to 127p.

Disappointment with the

forecast which accomnet rise of 60 on the week. panied the half-yearly statement and the proposed acquisition of currently worth 921p per share U.S. prompted weakness in John for Armitage Shanks; the latter Brown which fell to 55 before

to 273p. Elsewhere, speculative new-time demand lifted Anderson Strathclyde 51 to 63p, while closed 'up at 216p A broker's bullish circular made for generally firm condi-Hallite responded increased interim dividend and

profits with a gain of 9 at 104p. Favourable Press mention stimulated demand for Deritend which firmed 5 to 140p. Revived sup-port left Westland 41 to the good at 75p, but Babcock, 108p, and Simon, 218p, gave up 4 apiece. A certain amount of interest

issues. Associated Dairies, interim statement next Wednesday, firmed 4 to 188p, while Tate and Lyle put on 6 to 170p. Barker Dobson, still reflecting favourable Press comment, added 31 to 29. Despite the Board's denial of any knowledge to account for recent strength in the shares, Joseph Stocks rose 14 to 104p in a thin market for a gain on the week of 27.

was shown in selected Food

#### Hamilborne better

Miscellaneous industrial leaders ended the week and Account on a quitely firm note. Turner and Newall rose 4 to 134p in response to Press comment, while Beecham gained 3 to 128p as did Boots, to 184p. Rank Organisation, at 208p, held the previous day's rise of 20 following com-ment on the results. Reflecting the chairman's confident remarks at the annual meeting, Trafalgar House edged forward 2 to 65p. Elsewhere, buyers came for Hamilborne and the close was 8 up at 63p. Clement Clarke put further reflections of Thursday's on a silmilar amount to 113p and Applied Computer advanced 10 to 270p. Royal Worcester appreciated 6 to 172p, while Ferguson Industrial put on 5

more to 35p on further consider-ation of the upsurge in third-quarter profits. Dalgety, at 294p, recorded a Press-inspired improvement of 2 and Armour Trust hardened a penny to 16p for a similar reason. Following the announcement that the company is closing its acrylic yarn manufacturing activities at Saintfield, McLeery L'Amie edged forward a penny to 11p. A rising market this week on persistent U.S. buying in the wake of the chairman's encouraging annual review, Sothebys encountered end-Account profit-taking and closed 15 down at 470p for a

The possibility of a national breakfast-time television service stimulated demand for certain issuies. HTV N/V firmed 3 to 104p, while Westward and Grampian added a penny apiece to 24 p and 29p respectively. Motor sectors remained sub-dued. In Distributors, Glanfield Lawrence rose 3 to 53p folday as the metal price tradect lowing the doubled full-year more quietly around the \$700

recovered an earlier fall of 2 which stemmed from the chairman's bid denial. Elsewhere, Flight Refuelling continued to attract speculative buying and

tions in the Property sector with Land Securities and Great Portland Estates adding 6 aplece to 286p and 222p respectively. MEPC firmed 5 to 184p and Stock Conversion 4 Rammerson A put on 20 to 825p. Reflecting recent results, Regional A added 3 to 106p and McKay Securities put on 10 to 145p, the latter in a thin market. Haslemere Estates, despite a broker's adverse circular,

#### North Sea oils good Oil shares were featured by a

stocks which closed with substantial gains after an extremely brisk day's trading. CCF advanced 43p to 305p and Gas and Oil Acreage 50 to 410p, while Siebens (UK) were again well to the fore in the day's proceeding with a rise of 36 for a week's advance of 84 to 650p. Lasmo, 405p, and Cambridge Petroleum 264p, moved up 27 and 24 respectively, while Premier were outstanding in smaller-priced issues with a gain of 5 to 624p.
Among the leaders, British Among the leaders, British Petroleum encountered U.S. selling and lost 4 to 336p, but renewed support lifted Shell 12

Incheane rose 7 to 355p

mid-term statement, while Australian Agricultural put on 4 for a two-day rise of 9 at 136p following reports of substantially higher annual profits. Elsewhere among Overseas Traders, Bou-stead continued to attract buyers and ended 7 better at 60p; a **Plantations** finished Account on a buoyant note following the re-emergence albeit in restricted London markets. jumped 40 to 390p, while Inch Kenneth, 250p, and Sungei Bahru, 210p, both added around 14 Singapore Para advanced 9 to 63p, while Bertam lost the turn to 64p but still retain rise on the week of 16. Teas support with Williamson McLeod Russell rising 7 to 222p

Golds firmer South African Golds ended an eventful week on a steady note despite the \$35 fall in the bul lion price to \$670 an ounce. Confidence was shaken in the sharemarket on Tuesday as the bullion price plunged \$135 to \$690, but had returned by Thurs-

and 312p respectively.

#### 67.78 69,48 69,61 68,99 68,57 69.61 69.41 69.40 Fixed Interest ... 457.7, 459.8 465.0 450.8 449.8 452.4 448.7 320.7 311.6 318.6 352.5 Z24.9 Gold Mines. 7.15 7.14 7.27 7.51 7.54 Ord. Div. Yield... 7.27 18.08 18.08 18.07 17.77 17.78 16.21 17.94 Earnings, Yid. % (full) 6.79 6.02 6.80 6.91 6.94 6.85 P/E Ratio (net) (\*). ... 23,407 23,058 23,515 24,657 28,711 29,778 Total bargains .... 183.80 107.68 175.50 153.62 181.57 78.91 Equity turnover Em 217,233 16,738 19,663 22,508 20,096 12,882 Equity bargains total 10 am 445,3, . 11 wm 446,2. Noon 448,9. 1 pm 461.2. 2 pm 451.1. 3 pm 451.7. --- Letest Index 01-246 6026. ~NX ∞8.61. Basis 100 Govt. Secs. 15/10/26. Fixed Int. 1928. Industrial One 1/7/35, Gold Mines 12/9/68, SE Activity July-Dec. 1942. S.E. ACTIVITY HIGHS AND LOWS Since Compilati High | Low High I Low 150.4 50.58 (28/11/47) (6/1/76) 558.8 (4,6,78) 49.4 (26/6/40) 129.9 (17/4) 442.6 43.5

on a firm note and edged higher quiet trading reflecting dest "new-time" buying, until easing towards the close and in the after-hours trade as the metal price gave ground. 4.2 to 324.9 but was 35.5 down over the week due mainly to the heavy shake-out which occurred on Tuesday.

London featured by Rio Tinto-Zinc which advanced to close 20 higher at 402p following the sharp rise in copper prices and

also reflecting favourable Press comment. Gold Fields put on 4 to 452p while Selection Trust added 15 to 670p. Australians registered good gains follow-ing overnight domestic markets. Heavy speculative demand lifted Otter Exploration and Somethi Otter Exploration and Sommons 24 and 21 respectively to the common price of 78p. North Broken Hill closed maltered at 159p despite the 149 per cent increase in half-year profits. Further consideration of the good interim results directed buyers

8 for a week's gain of 20 to 120p.

Queens Hie., Don Rd., St. Helier, Lty. 0534 2734 American Ind Tst. 65.06 5.11+0.01 — Concer Trees. 619.73 20.23+0.63 Jan. Index Tst. 65.62 6.59-0.63

## RISES AND FALLS Yesterday On the week

## FT-ACTUARIES SHARE INDICES

90p 339p

54 -

These indices are the joint compilation of the Financial Times, the Institute of Actuaries and the Faculty of Actuaries

E	QUITY GROUPS	Fr	i., Ja	n. 25	, 19	80	Thur, Jan. 24	Wed,	7865., Jan., 22	Mon., Jan. 21	Year ago (approx.)		. Highs and Lows Index					
&	SUB-SECTIONS	1	Ī.,	Est. Euroisys	Gross Div.	姓雅							19	79-80			Since omoliation	
Figu	res in parentheses show much of stocks per section	er Ho.		Yieki % (Max.)	Yield % (ACT at 30%)	Ratio (Net)	Index No.	lodex No.	Index No.	index No.	Index No.	<u>'</u>	iligh			High		Loss
1	CAPITAL GOODS (172				6.72	6.75		229.71 220.67	229.74 219.07	232.48 224.22	228.89 201.83		(45/79) (8/5/79)		15/11/79) (3/1/80)	287.87 (4/5/7 270.52 (8/5/7		(13/12/74) (11/12/74)
3	Building Materials (27) Contracting, Construction (2		+14	17.45 26.52	6.95 6.96	7.35 4.66		344.74		350.58	343.55		(4/5/79)		(3/1/80)	451.74 (4/5/7		(2/12/74)
4	Electricals (15)	592.37			4.19	9.75		582.62	583.35		537.40		(4/5/79)		15/11/79)	698.53 (4/5/7		. (25/6/62) 1 (2/1/75)
5	Engineering Contractors (1.) Mechanical Engineering (74		- <u>-</u> -	26.23 21.23	9.07 8.02	4.85 5.82	285.48 161.86	293,47 160,86	294.31 160.74	296.78 162.32	353.72 178.81		(4/5/79) (8/5/79)		23/11/79) 26/11/79)	429.70 (4/5/7 211.08 (8/5/7		
8	Metals and Metal Forming(16)		+83		9.54	5.74		358.69	159.85	162.47	159.81		(4/5/79)		20/11/79)	19229 (4/5/7		
22	CONSUMER GOODS (DURABLE)(50)	214.20	+02	16.66	5.70	7.42	273.73	220.02	209.23	209.78	204.01	259.88	(8/5/79)	184.82	(3/1/80)	259.88 (8/5/7	9) 38.39	(61175)
12	11. Electronics, Radio, TV (15)	296.00	+0.3	12.95	4.35	9.91	295.09	287.18	286.50	286.25	260.69	358.49	(11/9/79)	247.36	(3/1/80)	358.49 (11/9/7	79) 42.82	(13/12/74)
13 i 14	Household Goods (14) Motors and Distributors (21	113.86 )_   112.77		26.58 23.83	9.52 8.27	4.55 4.95		113.68 113.03		114 <i>2</i> 3 113.35	163.74 115.50		. (8/5/79) · (4/5/79)		(3/1/80) (15/11/19)	263.22 (4/5/7 170.59 (15/1/6		! (17/12/74 <b>)</b> ! (6/1/75)
7.9	CONSUMER COODS	,	1 -		0.21		[		[ •	بسد	====	سبد	. 19-11-17	[		11003 (12)11	Ī	
21	(NON-DURABLE) (17:				6.81	6.79		222.23		226.99			(4/5/79)	•	(3/1/80)	269.81 (4/5/7		. (13/12/74) . (13/12/74)
22 23	Breweries (14)	259.97   306.31			6.73 6.05	6.86	260.21 313.61	263.62 315.91	265.29 318.00	273.68 322.79	227.43 293.65		(4/5/79) (29/3/79)		(14279) (2/1/79)	306.13 (4/5/7   352.29 (29/3/7		(13/12/74)   (13/12/74)
24	Entertainment, Catering (1)	7) 301.19	+0.5	18.54	6.95	6.79	299.83	298.51	297.75	307 <i>5</i> 5	272.03	374.32	(3/5/79)	266.58	(12/2/79)	374.32 (3/5/7	9) 54.83	(9/1/75)
25	Food Manufacturing (19	9)   202.32   319.14			7.19 4.45	6.17 9.19	202.03 318.29			205.38 325.52			(45/79) (8/5/79)		1411179) (1272779)	236.75 (4/5/7 332.56 (8/5/7		(11/12/74) (11/12/74)
26 32	Food Retailing (15) Newspapers, Publishing (13				7.01	5.92				432.54	37817		(8/5/79)		16/11/79)	492.56 (8/5/7		
33	Packaging and Paper (15	)  124.50	) <del>-</del> 0.1	23.92	9.32	5.38	124.62			126.72	13241	155.12	(4/5/79)		(3/1/80)	155.65 (14/9/		(61175)
34 35	Stores(43) Textiles(23)	220.45   130.33			5.16 12.44	9.26 4.48		219,07 130,17	217.87 129.95	222 12 132.33	191.12 173.99		1 .(4/5/79) . (28/3/79)		(12/2/79) (3/1/80)	273.48		(6)1/75) (11/12/74)
36	Tebaccos (3)	217.29	1 —	26.23	10.26	4.30	207.29	216,71	216.68	22I_33	235.37		(12/3/79)		(3/1/80)	339_16 (2/8/7	2) 91.34	(13/6/62)
37	Toys and Games (6)	43.82			16.34	3.38		43,54	43.66	43.85	90.36		(29/3/79)		(24/1/80)	135,72 (16/1/7		(41/15)
41 42	OTHER GROUPS (97) Chemicals (17)	202.46 296.98		15.67 16.56	6.67 6.79	7.74 6.97	201.34 294.83		199.39 293.96	203.03 299.39	192.95 273.27		(8/5/79) (4/5/79)		15/11/79)   15/11/79)	234.76 (8/5/7 329.77 (4/5/7		
43	Pharmaceutical Products (7	) 213.86	+13	11.91	5.98	10.24	211.12	208.97	206.89	210.69	236.83	285,48	(28/3/79)	189.93 (	23/11/79)	291_13 (14/9/	78) 189.93	(23/11/79)
44	Office Equipment (6)	115.37   433.65			7.08 7.45	6.20 10.45	1 <u>15.62</u> 433.13	108.03 427.63	109.40 430.80	110.66 439.36	127.32 422.63		(29/3/79 <u>)</u> (7/6/79)		(172179) 26/11/19)	246,06 (7,1977) 539,68 (18/5/7		(2/1/75) (29/6/62)
45 46	Shipping (10) Miscellaneous (57)	238.27			6.68	7.61	237.67	236.24		241.25	209.52		(8/5/79)		16/11/79)	273.91 (8/5/7		(67175)
49	INDUSTRIAL GROUP (49)			17.59	6,67	7.03				228.44			(4/5/79)		15/11/79)	273.01 (4/5/7		(13/12/74)
逎	Oils (8)	704.17		17.26	6.77	6.77	698.15 263.07		700,97				(22/14/19) (4/5/19)		(24/1/79) (12/2/79)	800.25 (22/10/7 308.20 (4/5/7		(29/5/62)
59 61	500 SHARE INDEX FINANCIAL GROUP (L)	264.47			5.73	0.7/	191.94			195.28	167.57		(4/5/79)		15/11/79)	241.41 (11/4)		(13/12/74)
62	Banks(6)	221.65	8.0+	37.52	5.86	3.40	219.98	221.72	224,92	229.61	202.73	265.89	(4/5/79)	195.53	(1/1/19)	288.32 (20/7/7	(2) 62.44	(12/12/74)
63	Discount Houses (10) Hire Purchase (5)	246.96 182.37			8.25 5.21	7.05	243 <i>.21</i> 184.64	243,01 181,88		240.14 184.58	212.06 163.58		(3/7/79) (8/5/79)		26/11/79) 15/11/79)	293.13 (2/5/7) 433.74 (4/5/7)		(10/12/74) (11/12/74)
64 65	Instrance (Life) (10)	160.78			6.54		161.04	159,67	159.89	162.32	131.09		(4/5/79)		12/2/79)	194.46 (15/3/7		(2/1/75)
66	Insurance (Composite) (9			<b>!</b>	7.51	<u> </u>	128.64	127.49	127,77	130.56	117.58		(4/5/79)		74/11/79)	161.72 (6/10/7		(13/12/74)
67 68	Insurance Brokers (10) Merchant Banks (24)	288.81   98.34		17.10	6.79 6.05	8.40	293.99 98.34	294,20 97,88	294.88 98.31	299.96 98.05	294,45 79,57		. (29/3/79) . (8/5/79)		30/7/79) 12/2/79)	372.27 (11/8/7 278.57 (1/5/7		(16/12/74) . <i>(7/1/75</i> )
69	Property (44)	351.05	+14		3.07	38.15	346.28	342.84	341,48	347.07	269.43	385.73	(8/10/79)	267:26	(2/1/79)	385.73 (8/10/7	9) 56.01	(20/4/65)
70	Miscellaneous (9)	127.90			7.33 5.84	8.08		127.50 210.42		129.82	210.37		(8/5/79) (26/4/79)		(12/2/79) 15/11/79	303.18 (18/5/7 248.31 (26/4/7		(13/12/74)
91 81	Mining Finance (4)	193.05			4.58	10.17	187.18			199.51	111.74		. (21/1/80) . (21/1/80)		(2/1/79)	199.51 (21/1/8		(30/9/74)
91.	Overseas Traders (20).	379.13			6.94	8.98			377.61				(21/1/80)		(2/1/79)	383,11 (21/1/0		(6/1/75)
99	ALL-SHARE INDEX(75)	3. 247.43	+0.5	1 - 1	6.42	<del>-</del>	246.12	245.18	295.64	249.91	220.70	283.82	(4)5(79)	218.89	(12/2/79)	283.82 (4/5/7	20   67.92	(13/12/74)
<del></del>								FIXED	INTER	EST	$\neg$	[	<b></b>					
	FIXED INTE	REST PR	ICE IN	DICES				Y	TELDS		. J. ,	Fri., Jan.	Thur.,	Year ago	1	1979	-80	•
							Br	itish Gov	L Av. Gr	ust Red.		25	Jan. 24	(approx.)	,	ilghs .	ī	and .
_		1		T			1 40	<del></del>	5 1	ears		12.67	1197	18.25	13.00	(15/11/79)	8.89	(8/3/79)
1	British Government	Fri <sub>v</sub>	Day's	today	[ 7	абј. 980	2 Ca	2000S	15 🤅	ears		12.07	11.97	11.95	13.35	(10/12/79)	9,98	(2/4/79)
		25	*			.date	3			ears	<del></del>	2.07	11.97	12.75		(10/12/79)		(17/9/79)
	Under 5 years	201.56	+0.00	1 =	$\top$	0.45		edum 1900s		rears rears		14.22   13.71	14.12 13.57	13.41 13.41		(10/12/79) (10/12/79)		(2/4/79) (4/5/79)
2	5-15 years	105.66	-0.64	_	- 1	1.88	6	·		ears:,,,,,		3,60	13.45	13.41	14.63	(10/12/79)		(4/5/79)
	1	112.45	-0.23	_	1 .	0.42	7 Hi			ears		14.66	14.57	13.49		(10/12/79)		(4/5/79)
3	Over 15 years	- · i	_	1	1			upons		ears		419	14.05	13.93 13.94		(39/12/79)		(4/5/79) (4/5/79)
4	irredeemables	132,69	-0.72	~		0.00	9	-4		<u> </u>		3.89	13.76	13.94	15.03			(4/5/79)
5	All stocks	106.45	-0.49	<u>' ~</u>		0.78	20   Im	edeemabl —	M		<u>/ -                              </u>	17.12	11,83	1243	12.90	(8/2/79)	13,40	(20/4/79)

60,80 (714,65 | 50.84 | 50.86 | 50.87 | 50.65 | 50.51 | 48.92 | 54.20 | 61.86 (4.575) | 49.13 (81/80) | 115.45 (25/18/65) | 37.06 (51/75) | 47.85 | 14.06 | 47.96 | 47.96 | 47.91 | 47.85 | 47.78 | 48.92 | 47.80 | 50.76 | 53.07 (25/4/75) | 42.60 (18/11/79) | 114.41 (13/8/65) | 34.45 (4/12/74) | 62.02 | 14.44 | 62.01 | 82.01 | 81.96 | 61.86 | 81.81 | 81.86 | 62.14 | 71.49 | 76.61 (24/4/75) | 59.11 (18/14/79) | 114.96 (71/0/68) | 47.87 (6/14/75) Group
Food Manufacturing
Food Retailing
Insurance Brokers
Miloing Finance
British Government Base Vatue 114.13 Basa Data 29/12/67 29/12/67 29/12/67 29/12/67 114.13 96.67 100.00 100.00 153.84 153.84 144.76 135.72 128.20 100.00

#### NEW HIGHS AND LOWS FOR 1979/80

MEM DIGUS WUN FO
The following securities quotoed in the Share information Service vesterday attained new Highs and Lows for 1979-80.
NEW HIGHS (38)
FOREIGN BONDS (1) Autologasta Rajiway AMERICANS (2)
Conocs Shell Oil BANKS (1)
Arbethnot Latham BUILDINGS (2)
SPS jads. Burt Soutton ELECTRICALS (3)
Automated Security Utd. Scientific Pifco Hidgs.
M.L Hidgs. Westland
F00DS (1)

NEW LOWS (7)

510RES (2) TEXTILES (1)

#### **OPTIONS** DEALING DATES

First			For
Deal-	Deal-	Declara-	Settle-
ings	ings	tìon	ment .
	Feb. 1		
Feb. 4	Feb. 15	May 8	May 19
	Feb. 29		
			end of
Shor	e Inform	ration S	ervice

John Brown, BP, Charterhall Shell Premier Oil. Siebens (UK) Ultramar, C. T. Bowring, BSG Westminster **Properties** Carbonising. arranged in North Kalgoorlie while doubles were transacted in John Brown and

#### RECENT ISSUES EQUITIES

High Low

Issue		te no.	197	9180	Stock	Ojosing Price pt		a 5	2 P	8 Z	mi 유	
Price p‡	Amo	350	High	Low		85.0	-	4 P	έð	ěΣ	o. 85	ŀ
670 863 990 480 4 810 4	F.P. F.P. F.P.	20/2 11/1 7/3 28/1	92 182 113 104 143 £101 <sub>8</sub> 287	128 101 984 119 £10 68	ttBlo-kil Chem. 10g. B.P. New'	135 113 103 140 £104 77	+2	24.9 613.76 57.0 66.0 546.0 64.0 QF1.6	2.9 3.0 2.1 —	8.6 8.3 6.1 7.4	4.5 4.6 9.4 —	
		F	IXE	D I	NTEREST S	TO	CK	S			• •	1

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				RIG	HTS	" OFFERS		
Ísaua Price	d Ch	Lat Rem De	unc.	1979	9/80	Sheat	100 H	+ 01
pt	돌	•	2	High	Low	STOCK	5 -	
121 <sub>2</sub> 40 60 A\$1 60cts 200 34	F.P. F.P. Nii F.P. F.P.		29/2 24/1 —	88 800 45pm	69 660 20pm 190pm 200	Associated British Engineering Elson & Robbins Hammerson Prop. A Hammerson Corp. Pancontinental Pikington Bros Wearwell	88pm 800	+6 2

ciation date usually lest day for dealing free of stamp dety. b Figurar prospectus estimate. g Assumed dividend and yield. a Forecas cover based on previous year's earnings. F Dhvidend and yield based clus or other official estimates for 1878. Q Groce. T Figuras estimates for 1878. Q Groce. T Figuras estimated lows for conversion of shares not now ranking for dividend or ranking stricted dividends. § Piscing prica to public. pt Panca unless otherwise stricted dividends. § Piscing prica to public. pt Panca unless otherwise is leasted by tender. § Offered to holders of ordinary shares as a leasted by way of capitalisation. § Reintroduced. ¶ I issued in with reorganisation, merger or reference.

### UNIT TRUST SERVICE

OFFSHORE &

| Quarty | Tower him Class | Quarty | Q

Negit S.A. 10a Boolevar

Prices on Jan. 21. Next tenning Jan. 30.

Immed Life Ass. Ltd.

Ithel Street, Douglas, L.O.M.

In Street, Douglas, L.O.M.

In Street, Douglas, L.O.M.

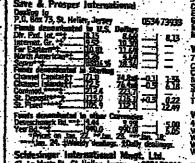
In Journal Bd. 133.6. 140.7.

In Income Bd. 134.7.

In In Income Bd. 134.7.

In I

al Trest (C.I.) Fd. Mgt. Ltd.





## FT UNIT TRUST INFORMATION SERVICE

AUTHODICED	1.1		USI IN	FURMATION	SERVICE	
AUTHORISED	Dis. inc. text 25 1290 2 214 74-24 7 5 54 0-44		the So., Edinburgh. 031-226-3271 American Front	Ringslead House, 6, Willehorse Road, 01-684 9664 20, Ciliton S Croydon CRO 214. 01-684 9664 White Cook	Fig. Assurance St., EC2A 4807 U1-247 7699 Schroder - Life Group V Dec. 31.   J-S600   Equipment	07/05 27733 CPO Bar 590, Hong Korg 263 8 +25 — Nippon Fund Jan. 27, USSLEY 16.05 — 1.55
TRUSTS	Great Winchester 16.8 18 to 25 10.00 Ct. Winchester O'seas 19.6 27 8mm 252 10.00	Nower Management Co. Ltd. Accum Un S, Gresian St., ECZY 7AU. 01-606 8099 Withdrawa St. ECZY 7AU. 101-606 8099 Withdrawa	1 Units 141.5 47.4 120 120 120 120 120 120 120 120 120 120	West Prop. Fund	g. Jan. 23. 1671 175.9 — Fixed int. 153.5 is Jan. 24. 161.3 151.8 — Managed 151.5 is Jan. 24. 161.2 151.9 — Managed 119.2	127 +01 - Britannia Tst. Magart. (C.1.) Ltd.
Appey Unit Tst. Mages. (2)	286 Albertarie St., Wil. 286 Albertarie St., West St., William Co., Walter St., William Co., Walter St., William Co., Walter St., Walter St., William Co., Walter St., Walter St., William Co., Walter St., Walter	City Fund Managers Ltd.	Desiring Times. & Fri. *West	Gut Fried 70.5 70.1 Te 91.2 A 19.2 A	Jan. 15. 1583   1647   Crossward   1642   Lian. 15. 1583   1647   Crossward   1643   Lian. 15. 1583   1647   Crossward   1643   Lian. 15. 1584   Lian. 1584   L	U.S. Deltar Denominated Fds: 1015-115 Unios 5 Tst 1 USS 10 125 0.05 Unios 1 USS 10 125 0.05 Unios 1 USS 10
	Amersham Rd., High Wacombe. 0494 33377 Acc.	500, Jan. 23 542 516 27 Exc. Eq. 48 100 100 100 100 100 100 100 100 100 10		Peris, Money Acc. 1999 1400 Peris Fat. G. Peris, Money Cap. 11.4 51.4 Peris, Money Acc. 57.3 Peris, Money Cap. 1973 Peris, Peris, Peris, Peris, Peris, Peris, Pe	15 15 160 1 170 1 E 1 E 1 E 1 E 1 E 1 E 1 E 1 E 1 E 1	Growth last 5
Allow Captus 25 3 4 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Fixed interest 250 24 -0.1 25 Midd	anti Bank Group  Commodity  Trust Managers ( to # /a)  Commodity	en St. E.C.2. Desilings: 0296, 5541; rescent, Enla. 3. 031-22986/21/2 55.8 603 + 0.3 3.00	Peris, Money Cap. — 51.4	p. Jan. 151496 155.3	Value at Jan. 25. Next dealing leat 22. 0.25 Capital Reprint on report. Next dealing leat 24. Est. Capital reprint on report. Next dealing Jan. 24.  Brown Shipley Tel. (Layran) Little.
45, Condell, London EC3V 3PB. 01-623 6314.	James Finlay Unit Trust Magt. Ltd. Shell 10-14, West Mile Street, Glassow. 041-204 1321 Comm	ield, S1 3RD.  Tel: 0742 79842 Special Site Modity & Geo. 187.8 95.91 +0.81 4.39 American Excession Conf. 112.91 +0.91 4.39 Pacific local Conf. 11	1768,	Communical Union Group St. Helen's, 1, Voienbark, EC3. 01-283 7500 1 and on 1:	Codesar Dendura Epital Scottist Williams Group	
Affect Hambre Group (a)(g) Hambre Ham, Hatton, Brentwood, Econ. (0.498 2851 or Brestwood (0277) 211499 Released Flams.	Account Units 327 323 520 Overs	25 GOODS 25 10 11 25 PACKET ALL STATE ALL STAT	201	Confederation Life Insurance Co. M.M. Flexh	2007 974 401 03 PO Box 902 Edinburgh EN16:	Section   Section   Substitution   Section
Submered Finals	Framington Unit Mot. Ltd. (a) High	American 373 403 +03 235 Professions	313 33 -0.1 5.03 315 -0.1 5.03 315 -0.1 5.03 315 -0.1 5.03 315 -0.1 5.03 315 -0.1 5.03 315 -0.1 5.03 317 -0.1 5.03 317 -0.1 5.03 317 -0.1 5.03 318 -0.1 5.03 318 -0.1 5.03 318 -0.1 5.03 319 -0.1 5.03 310	VEGOTY Find	He Linked Assur. Ltd. Sim St., ECAN 78D. 01-626 0511  School 15 15 15 15 15 15 15 15 15 15 15 15 15	307.8 +5.8 — Capital International S.A.
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Mga mc. 7487	2 St. Mary Axe, EC3A 8BP 01.623 6114 48, G	onal Provident Isv. Mingrs. Ltd. 9 Pacecharch St., EC3P 3HH. 01-623 4200 Tyndall M	Bananes 1 td #	mer'l Fd. Acc 1881 1137 +0.1 — Mamaged (Ci mer'l Fd. incm 1845 1101 +0.1 8.95 Do. (Accum) mert Fd Acc 1860 1994 — Equity (Cap)	e Persion Fand priess on Jan. 15. Sum Alliance Linked Life ap.) [1933] 10846 — Sum Alliance House, Horstagn. [1934] 10836 — Engity Fund — [1935.6] [1934] 10838 — Fixed-indepest Fd. [1] [1] [1]	Ins. Ltd.   Dreyfos Intercontinental law. Fd.   0403-64141   P.O. BOX N3712, Nassan, Bahamas.   NAV Jan. 22
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Protection (ACC)	m. Units)*** 66.1 70.4 6.00 Capital Sat. **Sent Trust: 131.8 139.5 2.80 (Accum. Un m. Units)*** 145.6 154.1 2.80 income. Un	23	reis. Ionera ro[96.5	103.7 109.0   International Fd. 88.1	103 +01 - P.O. Ber 73, St. Heier, Jersey. 0534 73933 1143 - E.D.I.C.T. 128.8 136.4     2.20 129.2 - 0.6 - The English Association
Commodity Food 77.7 43.5 33.7 Commodity Food 77.7 85.0 3.0 3.0 (10% World U.) 61.9 65.0 3.0 13.0 Food 87.0 13.7 13.7 13.7 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0	Income Fund	Prices on Jan. 16. Next desilog Jan. 30. (Accum. Un Prices on Jan. 2. Next desilog Jan. 31. Pric. Jan. 2. Accum. Un Accum. Un Accum. Un Accum. Un Accum. Un Accum. Un		Grth. Prop. Jan. 8	100/3   105.4   Sun Life of Canada (UK   20)   891   63.7   2.3,4, Cockspur St., SW1Y 58    100/3   100/3   Maple J. Grith   244.   100/3   100/3   Maple J. Manner   144.	1 (1)-930 5400 E.A. Income Fund* 48.5 51.6 8.24 E.A. Sterling* 57.44 57.45
Graden Forc	ind. Ts. (Acc.) 33.8 36.4 -0.3 1.23 Capital Special Sits. Ts. 28.1 29.4 +0.2 2.51 Extra Glibits (Antonny) Unit Tst. Mes. Ltd. (a) France	inc. 613 659 40.0 967 Month Americal 259 864 -0.2 551 (Accum. Un	RS. 3060 334 139 Grin 487 519 +0.3 341 RS. 487 519 +0.3 341	Engle/Mid. Units	1267   1353	Wardgate Cm. Fd. == 117.29 11.99d
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month. "Weekly dealing day Friday."  Acciouse Utait Tst. Mass. Ltd. 9 (aVc)	Technology	Trust Managers Ltd. (a)(g) Capital Group. Court, Dortdog, Survey. 5911.	with 74.9 80.2 -0.3 7.23 10.2 -0.3 7.23 10.2 -0.3 13.2 10.2 10.2 10.2 10.2 10.2 10.2 10.2 10	Equity & Law (Managed Funds) Ltd. Investment. International Internationa	1082   133 + 13 - Man. Fund   106.7	1123 — F & C Mgrat. Ltd. tov. Advisers 1-2, Laurence Pountney Hill, EC4. 01-623 4680 1-36.3 — Certemary Fd. USS 47 — 1-42 136.3 — F-8.C. Oriental Fd. USS 47 — 1-42
317, High Holborn, WC1V7NL 01-831 6233 Archiney Fend	Far East & Gen	r High Inc		nd. Pen. Fixed Int. 96.4 107.4 Leon House, and Pen. Cash 97.3 107.4	Investors Assurance Prop. Fd. Acc. 179.0 Prop. Fd. Inv. 132.0 Prop. Fd.	Fidelity Mgmt. & Res. (Bda.) Ltd.
Bartelays Unicorn Ltd.♥ (a)(c)(g) Unicorn No. 252, Romford Rd., E7. 00-634 5544 Unicorn America	77 London Wall, EC2 (01-588-5620 North Stockholder, Jan. 18(1)8.4 124.8	pate Jan. 24 96.6 102.5 6.00 39-23 365 the Acc. Jan. 24/96.6 102.5 6.00 TSB Unit	Trusts (v)	nd. Pen. Balanced 493 163.4 Property Per Ind. Pen. Dep. Anim. 97.1 102.2 County Pens. Procs at Jan. 10. Next sediegest day Feb. 14. Hover Mark. Hover Mark. Money Mix. Money Mix. Money Mix.	681 -02 — U.K. Espity Fd. Inc. 105 8 204 - 04 — U.K. Espity Fd. Inc. 105 8 1631 -07 — Inc. Espity Fd. Cap. 105 8	1177 Fidelity Am. Ass USS35 12 + 109 1308 1112 Fidelity Dir. Sav. Tal. USS21 4 + 109 1308 1112 Fidelity Far East Fund. USS21 45 + 109 1308 1174 Fidelity Far East Fund. USS21 45 + 109 1474 Fidelity Far Fund. USS21 45 1474 Fidelity Fidelity Far Fund. USS21 45 1474 Fidelity Fidelit
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Do. Ricovery 99.5 53.2 -0.3 625 Do. Trustee Fund 124.7 134.06 -0.8 5.95 Do. Withiride Ts. 99.1 52.74 +0.5 5.95 By ta Fulface 65.5 68.2 -0.3 6.55	Accept. Upits.) 297.1 297.9 183 (Accept. Upits.) 297.1 297.1 297.9 183 (Accept. Upits.) 297.1 297.	n Umis)	rowth	1.17, Fencharch St., EC3M 5DY. 01-488 0733 NEL Pensintl Managed Bond 96.7 101.8   Milton Court	fions Ltd. Guar Pen Fd Acc. 1122 Guar Pen Fd Cap. 106.8 L, Dorking, Surrey. 5911 DA Pen Fd Cap. 106.5 pp. 106.5	1871
Baring Brothers & Co., Ltd.V (a)(x) 88, Leadenkall St., EC3. 01-588 2830	Gazzelian Royal Ex. Unit Mars. Ltd.		#SL ECAR 9AR 01-623 4951	Beneral Portfolie Life Ins. C. Lini. W Nelsz El Ac & Bartoslonew Ct. Waltham Cross. WX31971 Nelsz Mar Portfolio Fd. Acc. 158.1 Nelsz Mar Portfolio Fd. Inst. 151.9 Mar Nelsz Gh in Nelsz Gh in	Can 55.8 527 9Series 2 Mari, Fd. 198.2	10.405 6497 Fleming Japan Fond S.A.  737, rise Notre-Dame, Lincerobourg  100.4 Fleming Japan, 22
Stratton Trust 206.8 275.5 486 be. Accust 168.5 275.6 4.86 Rect sol. day Jan. 22. Bishopsgate Progressive Mgant. Co. 9	(ag) Guardhill Tst	al Go, Income 47.90 5174 8.53 Klog William	newith Fund In St. EC4R 9AR 01-623-4951.	ortfolio Man, Intl. 431 454 Nel Mont Fd.		110 d Free World Fund Ltd. 108 3 Botterfield Bldg, Hamilton, Bernstole. 180 7 NAV Dec. 31 US\$20.18
9, Bishopspate, EC2. 01-588 6280 B*gate Pr.** Jan. 22 127.9 252.8	U.K. Francis Cabet Recovery	ical Invest Co. Ltd. (v)(c)   lacorre Usit constany Sq., WCIA 2RA   01-623 8893   cal. lbn. 23   150.1   157.6   158.8   158.8   158.1   158.2		Prince of Wales Rd., B'mosth. 020276/655	Next sub. day Feb. 25. Tullo Marraged Fd 129.6  Walnot Inv. Fd. int 106.3  Walnot Inv. Fd. Acc 12.8  Waln. Pen. Fd. Acc 165.6  Man. Pen. Fd. Acc 165.6	136.5
Next sat, thy "lan, 27. "Feb. 5.  Bridge Fund Managers (a)(c)	High Income Funds	sciel Life Inv. Co. Ltd.v Islanguate, EC2. 01-2476533 INS	URANCE	L Coti Fund 112.9 118.8 — Managed Fin		0452 36541 Anchor Int. Fd
Arrier Geo. 25.8 27.54 1.30 income 5.5 9 60.8	Sector Frants Francis 6111 1118 340 -0.11 294 Holter	. Pertfelle Magrs. Ltd. (a)(b)(c) PRU	JPERTY F	rowth & Sec. Life Ass. Soc. Ltd. Maitland Hos.  Resilie Finance 1043 - King Key Inv.	use, Southern SSI 235 0702 62955	164.11 -0.3 Ancher in . sp. 1st 28.4 30.4 +0.1 4.95 164.5 -0.3 Berry Par Ed. 195.0 -0.3 15.0 15.0 15.0 15.0 15.0 15.0 15.0 15.0
Dr. Acr. 1 50.6 54.0 5.09 beauty 102.1 102	International   1847   37.71 +0.21 1.56   Quality   World Wide Jan. 26   1844   111.71 +1.51   4.75   The St.	ntal	INO E	i. & S. Super Fd   27,835   Pacific Property   Property   27,835     27,835     27,835     27,835     27,835     27,835	1312 1386 1249 -0.9 Gift Edged 1312 1380 1386 1249 -0.9 Interregularia 1508	154.81 -0.51 6.1. AUSTANA FO (23.32
Britannia Trust Management (a)(g) 3, London Wall Belldings, London Wall, London EC2M 50L		m Ses. Fd. 124.0 129.2 518 Abbay Life in come 130.8 130.8 52 1-3 S. Paul skinl. Fine 120.8 112.7 116 Equity Fund Courty Acr.	Fe Assurance Co. Ltd. 51248 9111 F	koyal Exchange, E.C.3.  Gurdian Assurance  roughty Bondsy	107.1 112.7 — Growth Act 127.7 Pens, Equity Acc. 117.7 Pens, Equity Acc. 117.7 Pens, Equity Acc. 117.7	1371
Copital Act. 465 704 -0.2 4.94 Comm & Ind 58.1 62.54 -0.5 6.32 Commodity 112.2 130.3 +0.5 6.32 Domestic 42.8 46.0 -0.2 5.28	EXCEPT FIRMS (\$4.5 FA.3)	20 Hsc., Tambridge Wells, id. 0892-22271 Property Fd. 1990 Propert	2002 2108 — E	Control India	renich NRI 3NG. 0603 22200 Pent. Gilt Edged Acc. 1124.9 at	Gartmore Invest. Ltd. Ldn. Agts.   1243   2, St. Mary Aze, London, EC3. 01-283 3531   425   Gartmore Feet Managers (C.I.) Ltd. (a)(b)
Extra Income 17.6 4 172.6 +0.7 8.46 Extra Income 17.0 39.8 -0.9 11.37 For East 12.2 24.9 +0.6 2.71 For East 173.8 79.44 -0.4 5.26	Smaller Cox	Field Management Ltd. Prop Fd. S Wan, Fd. S Bary Sq., EC2A 1PD 01-588 6906 Carety Fd.	er. 4 160 1 164 6 17 er. 4 154 6 162 2 D Ser. 4 158 7 408 P	nizemational initial 98.8 104.1 +0.7 — Poze III. File Do, Accum. 100.9 106.3 +0.7 -1.0 Deposit Fund. Property Initial		Continue Find Shanner (For Fact) Add (a)(b)
inc & Growth 72.4 77.9 -0.2 8.55	(b) Capital Trust	child Asset Management (g)  Galehouse Rd., Aylesbury. 0296 5947. Pension Man	owiv12313 243.71 — D	lambro Life Assurance Limited♥ 4-5 King Will	Assurance Co. Ltd. 3-Way Jan. 24 1240 00. Pers. Dec. 24 1733 00. Pers. Dec. 24 170.9 120.9	]   10tl Band Fund 1255/1550 12.1158 11190   811)
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The British Life Office List (a) Reliance Hise, Timbridge Wells, Kt. 0892 22271. Rt. Stritch Life	15, Carolina Science 15, 15, 15, 15, 15, 15, 15, 15, 15, 15,	27 198.0 208.0 4.8 9Prop.Fd.Ac	2 130 152 — A	en.F.I.Dep.Zap 1432 250.0 — 5th Managed en.F.I.Dep.Acc 1765 185.0 — Family A Mar en. Prop. Cap 255.0 270.0 — Family A Mar en. Prop. Acc 3493 367.7 — 00.8 Managed	aged 467 497 Vanisrugh Life Assurance aged 1107.7 1099 40.4 41-43 Maddon St., Ldn. W1R 9L cd 46.4 40.4 Maraged Fd 116.43	A. 01-499 4923 Capital Reserve Fdt   11.04 11.06   0.25   175.1   0.3   C.I. Fund   156.6   166.0 3.70
SI Batancer 52.3 55.9 6.50 SI Divident 52.7 58.2 10.86 Prices ba. 23. Next dealing Jan. 30.	Key Foud Managers Ltd. (a)(g) 606 7070 25, Milk St., ECZV 8JE 01-606 7070 Key Energy In. Fd 1298 13811 +2:0 1:91 Ragial Key Energy In. Fd 1254 783 -1-4 6:19 A8-50,	Lunz 2 100.7 105.8 42.4 Fixed J.Pen. Lunz 2 107.8 42.6 (ord. Mon. Per. Lunz 2 107.8 42.6 (ord. Man. Per. Lunz 2 107.8 107.8 (ord. Man. Per. Lunz 2 107.8 (ord. Ma	£ 1154.5 162.71 — 14	en Man, Acc 1191 32 Do. D Fad. International Control of	t 32.9 846+118 — intri Fd. 1723 Fixed Int. Fd. 1740 From Fd. 1790 I Street, W1H 2AS. 01-486 0857	2224 - 0.9 - Special Sits, Fund 53.3 - 55.0 3.70 101/1 + 0.2 - intni. Bond SUS 92.7 95.0 3.70 183.2 - 1.0 - int. Equity SUS 14.18 14.42 150
Rarlands Hsv., Haywards H'th, Sx. 0444-58144 BS (Inits Jan. 23	Key Equity & Lett	Fund	le Assurance Ltd. 9 June Rd., Reigate . Reigate 40101 P used	en. Sit Egg. Acc. 122   Prop. Equi en. Sit Cap. 202   Sit S   119 Crewford en. Sit Cap. 1401   171   R. Sit Prop. en. Sit Cap. 1401   171   D. Equity Bo en. D. A.F. Cap. 1148   Plex Money B	Second	inv. Sors. 18
Ground Accum 251 575 475	Kleinwort Beason Unit Managers Satur	n Fund Management Limited AMEV Washington Street, ECAN 6AE 01-2361425 AMEV Facilities 10-2361425 AMEV Facilities 17-Day Funds 77-13 76-1 17-20 AMEV Prop. 10 americal Cash Deposit Funds AMEV Prop. 10 americal Cash Deposit Funds	ry Fd 117.7 123.9	Property 6	Browth Assur. Co. Ltd. 9   Fixed Interest   127.2   127.5   12	139.71
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# FINANCIALTIMES

Saturday January 26 1980



MAN OF THE WEEK

## To the lower depths

BY DAVID SATTER

IF THERE WAS one man whose intellectual ability and strength of character perfectly suited him to demonstrate the inherent worth of the human individual even in a society organised to ignore it, it was Andrei Dimitrievich Sakharov, the Nobel Peace Prize winner. nuclear physicist and leader of the Soviet human rights move-

Dr. Sakharov's arrest and exile to the closed city of Gorki are an attempt to remove a symbol of resistance to total control that the Soviet authorities had tolerated out of a fear of appearing ungrateful for his scientific contributions and of being regarded as incurrigibly repressive in the eyes of the

Dr. Sakharov's life and character, however, attest to the fact that he is unlikely to be intimidated and that despite the possibility of further measures against him, he may actively continue to lead the human



Audrei Sakharov Unlikely to be intimidated

rights movement in the Soviet Union even from the place vnere ne nas deen sent

Born in 1921, the son of a physics professor. Dr. Sakharov studied at Moscow State University and at the age of 26 was awarded a Doctorate for his work on cosmic ray theory at the Lebedev Institute Physics. His work on defence projects subsequently led to his being given the Order of Lenin. a Stalin Prize and the title of Hero of Socialist Labour, the Soviet Union's highest civilian award, which he won three times.

In 1953, at the age of 32, Dr. Sakbarov was elected a member of the Soviet Academy of Sciences but despite previous work in the development of the Soviet hydrogen bomb, he soon began to have political misgivings. In 1958 he started to question Soviet leaders of the need for further Soviet nuclear testing, repeating his protests in 1961 and 1962.

Dr. Sakharov continued to work as a highly privileged Soviet scientist but his concern about the consequences of the Stalin era and about the effects of polities on Soviet science had, by the late 1960s had a deep effect on his political development and the changes in his outlook were reflected in essay "Progress. existence and Intellectual Freedom" which stressed the need for internal Soviet liberalisotion and was published abroad in 1968.

Dr. Sakharov was dismissed almost immediately from his post as a chief atomic energy consultant and deprived of his security clearance. He then began to play an active role in Soviet dissent life. His first wife having died, he married Yelena Bonner in 1970, the daughter of a Communist Party official purged by Stalin, in 1969 after meeting her outside a court-

Mild and almost diffident in manner. Dr. Sakharov played an increasingly active role in the Soviet dissident movement as the pressure against him increased. In 1970 he organised an unofficial committee for

human rights. The authorities mounted an official press campaign against Dr. Sakharov in 1973. By this time he had become firmly committed to the dissident cause and with the expulsion from the Soviet Union of Alexander Solzehnitsyn in 1974. he stood as the most important symbol of the movement's survey, and said that its ad-vanced technology in profes-

intellectual prestige. Now that the Soviet authorities have finally acted against Dr. Sakharov, there is a real danger of further activity on his part leading to his imprison-ment. The Soviets want to avoid the embarrassment of the supported Decca's board in seekfinal step.

مو ...

# New measures to lift Turkish economy

MR. SULEYMAN DEMIREL, the Turkish Prime Minister, yesterday announced a sweeping series of measures intended to meet the country's serious economic problems. The measures follow an

"immediate aid package "from West Germany and other governments which could be about \$600m (£264m) according to diplomats here.

Yesterday's long-expected measures follow Thursday's devaluation of the Turkish lire by 33 per cent against the U.S. dollar. They are designed both to regularise Turkey's relations Fund and to give Turkey a vigorous push towards a more liberal economy.

open the economy to foreign capital and slow down inflation. rate of almost 80 per cent.

The prices of oil products are being raised by between panies' equity. However, there

BY JOHN MOORE

AN £80M BID by Hiram Walker-Gooderham and Worts,

the Canadian distilling concern,

for Highland Distilleries, the

Scotch whisky group well-known

for The Famous Grouse brand.

Monopolies and Mergers Com-

mission for investigation.

Because of the reference, by

Mr. John Nott. Trade Secretary,

Hiram Walker's 130p per share cash offer for each Highland

The announcement by the

Trade Department came as a surprise, and Highland's shares

fell 26p to 122p. Mr. John Goodwin .Highland's

share has lapsed.

has been referred to the

cement will also be raised. requirement by about £1bn. At the same time, a tighter monetary policy is to be followed. Interest rates on bank advances are to be raised. Other major points in the

package are: • Foreign investment: many Foreign investment: many regions under licence by sectors previously allowing little Turkish Petroleum (TPAO). Of sectors include some parts of Turkey and 35 per cent may the mining industry, where he exported, foreign involvement has been Banking: The limitations a controversial issue, as well as effectively preventing foreign with the International Monetary agriculture, the food industry, banks from opening branches in textiles and clothing, forestry, chemicals, iron and steel, automotive industry, metal and non-The main objects of the metal processing, electric and measures are to boost exports, electronic engineering and in-

cases be able to have majority

for Highland Distilleries

inquiries by the Monopolies

Commission. It would consider

its position in the light of the report and all other cicum-

group has gained powerful support from Scottish MPs in

the House of Commons. Before

Christmas Mr. Donald Dewar

(Lab., Glasgow, Garscadden),

managing director, said yester- in the industry or to consumers. whisky industry, the likely day: "We are very pleased that Because of the complicated effect on whisky exports of all

day: "We are very pleased that the Government is going to take a good look at our case."

Mile findustry of the complicated effect on whisky exports of all the Government is going to take a good look at our case."

Monopolies Commission has employment.

stances then prevailing.

Inquiry into £80m bid

These measures will reduce investments in tourism and in-the public sector borrowing vestments by Saudi Arabia, vestments by Saudi Arabia, Libya, Iran, Iraq, Kuwait, the United Arab Emirates, Bahrain and Qatar. Petroleum: Foreign oil com-

panies will be able to prospect for, and extract, crude oil in access to foreign investment the petroleum to be extracted, are being opened up. These 65 per cent will be used in

Turkey are to be lifted.

Other measures involve incentives for exports; a reduction from 25 to 1 per cent of the electronic engineering and in-dustrial machinery manufac-attempt to reduce the inflationary effects of the devaluation; and a plan for tackling

These arrears are the last 44 and 100 per cent, and coal are many exemptions so that major item of Turkey's debt prices are being doubled. The foreign companies will in many still due to be re-scheduled and

can ask for an extension of up

cause it was felt that a takeover

of Highland by Hiram Walker

polies Commission will investi-gate are the likely effect on the

availability of malt whisky fil-

lings to independent blenders

the implications of control of

The reference was made be-

to three months.

# Record \$8.6bn deficit

of \$8.6bn (£3.8bn) on current of \$8.6bn (£3.8bn) on current account during 1979, by far the largest figure in its history, the Ministry of Finance reported yesterday. The deficit was nearly twice as large as the previous record figure the year after the 1973 oil crisis. It also represented

spectacular reversal of the previous year's figures which showed a record current surplus of \$16.5bn.

The visible trade account for greatly increased crude oil prices.

by a deficit on invisible transactions of \$10.65bn. Japan normally runs a deficit on invisibles, but the 1979 figure

alarmed by the size of the current account deficit. Japan started the year with record foreign reserves of \$33.1bn by December 1979 the reserves had been reduced to just over \$20bn, but the strong initial position was more than adequate to absorb the spectacular swing in the current account.

What may however, be signi

of its heavy dependence on imported oil. According to preliminary figures, Japan's free on board

exports in 1979 rose only 6 per cent to \$101bn while imports leaped 40 per cent to 199bn. Partly owing to the strength of the domestic economy last

to b dvloping this yar, taking advantag of restored competi-tiveness following the yen's steep decline over the past year. In certain sectors, particularly cars, trade tensions have aiready begun to mount

oil and other raw material costs, jumped nearly 26 per cent. The price of Japan's crude oil imports (accounting for 30.4 per cent of all imports) rose 85.3 per cent.

# JAPAN RECORDED a deficit

last year registered a modest surplus of \$2.026bn, sharply reduced from the 1978 figure of \$24.6bn under the impact of

The surplus on visible trade however was more than offset showed a rise of more than \$2bn on the previous year.

Officials are not particularly

ficant about last year's result is that Japan no longer seems to be in a position to offset a sudden deterioration in the current account by gearing up its exports.

reference follows a seven-week interest which merit investigation." There is a growing belief that it may have to accept recurring current account deficits because

Import volume last year gained 10.7 per cent, while the value of imports, led by soaring

# for Japan

many fingers being burnt in the new long dated issue, Treasury 12½ per cent "A" 2003/05. Buyers of this £25 paid stock on Thursday morning are showing a loss of around 8 per cent. With all eyes on gilts, equities have had a much quieter week, and the F.T. Share Index is down 7.4 points on the five days.

#### Racal/Decca

With Racal at 226p the more numerous non-voting "A" shares are offered a three-fortwo swap valuing them at 339p. The voting shares get a swap worth 11 per cent more. Over-all the bid is worth a little less than the book value of Decca's assets, allowing for the surplus on the disposal of recording and music publishing assets

increasing its own equity by about 12 per cent.

Whether this turns out to be a good buy, howver, depends on year, exports were relatively how quickly Racal can pull weak—volume fell 1 per cent.

A slight export rally appears begin with, Racal is taking on £60m of debt burdening Decca's balance sheet. Some £9.5m in cash is due quite soon-next monthon completion of the PolyGram deal, with more to come later. this year, it says, are not going Decea. Fortunately Racal's own analysts were hoping for balance sheet is strong, and by roughly £23m in the current

# Racal seizes its chance

THE LEX COLUMN

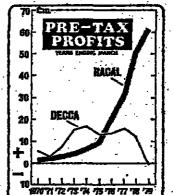
A baffling week in the giltedged market has ended with

Beneath the cosy public relations veneer which onveloped yesterday's anouncement of the takeover of Decca by Racal lies the harsh truth that Decca's shareholders are paying a high price for Sir Edward Lewis's former intransigence. Even a couple of years ago the Decca share price was over 500p, and Sir Edward's price to prospective bidders was always too high, Now, as Decca heads into rising indebtedness and increasing losses, it has had to settle for a much lower price.

to PolyGram.

Clearly this is a growth opportunity which Racal had to seize. Ignoring Decca's remaining consumer businesses, which it will soon shed, Racal is taking on well over £100m of turnover in electronic capital goods, adding perhaps half to its own turnover, and acquiring valuable microwayc technology which would have been highly expensive to develop indepen-dently. For this, apart from £4m or £5m which it has spent buying about 71 per cent of Decca in the market, it is

Index rose 3.7 to 452.4



high gearing. At least the take-over of Decca will not require Racal to include a significant goodwili item in its balance sheet, as its previous electronics acquisitions have done.

The hope is that quick surgery—notably of the con-sumer electronics side—and reorganisation will bring Decca back roughly to the breakeven point for the 1980-81 financial year. On this basis the initial impact will be to dilute Racal's own earnings per share by some 11 per cent—but these should be growing quite strongly next year. By 1981-82 Racal expects to have turned Decca round, into useful profits.

It has to be said that Racal's

record in previous acquisitions has been good. And the shares rose a little yesterday, apparently on relief that it did not pay much more than £60m for Decca; there had been stories of a higher price. However, the deal carries obvious risks, and certainly will lead to a slow-down in earninsg growth for the

time being.

With Racal's shares on a prospective fully-taxed p/e of. perhaps, 16, and with £60m worth of shares to be issued if the deal goes through (as seems likely) there could be indigestion for a while,

#### John Brown

John Brown's interim statement seemed to touch a few

year for \$25m and which is probably losing money after snance costs. And, nothing daunted, Brown is now planning a much bigger U.S. bid-\$80m for a company which in 1978 derived two-fifths of its sales from the decidedly unglamorous area of textile machinery.

However it is possible to put a better gloss on all this. The forecast is apparently intended to be ultra conservative, so much so that the analysts' hopes might not be so very far from the mark after all. The prob-lems in the U.S. are said to be strictly temporary. And the latest bid, for the Leesona Cor-poration, is aimed at the con-trol of a rapidly growing and apparently successful plastics machinery business.

This has been built up through a series of acquisitions in the last decade from nothing to annual sales of \$110m and on the textile machinery side. Lessona says that around threefifths of its sales come from profitable replacement business.

Leesona is not expecting any growth this year, and Brown is offering around three-fifths more than the recent market price. The p/e is around 10, and the price is fully backed by net assets, which is more than can be said for a lot of other transatiantic takeovers.

Although the bid is agreed, Brown could face opposition. Walco National, a U.S. holding company, has acquired over a fifth of Leesona's equity in the past 18 months, to the latter's apparent discomfiture. Walco says it will decide what to do

Whatever happens, Leesona is not going to make much net contribution to Brown's profits in the near future. Of more immediate importance is the UK group's ability to turn round its machine tools side, which is still making virtually nothing on annual sales of maybe £60m and capital em-ployed of over £30m. Another unresolved question concerns the gas turbine division, which has had to adapt itself to a fundamental change in the market place and where profit marsins remain under intense

Brown's balance-sheet can nerve ends yesterday: the slares take the proposed U.S. bid in fell 7p to 58p on the day. Profits its stride, and its dividend, which is likely to rise by a fifth On the other hand, continuing to fall below £18m, which would this year, looks as safe as any losses are bound to lead to be fine but for the fact that it in the engineering sector. All further cash flow problems for made £28.4m last time and most the same, it is hard to see that much of a profit recovery in 1980-81, which is why the prosrestricting itself to an all-equity year. One of its problems is its pective yield on the shares is deal it can preserve adequate U.S. process engineering businearly 11 per cent.

## John Brown in U.S. takeover bid

BY HAZEL DUFFY, INDUSTRIAL CORRESPONDENT

Forbes Bland Payne, the UK's placing was completed.

Racal wins Decca agreement

Mr. Harrison stressed Decca's for the six months to Septeminternational renown in radar, ber of £1.57m, is forecasting

for Leesona Corporation in the

substantial premium on the Leesona share price, is being ecommended by the directors better than the present fore-f the American company. The reasons given for the of the American company.
Sales of Leesona, which makes plastics and textile machinery, totalled \$122m in the machinery and the machinery totalled \$122m in the machinery total the machinery the machinery total the machi

Profits for 1979 are expected to

The announcement of the

offer coincided with a guarded profits forecast from John Brown for the financial year ending in March.

BY JOHN MOORE

largest insurance broker, for

£21.1m. The proceeds from the

sale are likely to be used in an

extensive acquisition pro-gramme planned by Midland.

On the stock market Mid-

land's shares rose 5p to 355p. Shares in Sedgwick Forbes

Bland Payne fell 2p to 98p as

an extensive placing operation was mounted by Cazenove,

Continued from Page 1

Racal for the period up to March, although "not a very exciting performance in Racal

The following year, however, ought to be very good, "which will help us digest Decca."

navigational aids and marine

sional electronics was the main

The television side of Decca.

attraction for his group.

ing a buyer.

terms.'

About 200 institutional funds the or took up the 22m shares which group.

stockbrokers to Midland.

be \$14m.

that the forecast had been made with the Leesono acquisition "very much in mind." He The hid, which represents a hoped the final result would be

Brown so far this year are the 1978, and profits were \$10.6m. the steel strike, and the poor performance of certain sub-sidiaries. These include Crawford and Russell, the American contracting subsidiary: the Clydebank gas turbine interests,

and machine tool companies. plastics John Brown's Mr. John Mayhew-Saunders, machinery and paper convert-

£21m for Midland in shares sale

MIDLAND BANK has sold its came on to the market at 10.30 Midland has already raised 10.46 per cent stake in Sedgwick yesterday morning. By 3.15 the £65m by disposing of its shares

Midland Bank, which once

had a controlling stake in Bland

Payne before the insurance broker merged with Sedgwick

Forbes a year ago, held on to 22m shares in the newly-merged

The joint announcement of

the advantages of the merger

and Racal's hopes for a speedy

turnround in Decca's fortunes.

However, Decca's board, which has announced pre-tax losses

that these will continue in the second half "due to continuing

losses in consumer goods and

before the sale of its music

interests to Polygram. It was succeeds.

higher interest charges."

Midland said yesterday: "The another U.S. venture, holding of this trade investment Although the group

is no longer consistent with the terday that the U.S. figured in its Midland's strategic arms and the international aspirations it de-

proceeds will be used to support clined to say whether an the overall operations of the American acquisition was lined

the bid terms concentrated on which decided Racal against a

Mr. Harrison also, is clearly are to join Racal's board as non-concerned at the level of executive directors. Mr. Harri-

Decea's debt, currently \$60m son will take over as chief before the sale of its music executive of Decea if the offer

group as a trade investment.

JOHN BROWN construction chairman, said pre-tax profit ing interests, which will and engineering group is was "not expected to fall below merged into Leesona if making an \$80m (£35.13m) bid fil8m," compared with £28m acquisition goes ahead, made for Leesona Corporation in the last year. He added, however, loss. merged into Leesona if the acquisition goes ahead, made a John Brown will send a letter

Hiram Walker said that it in- been given the maximum six

tended to respond fully to all months to complete its study. It

claimed that a takeover by Highland passing outside the Hiram Walker would not give a UK, the effect on the growth

"whit of advantage" to workers rate of the company and the

and calling for much higher productivity to enable the group to compete in world markets. Mr. Mayhew-Saunders said in his interim report vesterday: 'In common with most British engineering companies, unless we can solve some of our productivity and industrial rela-tions problems our competitiveness will continue to suffer and our share of world markets will progressively diminish."

to its employees early next week

outlining the group's position,

Analysis and results, Page 19

in Standard Chartered Bank

Sale of the shares was com-

Since Midland's talks with

Walter E. Helier International, the Chicago-based financial con-

glomerate, broke down last

October there has been specula-tion that Midland might plan

Although the group said yes-terday that the U.S. figured in its

the need to tackle this, he said,

cash bid. "We need the cash

The bid seems likely to get the blessing of the institutional

shareholders, who own about 30 per cent of Decca's votes. Yes-

terday the largest shareholder.

the Kuweit Investment Trust, said merely: "Like others we

are sad that Decca can no longer

Maw. Decca's deputy chairmen,

Sir Ted and Mr. Nigel Graham

for Decca's borrowings."

remain independent."

pleted this week.

## Weather

UK TODAY

DRY with brighter sunny periods. perious.
London, S.E., N.W., Cen. N.
England, E. Anglia, Midlands,
N. Wales, Lake Dist., Isle of
Han, S.W., N.E., N.W., Scotland, N. Ireland

Dry. Sunny periods, Max. E., N.E. England, Borders, Edinburgh, Aberdeen, N.E. Scotland, Orkney, Shetland

Sunny. Wintry showers, Max. 5C (41F). Channel Isles, S.W. England

Cloudy. Rain and sleet. Max. 7C (45F). Cen. S. England, S. Wales Dry. Cloudy. Max. 6C (43F) Outlook: Dry. Cold. Sunny. Night

WORLDWIDE

freezing fog patches.

Y'dey midday	Y'day midday
Ajaccio S 17 63 Lisbon	°C °F
Algiera S 22 72 Locarno	6 5 43
	S 8 48 C 1 34
Dahrein S 17 B3 Medrid	Č 12 54
Barcine, S 15 66 Majorca	F 18 64
Beirot C 16 61 Melega Belfast C 3 37 Malta	S 18 64
Bellast C 3 37 Malta Belard, S 1 34 M'charr	S 16 61 C 5 41
	C 20 68
Bierritz F 13 55 Milen	F 8 43
Brighm. S 6 43 Metreel.	C 1 34
	Sn9 16
	F 1 34
Bristol F 6 43 Noples	F 15 69
Brussels C 4 33 Nwcstl.	R 4 39
Budget, F 2 36 N. York B. Arres S 23 74 Nice	S —2 28
	6 15 59 C 16 61
Cardiff S 5 43 Oslo	F10 14
Cas'b'ca S 24 75 Peris (	C 3 37
	26 82
Chicago C -4 25 Pregue Corfu F 15 61 Revkivk.	F 2 36 S — 1 30
	F 14 57
Dbrynk. R 12 54 Rid J'o	C 24 78
Enings' v 5 41 Made (	C 16 61
	51 2 35 3 31 58
Frankft. C 4 39 Stethm.	5_10 14 ]
Funchel C 16 01 Streets, (	C 4 39
Geneva F 6 43 Sydney ( Gibrit: S 17 67 Tanger S	24 78
Glasgow Fg 3 37 Tehran 8 Grassy F 7 45 Tal Aviv (	
Heleinki F-18 Q. Tenerita C	
H. Kong S 20 68 Talyo 9	6 18
insebrit. C 3 37 Toronto Si	1 17
Inverses F 2 35 Tenis S	
I.o Man C 7 45:Valencie 3 Istanbul C 10 50 Vanice C	19 66
Jarsey F 8 45 Vienna S	
Jo'burn C 20 58 Wersew C	0 32
L. Pims. F 21 70 Zurich	· 4 35
C-Cloudy. Farfar Fg-Fog.	R-Rain.
S-Sunny. SI-Sleet, Sn-	

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